

# **2026 ACEC PLI Survey for Member Firms (Disciplines)**

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|                                                                                                                                                                                                                                                                                                                          |     |
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| leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - During Trial                                                                                                                                                                    | 91  |
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|                                                                                                                                                                                                                                                                                                                                                                                |     |
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| Q37.5: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Amount of award or settlement YOU paid<br /> (including any fees due your firm that were waived or forfeited) * | 102 |
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Please answer the questions in this section with reference to your firm's most recently completed fiscal year.

|                                                                                                                                                                                                |     |
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| What was the total number of personnel hours expended by your firm in defending ALL claims (including claims from prior years)? *                                                              | 106 |
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|                                                                                                                               |     |
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Q2: What are your firm's fields of practice? Check all that apply. \*

|                                                   | Q2: What are your firm's fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|---------------------------------------------------|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                                   | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Valid Cases                                       | 434                                                                | 46            | 23                     | 266                                        | 172                                   | 85                      | 89         | 42                  | 109           | 73           | 45          | 50                     | 85                | 95       | 23      | 154        | 28                              | 152       | 137                | 39                     |
| <b>Architectural</b>                              |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                          | 46                                                                 | 46            | 11                     | 34                                         | 25                                    | 22                      | 35         | 17                  | 22            | 12           | 5           | 23                     | 33                | 27       | 12      | 37         | 6                               | 25        | 29                 | 5                      |
| % Valid Cases                                     | 11%                                                                | 100%          | 48%                    | 13%                                        | 15%                                   | 26%                     | 39%        | 40%                 | 20%           | 16%          | 11%         | 46%                    | 39%               | 28%      | 52%     | 24%        | 21%                             | 16%       | 21%                | 13%                    |
| <b>Building Commissioning</b>                     |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                          | 23                                                                 | 11            | 23                     | 10                                         | 9                                     | 7                       | 18         | 10                  | 9             | 4            | 3           | 8                      | 21                | 8        | 4       | 11         | 3                               | 7         | 11                 | 5                      |
| % Valid Cases                                     | 5%                                                                 | 24%           | 100%                   | 4%                                         | 5%                                    | 8%                      | 20%        | 24%                 | 8%            | 5%           | 7%          | 16%                    | 25%               | 8%       | 17%     | 7%         | 11%                             | 5%        | 8%                 | 13%                    |
| <b>Civil / General (Including Transportation)</b> |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                          | 266                                                                | 34            | 10                     | 266                                        | 133                                   | 72                      | 43         | 33                  | 93            | 39           | 23          | 48                     | 35                | 88       | 19      | 109        | 23                              | 135       | 123                | 16                     |
| % Valid Cases                                     | 61%                                                                | 74%           | 43%                    | 100%                                       | 77%                                   | 85%                     | 48%        | 79%                 | 85%           | 53%          | 51%         | 96%                    | 41%               | 93%      | 83%     | 71%        | 82%                             | 89%       | 90%                | 41%                    |
| <b>Construction Engineering &amp; Inspection</b>  |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                          | 172                                                                | 25            | 9                      | 133                                        | 172                                   | 68                      | 34         | 29                  | 71            | 53           | 37          | 37                     | 31                | 60       | 17      | 83         | 18                              | 86        | 92                 | 11                     |
| % Valid Cases                                     | 40%                                                                | 54%           | 39%                    | 50%                                        | 100%                                  | 80%                     | 38%        | 69%                 | 65%           | 73%          | 82%         | 74%                    | 36%               | 63%      | 74%     | 54%        | 64%                             | 57%       | 67%                | 28%                    |
| <b>Construction Management</b>                    |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                          | 85                                                                 | 22            | 7                      | 72                                         | 68                                    | 85                      | 22         | 22                  | 36            | 25           | 14          | 24                     | 21                | 38       | 13      | 47         | 10                              | 42        | 48                 | 6                      |
| % Valid Cases                                     | 20%                                                                | 48%           | 30%                    | 27%                                        | 40%                                   | 100%                    | 25%        | 52%                 | 33%           | 34%          | 31%         | 48%                    | 25%               | 40%      | 57%     | 31%        | 36%                             | 28%       | 35%                | 15%                    |
