

2025 ACEC PLI Survey for Member Firms (Revenue Range)

Auto Generated

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Q37.1: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Defense costs YOU paid lawyers, experts, etc. 111

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Q37.5: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY

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Q2: What are your firm's fields of practice? Check all that apply. *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Valid Cases	419	126	75	48	25	49	44	25	15	12
Architectural										
Mentions	44	2	3	2	2	2	11	7	6	9
% Valid Cases	11%	2%	4%	4%	8%	4%	25%	28%	40%	75%
Building Commissioning										
Mentions	23	0	3	1	1	4	4	4	3	3
% Valid Cases	5%	0%	4%	2%	4%	8%	9%	16%	20%	25%
Civil / General (Including Transportation)										
Mentions	271	69	39	39	20	30	31	22	12	9
% Valid Cases	65%	55%	52%	81% ABE	80% AB	61%	70% B	88%	80%	75%
Construction Engineering & Inspection										
Mentions	181	33	25	20	10	23	29	18	12	11
% Valid Cases	43%	26%	33%	42% A	40%	47% A	66% ABCD	72% ABCDE	80%	92%
Construction Management										
Mentions	95	14	15	8	2	16	12	10	8	10
% Valid Cases	23%	11%	20%	17%	8%	33% A	27% A	40% ABC	53% ABC	83%
Electrical										
Mentions	85	17	12	3	4	6	14	10	10	9
% Valid Cases	20%	13%	16%	6%	16%	12%	32% ABE	40% ABE	67% ABEF	75%
Energy / Industrial										
Mentions	32	4	2	1	1	1	5	6	5	7
% Valid Cases	8%	3%	3%	2%	4%	2%	11%	24%	33%	58% FG
Environmental										
Mentions	96	9	10	11	4	14	12	14	11	11
% Valid Cases	23%	7%	13%	23% A	16%	29% AB	27% A	56% ABCEF	73%	92%
Geotechnical										
Mentions	64	11	10	7	2	11	7	3	5	8
% Valid Cases	15%	9%	13%	15%	8%	22% A	16%	12%	33% A	67%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFG

Auto Generated

Q2: What are your firm's fields of practice? Check all that apply. *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H
Lab Testing										
Mentions	41	4	6	5	0	7	7	3	4	5
% Valid Cases	10%	3%	8%	10%	0%	14%	16%	12%	27%	42% BCE
Landscape Architecture										
Mentions	51	1	4	3	2	3	13	12	7	6
% Valid Cases	12%	1%	5%	6%	8%	6%	30%	48%	47%	50%
Mechanical / HVAC										
Mentions	82	14	13	4	5	8	11	9	10	8
% Valid Cases	20%	11%	17%	8%	20%	16%	25% A	36% A	67% ABDEF	67%
Planning										
Mentions	103	14	12	11	9	12	16	13	9	7
% Valid Cases	25%	11%	16%	23% A	36% AB	24% A	36% AB	52% ABCE	60% ABCE	58% ABCE
Process										
Mentions	20	0	0	1	3	0	1	4	4	7
% Valid Cases	5%	0%	0%	2%	12%	0%	2%	16%	27%	58%
Structural										
Mentions	134	30	12	15	9	12	18	20	10	8
% Valid Cases	32%	24%	16%	31% B	36% B	24%	41% AB	80% ABCDEF	67% ABCE	67%
SUE-Subsurface Utility Locating										
Mentions	26	1	3	3	3	4	5	3	2	2
% Valid Cases	6%	1%	4%	6%	12%	8%	11%	12%	13%	17%
Surveying										
Mentions	146	28	14	23	11	16	23	15	10	6
% Valid Cases	35%	22%	19%	48% AB	44% AB	33%	52% AB	60% ABE	67% ABE	50% AB
Water / Wastewater										
Mentions	127	25	14	15	5	13	18	17	11	9
% Valid Cases	30%	20%	19%	31%	20%	27%	41% AB	68% ABCDEF	73%	75%
Other (please specify)										
Mentions	35	9	8	2	2	4	4	2	2	2
% Valid Cases	8%	7%	11%	4%	8%	8%	9%	8%	13%	17%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFG

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Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H
Sample Size	419	126	75	48	25	49	44	25	15	12
Architectural										
Count	4	1	0	1	1	0	0	0	1	0
Column %	1%	1%	0%	2%	4%	0%	0%	0%	7%	0%
Building Commissioning										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Civil / General (Including Transportation)										
Count	136	42	24	21	11	16	15	2	3	2
Column %	32%	33% G	32% G	44% G	44% G	33% G	34% G	8%	20%	17%
Construction Engineering & Inspection										
Count	29	7	10	2	1	5	1	3	0	0
Column %	7%	6%	13%	4%	4%	10%	2%	12%	0%	0%
Construction Management										
Count	10	2	2	0	0	3	0	3	0	0
Column %	2%	2%	3%	0%	0%	6%	0%	12% ACF	0%	0%
Electrical										
Count	9	7	0	1	0	0	1	0	0	0
Column %	2%	6% B	0%	2%	0%	0%	2%	0%	0%	0%
Energy / Industrial										
Count	3	1	0	0	0	0	1	0	0	1
Column %	1%	1%	0%	0%	0%	0%	2%	0%	0%	8%
Environmental										
Count	11	2	4	0	0	2	1	0	1	1
Column %	3%	2%	5%	0%	0%	4%	2%	0%	7%	8%
Geotechnical										
Count	16	3	4	1	1	4	2	0	1	0
Column %	4%	2%	5%	2%	4%	8%	5%	0%	7%	0%

* Denotes variable with statistically significant findings

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Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Lab Testing											
Count	1	0	0	0	0	1	0	0	0	0	
Column %	0%	0%	0%	0%	0%	2%	0%	0%	0%	0%	
Landscape Architecture											
Count	1	0	0	1	0	0	0	0	0	0	
Column %	0%	0%	0%	2%	0%	0%	0%	0%	0%	0%	
Mechanical / HVAC											
Count	18	9	5	2	0	2	0	0	0	0	
Column %	4%	7%	7%	4%	0%	4%	0%	0%	0%	0%	
Planning											
Count	1	1	0	0	0	0	0	0	0	0	
Column %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	
Process											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
Structural											
Count	35	17	8	3	3	1	2	1	0	0	
Column %	8%	13% E	11%	6%	12%	2%	5%	4%	0%	0%	
SUE-Subsurface Utility Locating											
Count	1	0	1	0	0	0	0	0	0	0	
Column %	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	
Surveying											
Count	19	10	1	3	1	2	1	1	0	0	
Column %	5%	8%	1%	6%	4%	4%	2%	4%	0%	0%	
Water / Wastewater											
Count	21	5	3	3	2	2	3	2	1	0	
Column %	5%	4%	4%	6%	8%	4%	7%	8%	7%	0%	
Other (please specify)											
Count	12	5	4	1	0	1	0	1	0	0	
Column %	3%	4%	5%	2%	0%	2%	0%	4%	0%	0%	

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Significant difference within groups: ABCDEFG

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Q3: If 50% or more of your firm’s gross revenue comes from one field of practice, check that field below. - Selected Choice *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
My firm does not reach 50% in any one discipline or field	Total									
	Count Column %	92 22%	14 11%	9 12%	9 19%	5 20%	10 20%	17 39% ABC	12 48% ABCDE	8 53% ABCDE
										8 67% ABCDE

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Q4: What is the annual gross revenue of your firm? *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
	Total									
Sample Size	419	126	75	48	25	49	44	25	15	12
\$1 million to \$2.49 million Count Column %	126 30%	126 100% BCDEFGHI	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$2.5 million to \$4.99 million Count Column %	75 18%	0 0%	75 100% ACDEFGHI	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$5.0 million to \$7.49 million Count Column %	48 11%	0 0%	0 0%	48 100% ABDEFGHI	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$7.5 million to \$9.99 million Count Column %	25 6%	0 0%	0 0%	0 0%	25 100% ABCEFGHI	0 0%	0 0%	0 0%	0 0%	0 0%
\$10 million to \$19.99 million Count Column %	49 12%	0 0%	0 0%	0 0%	0 0%	49 100% ABCDFGHI	0 0%	0 0%	0 0%	0 0%
\$20 million to \$49.99 million Count Column %	44 11%	0 0%	0 0%	0 0%	0 0%	0 0%	44 100% ABCDEGHI	0 0%	0 0%	0 0%
\$50 million to \$99.99 million Count Column %	25 6%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	25 100% ABCDEFHI	0 0%	0 0%
\$100 million to \$249.99 million Count Column %	15 4%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	15 100% ABCDEFGFI	0 0%
\$250 million or more Count Column %	12 3%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	12 100% ABCDEFHG

* Denotes variable with statistically significant findings

Significant difference within groups: ABCDEFGHI

Auto Generated

Q5: How has your firm's annual gross revenue changed in the past year? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H
Sample Size	419	126	75	48	25	49	44	25	15	12
NET INCREASED										
Count	280	61	43	38	19	33	35	24	15	12
Column %	67%	48%	57%	79% AB	76% A	67% A	80% AB	96% ABE	100% ABE	100% ABE
Up more than 50%										
Count	19	10	4	3	0	0	1	0	0	1
Column %	5%	8%	5%	6%	0%	0%	2%	0%	0%	8%
Up 30% - 50%										
Count	20	6	8	0	1	2	2	0	0	1
Column %	5%	5%	11% C	0%	4%	4%	5%	0%	0%	8%
Up 20% - 29%										
Count	36	12	3	4	3	2	5	3	3	1
Column %	9%	10%	4%	8%	12%	4%	11%	12%	20%	8%
Up 10% - 19%										
Count	92	13	12	18	6	11	11	9	7	5
Column %	22%	10%	16%	38% AB	24%	22% A	25% A	36% AB	47% AB	42% AB
Up 5% - 9%										
Count	74	15	7	7	5	12	10	10	5	3
Column %	18%	12%	9%	15%	20%	24% AB	23% B	40% ABC	33% AB	25%
Up 1% - 4%										
Count	39	5	9	6	4	6	6	2	0	1
Column %	9%	4%	12% A	13% A	16% A	12% A	14% A	8%	0%	8%
Little or no change from last year										
Count	81	38	22	6	3	8	3	1	0	0
Column %	19%	30% CFGHI	29% CFGHI	13%	12%	16%	7%	4%	0%	0%
Down 1% - 4%										
Count	20	7	4	1	1	5	2	0	0	0
Column %	5%	6%	5%	2%	4%	10%	5%	0%	0%	0%
Down 5% - 9%										
Count	13	6	1	1	2	1	2	0	0	0
Column %	3%	5%	1%	2%	8%	2%	5%	0%	0%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCEFGHI

Auto Generated

Q5: How has your firm's annual gross revenue changed in the past year? *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Down 10% - 19%											
Count	14	6	3	2	0	2	1	0	0	0	
Column %	3%	5%	4%	4%	0%	4%	2%	0%	0%	0%	
Down 20% - 29%											
Count	7	4	2	0	0	0	1	0	0	0	
Column %	2%	3%	3%	0%	0%	0%	2%	0%	0%	0%	
Down 30% - 50%											
Count	3	3	0	0	0	0	0	0	0	0	
Column %	1%	2%	0%	0%	0%	0%	0%	0%	0%	0%	
Down more than 50%											
Count	1	1	0	0	0	0	0	0	0	0	
Column %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	
NET DECREASED											
Count	58	27	10	4	3	8	6	0	0	0	
Column %	14%	21% CG	13%	8%	12%	16% G	14%	0%	0%	0%	

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCEFGHI

Auto Generated

Q6: Who has the primary responsibility for risk management in your firm? - Selected Choice *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H
Sample Size	419	126	75	48	25	49	44	25	15	12
In-House Counsel										
Count	22	0	0	0	0	1	0	8	5	8
Column %	5%	0%	0%	0%	0%	2%	0%	32% ABCDEF	33% ABCDEF	67% ABCDEF
Full Time Risk Manager										
Count	7	0	0	0	0	0	1	2	1	3
Column %	2%	0%	0%	0%	0%	0%	2%	8% A	7%	25% ABCDEF
Principal(s) tasked with this responsibility as needed (less than full time)										
Count	155	50	41	20	7	16	13	5	3	0
Column %	37%	40% I	55% ADEFGHI	42% I	28%	33% I	30% I	20%	20%	0%
CEO / President / COO										
Count	202	70	33	25	17	27	20	6	4	0
Column %	48%	56% GI	44% I	52% GI	68% BGHI	55% GI	45% I	24%	27%	0%
CFO / Controller										
Count	22	1	1	3	1	5	7	3	1	0
Column %	5%	1%	1%	6%	4%	10% AB	16% AB	12% AB	7%	0%
Other (please specify)										
Count	11	5	0	0	0	0	3	1	1	1
Column %	3%	4%	0%	0%	0%	0%	7% B	4%	7%	8%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHI

Auto Generated

Q7: Insurance Carriers and Brokers
Does your firm carry professional liability insurance (PLI)?

		Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H
Sample Size	419	126	75	48	25	49	44	25	15	12
Yes										
Count	415	122	75	48	25	49	44	25	15	12
Column %	99%	97%	100%	100%	100%	100%	100%	100%	100%	100%
No										
Count	4	4	0	0	0	0	0	0	0	0
Column %	1%	3%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q8: Who is your primary professional liability insurance carrier? Please select only one. - Selected Choice *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	414	122	75	48	24	49	44	25	15	12
AIG / Lexington / New Hampshire Insurance										
Count	3	1	0	0	0	1	0	1	0	0
Column %	1%	1%	0%	0%	0%	2%	0%	4%	0%	0%
Arch / PUA										
Count	11	1	2	2	1	3	2	0	0	0
Column %	3%	1%	3%	4%	4%	6%	5%	0%	0%	0%
Argo Pro										
Count	2	2	0	0	0	0	0	0	0	0
Column %	0%	2%	0%	0%	0%	0%	0%	0%	0%	0%
Arrowhead / American Alternative Insurance Co.										
Count	1	0	0	0	0	0	0	0	0	1
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	8%
AXA XL										
Count	83	18	15	12	4	8	14	5	5	2
Column %	20%	15%	20%	25%	17%	16%	32% A	20%	33%	17%
AXIS										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Beazley										
Count	19	4	2	4	2	3	4	0	0	0
Column %	5%	3%	3%	8%	8%	6%	9%	0%	0%	0%
Berkley Design Professional										
Count	14	4	2	3	0	2	1	0	1	1
Column %	3%	3%	3%	6%	0%	4%	2%	0%	7%	8%
Berkshire Hathaway Specialty Insurance										
Count	2	0	0	1	0	0	0	0	0	1
Column %	0%	0%	0%	2%	0%	0%	0%	0%	0%	8%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEF

Auto Generated

Q8: Who is your primary professional liability insurance carrier? Please select only one. - Selected Choice *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Chubb / ACE American Insurance Co. Count Column %	3 1%	1 1%	1 1%	0 0%	0 0%	0 0%	0 0%	1 4%	0 0%	0 0%
CNA / Schinnerer; Continental Casualty; Columbia Casualty; Victor Count Column %	47 11%	10 8%	2 3%	2 4%	2 8%	9 18% B	6 14%	9 36% ABCDF	5 33% ABC	2 17%
Endurance American Count Column %	3 1%	0 0%	2 3%	0 0%	0 0%	0 0%	0 0%	1 4%	0 0%	0 0%
Great American Count Column %	4 1%	3 2%	0 0%	0 0%	0 0%	0 0%	0 0%	1 4%	0 0%	0 0%
Hanover Count Column %	11 3%	8 7%	1 1%	1 2%	1 4%	0 0%	0 0%	0 0%	0 0%	0 0%
HCC; Houston Casualty; US Specialty Insurance Count Column %	4 1%	2 2%	0 0%	0 0%	0 0%	2 4%	0 0%	0 0%	0 0%	0 0%
Hiscox Count Column %	12 3%	8 7% B	0 0%	2 4%	1 4%	0 0%	0 0%	1 4%	0 0%	0 0%
Liberty Underwriters / Ironshore Count Column %	2 0%	0 0%	1 1%	1 2%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
Lloyds of London Count Column %	14 3%	6 5%	2 3%	3 6%	0 0%	0 0%	1 2%	0 0%	0 0%	2 17% E

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEF

Auto Generated

Q8: Who is your primary professional liability insurance carrier? Please select only one. - Selected Choice *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Markel / Evanston / Alterra											
Count	2	1	0	0	0	0	1	0	0	0	
Column %	0%	1%	0%	0%	0%	0%	2%	0%	0%	0%	
Navigators / The Hartford											
Count	11	1	7	0	1	1	1	0	0	0	
Column %	3%	1%	9% AC	0%	4%	2%	2%	0%	0%	0%	
One Beacon											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
RLI											
Count	18	7	5	2	1	2	0	1	0	0	
Column %	4%	6%	7%	4%	4%	4%	0%	4%	0%	0%	
Starr											
Count	1	0	0	0	0	0	0	0	0	1	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	8%	
Terra Insurance											
Count	3	0	1	0	0	1	1	0	0	0	
Column %	1%	0%	1%	0%	0%	2%	2%	0%	0%	0%	
Travelers											
Count	54	15	14	6	5	6	6	1	1	0	
Column %	13%	12%	19%	13%	21%	12%	14%	4%	7%	0%	
Zurich / Steadfast Insurance											
Count	1	0	0	0	0	1	0	0	0	0	
Column %	0%	0%	0%	0%	0%	2%	0%	0%	0%	0%	
Other (please specify)											
Count	89	30	18	9	6	10	7	4	3	2	
Column %	21%	25%	24%	19%	25%	20%	16%	16%	20%	17%	

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEF

Auto Generated

Q8a: Does your firm participate in either a solo captive or group captive for PLI insurance? *

		Q4: What is the annual gross revenue of your firm?									
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I	
Sample Size	Total	404	118	74	47	24	47	43	25	15	11
Yes											
Count	44	17	10	2	2	4	5	1	0	3	
Column %	11%	14%	14%	4%	8%	9%	12%	4%	0%	27% C	
No											
Count	360	101	64	45	22	43	38	24	15	8	
Column %	89%	86%	86%	96% I	92%	91%	88%	96%	100%	73%	

* Denotes variable with statistically significant findings

■ Significant difference within groups: CI

Auto Generated

Q9: Rate your satisfaction with your professional liability insurance CARRIER'S PRE-CLAIMS ASSISTANCE (including the carrier's ability to assist with the pre-claim process). *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		413	122	75	47	25	49	44	25	15	11
NET TOP 2											
Count	250		53	39	27	15	35	35	24	15	7
Column %	61%		43%	52%	57%	60%	71% AB	80% ABC	96% ABCDEI	100% ABCDEI	64%
Very Satisfied											
Count	155		29	21	19	9	21	24	20	8	4
Column %	38%		24%	28%	40% A	36%	43% A	55% AB	80% ABCDEFI	53% A	36%
Satisfied											
Count	95		24	18	8	6	14	11	4	7	3
Column %	23%		20%	24%	17%	24%	29%	25%	16%	47% AC	27%
Somewhat Satisfied											
Count	22		5	6	3	5	2	1	0	0	0
Column %	5%		4%	8%	6%	20% AEF	4%	2%	0%	0%	0%
Not Very Satisfied											
Count	6		1	1	1	0	1	0	0	0	2
Column %	1%		1%	1%	2%	0%	2%	0%	0%	0%	18% ABF
Very Unsatisfied											
Count	2		0	0	0	1	0	1	0	0	0
Column %	0%		0%	0%	0%	4%	0%	2%	0%	0%	0%
NET BOTTOM 2											
Count	8		1	1	1	1	1	1	0	0	2
Column %	2%		1%	1%	2%	4%	2%	2%	0%	0%	18% AB

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFI

Auto Generated

Q10: Rate your satisfaction with your professional liability insurance CARRIER'S CLAIMS HANDLING (including responsiveness and competency of claims staff, communications skills, ability to assist with the claim process, etc.). *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		410	122	74	47	24	49	44	24	15	11
NET TOP 2											
Count	205	37	32	20	10	27	35	22	14	8	
Column %	50%	30%	43%	43%	42%	55% A	80% ABCDE	92% ABCDE	93% ABCDE	73% A	
Very Satisfied											
Count	114	18	17	11	4	13	24	16	7	4	
Column %	28%	15%	23%	23%	17%	27%	55% ABCDE	67% ABCDE	47% A	36%	
Satisfied											
Count	91	19	15	9	6	14	11	6	7	4	
Column %	22%	16%	20%	19%	25%	29%	25%	25%	47% ABC	36%	
Somewhat Satisfied											
Count	19	5	4	3	2	2	0	0	1	2	
Column %	5%	4%	5%	6%	8%	4%	0% 0%	0% 0%	7% 7%	18% F	
Not Very Satisfied											
Count	1	0	0	0	0	0	0	0	0	1	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	9%	
Very Unsatisfied											
Count	2	0	0	0	1	0	1	0	0	0	
Column %	0%	0%	0%	0%	4%	0%	2%	0%	0%	0%	
NET BOTTOM 2											
Count	3	0	0	0	1	0	1	0	0	1	
Column %	1%	0%	0%	0%	4%	0%	2%	0%	0%	9%	

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEF

Auto Generated

Q11: Rate your satisfaction with your professional liability insurance CARRIER'S RISK MANAGEMENT PROGRAMS. *

		Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H
	Total									
Sample Size	406	119	73	46	24	49	44	25	15	11
NET TOP 2										
Count	236	59	40	24	14	31	36	17	11	4
Column %	58%	50%	55%	52%	58%	63%	82% ABCDEI	68%	73%	36%
Very Satisfied										
Count	94	20	13	14	4	11	17	10	4	1
Column %	23%	17%	18%	30%	17%	22%	39% AB	40% AB	27%	9%
Satisfied										
Count	142	39	27	10	10	20	19	7	7	3
Column %	35%	33%	37%	22%	42%	41% C	43% C	28%	47%	27%
Somewhat Satisfied										
Count	34	3	8	5	5	4	1	4	3	1
Column %	8%	3%	11% A	11% A	21% AF	8%	2%	16% A	20% AF	9%
Not Very Satisfied										
Count	5	2	1	0	1	1	0	0	0	0
Column %	1%	2%	1%	0%	4%	2%	0%	0%	0%	0%
Very Unsatisfied										
Count	1	0	0	0	1	0	0	0	0	0
Column %	0%	0%	0%	0%	4%	0%	0%	0%	0%	0%
NET BOTTOM 2										
Count	6	2	1	0	2	1	0	0	0	0
Column %	1%	2%	1%	0%	8%	2%	0%	0%	0%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFI

Auto Generated

Q12: Did you change PLI carriers during your most recently completed fiscal year? *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	411	122	74	47	24	49	44	25	15	11
Yes										
Count	53	18	11	7	9	3	3	0	2	0
Column %	13%	15% G	15%	15%	38% ABCEFGI	6%	7%	0%	13%	0%
No										
Count	358	104	63	40	15	46	41	25	13	11
Column %	87%	85% D	85% D	85% D	63%	94% D	93% D	100% AD	87%	100% D

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGI

Auto Generated

Q13: Please explain why you changed PLI carriers. Check all that apply.

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Valid Cases	52	17	11	7	9	3	3	-	2	-
Lower premium										
Mentions	38	10	9	5	9	3	0	-	2	-
% Valid Cases	73%	59%	82%	71%	100%	100%	0%	-	100%	-
Better policy terms										
Mentions	11	4	2	2	1	1	1	-	0	-
% Valid Cases	21%	24%	18%	29%	11%	33%	33%	-	0%	-
Not satisfied with pre-claims assistance										
Mentions	3	1	0	0	1	0	1	-	0	-
% Valid Cases	6%	6%	0%	0%	11%	0%	33%	-	0%	-
Not satisfied with claims handling										
Mentions	3	1	0	0	1	0	1	-	0	-
% Valid Cases	6%	6%	0%	0%	11%	0%	33%	-	0%	-
Not satisfied with risk management programs										
Mentions	2	0	0	0	2	0	0	-	0	-
% Valid Cases	4%	0%	0%	0%	22%	0%	0%	-	0%	-
Needed higher limits than existing carrier could provide										
Mentions	1	0	1	0	0	0	0	-	0	-
% Valid Cases	2%	0%	9%	0%	0%	0%	0%	-	0%	-
Could not renew with existing PLI carrier										
Mentions	9	5	1	1	0	0	2	-	0	-
% Valid Cases	17%	29%	9%	14%	0%	0%	67%	-	0%	-
Changed carrier based on advice of Broker										
Mentions	14	1	3	2	6	1	1	-	0	-
% Valid Cases	27%	6%	27%	29%	67%	33%	33%	-	0%	-
Other (please specify):										
Mentions	4	2	1	0	0	0	1	-	0	-
% Valid Cases	8%	12%	9%	0%	0%	0%	33%	-	0%	-

Auto Generated

Q14.1: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.
Please drag each factor to its appropriate place. - Broker Recommendation *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		384	113	68	45	23	44	41	25	14	11
NET TOP 3											
Count		269	80	50	32	18	34	27	16	6	6
Column %		70%	71% H	74% H	71%	78% H	77% H	66%	64%	43%	55%
1											
Count		148	44	28	22	9	19	12	9	1	4
Column %		39%	39% H	41% H	49% H	39%	43% H	29%	36%	7%	36%
2											
Count		78	25	15	5	6	7	10	5	4	1
Column %		20%	22%	22%	11%	26%	16%	24%	20%	29%	9%
3											
Count		43	11	7	5	3	8	5	2	1	1
Column %		11%	10%	10%	11%	13%	18%	12%	8%	7%	9%
4											
Count		26	5	5	3	1	2	3	3	3	1
Column %		7%	4%	7%	7%	4%	5%	7%	12%	21% A	9%
5											
Count		20	6	2	2	1	0	3	3	1	2
Column %		5%	5%	3%	4%	4%	0%	7%	12% E	7%	18% E
6											
Count		21	6	3	2	1	1	3	2	1	2
Column %		5%	5%	4%	4%	4%	2%	7%	8%	7%	18%
7											
Count		21	7	2	4	0	5	3	0	0	0
Column %		5%	6%	3%	9%	0%	11%	7%	0%	0%	0%
8											
Count		25	7	6	2	2	2	2	1	3	0
Column %		7%	6%	9%	4%	9%	5%	5%	4%	21%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups: AEH

Auto Generated

Q14.1: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.
Please drag each factor to its appropriate place. - Broker Recommendation *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
9	Count	2	2	0	0	0	0	0	0	0
	Column %	1%	2%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3	Count	48	16	8	6	2	7	5	1	3
	Column %	13%	14%	12%	13%	9%	16%	12%	4%	21%

* Denotes variable with statistically significant findings

■ Significant difference within groups: AEH

Auto Generated

Q14.4: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Claim Handling Expertise *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		384	113	68	45	23	44	41	25	14	11
NET TOP 3											
Count		213	55	33	25	10	23	29	20	11	7
Column %		55%	49%	49%	56%	43%	52%	71% ABD	80% ABCDE	79% AD	64%
1											
Count		50	7	8	4	2	6	7	7	6	3
Column %		13%	6%	12%	9%	9%	14%	17% A	28% AC	43% ABCDEF	27% A
2											
Count		75	22	10	9	3	8	13	6	2	2
Column %		20%	19%	15%	20%	13%	18%	32% B	24%	14%	18%
3											
Count		88	26	15	12	5	9	9	7	3	2
Column %		23%	23%	22%	27%	22%	20%	22%	28%	21%	18%
4											
Count		73	23	13	8	5	12	7	4	0	1
Column %		19%	20%	19%	18%	22%	27% H	17%	16%	0% 0%	9%
5											
Count		46	14	9	6	3	7	2	1	2	2
Column %		12%	12%	13%	13%	13%	16%	5%	4%	14%	18%
6											
Count		30	12	6	4	3	2	1	0	1	1
Column %		8%	11%	9%	9%	13%	5%	2%	0%	7%	9%
7											
Count		16	8	3	1	2	0	2	0	0	0
Column %		4%	7%	4%	2%	9%	0%	5%	0%	0%	0%
8											
Count		4	0	3	1	0	0	0	0	0	0
Column %		1%	0%	4%	2%	0%	0%	0%	0%	0%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFH

Auto Generated

Q14.4: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.
Please drag each factor to its appropriate place. - Claim Handling Expertise *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
9 Count Column %	2 1%	1 1%	1 1%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
	NET BOTTOM 3 Count Column %	22 6%	9 8%	7 10% E	2 4%	2 9%	0 0%	2 5%	0 0%	0 0%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFH

