

What Members Say

“ACEC creates a profitable business climate for my firm by addressing issues that my private clients care about.”

Bob Macomber
Atwell-Hicks, Michigan

“ACEC’s advocacy and business services are important to the success of our firm.”

Tom Burke
CH2M Hill, Texas

“As a small firm, no other association teaches us how to conduct our business, helps us with our risk management, represents us in government, and provides us with a package of benefits.”

John Woods
Woods · Peacock Engineering Consultants, Inc.,
Virginia

“I have always looked at ACEC as an invaluable resource in addressing ongoing and emerging business issues that M/E/P firms such as ours face every day. We have come to depend on ACEC for cutting edge services like their specialized contract documents, business practice guidelines, and educational forums.”

John Hennessy
Syska & Hennessy, New York

“The quality of the management sessions is first-rate. I don’t think you can get any better training for the money than at ACEC seminars.”

Randall Gnau
Municipal Engineering Company, Kentucky

“As large a firm as we are, ACEC still brings essential additional value in advocacy and business services.”

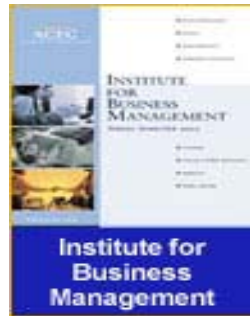
Bart Patton
Kleinfelder, Inc., California



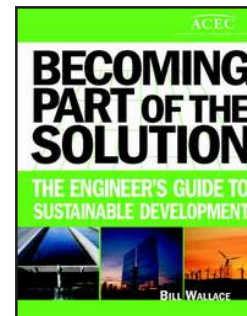
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Essential Publications



**The Charleston Place
Hotel, Charleston, SC
September 18-21, 2006**

ACEC

Means Business

**Ten Reasons
You Should Join**

Why 5,600 companies belong

The American Council of Engineering Companies, including 51 state and regional councils, is the only national organization devoted exclusively to promoting the business interests of engineering companies.

Top lobbying organization

The Council promotes infrastructure funding, qualifications-based selection, outsourcing, tax reform, regulatory changes, and other government actions benefiting engineering companies.

Leading authority on business practices

The ACEC Institute for Business Management - the premier source for design industry business education - offers a comprehensive curriculum in key management areas, best practices publications and contract documents.

Award-winning newsletter & website

Our weekly newsletter, *Last Word*, is rated the #1 business association newsletter in America. The bi-monthly magazine, *Engineering Inc.*, and ACEC website also are award-winning member communication vehicles.

Top Reasons to belong

- Influential advocate to government on members' bottom line issues.
- Latest education and training tools to expand members' management expertise and profitability.
- Effective national and state political action programs to support candidates and issues.
- Award-winning publications to provide market insight and practice know-how.
- Engineering Excellence Awards - the "Academy Awards" of the engineering industry - to recognize member excellence.
- Peer review and other senior management tools to help members keep their competitive edge.
- Business networking with government agencies, private clients, and engineering principals.
- Business referrals through exclusive member directory.
- Discounts on insurance and other business products.
- Exclusive use of the ACEC "Member Seal" to convey the highest standards of quality and professionalism to clients and public.

History

ACEC's roots date back to 1905 when eight engineers in private practice in New York City established an association to promote their business interests. Since that time, ACEC has grown into a powerful national federation.

ACEC member firms collectively employ more than 500,000 engineers, architects, land surveyors, scientists, and other specialists - responsible for more than \$100 billion of private and public works annually.

Other Benefits

ACEC's discount programs are designed to enhance your membership investment by helping to control your firm's costs. These products and services deliver not only bottom-line savings for the company, but are also an attractive benefit for individual employees.

ACEC creates partnerships with businesses such as Fed Ex, Hertz Car Rental, IBM Computer Systems, ACEC Business Insurance, and Life/ Health Insurance that offer valuable services with quality and competitive prices. If you would like to learn more about ACEC benefits, go to www.acec.org/membership/benefits.cfm or call 202-347-7474 and ask for the Membership Department.