| <b>Electrical</b>                                 |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                          | 89                                                                 | 35            | 18                     | 43                                         | 34                                    | 22                      | 89         | 30                  | 32            | 12           | 6           | 22                     | 72                | 31       | 16      | 47         | 7                               | 31        | 39                 | 9                      |
| % Valid Cases                                     | 21%                                                                | 76%           | 78%                    | 16%                                        | 20%                                   | 26%                     | 100%       | 71%                 | 29%           | 16%          | 13%         | 44%                    | 85%               | 33%      | 70%     | 31%        | 25%                             | 20%       | 28%                | 23%                    |
| <b>Energy / Industrial</b>                        |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                          | 42                                                                 | 17            | 10                     | 33                                         | 29                                    | 22                      | 30         | 42                  | 26            | 11           | 5           | 16                     | 28                | 25       | 13      | 31         | 9                               | 19        | 30                 | 3                      |
| % Valid Cases                                     | 10%                                                                | 37%           | 43%                    | 12%                                        | 17%                                   | 26%                     | 34%        | 100%                | 24%           | 15%          | 11%         | 32%                    | 33%               | 26%      | 57%     | 20%        | 32%                             | 13%       | 22%                | 8%                     |
| <b>Environmental</b>                              |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                          | 109                                                                | 22            | 9                      | 93                                         | 71                                    | 36                      | 32         | 26                  | 109           | 40           | 24          | 37                     | 26                | 49       | 15      | 56         | 14                              | 56        | 67                 | 10                     |
| % Valid Cases                                     | 25%                                                                | 48%           | 39%                    | 35%                                        | 41%                                   | 42%                     | 36%        | 62%                 | 100%          | 55%          | 53%         | 74%                    | 31%               | 52%      | 65%     | 36%        | 50%                             | 37%       | 49%                | 26%                    |
| <b>Geotechnical</b>                               |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                          | 73                                                                 | 12            | 4                      | 39                                         | 53                                    | 25                      | 12         | 11                  | 40            | 73           | 38          | 17                     | 11                | 16       | 4       | 30         | 9                               | 27        | 30                 | 4                      |
| % Valid Cases                                     | 17%                                                                | 26%           | 17%                    | 15%                                        | 31%                                   | 29%                     | 13%        | 26%                 | 37%           | 100%         | 84%         | 34%                    | 13%               | 17%      | 17%     | 19%        | 32%                             | 18%       | 22%                | 10%                    |
| <b>Lab Testing</b>                                |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                          | 45                                                                 | 5             | 3                      | 23                                         | 37                                    | 14                      | 6          | 5                   | 24            | 38           | 45          | 11                     | 6                 | 9        | 2       | 14         | 6                               | 18        | 18                 | 2                      |
| % Valid Cases                                     | 10%                                                                | 11%           | 13%                    | 9%                                         | 22%                                   | 16%                     | 7%         | 12%                 | 22%           | 52%          | 100%        | 22%                    | 7%                | 9%       | 9%      | 9%         | 21%                             | 12%       | 13%                | 5%                     |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q2: What are your firm’s fields of practice? Check all that apply. \*

|                                 |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|---------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                 | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Landscape Architecture          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                        | 50    | 23                                                                 | 8                      | 48                                         | 37                                    | 24                      | 22         | 16                  | 37            | 17           | 11          | 50                     | 19                | 34       | 10      | 35         | 12                              | 43        | 41                 | 3                      |
| % Valid Cases                   | 12%   | 50%                                                                | 35%                    | 18%                                        | 22%                                   | 28%                     | 25%        | 38%                 | 34%           | 23%          | 24%         | 100%                   | 22%               | 36%      | 43%     | 23%        | 43%                             | 28%       | 30%                | 8%                     |
| Mechanical / HVAC               |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                        | 85    | 33                                                                 | 21                     | 35                                         | 31                                    | 21                      | 72         | 28                  | 26            | 11           | 6           | 19                     | 85                | 28       | 16      | 45         | 7                               | 26        | 34                 | 9                      |
| % Valid Cases                   | 20%   | 72%                                                                | 91%                    | 13%                                        | 18%                                   | 25%                     | 81%        | 67%                 | 24%           | 15%          | 13%         | 38%                    | 100%              | 29%      | 70%     | 29%        | 25%                             | 17%       | 25%                | 23%                    |
| Planning                        |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                        | 95    | 27                                                                 | 8                      | 88                                         | 60                                    | 38                      | 31         | 25                  | 49            | 16           | 9           | 34                     | 28                | 95       | 14      | 51         | 13                              | 54        | 62                 | 9                      |