Auto Generated

Q14.11: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Reputation of Carrier *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		384	113	68	45	23	44	41	25	14	11
NET TOP 3											
Count		205	64	27	24	13	26	22	13	10	6
Column %		53%	57% B	40%	53%	57%	59% B	54%	52%	71% B	55%
1											
Count		48	10	3	6	4	7	11	2	3	2
Column %		13%	9%	4%	13%	17%	16% B	27% AB	8%	21%	18%
2											
Count		59	17	10	10	2	7	5	4	3	1
Column %		15%	15%	15%	22%	9%	16%	12%	16%	21%	9%
3											
Count		98	37	14	8	7	12	6	7	4	3
Column %		26%	33% F	21%	18%	30%	27%	15%	28%	29%	27%
4											
Count		93	27	21	10	4	4	13	9	3	2
Column %		24%	24% E	31% E	22%	17%	9%	32% E	36% E	21%	18%
5											
Count		56	14	14	6	4	11	4	1	0	2
Column %		15%	12%	21%	13%	17%	25% G	10%	4%	0%	18%
6											
Count		19	5	3	1	2	3	2	2	0	1
Column %		5%	4%	4%	2%	9%	7%	5%	8%	0%	9%
7											
Count		10	3	2	4	0	0	0	0	1	0
Column %		3%	3%	3%	9%	0%	0%	0%	0%	7%	0%
8											
Count		1	0	1	0	0	0	0	0	0	0
Column %		0%	0%	1%	0%	0%	0%	0%	0%	0%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABEFG

Auto Generated

Q14.11: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Reputation of Carrier *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
9	Count	0	0	0	0	0	0	0	0	0
	Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3	Count	11	3	3	4	0	0	0	0	0
	Column %	3%	3%	4%	9%	0%	0%	0%	0%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABEFG

Auto Generated

Q14.5: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Financial Strength of Carrier *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	384	113	68	45	23	44	41	25	14	11
NET TOP 3										
Count	74	19	14	9	1	8	6	8	4	5
Column %	19%	17%	21%	20%	4%	18%	15%	32% D	29%	45% ADF
1										
Count	7	2	1	2	0	0	0	1	1	0
Column %	2%	2%	1%	4%	0%	0%	0%	4%	7%	0%
2										
Count	33	10	3	3	1	6	3	3	0	4
Column %	9%	9%	4%	7%	4%	14%	7%	12%	0%	36% ABCDHF
3										
Count	34	7	10	4	0	2	3	4	3	1
Column %	9%	6%	15%	9%	0%	5%	7%	16%	21% D	9%
4										
Count	64	24	5	10	5	7	2	2	4	5
Column %	17%	21% BF	7%	22% BF	22%	16%	5%	8%	29% BF	45% BEFG
5										
Count	117	36	25	12	4	14	16	6	4	0
Column %	30%	32% I	37% I	27%	17%	32% I	39% I	24%	29%	0%
6										
Count	89	22	16	11	8	12	12	6	1	1
Column %	23%	19%	24%	24%	35%	27%	29%	24%	7%	9%
7										
Count	32	9	6	2	5	3	4	3	0	0
Column %	8%	8%	9%	4%	22% AC	7%	10%	12%	0%	0%
8										
Count	8	3	2	1	0	0	1	0	1	0
Column %	2%	3%	3%	2%	0%	0%	2%	0%	7%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHI

Auto Generated

Q14.5: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Financial Strength of Carrier *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
9	Count	0	0	0	0	0	0	0	0	0
	Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3	Count	40	12	8	3	5	3	5	3	1
	Column %	10%	11%	12%	7%	22%	7%	12%	12%	7%
						</				

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHI

Auto Generated

Q14.6: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Length of time Carrier has been writing PLI for Design Professionals *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	384	113	68	45	23	44	41	25	14	11
NET TOP 3										
Count	53	14	8	9	2	4	9	1	3	3
Column %	14%	12%	12%	20%	9%	9%	22%	4%	21%	27%
1										
Count	12	4	2	3	1	0	2	0	0	0
Column %	3%	4%	3%	7%	4%	0%	5%	0%	0%	0%
2										
Count	13	3	2	3	0	1	2	0	2	0
Column %	3%	3%	3%	7%	0%	2%	5%	0%	14%	0%
3										
Count	28	7	4	3	1	3	5	1	1	3
Column %	7%	6%	6%	7%	4%	7%	12%	4%	7%	27% A
4										
Count	39	12	9	1	3	4	3	3	2	2
Column %	10%	11%	13% C	2%	13%	9%	7%	12%	14%	18%
5										
Count	71	25	6	12	5	4	9	6	2	2
Column %	18%	22% B	9%	27% B	22%	9%	22%	24%	14%	18%
6										
Count	126	38	27	17	3	14	13	7	4	3
Column %	33%	34%	40% D	38% D	13%	32%	32%	28%	29%	27%
7										
Count	78	18	13	6	7	17	6	8	2	1
Column %	20%	16%	19%	13%	30%	39% ABCF	15%	32%	14%	9%
8										
Count	16	6	4	0	3	1	1	0	1	0
Column %	4%	5%	6%	0%	13% C	2%	2%	0%	7%	0%

* Denotes variable with statistically significant findings

Significant difference within groups: ABCDF

Auto Generated

Q14.6: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Length of time Carrier has been writing PLI for Design Professionals *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
9	Count	1	0	1	0	0	0	0	0	0
	Column %	0%	0%	1%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3	Count	95	24	18	6	10	18	7	8	3
	Column %	25%	21%	26%	13%	43% ACF	41% ACF	17%	32%	21%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDF

Auto Generated

Q14.7: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.
Please drag each factor to its appropriate place. - Price *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	384	113	68	45	23	44	41	25	14	11
NET TOP 3										
Count	239	74	51	25	21	25	21	10	6	6
Column %	62%	65% G	75% CEFGH	56% D	91% ACEFGHI	57% E	51% F	40% G	43% H	55% I
1										
Count	92	37	20	6	7	10	6	2	2	2
Column %	24%	33% CFG	29% C	13% D	30% E	23% F	15% G	8% H	14% I	18% I
2										
Count	93	25	22	10	9	11	5	6	2	3
Column %	24%	22% F	32% F	22% D	39% F	25% E	12% G	24% G	14% H	27% I
3										
Count	54	12	9	9	5	4	10	2	2	1
Column %	14%	11% A	13% C	20% D	22% E	9% F	24% A	8% G	14% H	9% I
4										
Count	39	9	7	6	0	7	6	3	1	0
Column %	10%	8% C	10% C	13% D	0% D	16% E	15% F	12% G	7% H	0% I
5										
Count	34	9	5	4	0	4	3	5	2	2
Column %	9%	8% C	7% C	9% D	0% D	9% E	7% F	20% G	14% H	18% I
6										
Count	48	17	1	7	2	3	7	5	4	2
Column %	13%	15% B	1% B	16% B	9% D	7% F	17% B	20% B	29% B	18% B
7										
Count	18	2	4	2	0	4	4	0	1	1
Column %	5%	2% A	6% C	4% D	0% D	9% E	10% A	0% G	7% H	9% I
8										
Count	6	2	0	1	0	1	0	2	0	0
Column %	2%	2% A	0% C	2% D	0% D	2% E	0% F	8% G	0% H	0% I

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCEFGHI

Auto Generated

Q14.7: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.
Please drag each factor to its appropriate place. - Price *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
9	Count	0	0	0	0	0	0	0	0	0
	Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3	Count	24	4	4	3	0	5	4	2	1
	Column %	6%	4%	6%	7%	0%	11%	10%	8%	7%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCEFGHI

Auto Generated

Q14.8: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Risk Management Services Offered by Carrier (e.g. contract review, education, etc.) *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		384	113	68	45	23	44	41	25	14	11
NET TOP 3											
Count		68	18	17	8	2	10	7	5	1	0
Column %		18%	16%	25%	18%	9%	23%	17%	20%	7%	0%
1											
Count		14	3	4	1	0	2	2	2	0	0
Column %		4%	3%	6%	2%	0%	5%	5%	8%	0%	0%
2											
Count		25	7	6	4	1	3	2	1	1	0
Column %		7%	6%	9%	9%	4%	7%	5%	4%	7%	0%
3											
Count		29	8	7	3	1	5	3	2	0	0
Column %		8%	7%	10%	7%	4%	11%	7%	8%	0%	0%
4											
Count		41	10	5	6	4	7	7	1	1	0
Column %		11%	9%	7%	13%	17%	16%	17%	4%	7%	0%
5											
Count		31	7	4	3	6	3	4	1	2	1
Column %		8%	6%	6%	7%	26% ABG	7%	10%	4%	14%	9%
6											
Count		39	10	9	1	3	7	3	3	2	1
Column %		10%	9%	13% C	2%	13%	16% C	7%	12%	14%	9%
7											
Count		182	60	30	24	7	14	19	13	7	8
Column %		47%	53% DE	44%	53% E	30%	32%	46%	52%	50%	73% DE
8											
Count		22	8	3	3	1	3	1	1	1	1
Column %		6%	7%	4%	7%	4%	7%	2%	4%	7%	9%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEG

Auto Generated

Q14.8: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Risk Management Services Offered by Carrier (e.g. contract review, education, etc.) *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
9 Count Column %	1 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 4%	0 0%	0 0%
NET BOTTOM 3 Count Column %	205 53%	68 60% DE	33 49%	27 60% DE	8 35%	17 39%	20 49%	15 60%	8 57%	9 82% DE

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEG

Auto Generated

Q14.9: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Sponsorship / Endorsement of Carrier by a Professional Organization *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		384	113	68	45	23	44	41	25	14	11
NET TOP 3											
Count	18	11 10% F	2	2	1	2	0	0	0	0	0
Column %	5%		3%	4%	4%	5%	0%	0%	0%	0%	0%
1											
Count	4	3	1	0	0	0	0	0	0	0	0
Column %	1%	3%	1%	0%	0%	0%	0%	0%	0%	0%	0%
2											
Count	5	3	0	1	0	1	0	0	0	0	0
Column %	1%	3%	0%	2%	0%	2%	0%	0%	0%	0%	0%
3											
Count	9	5	1	1	1	1	0	0	0	0	0
Column %	2%	4%	1%	2%	4%	2%	0%	0%	0%	0%	0%
4											
Count	9	3	3	1	1	1	0	0	0	0	0
Column %	2%	3%	4%	2%	4%	2%	0%	0%	0%	0%	0%
5											
Count	9	2	3	0	0	1	0	2	1	0	0
Column %	2%	2%	4%	0%	0%	2%	0%	8%	7%	0%	0%
6											
Count	11	3	3	2	1	2	0	0	0	0	0
Column %	3%	3%	4%	4%	4%	5%	0%	0%	0%	0%	0%
7											
Count	26	6	8	2	2	1	3	1	3	0	0
Column %	7%	5%	12%	4%	9%	2%	7%	4%	21% E	0%	0%
8											
Count	299	86	48	37	17	37	35	21	8	10	10
Column %	78%	76%	71%	82%	74%	84% H	85% H	84%	57%	91%	91%

* Denotes variable with statistically significant findings

Significant difference within groups: ABDEFH

Auto Generated

Q14.9: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Sponsorship / Endorsement of Carrier by a Professional Organization *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
9	Count	12	2	1	1	1	0	3	1	2	1
	Column %	3%	2%	1%	2%	4%	0%	7%	4%	14%	9%
NET BOTTOM 3	Count	337	94	57	40	20	38	41	23	13	11
	Column %	88%	83%	84%	89%	87%	86%	100% ABDE	92%	93%	100%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABDEFH

Auto Generated

Q14.10: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Other (please specify)

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		384	113	68	45	23	44	41	25	14	11
NET TOP 3											
Count		13	4	2	1	1	0	2	2	1	0
Column %		3%	4%	3%	2%	4%	0%	5%	8%	7%	0%
1											
Count		9	3	1	1	0	0	1	2	1	0
Column %		2%	3%	1%	2%	0%	0%	2%	8%	7%	0%
2											
Count		3	1	0	0	1	0	1	0	0	0
Column %		1%	1%	0%	0%	4%	0%	2%	0%	0%	0%
3											
Count		1	0	1	0	0	0	0	0	0	0
Column %		0%	0%	1%	0%	0%	0%	0%	0%	0%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
6											
Count		1	0	0	0	0	0	0	0	1	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	7%	0%
7											
Count		1	0	0	0	0	0	0	0	0	1
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	9%
8											
Count		3	1	1	0	0	0	1	0	0	0
Column %		1%	1%	1%	0%	0%	0%	2%	0%	0%	0%
9											
Count		366	108	65	44	22	44	38	23	12	10
Column %		95%	96%	96%	98%	96%	100%	93%	92%	86%	91%

Auto Generated

Q14.10: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Other (please specify)

			Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
NET BOTTOM 3		Total									
Count		370	109	66	44	22	44	39	23	12	11
Column %		96%	96%	97%	98%	96%	100%	95%	92%	86%	100%

Auto Generated

Q15: Rate your satisfaction with your professional liability insurance BROKER. *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		404	119	72	47	23	49	43	25	15	11
NET TOP 2											
Count		363	106	65	40	21	46	36	24	14	11
Column %		90%	89%	90%	85%	91%	94%	84%	96%	93%	100%
Very Satisfied											
Count		233	61	37	30	10	33	29	17	9	7
Column %		58%	51%	51%	64%	43%	67%	67%	68%	60%	64%
Satisfied											
Count		130	45	28	10	11	13	7	7	5	4
Column %		32%	38% CF	39% CF	21% CF	48% CF	27%	16%	28%	33%	36%
Somewhat Satisfied											
Count		30	12	4	6	1	2	4	1	0	0
Column %		7%	10%	6%	13%	4%	4%	9%	4%	0%	0%
Not Very Satisfied											
Count		4	0	1	1	1	0	0	0	1	0
Column %		1%	0%	1%	2%	4%	0%	0%	0%	7%	0%
Very Unsatisfied											
Count		2	0	1	0	0	0	1	0	0	0
Column %		0%	0%	1%	0%	0%	0%	2%	0%	0%	0%
NET BOTTOM 2											
Count		6	0	2	1	1	0	1	0	1	0
Column %		1%	0%	3%	2%	4%	0%	2%	0%	7%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups: CF

Auto Generated

Q16: Did you change your PLI broker during your most recent completed fiscal year?

