



ACEC Federal Opportunities

April 27, 2010

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FY11 PresBud Submit

Department of Navy Highlights



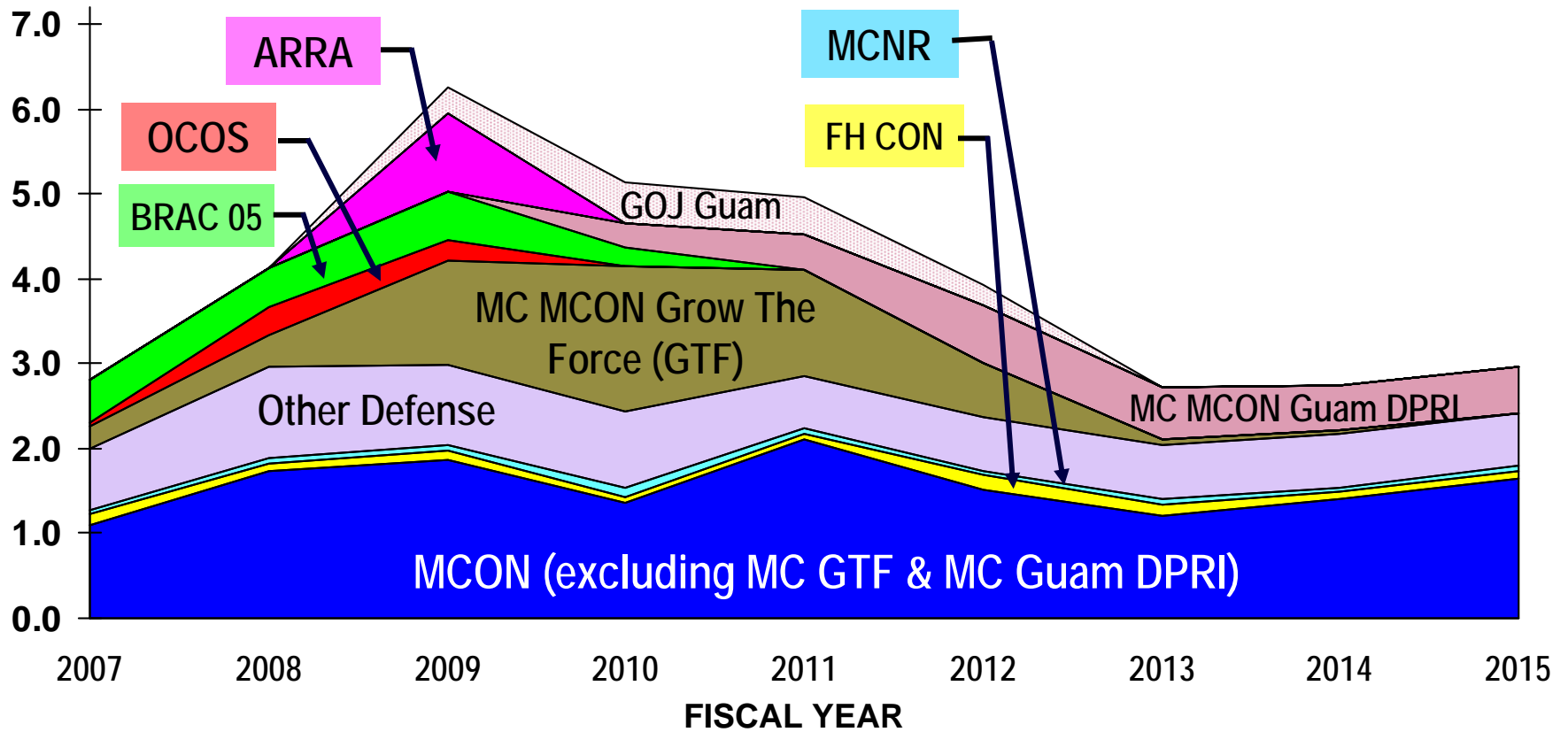
- **Base Operating Support (BOS) \$6.9B**
 - 6.7% increase
- **MILCON \$3.9B**
 - Historical high (FY07 was \$1.2B)
 - 69% USMC, 31% Blue Navy
 - Support USMC end-strength of 202,100 active duty
 - Investments in alignment w/ Defense Policy Review initiative to relocate Marines from Okinawa to Guam
- **Family Housing \$553M**
 - Modest increase, inventory largely privatized
- **BRAC \$504M –**
 - Outfitting, environmental clean up & caretaker costs
- **SECNAV Energy Goals**