| % Valid Cases                   | 22%   | 59%                                                                | 35%                    | 33%                                        | 35%                                   | 45%                     | 35%        | 60%                 | 45%           | 22%          | 20%         | 68%                    | 33%               | 100%     | 61%     | 33%        | 46%                             | 36%       | 45%                | 23%                    |
| Process                         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                        | 23    | 12                                                                 | 4                      | 19                                         | 17                                    | 13                      | 16         | 13                  | 15            | 4            | 2           | 10                     | 16                | 14       | 23      | 19         | 4                               | 11        | 18                 | 4                      |
| % Valid Cases                   | 5%    | 26%                                                                | 17%                    | 7%                                         | 10%                                   | 15%                     | 18%        | 31%                 | 14%           | 5%           | 4%          | 20%                    | 19%               | 15%      | 100%    | 12%        | 14%                             | 7%        | 13%                | 10%                    |
| Structural                      |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                        | 154   | 37                                                                 | 11                     | 109                                        | 83                                    | 47                      | 47         | 31                  | 56            | 30           | 14          | 35                     | 45                | 51       | 19      | 154        | 12                              | 63        | 70                 | 13                     |
| % Valid Cases                   | 35%   | 80%                                                                | 48%                    | 41%                                        | 48%                                   | 55%                     | 53%        | 74%                 | 51%           | 41%          | 31%         | 70%                    | 53%               | 54%      | 83%     | 100%       | 43%                             | 41%       | 51%                | 33%                    |
| SUE-Subsurface Utility Locating |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                        | 28    | 6                                                                  | 3                      | 23                                         | 18                                    | 10                      | 7          | 9                   | 14            | 9            | 6           | 12                     | 7                 | 13       | 4       | 12         | 28                              | 24        | 19                 | 2                      |
| % Valid Cases                   | 6%    | 13%                                                                | 13%                    | 9%                                         | 10%                                   | 12%                     | 8%         | 21%                 | 13%           | 12%          | 13%         | 24%                    | 8%                | 14%      | 17%     | 8%         | 100%                            | 16%       | 14%                | 5%                     |
| Surveying                       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                        | 152   | 25                                                                 | 7                      | 135                                        | 86                                    | 42                      | 31         | 19                  | 56            | 27           | 18          | 43                     | 26                | 54       | 11      | 63         | 24                              | 152       | 84                 | 10                     |
| % Valid Cases                   | 35%   | 54%                                                                | 30%                    | 51%                                        | 50%                                   | 49%                     | 35%        | 45%                 | 51%           | 37%          | 40%         | 86%                    | 31%               | 57%      | 48%     | 41%        | 86%                             | 100%      | 61%                | 26%                    |
| Water / Wastewater              |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                        | 137   | 29                                                                 | 11                     | 123                                        | 92                                    | 48                      | 39         | 30                  | 67            | 30           | 18          | 41                     | 34                | 62       | 18      | 70         | 19                              | 84        | 137                | 10                     |
| % Valid Cases                   | 32%   | 63%                                                                | 48%                    | 46%                                        | 53%                                   | 56%                     | 44%        | 71%                 | 61%           | 41%          | 40%         | 82%                    | 40%               | 65%      | 78%     | 45%        | 68%                             | 55%       | 100%               | 26%                    |
| Other (please specify)          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                        | 39    | 5                                                                  | 5                      | 16                                         | 11                                    | 6                       | 9          | 3                   | 10            | 4            | 2           | 3                      | 9                 | 9        | 4       | 13         | 2                               | 10        | 10                 | 39                     |
| % Valid Cases                   | 9%    | 11%                                                                | 22%                    | 6%                                         | 6%                                    | 7%                      | 10%        | 7%                  | 9%            | 5%           | 4%          | 6%                     | 11%               | 9%       | 17%     | 8%         | 7%                              | 7%        | 7%                 | 100%                   |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q3: If 50% or more of your firm’s gross revenue comes from one field of practice, check that field below. - Selected Choice \*

|                                            |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                            | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                                | 434   | 46                                                                 | 23                     | 266                                        | 172                                   | 85                      | 89         | 42                  | 109           | 73           | 45          | 50                     | 85                | 95       | 23      | 154        | 28                              | 152       | 137                | 39                     |
| Architectural                              |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                      | 4     | 4                                                                  | 0                      | 1                                          | 0                                     | 0                       | 3          | 0                   | 0             | 0            | 0           | 0                      | 3                 | 1        | 0       | 2          | 0                               | 1         | 0                  | 1                      |
| Column %                                   | 1%    | 9%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 3%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 4%                | 1%       | 0%      | 1%         | 0%                              | 1%        | 0%                 | 3%                     |