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	399	118	71	47	23	48	41	25	15	11
Yes										
Count	16	5	3	2	1	1	2	1	0	1
Column %	4%	4%	4%	4%	4%	2%	5%	4%	0%	9%
No										
Count	383	113	68	45	22	47	39	24	15	10
Column %	96%	96%	96%	96%	96%	98%	95%	96%	100%	91%

Auto Generated

Q17: Please explain why you changed PLI brokers. Check all that apply.

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Valid Cases		16	5	3	2	1	1	2	1	-	1
Not satisfied with Broker											
Mentions		9	4	1	1	0	1	1	0	-	1
% Valid Cases		56%	80%	33%	50%	0%	100%	50%	0%	-	100%
Broker couldn't access desired carrier											
Mentions		2	0	1	0	1	0	0	0	-	0
% Valid Cases		13%	0%	33%	0%	100%	0%	0%	0%	-	0%
New Broker offered additional services											
Mentions		3	1	0	1	0	0	1	0	-	0
% Valid Cases		19%	20%	0%	50%	0%	0%	50%	0%	-	0%
New Broker consolidated PLI and other business insurance											
Mentions		4	1	1	0	0	0	1	1	-	0
% Valid Cases		25%	20%	33%	0%	0%	0%	50%	100%	-	0%
Other (please specify)											
Mentions		5	1	2	0	0	0	1	0	-	1
% Valid Cases		31%	20%	67%	0%	0%	0%	50%	0%	-	100%

Auto Generated

Q18: At the last renewal of your PLI did your broker present you with options from more than one carrier? *

		Q4: What is the annual gross revenue of your firm?									
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I	
Sample Size	Total	396	116	71	47	23	48	41	24	15	11
Yes											
Count		255	66	46	31	18	33	30	18	7	6
Column %		64%	57%	65%	66%	78% H	69%	73%	75%	47%	55%
No											
Count		141	50	25	16	5	15	11	6	8	5
Column %		36%	43%	35%	34%	22%	31%	27%	25%	53% D	45%

* Denotes variable with statistically significant findings

■ Significant difference within groups: DH

Auto Generated

Q19: Did you receive quotes from more than one carrier?

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	254	66	46	31	18	33	30	17	7	6
Yes										
Count	225	54	42	27	17	31	26	16	6	6
Column %	89%	82%	91%	87%	94%	94%	87%	94%	86%	100%
No										
Count	29	12	4	4	1	2	4	1	1	0
Column %	11%	18%	9%	13%	6%	6%	13%	6%	14%	0%

Auto Generated

Q20a_1x: What was your firm's gross revenue for 2023? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H
Sample Size	372	99	67	44	23	48	42	23	15	11
Less than \$1 million										
Count	50	44	1	1	0	0	1	1	1	1
Column %	13%	44% BCDEFGHI	1% 1%	2% 2%	0% 0%	0% 0%	2% 2%	4% 4%	7% 7%	9% 9%
\$1 million to LT \$5 million										
Count	120	52	59	9	0	0	0	0	0	0
Column %	32%	53% CDEFGHI	88% ACDEFGHI	20% DEFG	0% 0%	0% 0%	0% 0%	0% 0%	0% 0%	0% 0%
\$5 million to LT \$10 million										
Count	66	1	7	32	20	5	0	1	0	0
Column %	18%	1% 1%	10% AF	73% ABEFGHI	87% ABEFGHI	10% A	0% 0%	4% 4%	0% 0%	0% 0%
\$10 million or more										
Count	136	2	0	2	3	43	41	21	14	10
Column %	37%	2% 2%	0% 0%	5% 5%	13% AB	90% ABCD	98% ABCD	91% ABCD	93% ABCD	91% ABCD

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHI

Auto Generated

Q20a.1: Professional Liability Insurance Coverage What was your firm's gross revenue for 2023 and 2024? Please enter your responses below. Please do not use decimals or commas in your responses. - FY 2023 gross revenue

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	372	99	67	44	23	48	42	23	15	11
Mean	55,220,350.54	1,503,777.46	3,391,490.52	6,531,689.31	18,149,222.04	13,207,684.16	31,086,767.74	60,676,185.70	117,099,518.47	1,306,307,454.45
Median	5,651,634.50	1,000,000.00	3,283,589.00	5,651,634.50	8,250,000.00	12,519,920.50	23,392,886.50	63,000,000.00	121,000,000.00	808,000,000.00
Min	5.50	6,000.00	25,808.00	5.50	6,500,000.00	8,000,000.00	350,000.00	80,000.00	185.00	598,623.00
Max	5,200,000,000.00	13,930,000.00	6,107,558.00	46,258,800.00	95,000,000.00	21,692,208.00	320,000,000.00	88,603,000.00	171,227,487.00	5,200,000,000.00

Auto Generated

Q20a_2x: What was your firm's gross revenue for 2024? *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Total	378	103	68	45	23	48	42	23	15	11
Sample Size	378	103	68	45	23	48	42	23	15	11
Less than \$1 million										
Count	51	45	0	2	0	0	1	1	1	1
Column %	13%	44% BCDEFGHI	0%	4%	0%	0%	2%	4%	7%	9%
\$1 million to LT \$5 million										
Count	122	55	64	3	0	0	0	0	0	0
Column %	32%	53% CDEFGHI	94% ACDEFGHI	7%	0%	0%	0%	0%	0%	0%
\$5 million to LT \$10 million										
Count	67	1	2	39	21	3	0	1	0	0
Column %	18%	1%	3%	87% ABEFGHI	91% ABEFGHI	6%	0%	4%	0%	0%
\$10 million or more										
Count	138	2	2	1	2	45	41	21	14	10
Column %	37%	2%	3%	2%	9%	94% ABCD	98% ABCD	91% ABCD	93% ABCD	91% ABCD

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHI

Auto Generated

Q20a.2: Professional Liability Insurance Coverage What was your firm's gross revenue for 2023 and 2024? Please enter your responses below. Please do not use decimals or commas in your responses. - FY 2024 gross revenue

		Q4: What is the annual gross revenue of your firm?									
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I	
Sample Size	Total	378	103	68	45	23	48	42	23	15	11
Mean	63,947,754.51	1,448,555.14	4,504,403.54	5,884,528.11	12,130,251.57	14,701,965.74	26,615,742.02	68,274,914.39	135,374,351.40	1,613,496,110.18	
Median	5,839,761.00	1,200,000.00	3,547,832.50	6,000,000.00	8,873,977.00	14,091,215.00	25,181,615.50	73,559,000.00	141,000,000.00	913,116,193.00	
Min	7.00	40,000.00	1,177,955.00	7.00	7,219,530.00	9,300,000.00	720,000.00	88,000.00	200.00	712,558.00	
Max	5,900,000,000.00	14,683,420.00	40,009,280.00	12,500,000.00	85,000,000.00	20,750,000.00	45,600,000.00	97,932,821.00	183,610,399.00	5,900,000,000.00	

Auto Generated

Q20b_1x: What were your yearly PLI premiums for 2023? *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Total	330	91	60	38	21	38	36	22	14	10
Sample Size	330	91	60	38	21	38	36	22	14	10
Less than \$20,000	78	56	18	3	0	1	0	0	0	0
Count	24%	62% BCDEFGHI	30% CDEFGH	8%	0% 0%	3%	0% 0%	0% 0%	0% 0%	0% 0%
Column %										
\$20,000 to LT \$50,000	91	31	25	22	8	4	0	1	0	0
Count	28%	34% EFGHI	42% EFGHI	58% AEFGHI	38% EFGHI	11%	0% 0%	5% 5%	0% 0%	0% 0%
Column %										
\$50,000 to LT \$100,000	56	3	12	6	9	18	7	1	0	0
Count	17%	3% 3%	20% A	16% A	43% ABCGHI	47% ABCFGHI	19% A	5% 5%	0% 0%	0% 0%
Column %										
\$100,000 or more	105	1	5	7	4	15	29	20	14	10
Count	32%	1% 1%	8% A	18% A	19% A	39% ABC	81% ABCDE	91% ABCDE	100% ABCDE	100% ABCDE
Column %										

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHI

Auto Generated

Q20b.1: What were your yearly PLI premiums for 2023 and 2024? Please enter your responses below. Please do not use decimals or commas in your responses.
Your responses, in combination with those of other member firms, will help us to understand the overall trend for PLI rates. - FY 2023 PLI Premium

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
	Total									
Sample Size	330	91	60	38	21	38	36	22	14	10
Mean	271,693.41	19,715.72	53,892.15	61,639.58	91,711.24	415,858.11	214,597.72	351,046.64	750,807.86	3,860,046.40
Median	45,515.50	14,500.00	30,655.00	39,883.00	59,799.00	91,378.50	160,977.00	269,665.00	756,300.00	2,860,937.50
Min	144.00	144.00	4,252.00	6,117.00	23,308.00	18,529.00	60,000.00	48,000.00	380,000.00	1,903,000.00
Max	13,000,000.00	184,474.00	545,470.00	320,000.00	500,000.00	12,000,000.00	1,000,000.00	840,319.00	1,200,000.00	13,000,000.00

Auto Generated

Q20b_2x: What were your yearly PLI premiums for 2024? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H
Sample Size	337	95	61	38	21	39	37	22	14	10
Less than \$20,000										
Count	79	61	14	3	0	1	0	0	0	0
Column %	23%	64% BCDEFGHI	23% DEFG	8%	0%	3%	0%	0%	0%	0%
\$20,000 to LT \$50,000										
Count	89	31	28	20	6	4	0	0	0	0
Column %	26%	33% EFGHI	46% EFGHI	53% AEFGHI	29% FG	10%	0%	0%	0%	0%
\$50,000 to LT \$100,000										
Count	58	2	11	9	11	14	8	3	0	0
Column %	17%	2%	18% A	24% A	52% ABCFGHI	36% ABHI	22% A	14% A	0%	0%
\$100,000 or more										
Count	111	1	8	6	4	20	29	19	14	10
Column %	33%	1%	13% A	16% A	19% A	51% ABCD	78% ABCDE	86% ABCDE	100% ABCDE	100% ABCDE

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHI

Auto Generated

Q20b.2: What were your yearly PLI premiums for 2023 and 2024? Please enter your responses below. Please do not use decimals or commas in your responses. Your responses, in combination with those of other member firms, will help us to understand the overall trend

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
	Total									
Sample Size	337	95	61	38	21	39	37	22	14	10
Mean	271,158.81	17,886.23	65,374.15	56,137.29	98,886.76	470,661.72	243,784.78	486,952.14	848,251.79	3,151,934.90
Median	50,000.00	15,398.00	34,803.00	41,982.00	70,427.00	100,000.00	182,886.00	312,570.00	842,341.00	2,550,000.00
Min	144.00	144.00	4,252.00	7,556.00	37,700.00	18,432.00	65,750.00	51,000.00	481,000.00	1,772,500.00
Max	14,000,000.00	100,000.00	516,000.00	160,312.00	550,000.00	14,000,000.00	1,600,000.00	2,992,770.00	1,300,000.00	6,292,011.00

Auto Generated

Q20_2023x: PLI premium as a percentage of gross revenue (2023) *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Total	328	90	59	38	21	38	36	22	14	10
Sample Size	328	90	59	38	21	38	36	22	14	10
Less than 0.5%										
Count	71	10	8	5	4	10	11	12	5	6
Column %	22%	11%	14%	13%	19%	26% A	31% AB	55% ABCDE	36% A	60% ABCD
0.5% to less than 1%										
Count	128	22	21	21	13	17	17	7	8	2
Column %	39%	24%	36%	55% A	62% ABG	45% A	47% A	32%	57% A	20%
1% to less than 2%										
Count	81	30	22	11	3	9	4	2	0	0
Column %	25%	33% FGHI	37% FGHI	29% H	14%	24%	11%	9%	0%	0%
2% or more										
Count	48	28	8	1	1	2	4	1	1	2
Column %	15%	31% BCDEFG	14%	3%	5%	5%	11%	5%	7%	20%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHI

Auto Generated

Q20_2023: Q20_2023

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
	Total									
Sample Size	328	90	59	38	21	38	36	22	14	10
Mean	1,351.14	2.27	2.11	1.02	0.85	3.41	1.34	27.71	31,544.95	37.23
Median	0.85	1.27	1.02	0.67	0.72	0.61	0.68	0.46	0.62	0.42
Min	0.03	0.08	0.26	0.06	0.04	0.17	0.03	0.06	0.35	0.06
Max	441,621.62	32.53	30.07	5.82	2.56	100.00	17.14	597.76	441,621.62	363.04

Auto Generated

Q20_2024x: PLI premium as a percentage of gross revenue (2024) *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Total	334	93	60	38	21	39	37	22	14	10
Sample Size	334	93	60	38	21	39	37	22	14	10
Less than 0.5%										
Count	72	9	8	7	3	10	12	12	5	6
Column %	22%	10%	13%	18%	14%	26% A	32% AB	55% ABCDE	36% AB	60% ABCD
0.5% to less than 1%										
Count	126	22	23	19	11	18	15	7	8	3
Column %	38%	24%	38%	50% A	52% A	46% A	41%	32%	57% A	30%
1% to less than 2%										
Count	92	39	21	8	6	10	7	1	0	0
Column %	28%	42% CFGHI	35% GHI	21%	29% G	26% GH	19%	5%	0%	0%
2% or more										
Count	44	23	8	4	1	1	3	2	1	1
Column %	13%	25% EF	13%	11%	5%	3%	8%	9%	7%	10%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHI

Auto Generated

Q20_2024: Q20_2024

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
	Total									
Sample Size	334	93	60	38	21	39	37	22	14	10
Mean	1,477.00	1.71	1.69	1.16	0.85	3.32	1.23	22.01	35,143.38	33.11
Median	0.80	1.29	0.97	0.66	0.72	0.65	0.64	0.46	0.59	0.47
Min	0.05	0.07	0.18	0.15	0.42	0.17	0.27	0.05	0.37	0.05
Max	492,000.00	8.64	22.41	10.70	2.05	100.00	12.50	469.30	492,000.00	327.65

Auto Generated

Q20_DifferenceX: PLI premium shift (2023 to 2024) *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	327	90	59	37	21	38	36	22	14	10
Increased 0.10% or more										
Count	84	34	19	6	8	6	8	2	1	0
Column %	26%	38% CEGHI	32% G	16%	38% GI	16%	22%	9%	7%	0%
Increased 0.01% to less than 0.10%										
Count	65	4	10	12	4	10	12	7	4	2
Column %	20%	4%	17% A	32% A	19% A	26% A	33% A	32% A	29% A	20%
Stayed the Same										
Count	8	4	1	1	0	2	0	0	0	0
Column %	2%	4%	2%	3%	0%	5%	0%	0%	0%	0%
Decreased 0.01% to less than 0.10%										
Count	90	13	13	11	4	14	11	9	9	6
Column %	28%	14%	22%	30% A	19%	37% A	31% A	41% A	64% ABCDF	60% ABD
Decreased 0.10% or more										
Count	80	35	16	7	5	6	5	4	0	2
Column %	24%	39% CEFH	27% H	19%	24%	16%	14%	18%	0%	20%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHI

