

# Management Practices Committee

**ACEC STRATEGIC PLAN:** Six strategic goals under the plan are:

1. Become recognized by all engineering companies in the United States as their legislative advocate for the promotion and protection of their business interests.
2. Become recognized by all engineering companies in the United States as their primary resource on business practices.
3. Become recognized by all stakeholders in the built environment as the national voice of the engineering industry.
4. Grow ACEC/PAC to a \$1 million-per-year PAC by 2010, while “capturing” the influence of our most politically active individual members.
5. Grow the Minuteman Fund to respond to critical state issues and federal appellate cases while maintaining a “war chest” of \$1 million.
6. Grow the number of member firms by 2% each year, grow the number of member firm employees by 3% each year, and recruit 90% of the eligible *ENR* “Top 500 Design Firms” as ACEC members by 2010.

## **PURPOSE:**

### **2006-2007 GOALS**

#### **General**

1. Examine and draft new policy statements, as needed.
2. Recommend “best practices” subject matter for the Institute for Business Management to implement in educational programming.
3. Provide oversight to the Professional Forums.
4. Investigate industry fee structures with an eye toward achieving improved commercial terms.
5. Investigate declining availability of engineering employees, especially as a result of declining numbers of graduates and immigration challenges, and determine whether ACEC can take action to help solve the problem (or whether the market will self-correct over time.)
6. Assist the Institute for Business Management in developing the comprehensive Engineering Firm’s Manual of Professional Practice (in conjunction with the IBM Committee) by drafting sections and reviewing text.

## **Procurement and Delivery Systems**

1. Complete and publish the Construction Management module in the Project Delivery Handbook series.
2. Complete model legislation on project delivery in the states.

## **QBS**

1. Revise ACEC's "Guide to Qualifications-Based Selection of Design Professionals".

## **Association Partners**

1. Continue liaison to APWA and AGC and support joint initiatives, including:
  - a. Update APWA "red book" Guide to Consultant Selection; and
  - b. Complete online course in "enlightened risk management" for owners and contractors.
2. Reach out to more owners' organizations, such as WEF, AASHTO, CURT, etc.
3. Continue progress on risk management initiatives, such as our response to "client expectations of perfection."

## **Quality**

1. Keep abreast of ISO standards, and consider ACEC articles/publications to assist member firms.

## **Human Resources**

1. Identify "best practices" related to containment of health care insurance costs.
2. Continue to spotlight "best practices" in recruitment and retention of engineering staff.

## **PROGRESS REPORTS:**

The Committee shall make quarterly reports to the Chairman (copied to the President) on progress made in achieving Committee goals.

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