| Building Commissioning                     |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                      | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                                   | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| Civil / General (Including Transportation) |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                      | 129   | 8                                                                  | 1                      | 129                                        | 51                                    | 26                      | 8          | 8                   | 30            | 7            | 6           | 21                     | 8                 | 44       | 4       | 35         | 10                              | 61        | 43                 | 4                      |
| Column %                                   | 30%   | 17%                                                                | 4%                     | 48%                                        | 30%                                   | 31%                     | 9%         | 19%                 | 28%           | 10%          | 13%         | 42%                    | 9%                | 46%      | 17%     | 23%        | 36%                             | 40%       | 31%                | 10%                    |
| Construction Engineering & Inspection      |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                      | 24    | 2                                                                  | 0                      | 12                                         | 24                                    | 10                      | 1          | 0                   | 6             | 9            | 5           | 1                      | 1                 | 1        | 0       | 4          | 1                               | 5         | 1                  | 0                      |
| Column %                                   | 6%    | 4%                                                                 | 0%                     | 5%                                         | 14%                                   | 12%                     | 1%         | 0%                  | 6%            | 12%          | 11%         | 2%                     | 1%                | 1%       | 0%      | 3%         | 4%                              | 3%        | 1%                 | 0%                     |
| Construction Management                    |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                      | 6     | 0                                                                  | 0                      | 2                                          | 5                                     | 6                       | 0          | 0                   | 0             | 3            | 2           | 0                      | 0                 | 0        | 0       | 1          | 0                               | 0         | 2                  | 0                      |
| Column %                                   | 1%    | 0%                                                                 | 0%                     | 1%                                         | 3%                                    | 7%                      | 0%         | 0%                  | 0%            | 4%           | 4%          | 0%                     | 0%                | 0%       | 0%      | 1%         | 0%                              | 0%        | 1%                 | 0%                     |
| Electrical                                 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                      | 8     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 8          | 0                   | 0             | 0            | 0           | 0                      | 2                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                                   | 2%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 9%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 2%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| Energy / Industrial                        |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                      | 6     | 1                                                                  | 0                      | 4                                          | 3                                     | 2                       | 3          | 6                   | 1             | 1            | 0           | 0                      | 2                 | 1        | 2       | 4          | 0                               | 1         | 3                  | 0                      |
| Column %                                   | 1%    | 2%                                                                 | 0%                     | 2%                                         | 2%                                    | 2%                      | 3%         | 14%                 | 1%            | 1%           | 0%          | 0%                     | 2%                | 1%       | 9%      | 3%         | 0%                              | 1%        | 2%                 | 0%                     |
| Environmental                              |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                      | 15    | 0                                                                  | 0                      | 12                                         | 3                                     | 1                       | 0          | 2                   | 15            | 3            | 2           | 1                      | 0                 | 0        | 2       | 2          | 0                               | 4         | 7                  | 1                      |
| Column %                                   | 3%    | 0%                                                                 | 0%                     | 5%                                         | 2%                                    | 1%                      | 0%         | 5%                  | 14%           | 4%           | 4%          | 2%                     | 0%                | 0%       | 9%      | 1%         | 0%                              | 3%        | 5%                 | 3%                     |
| Geotechnical                               |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                      | 18    | 0                                                                  | 0                      | 2                                          | 10                                    | 1                       | 0          | 1                   | 3             | 18           | 9           | 0                      | 0                 | 0        | 0       | 1          | 1                               | 2         | 1                  | 1                      |
| Column %                                   | 4%    | 0%                                                                 | 0%                     | 1%                                         | 6%                                    | 1%                      | 0%         | 2%                  | 3%            | 25%          | 20%         | 0%                     | 0%                | 0%       | 0%      | 1%         | 4%                              | 1%        | 1%                 | 3%                     |
| Lab Testing                                |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                      | 1     | 0                                                                  | 0                      | 0                                          | 1                                     | 0                       | 0          | 0                   | 1             | 1            | 1           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                                   | 0%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 0%                      | 0%         | 0%                  | 1%            | 1%           | 2%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| Landscape Architecture                     |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                      | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                                   | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q3: If 50% or more of your firm’s gross revenue comes from one field of practice, check that field below. - Selected Choice \*

|                                                                  | Q2: What are your firm’s fields of practice? Check all that apply. |                   |                                |                                                           |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