Auto Generated

Q20_Difference: Q20_Difference

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
	Total									
Sample Size	327	90	59	37	21	38	36	22	14	10
Mean	153.31	-0.63	-0.43	0.18	0.00	-0.03	-0.09	-5.71	3,598.44	-4.11
Median	-0.01	-0.01	0.00	0.00	0.02	-0.01	0.00	-0.03	-0.03	-0.03
Min	-128.46	-30.00	-29.18	-5.24	-0.80	-1.41	-4.64	-128.46	-0.10	-35.39
Max	50,378.38	7.33	10.30	10.11	0.44	0.33	1.37	3.65	50,378.38	0.08

Auto Generated

Q21: What is your coverage limit per claim? Please select the value nearest your actual limit. *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		378	109	70	44	23	44	40	23	15	10
\$1,000,000 Count Column %		72 19%	41 38% BCEFGHI	14 20% FG	8 18% FG	4 17%	3 7%	1 3%	0 0%	1 7%	0 0%
\$2,000,000 Count Column %		143 38%	52 48% FGHI	36 51% FGHI	19 43% FGHI	10 43% FGHI	17 39% FGHI	6 15%	3 13%	0 0%	0 0%
\$3,000,000 Count Column %		27 7%	5 5%	5 7%	5 11%	2 9%	6 14% A	4 10%	0 0%	0 0%	0 0%
\$4,000,000 Count Column %		7 2%	3 3%	2 3%	1 2%	0 0%	0 0%	1 3%	0 0%	0 0%	0 0%
\$5,000,000 Count Column %		93 25%	7 6%	11 16% A	10 23% A	7 30% A	17 39% ABI	24 60% ABCDI	12 52% ABCI	5 33% A	0 0%
\$6,000,000 Count Column %		2 1%	0 0%	1 1%	0 0%	0 0%	1 2%	0 0%	0 0%	0 0%	0 0%
\$7,000,000 Count Column %		2 1%	0 0%	1 1%	0 0%	0 0%	0 0%	0 0%	1 4%	0 0%	0 0%
\$8,000,000 Count Column %		3 1%	0 0%	0 0%	1 2%	0 0%	0 0%	1 3%	0 0%	1 7%	0 0%
\$9,000,000 Count Column %		0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$10,000,000 Count Column %		18 5%	1 1%	0 0%	0 0%	0 0%	0 0%	3 8% B	6 26% ABCDE	6 40% ABCDEF	2 20% ABCE

* Denotes variable with statistically significant findings

Significant difference within groups: ABCDEFGHI

Auto Generated

Q21: What is your coverage limit per claim? Please select the value nearest your actual limit. *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
\$15,000,000	Count	1	0	0	0	0	0	0	0	1	0
	Column %	0%	0%	0%	0%	0%	0%	0%	0%	7%	0%
\$20,000,000	Count	3	0	0	0	0	0	0	1	1	1
	Column %	1%	0%	0%	0%	0%	0%	0%	4%	7%	10%
\$25,000,000 or more	Count	7	0	0	0	0	0	0	0	0	7
	Column %	2%	0%	0%	0%	0%	0%	0%	0%	0%	70%
ABCDEFHGHI											

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFHGHI

Auto Generated

Q22: Are your per-claim and aggregate limits the same? *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	375	109	68	44	23	44	39	23	15	10
Yes										
Count	261	73	51	35	9	31	32	14	8	8
Column %	70%	67% D	75% D	80% DH	39%	70% D	82% DH	61%	53%	80%
No										
Count	114	36	17	9	14	13	7	9	7	2
Column %	30%	33%	25%	20%	61% ABCEF	30%	18%	39%	47% CF	20%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFH

Auto Generated

Q22a: What are your aggregate limits? Please select the value nearest your actual limit. *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	114	36	17	9	14	13	7	9	7	2
\$2,000,000 Count Column %	43 38%	23 64% DFGH	7 41%	3 33%	4 29%	4 31%	1 14%	0 0%	1 14%	0 0%
\$3,000,000 Count Column %	12 11%	3 8%	4 24%	4 44% AE	1 7%	0 0%	0 0%	0 0%	0 0%	0 0%
\$4,000,000 Count Column %	28 25%	8 22%	1 6%	0 0%	6 43% BC	8 62% ABCGH	3 43%	1 11%	0 0%	1 50%
\$5,000,000 Count Column %	8 7%	1 3%	2 12%	2 22%	1 7%	1 8%	0 0%	0 0%	0 0%	1 50%
\$6,000,000 Count Column %	4 4%	0 0%	1 6%	0 0%	1 7%	0 0%	1 14%	1 11%	0 0%	0 0%
\$7,000,000 Count Column %	7 6%	0 0%	1 6%	0 0%	1 7%	0 0%	1 14%	2 22% A	2 29% A	0 0%
\$8,000,000 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$9,000,000 Count Column %	1 1%	0 0%	1 6%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$10,000,000 Count Column %	7 6%	0 0%	0 0%	0 0%	0 0%	0 0%	1 14%	4 44% ABDE	2 29% A	0 0%
\$15,000,000 Count Column %	3 3%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 11%	2 29% A	0 0%

* Denotes variable with statistically significant findings

Significant difference within groups: ABCDEFGH

Auto Generated

Q22a: What are your aggregate limits? Please select the value nearest your actual limit. *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
\$20,000,000	Total									
	Count	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$25,000,000 or more	Total									
	Count	1	0	0	0	0	0	0	0	0
Column %	1%	3%	0%	0%	0%	0%	0%	0%	0%	0%

* Denotes variable with statistically significant findings
 Significant difference within groups: ABCDEFGH

Auto Generated

Q23: What is your deductible? Please select the value nearest your actual deductible. *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	365	108	64	41	23	43	38	23	15	10
Less than \$10,000										
Count	55	37	12	3	0	3	0	0	0	0
Column %	15%	34% BCDEFGHI	19% DFG	7%	0%	7%	0%	0%	0%	0%
\$10,000										
Count	65	42	14	4	2	2	1	0	0	0
Column %	18%	39% BCDEFGHI	22% EFG	10%	9%	5%	3%	0%	0%	0%
\$15,000										
Count	17	9	5	1	1	1	0	0	0	0
Column %	5%	8%	8%	2%	4%	2%	0%	0%	0%	0%
\$20,000										
Count	9	4	2	0	1	2	0	0	0	0
Column %	2%	4%	3%	0%	4%	5%	0%	0%	0%	0%
\$25,000										
Count	53	8	15	15	6	6	1	1	1	0
Column %	15%	7%	23% AF	37% AEFGHI	26% AF	14%	3%	4%	7%	0%
\$50,000										
Count	67	5	13	14	8	18	6	2	1	0
Column %	18%	5%	20% A	34% AGHI	35% A	42% ABFGHI	16% A	9%	7%	0%
\$75,000										
Count	15	1	1	0	1	4	7	1	0	0
Column %	4%	1%	2%	0%	4%	9% A	18% ABC	4%	0%	0%
\$100,000										
Count	30	0	2	2	3	6	15	2	0	0
Column %	8%	0%	3%	5%	13% A	14% A	39% ABCDEGHI	9% A	0%	0%
\$150,000										
Count	10	0	0	1	1	1	5	1	1	0
Column %	3%	0%	0%	2%	4%	2%	13% AB	4%	7%	0%
\$200,000										
Count	15	2	0	1	0	0	3	7	1	1
Column %	4%	2%	0%	2%	0%	0%	8% B	30% ABCDE	7%	10%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHI

Auto Generated

Q23: What is your deductible? Please select the value nearest your actual deductible. *

			Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
		Total									
\$250,000	Count	6	0	0	0	0	0	0	4	2	0
	Column %	2%	0%	0%	0%	0%	0%	0%	17% ABCEF	13% AB	0%
\$300,000	Count	3	0	0	0	0	0	0	3	0	0
	Column %	1%	0%	0%	0%	0%	0%	0%	13% ABCEF	0%	0%
\$350,000	Count	4	0	0	0	0	0	0	2	2	0
	Column %	1%	0%	0%	0%	0%	0%	0%	9% A	13% AB	0%
\$425,000	Count	0	0	0	0	0	0	0	0	0	0
	Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$500,000	Count	8	0	0	0	0	0	0	0	6	2
	Column %	2%	0%	0%	0%	0%	0%	0%	0%	40% ABCDEFGF	20% ABCEF
\$750,000	Count	1	0	0	0	0	0	0	0	1	0
	Column %	0%	0%	0%	0%	0%	0%	0%	0%	7%	0%
\$1,000,000	Count	1	0	0	0	0	0	0	0	0	1
	Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	10%
More than \$1,000,000	Count	6	0	0	0	0	0	0	0	0	6
	Column %	2%	0%	0%	0%	0%	0%	0%	0%	0%	60% ABCDEFGH

* Denotes variable with statistically significant findings

Significant difference within groups: ABCDEFGHI

Auto Generated

Q24: How does your deductible compare with the previous year?

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		371	107	67	44	23	44	38	23	15	10
Increased											
Count	52		10	11	8	5	4	5	5	3	1
Column %	14%		9%	16%	18%	22%	9%	13%	22%	20%	10%
Stayed the Same											
Count	314		95	55	36	17	39	33	18	12	9
Column %	85%		89%	82%	82%	74%	89%	87%	78%	80%	90%
Decreased											
Count	5		2	1	0	1	1	0	0	0	0
Column %	1%		2%	1%	0%	4%	2%	0%	0%	0%	0%

Auto Generated

Q25: Has your firm purchased a stand-alone Cyber Liability Policy? *

		Q4: What is the annual gross revenue of your firm?									
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I	
Sample Size	Total	371	108	65	44	23	44	39	23	15	10
Yes Count Column %	224 60%	32 30%	35 54% A	28 64% A	17 74% A	31 70% A	34 87% ABC	23 100% ABCDE	14 93% ABC	10 100% ABC	
No Count Column %	147 40%	76 70% BCDEFGHI	30 46% FGHI	16 36% FGHI	6 26% G	13 30% G	5 13%	0 0%	1 7%	0 0%	

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHI

Auto Generated

Q25a: Please indicate what influenced the decision to purchase a stand-alone Cyber Liability Policy. Check all that apply. *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
	Total									
Valid Cases	223	32	35	28	17	30	34	23	14	10
Contract requirements										
Mentions	123	14	16	14	9	18	21	14	10	7
% Valid Cases	55%	44%	46%	50%	53%	60%	62%	61%	71%	70%
Other compliance requirements										
Mentions	48	2	3	5	2	10	6	7	8	5
% Valid Cases	22%	6%	9%	18%	12%	33%	18%	30%	57% CF	50% CF
Concern regarding potential claims										
Mentions	156	17	21	19	12	23	26	17	12	9
% Valid Cases	70%	53%	60%	68%	71%	77%	76% A	74%	86%	90%
Other (please specify)										
Mentions	24	4	4	2	2	5	3	2	0	2
% Valid Cases	11%	13%	11%	7%	12%	17%	9%	9%	0%	20%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ACF

Auto Generated

Q25b: Does your firm require its consultants to carry cyber insurance? *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	372	108	66	44	23	44	39	23	15	10
Yes										
Count	56	6	6	7	1	6	7	10	8	5
Column %	15%	6%	9%	16% A	4%	14%	18% A	43% ABCDEF	53% ABCDEF	50% ABCDEF
No										
Count	316	102	60	37	22	38	32	13	7	5
Column %	85%	94% CFGHI	91% GHI	84% GHI	96% GHI	86% GHI	82% GHI	57%	47%	50%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHI

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Q25c: Are consultants required to notify your firm about any cyber attacks? *

		Q4: What is the annual gross revenue of your firm?									
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I	
Sample Size	Total	373	108	67	44	23	44	39	23	15	10
Yes Count Column %	124 33%	27 25%	24 36%	13 30%	7 30%	10 23%	18 46% AE	11 48% AE	7 47%	7 70% ACE	
No Count Column %	249 67%	81 75% FGI	43 64%	31 70% I	16 70%	34 77% FGI	21 54%	12 52%	8 53%	3 30%	

* Denotes variable with statistically significant findings

■ Significant difference within groups: ACEFGI

Auto Generated

Q26: What aggregate dollar limits did you purchase for cyber-insurance? Please select the value nearest your actual limit. *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	223	31	35	28	17	31	34	23	14	10
\$1,000,000 Count	136	29	29	21	14	23	16	3	1	0
Column %	61%	94% FGHI	83% FGHI	75% FGHI	82% FGHI	74% FGHI	47% GHI	13%	7%	0%
\$2,000,000 Count	42	1	5	7	2	4	13	7	3	0
Column %	19%	3%	14%	25% A	12%	13%	38% ABEI	30% A	21%	0%
\$3,000,000 Count	11	1	0	0	0	3	2	5	0	0
Column %	5%	3%	0%	0%	0%	10%	6%	22% BC	0%	0%
More than \$3,000,000 Count	34	0	1	0	1	1	3	8	10	10
Column %	15%	0%	3%	0%	6%	3%	9%	35% ABCEF	71% ABCDEFG	100% ABCDEFG

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHI

Auto Generated

Q27: PLI Claims Made Against Your Firm

Please answer the questions in this section with reference to your firm's most recently completed fiscal year.