NAVFAC MILCON CONSTRUCTION & GOJ PROGRAMMED AMOUNT*

(Construction Funds Only; Excludes MILCON Design Funds)



\$ BILLIONS



* Programmed Amount includes SIOH, PCAS, & contingency
 FY2011 through FY2015 based on PR11 PRESBUD Submit

MILCON Workload



CATEGORY	% WORKLOAD
Maintenance & Production	16%
Unaccompanied Personnel Housing	14%
Land Operational Facilities	13%
Utilities, Land, & Site Improvements	11%
Administrative	9%
Waterfront Operational Facilities	8%
Training Facilities	8%
Community Facilities	6%
Medical Facilities	6%
Other	9%

COMPONENT	% WORKLOAD
Southwest	22%
Mid-Atlantic	20%
Marianas	19%
Southeast	12%
Washington	9%
Europe	6%
Hawaii	4%
Northwest	3%
Far East	3%
Midwest	2%

NAVY Sustainable Design



Reduce the total cost of ownership of shore facilities by implementing sustainable design concepts and principles.

- **For FY09 – FY10:**

- USGBC LEED – New Construction Silver rating (v 2.2)
- Energy Policy Act of 2005
- E.O. 13423, Greening the Government

- **FY11:**

- USGBC LEED – New Construction Silver rating (v 2.2)
- Energy Independence and Security Act of 2007 Section 438

- **For FY12 and beyond:**

- USGBC LEED – New Construction Silver rating (v 3.0)
- Energy Independence and Security Act of 2007
- E.O. 13415, Federal Leadership in Environmental, Energy and Economic Performance

- **Planning, Policy and Criteria**

- LEED certification: http://www.wbdg.org/pdfs/ecb_2008_01.pdf
- Low Impact Development: http://www.wbdg.org/ccb/DOD/UFC/ufc_3_210_10.pdf

NAVFAC Energy Policy



- **Must meet Energy Policy Act of 2005 and be USGBC LEED Silver – New Construction**
- **LEED certification process for submittal of “sensitive information” documentation**
- **Project registered after 26 June, 2009 will be certified under LEED v3.0**
- **Energy as a key performance factor in awarding contracts**
- **Applicable Unified Facility Criteria:**
 - UFC 4-030-01 Sustainable Development
 - UFC 3-400-01 Energy Conservation

MILCON Project Solicitation & Award Forecast



- www.navfac.navy.mil
 - [Contracting Information](#)
 - [Opportunities](#)
 - [Acquisition Strategies & Forecasts](#)
 - [FY2009 MCON Solicitation & Award Forecast](#) (title to be updated soon)