|------------------------------------------------------------------|--------------------------------------------------------------------|-------------------|--------------------------------|-----------------------------------------------------------|------------------------------------------------------|---------------------------------|----------------|----------------------------|-------------------|------------------|----------------|--------------------------------|--------------------------|--------------|---------|----------------|-------------------------------------------------|---------------|---------------------------|------------------------------|
|                                                                  | Total                                                              | Archite<br>ctural | Buildin<br>g Commis<br>sioning | Civil /<br>General<br>(Includi<br>ng Transp<br>ortation ) | Constru<br>ction Engi<br>neering &<br>Inspecti<br>on | Constru<br>ction Man<br>agement | Electric<br>al | Energy<br>/ Industr<br>ial | Environ<br>mental | Geotec<br>hnical | Lab<br>Testing | Landsc<br>ape Archi<br>tecture | Mechan<br>ical /<br>HVAC | Plannin<br>g | Process | Structur<br>al | SUE-<br>Subsurf<br>ace Utili<br>ty Locatin<br>g | Surveyi<br>ng | Water /<br>Wastew<br>ater | Other<br>(please<br>specify) |
| <b>Mechanical / HVAC</b>                                         |                                                                    |                   |                                |                                                           |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                                                            | 18                                                                 | 3                 | 4                              | 0                                                         | 2                                                    | 1                               | 13             | 5                          | 1                 | 0                | 0              | 0                              | 18                       | 2            | 1       | 0              | 0                                               | 0             | 1                         | 1                            |
| Column %                                                         | 4%                                                                 | 7%                | 17%                            | 0%                                                        | 1%                                                   | 1%                              | 15%            | 12%                        | 1%                | 0%               | 0%             | 0%                             | 21%                      | 2%           | 4%      | 0%             | 0%                                              | 0%            | 1%                        | 3%                           |
| <b>Planning</b>                                                  |                                                                    |                   |                                |                                                           |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                                                            | 1                                                                  | 0                 | 0                              | 1                                                         | 0                                                    | 0                               | 0              | 0                          | 1                 | 0                | 0              | 0                              | 0                        | 1            | 0       | 0              | 0                                               | 1             | 0                         | 0                            |
| Column %                                                         | 0%                                                                 | 0%                | 0%                             | 0%                                                        | 0%                                                   | 0%                              | 0%             | 0%                         | 1%                | 0%               | 0%             | 0%                             | 0%                       | 1%           | 0%      | 0%             | 0%                                              | 1%            | 0%                        | 0%                           |
| <b>Process</b>                                                   |                                                                    |                   |                                |                                                           |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                                                            | 0                                                                  | 0                 | 0                              | 0                                                         | 0                                                    | 0                               | 0              | 0                          | 0                 | 0                | 0              | 0                              | 0                        | 0            | 0       | 0              | 0                                               | 0             | 0                         | 0                            |
| Column %                                                         | 0%                                                                 | 0%                | 0%                             | 0%                                                        | 0%                                                   | 0%                              | 0%             | 0%                         | 0%                | 0%               | 0%             | 0%                             | 0%                       | 0%           | 0%      | 0%             | 0%                                              | 0%            | 0%                        | 0%                           |
| <b>Structural</b>                                                |                                                                    |                   |                                |                                                           |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                                                            | 44                                                                 | 1                 | 1                              | 8                                                         | 5                                                    | 2                               | 1              | 0                          | 0                 | 0                | 0              | 0                              | 1                        | 0            | 0       | 44             | 0                                               | 1             | 0                         | 3                            |
| Column %                                                         | 10%                                                                | 2%                | 4%                             | 3%                                                        | 3%                                                   | 2%                              | 1%             | 0%                         | 0%                | 0%               | 0%             | 0%                             | 1%                       | 0%           | 0%      | 29%            | 0%                                              | 1%            | 0%                        | 8%                           |
| <b>SUE-Subsurface Utility Locating</b>                           |                                                                    |                   |                                |                                                           |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                                                            | 3                                                                  | 0                 | 0                              | 1                                                         | 1                                                    | 0                               | 0              | 0                          | 0                 | 0                | 0              | 1                              | 0                        | 0            | 0       | 0              | 3                                               | 2             | 1                         | 0                            |