Did your firm have any outstanding claims? Claims are defined as a written or oral demand for money or services, or initiation of a lawsuit. *

		Q4: What is the annual gross revenue of your firm?									
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I	
Sample Size	Total	378	113	67	44	23	44	39	23	15	10
Yes	Count	98	5	7	7	8	13	20	16	13	9
Column %	26%	4%	10%	16% A	35% AB	30% AB	51% ABCE	70% ABCDE	87% ABCDEF	90% ABCDEF	
No	Count	280	108	60	37	15	31	19	7	2	1
Column %	74%	96% CDEFGHI	90% DEFGHI	84% FGHI	65% GHI	70% FGHI	49% HI	30%	13%	10%	

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHI

Auto Generated

Q28: What was the number of outstanding claims against your firm? *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		97	5	7	7	8	12	20	16	13	9
1											
Count	41	5 100% FGHI	3	4	6	6	9	5	2	1	
Column %	42%		43%	57%	75% HI	50%	45%	31%	15%	11%	
2											
Count	24	0	3	2	1	3	7	5	2	1	
Column %	25%	0%	43%	29%	13%	25%	35%	31%	15%	11%	
3											
Count	9	0	0	1	0	1	1	2	4	0	
Column %	9%	0%	0%	14%	0%	8%	5%	13%	31%	0%	
4											
Count	9	0	1	0	1	1	2	2	1	1	
Column %	9%	0%	14%	0%	13%	8%	10%	13%	8%	11%	
5											
Count	7	0	0	0	0	1	0	1	4	1	
Column %	7%	0%	0%	0%	0%	8%	0%	6%	31% F	11%	
6											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
7 or more											
Count	7	0	0	0	0	0	1	1	0	5	
Column %	7%	0%	0%	0%	0%	0%	5%	6%	0%	56% BCDEFGH	

* Denotes variable with statistically significant findings

Significant difference within groups: BCDEFGHI

Auto Generated

Q29: How does the number of claims made against your firm compare with the prior year? *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	97	5	7	7	8	12	20	16	13	9
More than the prior year										
Count	32	4	5	3	3	6	3	4	3	1
Column %	33%	80% FGHI	71% FI	43%	38%	50% F	15%	25%	23%	11%
The same as the prior year										
Count	50	0	2	3	4	6	12	8	9	6
Column %	52%	0%	29%	43%	50%	50%	60% A	50%	69% A	67% A
Fewer than the prior year										
Count	15	1	0	1	1	0	5	4	1	2
Column %	15%	20%	0%	14%	13%	0%	25%	25%	8%	22%

* Denotes variable with statistically significant findings

■ Significant difference within groups: AFGHI

Auto Generated

Q30.1: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Public Sector Clients / Owners *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	97	5	7	7	8	12	20	16	13	9
0 Count Column %	47 48%	5 100% BCGI	2 29%	2 29%	7 88% BCGI	6 50%	10 50%	6 38%	6 46%	3 33%
1 Count Column %	32 33%	0 0%	4 57% I	4 57% I	1 13%	5 42% I	5 25%	7 44% I	6 46% I	0 0%
2 Count Column %	7 7%	0 0%	1 14%	0 0%	0 0%	1 8%	1 5%	3 19%	1 8%	0 0%
3 Count Column %	2 2%	0 0%	0 0%	0 0%	0 0%	0 0%	1 5%	0 0%	0 0%	1 11%
4 Count Column %	4 4%	0 0%	0 0%	0 0%	0 0%	0 0%	1 5%	0 0%	0 0%	3 33% G
5 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
6 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
7 Count Column %	1 1%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 11%
8 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%

* Denotes variable with statistically significant findings

■ Significant difference within groups: BCGI

Auto Generated

Q30.1: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Public Sector Clients / Owners *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
9										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
10										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Don't know										
Count	4	0	0	1	0	0	2	0	0	1
Column %	4%	0%	0%	14%	0%	0%	10%	0%	0%	11%

* Denotes variable with statistically significant findings

 Significant difference within groups: BCGI

Auto Generated

Q30.2: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Private Sector Clients / Owners *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	97	5	7	7	8	12	20	16	13	9
0 Count Column %	40 41%	2 40%	3 43%	4 57%	1 13%	7 58%	7 35%	7 44%	6 46%	3 33%
1 Count Column %	33 34%	3 60%	3 43%	2 29%	6 75% GHI	3 25%	9 45%	4 25%	2 15%	1 11%
2 Count Column %	9 9%	0 0%	1 14%	0 0%	0 0%	1 8%	1 5%	2 13%	3 23%	1 11%
3 Count Column %	3 3%	0 0%	0 0%	0 0%	1 13%	0 0%	0 0%	1 6%	1 8%	0 0%
4 Count Column %	3 3%	0 0%	0 0%	0 0%	0 0%	0 0%	1 5%	1 6%	1 8%	0 0%
5 Count Column %	2 2%	0 0%	0 0%	0 0%	0 0%	1 8%	0 0%	1 6%	0 0%	0 0%
6 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
7 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
8 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%

* Denotes variable with statistically significant findings

■ Significant difference within groups: FGHI

Auto Generated

Q30.2: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Private Sector Clients / Owners *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
9	Count	0	0	0	0	0	0	0	0	0	0
	Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
10	Count	3	0	0	0	0	0	0	0	0	3
	Column %	3%	0%	0%	0%	0%	0%	0%	0%	0%	33% FG
Don't know	Count	4	0	0	1	0	0	2	0	0	1
	Column %	4%	0%	0%	14%	0%	0%	10%	0%	0%	11%

* Denotes variable with statistically significant findings

■ Significant difference within groups: FGHI

Auto Generated

Q30.3: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Non Project-Owners (Prime A/Es, Contractors, etc.) *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	97	5	7	7	8	12	20	16	13	9
0 Count Column %	56 58%	4 80%	5 71%	6 86% I	5 63%	8 67%	10 50%	10 63%	6 46%	2 22%
1 Count Column %	25 26%	1 20%	2 29%	0 0%	3 38%	3 25%	5 25%	4 25%	5 38%	2 22%
2 Count Column %	6 6%	0 0%	0 0%	0 0%	0 0%	0 0%	2 10%	2 13%	1 8%	1 11%
3 Count Column %	1 1%	0 0%	0 0%	0 0%	0 0%	1 8%	0 0%	0 0%	0 0%	0 0%
4 Count Column %	2 2%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 8%	1 11%
5 Count Column %	2 2%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	2 22%
6 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
7 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
8 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%

* Denotes variable with statistically significant findings

 **Significant difference within groups: I**

Auto Generated

Q30.3: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Non Project-Owners (Prime A/Es, Contractors, etc.) *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
9	Total									
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
10	Total									
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Don't know	Total									
Count	5	0	0	1	0	0	3	0	0	1
Column %	5%	0%	0%	14%	0%	0%	15%	0%	0%	11%

* Denotes variable with statistically significant findings

 Significant difference within groups: I

Auto Generated

Q31.1: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Construction / Contractors

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	97	5	7	7	8	12	20	16	13	9
0 Count Column %	68 70%	5 100%	5 71%	6 86%	7 88%	10 83%	10 50%	12 75%	9 69%	4 44%
1 Count Column %	17 18%	0 0%	1 14%	0 0%	1 13%	2 17%	5 25%	2 13%	3 23%	3 33%
2 Count Column %	3 3%	0 0%	1 14%	0 0%	0 0%	0 0%	1 5%	1 6%	0 0%	0 0%
3 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
4 Count Column %	1 1%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 8%	0 0%
5 Count Column %	2 2%	0 0%	0 0%	0 0%	0 0%	0 0%	1 5%	1 6%	0 0%	0 0%
6 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
7 Count Column %	1 1%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 11%
8 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
9 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%

Auto Generated

Q31.1: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Construction / Contractors

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H
10 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
Don't know Count Column %	5 5%	0 0%	0 0%	1 14%	0 0%	0 0%	3 15%	0 0%	0 0%	1 11%

Auto Generated

Q31.2: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Construction Workers (e.g. Due to injury or death) *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	97	5	7	7	8	12	20	16	13	9
0 Count Column %	86 89%	4 80%	7 100%	6 86%	8 100%	12 100%	14 70%	16 100% F	12 92%	7 78%
1 Count Column %	5 5%	1 20%	0 0%	0 0%	0 0%	0 0%	2 10%	0 0%	1 8%	1 11%
2 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
3 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
4 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
5 Count Column %	1 1%	0 0%	0 0%	0 0%	0 0%	0 0%	1 5%	0 0%	0 0%	0 0%
6 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
7 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
8 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%

* Denotes variable with statistically significant findings

 Significant difference within groups: F

Auto Generated

Q31.2: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Construction Workers (e.g. Due to injury or death) *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
9										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
10										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Don't know										
Count	5	0	0	1	0	0	3	0	0	1
Column %	5%	0%	0%	14%	0%	0%	15%	0%	0%	11%

* Denotes variable with statistically significant findings

 Significant difference within groups: F

Auto Generated

Q31.3: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Non-Construction Workers (e.g. Due to injury or death) *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	97	5	7	7	8	12	20	16	13	9
0										
Count	76	5	7	5	8	8	16	14	9	4
Column %	78%	100%	100% I	71%	100% I	67%	80%	88%	69%	44%
1										
Count	8	0	0	1	0	2	0	2	2	1
Column %	8%	0%	0%	14%	0%	17%	0%	13%	15%	11%
2										
Count	3	0	0	0	0	0	0	0	2	1
Column %	3%	0%	0%	0%	0%	0%	0%	0%	15%	11%
3										
Count	2	0	0	0	0	2	0	0	0	0
Column %	2%	0%	0%	0%	0%	17%	0%	0%	0%	0%
4										
Count	1	0	0	0	0	0	0	0	0	1
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	11%
5										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
6										
Count	1	0	0	0	0	0	0	0	0	1
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	11%
7										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
8										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups: I

Auto Generated

Q31.3: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Non-Construction Workers (e.g. Due to injury or death) *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
9	Total									
Count	1	0	0	0	0	0	1	0	0	0
Column %	1%	0%	0%	0%	0%	0%	5%	0%	0%	0%
10										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Don't know										
Count	5	0	0	1	0	0	3	0	0	1
Column %	5%	0%	0%	14%	0%	0%	15%	0%	0%	11%

* Denotes variable with statistically significant findings

 Significant difference within groups: I

Auto Generated

Q31.4: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Others *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	97	5	7	7	8	12	20	16	13	9
0 Count Column %	76 78%	5 100%	7 100%	5 71%	5 63%	10 83%	13 65%	15 94% I	11 85%	5 56%
1 Count Column %	7 7%	0 0%	0 0%	0 0%	3 38% H	1 8%	2 10%	1 6%	0 0%	0 0%
2 Count Column %	4 4%	0 0%	0 0%	1 14%	0 0%	1 8%	0 0%	0 0%	0 0%	2 22%
3 Count Column %	2 2%	0 0%	0 0%	0 0%	0 0%	0 0%	1 5%	0 0%	1 8%	0 0%
4 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
5 Count Column %	1 1%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 8%	0 0%
6 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
7 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
8 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%

* Denotes variable with statistically significant findings

■ Significant difference within groups: HI

Auto Generated

Q31.4: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Others *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
9	Total									
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
10										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Don't know										
Count	7	0	0	1	0	0	4	0	0	2
Column %	7%	0%	0%	14%	0%	0%	20%	0%	0%	22%

* Denotes variable with statistically significant findings

■ Significant difference within groups: HI

Auto Generated

Q32: Claims Resolution

Please answer the questions in this section with reference to your firm's most recently completed fiscal year.

How many of your firm's outstanding claims (including claims from prior years) were resolved in your most recently completed fiscal year? *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		97	5	7	7	8	12	20	16	13	9
0											
Count		41	4	6	5	4	7	7	5	2	1
Column %		42%	80% HI	86% FGHI	71% HI	50%	58% H	35%	31%	15%	11%
1											
Count		33	1	1	2	3	4	10	7	4	1
Column %		34%	20%	14%	29%	38%	33%	50%	44%	31%	11%
2											
Count		11	0	0	0	1	1	2	2	4	1
Column %		11%	0%	0%	0%	13%	8%	10%	13%	31%	11%
3											
Count		4	0	0	0	0	0	1	0	2	1
Column %		4%	0%	0%	0%	0%	0%	5%	0%	15%	11%
4											
Count		2	0	0	0	0	0	0	1	1	0
Column %		2%	0%	0%	0%	0%	0%	0%	6%	8%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		6	0	0	0	0	0	0	1	0	5
Column %		6%	0%	0%	0%	0%	0%	0%	6%	0%	56% BCDEFGH

* Denotes variable with statistically significant findings

Significant difference within groups: BCDEFGHI

Auto Generated

Q33: How many claims were settled within your deductible (including costs of outside attorneys, experts, etc.)? *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		56	1	1	2	4	5	13	11	11	8
0											
Count		16	0	1	1	2	4	5	2	1	0
Column %		29%	0%	100%	50%	50%	80% GHI	38%	18%	9%	0%
1											
Count		22	1	0	1	2	1	6	6	4	1
Column %		39%	100%	0%	50%	50%	20%	46%	55%	36%	13%
2											
Count		6	0	0	0	0	0	1	1	3	1
Column %		11%	0%	0%	0%	0%	0%	8%	9%	27%	13%
3											
Count		5	0	0	0	0	0	1	1	2	1
Column %		9%	0%	0%	0%	0%	0%	8%	9%	18%	13%
4											
Count		1	0	0	0	0	0	0	0	1	0
Column %		2%	0%	0%	0%	0%	0%	0%	0%	9%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		6	0	0	0	0	0	0	1	0	5
Column %		11%	0%	0%	0%	0%	0%	0%	9%	0%	63% FGH

* Denotes variable with statistically significant findings

Significant difference within groups: FGH I

Auto Generated

Q34.1: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Negotiation *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		55	1	1	2	4	5	12	11	11	8
0											
Count		16	0	0	1	2	1	5	4	3	0
Column %		29%	0%	0%	50%	50%	20%	42%	36%	27%	0%
1											
Count		27	1	1	1	2	4	7	5	5	1
Column %		49%	100%	100%	50%	50%	80% I	58%	45%	45%	13%
2											
Count		5	0	0	0	0	0	0	1	2	2
Column %		9%	0%	0%	0%	0%	0%	0%	9%	18%	25%
3											
Count		2	0	0	0	0	0	0	0	1	1
Column %		4%	0%	0%	0%	0%	0%	0%	0%	9%	13%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		5	0	0	0	0	0	0	1	0	4
Column %		9%	0%	0%	0%	0%	0%	0%	9%	0%	50% FH

