

American Council of Engineering Companies

**Homeland Security and Related Services Market
Forecast and Major Programs**

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Office of the Chief Procurement Officer



FEMA

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Agenda

- Important Message of the Day
- FEMA's Mission
- Office of Chief Procurement Officer (OCPO) Mission
- Acquisition Strategy
- FY 2011/2012 Potential Engineering Opportunities
- Doing Business with FEMA
- Additional Resources



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CE1759A
CB338
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U.S. AIR FORCE

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U.S. ARMY

Mission

Support our citizens and first responders to ensure that as a nation we work together to build, sustain, and improve our capability to prepare for, protect against, respond to, recover from, and mitigate all hazards.

- Save lives
- Protect property
- Ensure that basic human needs are met
- Assist communities in recovery



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OCPO Mission

To deliver the best business solutions by providing the full range of acquisition services to FEMA's programs, partners and the public.

- Responsible for overall oversight and conduct of FEMA's acquisition mission
- Consists of 3 Divisions
 - Acquisition Operations Division
 - Acquisition Program and Planning Division
 - Acquisition Policy and Legislation Division



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Acquisition Strategy

Trends

- Moving toward DHS department-wide acquisitions versus individual component acquisitions
- Socio-economic small business categories are my priority!
- An increase in performance-based contracting
- Opportunities for industry:
 - To participate in reverse auctions, and
 - To make recommendations to solve mission and budget challenges (cheap, fast, good)
- Increased collaboration with other DHS components



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Important Acquisition Initiatives

- Disaster Acquisition Response Team
 - 26 Person Team Dedicated to Support You and the Program Offices (ACOs, QARs)
- Local Business Transition Team
 - Tailored Team to Facilitate Work to Local/Small Disadvantaged Businesses
- Acquisition Advisor
 - Your Senior Level Acquisition Advisor
 - Designed to Facilitate Acquisition Answers and...Keep Us All Out of Trouble!



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FY 11 A&E Contracts Opportunities

Program	Contract #	Incumbent	Status	Description	Value
National Continuity	HSFEMW 09D0140	Hankins & Anderson	Option Year 2	Architect-Engineering services to support Mount Weather Emergency Operations Center including studies, reports, concept design, site plans, topographic and control survey, design analysis, drawings, environmental studies.	\$11M
	HSFEMW 09D0141	Whitman, Requardt & Associates, LLP	Three 1 Year Options Remain		\$11M
	HSFEMW 09D0142	PB Americas, Inc			\$11M

FY 11 A&E Contracts

Program	Contract #	Incumbent	Status	Description	Value
Mitigation	HSFEHQ10 D0037	URS Corp	Base Year Four Option Years Remain	Technical Assistance and Research Contract (TARC) Architect-Engineering services to support Mitigation's Federal Insurance and Mitigation Administration (FIMA) and understand the built environment's performance, whether structures or infrastructure, regarding natural hazards and disaster risks.	\$35M
	HSFEMW0 9D0142	BakerAECOM	Option Year 2	Risk Map Provides A&E Production and Technical Services (P&TS) contracts ensure Mitigation Plans are updated and identify flood hazards, risk assessment and keep flood map creditable/updated.	\$1.8B
	HSFEHQ09 D0369	RAMMP	Two 1 Year Options Remain		
	HSFEHQ09 D0370	STARR			

FY 11 A&E Contracts

Program	Contract #	Incumbent	Status	Description	Value
Mitigation	HSFEHQ-09-D-1127	URS Corp	First Year Option	Hazard Mitigation Technical Assistance Program (HMTAP) provides architectural and engineering services related to FEMA's Mitigation mission for risk reduction and support the disaster and non-disaster mitigation grant program activities in the headquarters, regional and field offices.	\$600M
	HSFEHQ-09-D-1128	CDM	Three 1 Year Options Remain		
	HSFEHQ-09-D-1129	Dewberry			
	HSFEHQ-09-D-1130	AECOM			

FY 11 A&E Contracts

Program	Contract #	Incumbent	Status	Description	Value
Recovery	HSFEHQ-06-D-0487	Fluor Enterprise, Inc .	Recompetition of this requirement is in litigation before the DOJ	Architect-Engineering services to support Public Assistance Technical Assistance Contract (PA TAC II) that provide assessments of damaged public facilities and critical infrastructure, such as roads and bridges, and hospitals and schools utilizing A/E professionals to assist with the development of Preliminary Data Analyses and estimates for repair of the damaged facilities in accordance with the Brooks Act and FAR 36.6.	\$650M
	HSFEHQ-06-D-0488	Emergency Response Program Management Consultant (ERPMC);			\$650M
	HSFEH06 D0489	Nationwide Infrastructure Support Technical Assistance Contract (NISTAC).			\$650M

FY 11 A&E Contracts

Program	Contract #	Incumbent	Status	Description	Value
Base Camps	HSFEHQ-07-D-1007	Deployed Resources, Inc.	Final year of Contract RFQ is being developed and will be posted in the near future	To house first responders during a presidentially declared disaster	\$305,000,000.00
Base Camps	HSFEHQ-07-D-1008	Disaster Management Group			\$305,000,000.00
Base Camps	HSFEHQ-07-D-1006	Rapid Deployment, Inc.			\$305,000,000.00
Base Camps	HSFEHQ-07-D-1010	Disaster Management Group			\$305,000,000.00
Base Camps	HSFEHQ-07-D-1009	Rapid Deployment, Inc.			\$305,000,000.00
Base Camps	HSFEHQ-07-D-0994	Brookstone Emergency Services, Inc.			\$305,000,000.00
Base Camps	HSFEHQ-07-D-1011	Brookstone Emergency Services, Inc.			\$305,000,000.00

Doing Business with FEMA

Contact:

- Small Business Program
Pamela McClam, Small Business Specialist
(202) 212-1975, Email: FEMA-SB@dhs.gov
- Industry Liaison Program
(202) 646-1895, Email: FEMA-Industry@dhs.gov
Website: www.fema.gov/privatesector/industry/index.shtm
- Competition Advocate
Clifford E. Oliver
Email: Clifford.Oliver@dhs.gov



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Additional Resources

- Register with the Central Contractor Registration (CCR) – the primary registrant database for doing business with the Federal Government, www.ccr.gov
- Contact Dun & Bradstreet (D&B) for a DUNS number – a unique nine-digit identifier that tells the world you mean business. Call 866-705-5711 or visit www.dnb.com
- Visit Federal Business Opportunities at www.fbo.gov – portal for all Federal Government procurement opportunities
- U.S. Army Corps of Engineers – get on bidders list for construction contract opportunities. Visit www.usace.army.mil/CECW/Pages/cecwe_index.aspx



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Additional Resources

- Small Business Development Centers (SBDC) – SBDCs offer one-stop assistance to individuals and small businesses by providing management assistance in central and easily accessible branch locations. Visit SBDC at www.sba.gov/index.html.
- Procurement Technical Assistance Centers (PTAC) – PTACs centers offering a variety of resources that prepare you for doing business with the Federal Government, as well as procurement opportunities at the state and local levels. Learn more about PTAC and find a center nearest your location at www.aptac-us.org/new/.



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Questions?



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