MILCON Solicitation/Award Forecast									
FOR PLANNING PURPOSES ONLY									
This list is not, nor is it intended to be a prediction of what military construction projects may ultimately be solicited. Projects may not be approved, and project specifics may vary prior to solicitation and/or award. Projects not included on this list may be solicited. Dates shown are for advance planning only. See FEDBIZOPS for actual solicitations.									
Acquisition Method Abbreviation Definitions - BV38: Best Value Source Selection, RFP - LP: Request For Proposal - Low Price & Past Performance, IFB/ICB: Invitation For Bid/International Competitive Bid									
Responsible Component	P number	Project Name	Activity Name	Design Method	Acquisition Tool	Acquisition Method	Programmed Amount	Projected Solicitation Date	Projected Award Date
NAVFAC Europe and SW Asia	FX55	WATER DISTRIBUTION LINE	NAVSTA ROTA SP	Design Bld Bld	MAC - General	RFP - LP	\$5,100,000	24-Nov-2008	13-Jan-2009
NAVFAC Europe and SW Asia	907	AIRCRAFT MAINTENANCE HANGAR	CAMP LEMONIER DIBOUTI	Design Bld	Global Contingency Const (GCC)	RFP - BV38 (One Step)	\$12,830,000	15-Dec-2008	20-Mar-2009
NAVFAC Europe and SW Asia	909	AIRCRAFT PARKING APRON	CAMP LEMONIER DIBOUTI	Design Bld	Global Contingency Const (GCC)	RFP - BV38 (One Step)	\$15,250,000	15-Dec-2008	20-Mar-2009
NAVFAC Europe and SW Asia	910	TELCOM FACILITY	CAMP LEMONIER DIBOUTI	Design Bld	Global Contingency Const (GCC)	RFP - BV38 (One Step)	\$3,330,000	15-Dec-2008	20-Mar-2009
NAVFAC Europe and SW Asia	925	WATERFRONT DEVELOPMENT PHASE 1	NAVSUPACT BAHRAIN	Design Bld Bld	Stand Alone Construction Contract	RFP - BV38 (One Step)	\$35,500,000	18-Mar-2009	30-Jun-2009
NAVFAC Europe and SW Asia	411	FUEL STORAGE TANKS & PIPELINE REPLACEMENT	NAVSUPACT SOUDA BAY QR	Design Bld Bld	Stand Alone Construction Contract	RFP - BV38 (One Step)	\$8,000,000	18-Mar-2009	30-Jun-2009
NAVFAC Europe and SW Asia	FX52	CHANNEL AND HARBOR DREDGING	NAVSTA ROTA SP	Design Bld Bld	Stand Alone Construction Contract	IFB/ICB	\$34,000,000	21-Jun-2009	05-Oct-2009
NAVFAC Mariana	0103	RECONFIG INTERIOR GPOD #4 FLAG CIRCLE NIMITZ HLL	PWC GUAM	Design Bld	MAC - SA DB	RFP - BV38 (Two Step)	\$242,000	25-Jul-2008	28-Sep-2008
NAVFAC MIA-Atlantic	175	OSAKINS MAGAZINES RDP	NAS BRUNSWICK ME	Design Bld	RFP - LP	RFP - LP	\$8,220,000	17-Jan-2006	23-Mar-2006
NAVFAC MIA-Atlantic	891	GLF LAND ACQUISITION INC 1	NOLF WASHINGTON COUNTY NC	Land Acquisition		RFP - BV38 (One Step)	\$15,000,000	31-May-2007	31-Aug-2007
NAVFAC MIA-Atlantic	135	GLF-BACHELOR ENLISTED QUARTERS	MCAS CHERRY POINT NC	Design Bld	Stand Alone Construction Contract	RFP - BV38 (Two Step)	\$30,100,000	11-Nov-2008	27-Mar-2009
NAVFAC MIA-Atlantic	112V	MARITIME SUBSURFACE SENSOR OPS FACILITY	NAVAL STATION NEWPORT RI	Design Bld	Stand Alone Construction Contract	RFP - BV38 (One Step)	\$18,320,000	13-Nov-2008	15-Apr-2009
NAVFAC MIA-Atlantic	223V	RENOVATE V47 FOR COMBAT CRAFT FACILITY	NAVSTA NORFOLK VA	Design Bld	MAC - Industrial	RFP - BV38 (One Step)	\$7,140,000	13-Nov-2008	31-Mar-2009
NAVFAC MIA-Atlantic	615	APRON EXPANSION, PHASE 1	MCB CAMP LEJEUNE NC	Design Bld Bld	Stand Alone Construction Contract	RFP - BV38 (One Step)	\$8,830,000	15-Nov-2008	30-Mar-2009

- Updated monthly
- For planning purposes
- See FEDBIZOPS for actual solicitations

Acquisition Strategy



- **Design-Build remains primary vehicle**
 - Slight shift to more inhouse design to enhance/maintain core technical competencies
- **Contract to Budget**
 - Best value source selection
 - Budget target
- **Low price technically acceptable**
 - For less complex projects
 - Past performance
- **Today's Market - Opportunities**
 - Use of Desirables & Betterments
 - Lower total ownership cost
 - Lower total energy use