* Denotes variable with statistically significant findings

Significant difference within groups: FHI

Auto Generated

Q34.2: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Mediation

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		55	1	1	2	4	5	12	11	11	8
0											
Count		35	1	1	1	2	4	9	6	7	4
Column %		64%	100%	100%	50%	50%	80%	75%	55%	64%	50%
1											
Count		13	0	0	1	2	1	2	4	2	1
Column %		24%	0%	0%	50%	50%	20%	17%	36%	18%	13%
2											
Count		3	0	0	0	0	0	0	1	1	1
Column %		5%	0%	0%	0%	0%	0%	0%	9%	9%	13%
3											
Count		2	0	0	0	0	0	1	0	1	0
Column %		4%	0%	0%	0%	0%	0%	8%	0%	9%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		1	0	0	0	0	0	0	0	0	1
Column %		2%	0%	0%	0%	0%	0%	0%	0%	0%	13%
More than 5											
Count		1	0	0	0	0	0	0	0	0	1
Column %		2%	0%	0%	0%	0%	0%	0%	0%	0%	13%

Auto Generated

Q34.3: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Arbitration

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		55	1	1	2	4	5	12	11	11	8
0											
Count		53	1	1	2	3	5	12	11	11	7
Column %		96%	100%	100%	100%	75%	100%	100%	100%	100%	88%
1											
Count		2	0	0	0	1	0	0	0	0	1
Column %		4%	0%	0%	0%	25%	0%	0%	0%	0%	13%
2											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q34.4: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Dismissal

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		55	1	1	2	4	5	12	11	11	8
0											
Count		42	1	1	2	4	4	10	8	9	3
Column %		76%	100%	100%	100%	100%	80%	83%	73%	82%	38%
1											
Count		10	0	0	0	0	1	2	2	1	4
Column %		18%	0%	0%	0%	0%	20%	17%	18%	9%	50%
2											
Count		3	0	0	0	0	0	0	1	1	1
Column %		5%	0%	0%	0%	0%	0%	0%	9%	9%	13%
3											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q34.5: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Jury Trial

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		55	1	1	2	4	5	12	11	11	8
0											
Count		55	1	1	2	4	5	12	11	11	8
Column %		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q34.6: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Bench Trial

		Q4: What is the annual gross revenue of your firm?									
			\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		55	1	1	2	4	5	12	11	11	8
Count	0	55	1	1	2	4	5	12	11	11	8
Column %		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Count	1	0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Count	2	0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Count	3	0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Count	4	0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Count	5	0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Count	More than 5	0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q34.7: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Other Method

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		54	1	1	2	4	5	12	11	11	7
0											
Count		50	1	1	2	4	5	10	11	10	6
Column %		93%	100%	100%	100%	100%	100%	83%	100%	91%	86%
1											
Count		4	0	0	0	0	0	2	0	1	1
Column %		7%	0%	0%	0%	0%	0%	17%	0%	9%	14%
2											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q35.1: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Before Trial *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	54	1	1	2	3	5	12	11	11	8
0 Count Column %	12 22%	1 100%	0 0%	1 50%	2 67%	1 20%	4 33%	2 18%	1 9%	0 0%
1 Count Column %	24 44%	0 0%	1 100%	1 50%	0 0%	3 60%	8 67% I	7 64%	3 27%	1 13%
2 Count Column %	9 17%	0 0%	0 0%	0 0%	1 33%	1 20%	0 0%	1 9%	5 45% F	1 13%
3 Count Column %	2 4%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 9%	1 13%
4 Count Column %	1 2%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 9%	0 0%
5 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
More than 5 Count Column %	6 11%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 9%	0 0%	5 63% FGH

* Denotes variable with statistically significant findings

 Significant difference within groups: FGHI

Auto Generated

Q35.8: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - During Trial

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		54	1	1	2	3	5	12	11	11	8
0											
Count		53	1	1	2	3	5	12	11	11	7
Column %		98%	100%	100%	100%	100%	100%	100%	100%	100%	88%
1											
Count		1	0	0	0	0	0	0	0	0	1
Column %		2%	0%	0%	0%	0%	0%	0%	0%	0%	13%
2											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q35.9: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - By Court Judgment

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		54	1	1	2	3	5	12	11	11	8
0											
Count		49	1	1	2	3	5	11	11	10	5
Column %		91%	100%	100%	100%	100%	100%	92%	100%	91%	63%
1											
Count		3	0	0	0	0	0	1	0	0	2
Column %		6%	0%	0%	0%	0%	0%	8%	0%	0%	25%
2											
Count		2	0	0	0	0	0	0	0	1	1
Column %		4%	0%	0%	0%	0%	0%	0%	0%	9%	13%
3											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q35.10: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Before Arbitration

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		54	1	1	2	3	5	12	11	11	8
0											
Count		45	1	1	2	2	4	10	8	11	6
Column %		83%	100%	100%	100%	67%	80%	83%	73%	100%	75%
1											
Count		5	0	0	0	1	1	1	2	0	0
Column %		9%	0%	0%	0%	33%	20%	8%	18%	0%	0%
2											
Count		3	0	0	0	0	0	1	0	0	2
Column %		6%	0%	0%	0%	0%	0%	8%	0%	0%	25%
3											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4											
Count		1	0	0	0	0	0	0	1	0	0
Column %		2%	0%	0%	0%	0%	0%	0%	9%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q35.11: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - During Arbitration

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		54	1	1	2	3	5	12	11	11	8
0											
Count		51	1	1	1	3	5	11	11	11	7
Column %		94%	100%	100%	50%	100%	100%	92%	100%	100%	88%
1											
Count		1	0	0	1	0	0	0	0	0	0
Column %		2%	0%	0%	50%	0%	0%	0%	0%	0%	0%
2											
Count		1	0	0	0	0	0	0	0	0	1
Column %		2%	0%	0%	0%	0%	0%	0%	0%	0%	13%
3											
Count		1	0	0	0	0	0	1	0	0	0
Column %		2%	0%	0%	0%	0%	0%	8%	0%	0%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q35.12: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - By Arbitration Decision

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		54	1	1	2	3	5	12	11	11	8
0											
Count		54	1	1	2	3	5	12	11	11	8
Column %		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q36: What was the total number of claims resolved WITHOUT any payment by your firm to the claimant? If the answer is "0" please select that response instead of leaving the space blank. *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		53	1	1	2	4	5	11	11	11	7
0											
Count		30	1	1	1	2	3	6	9	6	1
Column %		57%	100%	100%	50%	50%	60%	55%	82% I	55%	14%
1											
Count		13	0	0	1	2	2	3	1	3	1
Column %		25%	0%	0%	50%	50%	40%	27%	9%	27%	14%
2											
Count		4	0	0	0	0	0	1	0	2	1
Column %		8%	0%	0%	0%	0%	0%	9%	0%	18%	14%
3											
Count		1	0	0	0	0	0	1	0	0	0
Column %		2%	0%	0%	0%	0%	0%	9%	0%	0%	0%
4											
Count		2	0	0	0	0	0	0	1	0	1
Column %		4%	0%	0%	0%	0%	0%	0%	9%	0%	14%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		3	0	0	0	0	0	0	0	0	3
Column %		6%	0%	0%	0%	0%	0%	0%	0%	0%	43% FGH

* Denotes variable with statistically significant findings

 Significant difference within groups: FGH I

Auto Generated

Q37_1X: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Defense costs YOU paid lawyers, experts, etc. *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	54	1	1	2	3	5	13	11	10	8
Less than \$25,000										
Count	34	1	1	1	2	4	10	8	5	2
Column %	63%	100%	100%	50%	67%	80%	77% I	73%	50%	25%
\$25,000 or more										
Count	20	0	0	1	1	1	3	3	5	6
Column %	37%	0%	0%	50%	33%	20%	23%	27%	50%	75% F

* Denotes variable with statistically significant findings

 Significant difference within groups: FI

Auto Generated

Q37.1: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Defense costs YOU paid lawyers, experts, etc.

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
	Total									
Sample Size	54	1	1	2	3	5	13	11	10	8
Mean	126,010.76	0.00	10,000.00	25,000.00	40,000.00	10,000.00	12,616.39	49,545.45	71,600.00	643,696.00
Median	0.00	0.00	10,000.00	25,000.00	20,000.00	0.00	0.00	0.00	25,000.00	630,534.00
Min	0.00	0.00	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Max	1,903,000.00	0.00	10,000.00	50,000.00	100,000.00	50,000.00	75,000.00	240,000.00	250,000.00	1,903,000.00

Auto Generated

Q37_4X: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Defense cost paid by the PROFESSIONAL LIABILITY INSURER

		Q4: What is the annual gross revenue of your firm?									
			\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	Total	54	1	1	2	3	5	13	11	10	8
\$0 - Nothing											
Count		35	1	0	1	1	3	9	6	7	7
Column %		65%	100%	0%	50%	33%	60%	69%	55%	70%	88%
Any Amount											
Count		19	0	1	1	2	2	4	5	3	1
Column %		35%	0%	100%	50%	67%	40%	31%	45%	30%	13%

Auto Generated

Q37.4: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Defense cost paid by the PROFESSIONAL LIABILITY INSURER

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
	Total									
Sample Size	54	1	1	2	3	5	13	11	10	8
Mean	64,085.69	0.00	100,000.00	48,000.00	50,000.00	10,325.50	73,692.31	33,181.82	160,500.00	16,875.00
Median	0.00	0.00	100,000.00	48,000.00	50,000.00	0.00	0.00	0.00	0.00	0.00
Min	0.00	0.00	100,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Max	1,500,000.00	0.00	100,000.00	96,000.00	100,000.00	50,000.00	900,000.00	200,000.00	1,500,000.00	135,000.00

Auto Generated

Q37_5X: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Amount of award or settlement YOU paid (including any fees due your firm that were waived or forfeited) *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	54	1	1	2	3	5	13	11	10	8
Less than \$10,000										
Count	31	1	1	2	1	4	10	5	5	2
Column %	57%	100%	100%	100%	33%	80%	77% I	45%	50%	25%
\$10,000 or more										
Count	23	0	0	0	2	1	3	6	5	6
Column %	43%	0%	0%	0%	67%	20%	23%	55%	50%	75% F
Min	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Max	2.00	1.00	1.00	1.00	2.00	2.00	2.00	2.00	2.00	2.00

* Denotes variable with statistically significant findings

 Significant difference within groups: FI

Auto Generated

Q37.5: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Amount of award or settlement YOU paid
(including any fees due your firm that were waived or forfeited)

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
	Total									
Sample Size	54	1	1	2	3	5	13	11	10	8
Mean	115,343.31	5,000.00	0.00	0.00	22,000.00	10,000.00	6,422.07	63,016.18	145,300.00	484,734.25
Median	0.00	5,000.00	0.00	0.00	12,000.00	0.00	0.00	15,000.00	9,000.00	325,000.00
Min	0.00	5,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Max	1,461,574.00	5,000.00	0.00	0.00	54,000.00	50,000.00	45,986.90	375,000.00	750,000.00	1,461,574.00

Auto Generated

Q37_6x: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Amount of award or settlement paid by the PROFESSIONAL LIABILITY INSURER

		Q4: What is the annual gross revenue of your firm?									
			\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	Total	54	1	1	2	3	5	13	11	10	8
\$0 - Nothing											
Count		41	1	0	1	1	4	10	9	9	6
Column %		76%	100%	0%	50%	33%	80%	77%	82%	90%	75%
Any Amount											
Count		13	0	1	1	2	1	3	2	1	2
Column %		24%	0%	100%	50%	67%	20%	23%	18%	10%	25%

Auto Generated

Q37.6: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Amount of award or settlement paid by the PROFESSIONAL LIABILITY INSURER

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
	Total									
Sample Size	54	1	1	2	3	5	13	11	10	8
Mean	332,442.84	0.00	750,000.00	400,000.00	283,333.33	3,000.00	114,377.94	327,272.73	800,000.00	306,250.00
Median	0.00	0.00	750,000.00	400,000.00	150,000.00	0.00	0.00	0.00	0.00	0.00
Min	0.00	0.00	750,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Max	8,000,000.00	0.00	750,000.00	800,000.00	700,000.00	15,000.00	1,300,000.00	3,000,000.00	8,000,000.00	2,200,000.00

Auto Generated

Q38: Have you made a payment as a business decision to a claimant during your most recently completed fiscal year to resolve a case when you believed the claim to be frivolous or without merit?

		Q4: What is the annual gross revenue of your firm?									
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I	
Sample Size	Total	54	1	1	2	3	5	13	11	10	8
Yes											
Count	29	1	0	0	1	4	6	5	6	6	
Column %	54%	100%	0%	0%	33%	80%	46%	45%	60%	75%	
No											
Count	25	0	1	2	2	1	7	6	4	2	
Column %	46%	0%	100%	100%	67%	20%	54%	55%	40%	25%	

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Q39: Defense of Claims and Causes of Claims

Please answer the questions in this section with reference to your firm's most recently completed fiscal year.

What was the total number of personnel hours expended by your firm in defending ALL claims (including claims from prior years)? *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		88	5	7	6	7	12	17	16	9	9
0-49 Count Column %		26 30%	4 80% FHI	3 43%	3 50% FI	3 43%	6 50% FI	1 6%	5 31%	1 11%	0 0%
50-99 Count Column %		22 25%	1 20%	3 43%	1 17%	2 29%	3 25%	6 35%	3 19%	2 22%	1 11%
100-199 Count Column %		14 16%	0 0%	0 0%	2 33%	0 0%	1 8%	6 35%	3 19%	1 11%	1 11%
200-499 Count Column %		20 23%	0 0%	0 0%	0 0%	2 29%	1 8%	4 24%	5 31%	4 44%	4 44%
500-999 Count Column %		3 3%	0 0%	1 14%	0 0%	0 0%	1 8%	0 0%	0 0%	1 11%	0 0%
1,000 or more Count Column %		3 3%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	3 33% FG

* Denotes variable with statistically significant findings

■ Significant difference within groups: FGHI

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Q40: Please indicate any possible or alleged causes that could have contributed to the claims that your firm experienced. Check all that apply.

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H
Valid Cases	91	4	7	7	7	12	20	16	9	9
Client / Project Selection (QBS vs. cost proposal, client not knowledgeable about construction, client / project financial strength, etc.)										
Mentions	17	0	0	1	1	3	2	6	0	4
% Valid Cases	19%	0%	0%	14%	14%	25%	10%	38%	0%	44%
Code Violation										
Mentions	5	0	0	0	0	0	2	1	0	2
% Valid Cases	5%	0%	0%	0%	0%	0%	10%	6%	0%	22%
Communications (breakdowns when conflicts arise, poor team or client communication, etc.)										
Mentions	43	1	3	2	2	5	8	7	7	8
% Valid Cases	47%	25%	43%	29%	29%	42%	40%	44%	78%	89%
Contract (contract language, no contract, etc.)										
Mentions	16	0	1	5	1	2	2	3	1	1
% Valid Cases	18%	0%	14%	71%	14%	17%	10%	19%	11%	11%
Error or Omission of a Technical Nature										
Mentions	50	2	4	1	4	6	13	11	3	6
% Valid Cases	55%	50%	57%	14%	57%	50%	65%	69%	33%	67%
Project Management (lack of training, management of human or technical resources, turnover of staff, etc.)										
Mentions	18	0	2	0	1	2	3	2	1	7
% Valid Cases	20%	0%	29%	0%	14%	17%	15%	13%	11%	78%
Project Delays										
Mentions	17	0	0	0	2	1	3	2	1	8
% Valid Cases	19%	0%	0%	0%	29%	8%	15%	13%	11%	89%

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Q40: Please indicate any possible or alleged causes that could have contributed to the claims that your firm experienced. Check all that apply.