Contract Desirable and Betterments



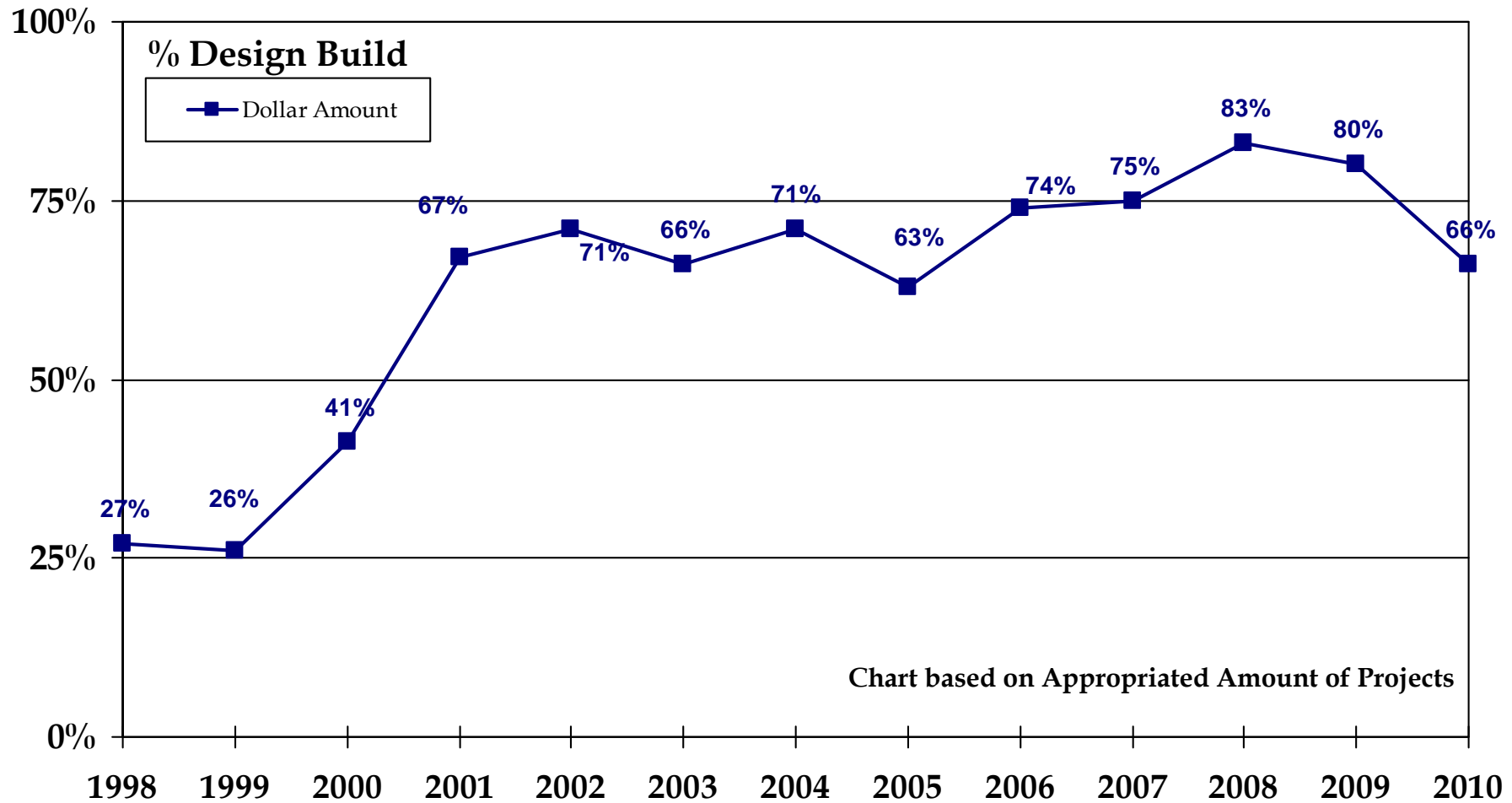
- **Use contract “desirables” and “betterments”, vice options, to obtain in scope project enhancements**
 - Provides more budget flexibility to deal w/ dynamic market
 - Uses contractors’ technical capability & pricing knowledge during BVSS / proposal evaluation stage
- **Desirables – Government identified improvements/enhancements that can be provided within the project budget**
- **Betterments – Contractor identified improvements/enhancements that provide additional quality and/or value to the basic RFP requirement**

Design-Build Trends



- Improved our execution timeline and significantly reduced claims
- Unprecedented volume of work required higher use in 2008
- Intend to maintain DB Acquisitions at ~75% of MILCON program
- Small, less complex projects using simpler RFP format w/ reduced requirements
- Updated/improved NAVFAC Website www.wbdg.org/NDBM/ includes model RFPs for common facility types

MCON Design-Build Trend Line



DsnBld PA:	132M	168M	142M	395M	590M	810M	667M	599M	764M	829M	1697M	2,472M	2,361M
Pgm Amt:	652M	626M	546M	957M	878M	1142M	1198M	963M	1111M	1052M	2075M	3,073M	3,577M