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Scope of Services (problems with scope definition, changes in scope, etc.)	Mentions	19	0	1	2	1	1	3	4	2	5
	% Valid Cases	21%	0%	14%	29%	14%	8%	15%	25%	22%	56%
Third Party Claim	Mentions	44	2	4	0	3	7	10	6	6	6
	% Valid Cases	48%	50%	57%	0%	43%	58%	50%	38%	67%	67%
Other (please specify)	Mentions	12	0	2	3	0	3	1	1	2	0
	% Valid Cases	13%	0%	29%	43%	0%	25%	5%	6%	22%	0%

Auto Generated

Q41: For any claims that were either initiated or resolved during most recently completed fiscal year, please indicate the type of project involved in your LARGEST claim. - Selected Choice *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	88	4	5	7	7	11	20	16	10	8
Airport (Runway & Taxiways)										
Count	1	0	0	0	0	0	0	1	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	6%	0%	0%
Airport (Terminals)										
Count	2	0	0	0	0	0	0	0	1	1
Column %	2%	0%	0%	0%	0%	0%	0%	0%	10%	13%
Apartment										
Count	3	1	1	0	0	0	0	0	0	1
Column %	3%	25%	20%	0%	0%	0%	0%	0%	0%	13%
Bridges & Tunnels										
Count	4	0	1	1	0	1	1	0	0	0
Column %	5%	0%	20%	14%	0%	9%	5%	0%	0%	0%
Condominium										
Count	3	1	0	1	0	0	0	1	0	0
Column %	3%	25%	0%	14%	0%	0%	0%	6%	0%	0%
Healthcare										
Count	4	0	0	0	1	1	1	1	0	0
Column %	5%	0%	0%	0%	14%	9%	5%	6%	0%	0%
Highways & Streets										
Count	12	0	0	0	0	2	1	3	4	2
Column %	14%	0%	0%	0%	0%	18%	5%	19%	40% F	25%
Hospitality (Hotel, Motel, Entertainment)										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Industrial & Process										
Count	3	0	0	0	0	0	0	2	0	1
Column %	3%	0%	0%	0%	0%	0%	0%	13%	0%	13%

* Denotes variable with statistically significant findings

 Significant difference within groups: F

Auto Generated

Q41: For any claims that were either initiated or resolved during most recently completed fiscal year, please indicate the type of project involved in your LARGEST claim. - Selected Choice *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Land Development	Count	8	0	0	1	2	0	2	1	2	0
	Column %	9%	0%	0%	14%	29%	0%	10%	6%	20%	0%
Mass & Rapid Transit	Count	5	0	0	1	0	0	1	1	0	2
	Column %	6%	0%	0%	14%	0%	0%	5%	6%	0%	25%
Office	Count	2	0	0	0	0	0	1	1	0	0
	Column %	2%	0%	0%	0%	0%	0%	5%	6%	0%	0%
Residential (Single Family)	Count	6	1	1	0	2	2	0	0	0	0
	Column %	7%	25%	20%	0%	29%	18%	0%	0%	0%	0%
Retail	Count	1	0	0	0	0	0	1	0	0	0
	Column %	1%	0%	0%	0%	0%	0%	5%	0%	0%	0%
School (Higher Education)	Count	2	0	0	0	0	1	0	1	0	0
	Column %	2%	0%	0%	0%	0%	9%	0%	6%	0%	0%
School (K-12)	Count	3	0	0	0	1	1	1	0	0	0
	Column %	3%	0%	0%	0%	14%	9%	5%	0%	0%	0%
Utility	Count	2	0	0	0	0	0	2	0	0	0
	Column %	2%	0%	0%	0%	0%	0%	10%	0%	0%	0%
Water and/or Wastewater Conveyance	Count	6	0	0	1	0	1	2	0	2	0
	Column %	7%	0%	0%	14%	0%	9%	10%	0%	20%	0%

* Denotes variable with statistically significant findings

 Significant difference within groups: F

Auto Generated

Q41: For any claims that were either initiated or resolved during most recently completed fiscal year, please indicate the type of project involved in your LARGEST claim. - Selected Choice *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Water and/or Wastewater Treatment	Count	9	1	0	2	0	0	3	2	1	0
	Column %	10%	25%	0%	29%	0%	0%	15%	13%	10%	0%
Other (please specify)	Count	12	0	2	0	1	2	4	2	0	1
	Column %	14%	0%	40%	0%	14%	18%	20%	13%	0%	13%

* Denotes variable with statistically significant findings

■ Significant difference within groups: F

Auto Generated

Q41a: For the claim identified in the previous question, please indicate the Project Delivery Method involved. - Selected Choice

		Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H
	Total									
Sample Size	89	4	5	7	7	12	20	16	10	8
Traditional Design-Bid-Build										
Count	55	4	2	5	5	8	11	9	7	4
Column %	62%	100%	40%	71%	71%	67%	55%	56%	70%	50%
Contractor-Led Design/Build										
Count	11	0	1	1	1	0	3	2	1	2
Column %	12%	0%	20%	14%	14%	0%	15%	13%	10%	25%
Consultant-Led Design/Build										
Count	5	0	0	0	0	1	3	1	0	0
Column %	6%	0%	0%	0%	0%	8%	15%	6%	0%	0%
Progressive Design/Build										
Count	1	0	0	0	0	0	0	0	1	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	10%	0%
Construction Manager at Risk										
Count	3	0	1	0	0	0	0	0	0	2
Column %	3%	0%	20%	0%	0%	0%	0%	0%	0%	25%
Construction Manager/General Contractor										
Count	8	0	0	0	1	2	2	3	0	0
Column %	9%	0%	0%	0%	14%	17%	10%	19%	0%	0%
Other (please specify)										
Count	6	0	1	1	0	1	1	1	1	0
Column %	7%	0%	20%	14%	0%	8%	5%	6%	10%	0%

Auto Generated

Q42: Impact of the Threat of Claim

Has your firm reduced, dropped, or modified any service offerings due to high claims activity or other risk issues? *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size	373	113	66	44	22	43	39	23	13	10
Yes										
Count	45	15	8	5	2	3	4	3	1	4
Column %	12%	13%	12%	11%	9%	7%	10%	13%	8%	40% ABCEF
No										
Count	328	98	58	39	20	40	35	20	12	6
Column %	88%	87% I	88% I	89% I	91%	93% I	90% I	87%	92%	60%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCEFI

Auto Generated

Q43: How often has your firm not pursued or has turned down work, due to concern about potential risk issues? *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		373	113	66	44	22	43	39	23	13	10
Frequently											
Count	17	6	2	1	1	0	1	1	3	2	
Column %	5%	5%	3%	2%	5%	0%	3%	4%	23% BCEF	20% E	
Sometimes											
Count	149	42	23	20	9	14	18	10	7	6	
Column %	40%	37%	35%	45%	41%	33%	46%	43%	54%	60%	
Rarely											
Count	167	44	36	18	10	25	17	12	3	2	
Column %	45%	39%	55% A	41%	45%	58% AI	44%	52%	23%	20%	
Never											
Count	40	21	5	5	2	4	3	0	0	0	
Column %	11%	19% BG	8%	11%	9%	9%	8%	0%	0%	0%	

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCEFGI

Auto Generated

Q44: Why specifically did your firm not pursue or turn the work down? Check all that apply. *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Valid Cases		324	90	59	38	20	37	35	23	12	10
Client History											
Mentions		190	49	37	21	13	25	18	10	11	6
% Valid Cases		59%	54%	63%	55%	65%	68%	51%	43%	92%	60%
Contract Terms											
Mentions		197	36	37	24	12	26	25	16	11	10
% Valid Cases		61%	40%	63% A	63% A	60%	70% A	71% A	70% A	92%	100%
High Risk (e.g., in terms of safety, project delivery type, technical sufficiency, etc.)											
Mentions		205	48	40	23	15	26	18	16	11	8
% Valid Cases		63%	53%	68%	61%	75%	70%	51%	70%	92%	80%
Lacked Qualifications / Experience on the part of the client, design professional, or others											
Mentions		121	35	16	13	9	16	17	5	7	3
% Valid Cases		37%	39%	27%	34%	45%	43%	49% BG	22%	58% BG	30%
Project Type or Delivery Method											
Mentions		107	25	16	16	8	17	9	7	6	3
% Valid Cases		33%	28%	27%	42%	40%	46% A	26%	30%	50%	30%
Undercapitalized Project											
Mentions		55	16	7	10	3	8	4	1	3	3
% Valid Cases		17%	18%	12%	26%	15%	22%	11%	4%	25%	30%
Other (please specify)											
Mentions		11	5	1	1	0	1	0	0	0	3
% Valid Cases		3%	6%	2%	3%	0%	3%	0%	0%	0%	30%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABG

Auto Generated

Q45: During your last fiscal year, what is your best estimate of the potential total fee value of the work that your firm declined? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H
Sample Size	320	87	59	39	20	37	36	21	11	10
\$0 to \$10,000										
Count	39	23	4	7	0	1	2	2	0	0
Column %	12%	26% BDEF	7%	18%	0%	3%	6%	10%	0%	0%
\$10,001 to \$100,000										
Count	126	48	31	12	8	14	7	3	2	1
Column %	39%	55% CFGHI	53% CFGHI	31%	40%	38%	19%	14%	18%	10%
\$100,001 to \$250,000										
Count	70	11	18	7	7	6	11	7	2	1
Column %	22%	13%	31% A	18%	35% A	16%	31% A	33% A	18%	10%
\$250,001 to \$500,000										
Count	40	2	5	7	4	10	9	2	1	0
Column %	13%	2%	8%	18% A	20% A	27% AB	25% AB	10%	9%	0%
\$500,001 to \$1 million										
Count	21	1	0	3	1	5	3	5	3	0
Column %	7%	1%	0%	8%	5%	14% AB	8%	24% AB	27% AB	0%
\$1.01 million to \$2.5 million										
Count	12	1	0	3	0	1	3	2	0	2
Column %	4%	1%	0%	8%	0%	3%	8%	10%	0%	20% AB
\$2.51 million to \$5 million										
Count	4	0	1	0	0	0	1	0	1	1
Column %	1%	0%	2%	0%	0%	0%	3%	0%	9%	10%
\$5.01 million to \$10 million										
Count	4	1	0	0	0	0	0	0	1	2
Column %	1%	1%	0%	0%	0%	0%	0%	0%	9%	20% ABCEF
More than \$10 million										
Count	4	0	0	0	0	0	0	0	1	3
Column %	1%	0%	0%	0%	0%	0%	0%	0%	9%	30% ABCDEFGG

* Denotes variable with statistically significant findings

Significant difference within groups: ABCDEFGHI

Auto Generated

Q46: In your opinion, to what extent does the threat of claims stifle innovation in the profession at this time? *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H	\$250 million or more I
Sample Size		370	112	66	44	22	42	39	23	12	10
Very Much											
Count		44	14	9	4	3	3	6	3	1	1
Column %		12%	13%	14%	9%	14%	7%	15%	13%	8%	10%
Somewhat											
Count		125	27	22	17	6	19	15	8	4	7
Column %		34%	24%	33%	39%	27%	45% A	38%	35%	33%	70% ABD
A little											
Count		143	46	25	17	9	14	13	11	6	2
Column %		39%	41%	38%	39%	41%	33%	33%	48%	50%	20%
Not at all											
Count		58	25	10	6	4	6	5	1	1	0
Column %		16%	22% G	15%	14%	18%	14%	13%	4%	8%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABDG

Auto Generated

Q47: Please indicate whether the threat of claims is hurting your firm's ability to do the following. Check all that apply. *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million A	\$2.5 million to \$4.99 million B	\$5.0 million to \$7.49 million C	\$7.5 million to \$9.99 million D	\$10 million to \$19.99 million E	\$20 million to \$49.99 million F	\$50 million to \$99.99 million G	\$100 million to \$249.99 million H
Valid Cases	350	107	60	42	20	39	37	23	12	10
Build good relations with clients										
Mentions	33	8	5	2	5	5	5	0	1	2
% Valid Cases	9%	7%	8%	5%	25% A	13%	14%	0%	8%	20%
Expand your firm’s business										
Mentions	60	17	9	9	4	9	8	1	2	1
% Valid Cases	17%	16%	15%	21%	20%	23%	22%	4%	17%	10%
Hire new engineers										
Mentions	11	4	4	0	0	1	1	0	1	0
% Valid Cases	3%	4%	7%	0%	0%	3%	3%	0%	8%	0%
Hold down costs / remain profitable										
Mentions	96	22	22	11	4	16	11	5	1	4
% Valid Cases	27%	21%	37% A	26%	20%	41% A	30%	22%	8%	40%
Hold down fees										
Mentions	74	19	13	10	6	13	6	2	1	4
% Valid Cases	21%	18%	22%	24%	30%	33% A	16%	9%	8%	40%
Maintain good relations with other construction team members										
Mentions	55	13	11	6	7	7	2	1	2	6
% Valid Cases	16%	12%	18%	14%	35% A	18%	5%	4%	17%	60%
Try innovative approaches										
Mentions	89	25	12	11	5	15	8	5	4	4
% Valid Cases	25%	23%	20%	26%	25%	38% B	22%	22%	33%	40%
The threat of claims is not having an impact on our firm										
Mentions	180	63	32	20	8	14	19	16	6	2
% Valid Cases	51%	59% E	53%	48%	40%	36%	51%	70% E	50%	20%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABE

Auto Generated

Q47: Please indicate whether the threat of claims is hurting your firm's ability to do the following. Check all that apply. *

Confidence Level = 95%

* Denotes variable with statistically significant findings

 **Significant difference within groups: ABE**