| Column %                                                         | 1%                                                                 | 0%                | 0%                             | 0%                                                        | 1%                                                   | 0%                              | 0%             | 0%                         | 0%                | 0%               | 0%             | 2%                             | 0%                       | 0%           | 0%      | 0%             | 11%                                             | 1%            | 1%                        | 0%                           |
| <b>Surveying</b>                                                 |                                                                    |                   |                                |                                                           |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                                                            | 18                                                                 | 0                 | 0                              | 8                                                         | 4                                                    | 3                               | 1              | 1                          | 1                 | 0                | 0              | 1                              | 0                        | 1            | 0       | 1              | 3                                               | 18            | 2                         | 0                            |
| Column %                                                         | 4%                                                                 | 0%                | 0%                             | 3%                                                        | 2%                                                   | 4%                              | 1%             | 2%                         | 1%                | 0%               | 0%             | 2%                             | 0%                       | 1%           | 0%      | 1%             | 11%                                             | 12%           | 1%                        | 0%                           |
| <b>Water / Wastewater</b>                                        |                                                                    |                   |                                |                                                           |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                                                            | 21                                                                 | 5                 | 0                              | 14                                                        | 8                                                    | 5                               | 6              | 0                          | 7                 | 2                | 0              | 3                              | 3                        | 5            | 2       | 6              | 0                                               | 7             | 21                        | 1                            |
| Column %                                                         | 5%                                                                 | 11%               | 0%                             | 5%                                                        | 5%                                                   | 6%                              | 7%             | 0%                         | 6%                | 3%               | 0%             | 6%                             | 4%                       | 5%           | 9%      | 4%             | 0%                                              | 5%            | 15%                       | 3%                           |
| <b>Other (please specify)</b>                                    |                                                                    |                   |                                |                                                           |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                                                            | 14                                                                 | 1                 | 1                              | 2                                                         | 0                                                    | 1                               | 1              | 0                          | 1                 | 1                | 1              | 0                              | 1                        | 2            | 1       | 2              | 0                                               | 1             | 0                         | 14                           |
| Column %                                                         | 3%                                                                 | 2%                | 4%                             | 1%                                                        | 0%                                                   | 1%                              | 1%             | 0%                         | 1%                | 1%               | 2%             | 0%                             | 1%                       | 2%           | 4%      | 1%             | 0%                                              | 1%            | 0%                        | 36%                          |
| <b>My firm does not reach 50% in any one discipline or field</b> |                                                                    |                   |                                |                                                           |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                                                            | 104                                                                | 21                | 16                             | 70                                                        | 55                                                   | 27                              | 44             | 19                         | 42                | 28               | 19             | 22                             | 46                       | 37           | 11      | 52             | 10                                              | 48            | 55                        | 13                           |
| Column %                                                         | 24%                                                                | 46%               | 70%                            | 26%                                                       | 32%                                                  | 32%                             | 49%            | 45%                        | 39%               | 38%              | 42%            | 44%                            | 54%                      | 39%          | 48%     | 34%            | 36%                                             | 32%           | 40%                       | 33%                          |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q4: What is the annual gross revenue of your firm? \*

|                                          |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|------------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                          | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                              | 434   | 46                                                                 | 23                     | 266                                        | 172                                   | 85                      | 89         | 42                  | 109           | 73           | 45          | 50                     | 85                | 95       | 23      | 154        | 28                              | 152       | 137                | 39                     |
| <b>\$1 million to \$2.49 million</b>     |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                    | 119   | 1                                                                  | 3                      | 65                                         | 26                                    | 14                      | 10         | 4                   | 16            | 10           | 6           | 0                      | 8                 | 8        | 1       | 26         | 1                               | 24        | 15                 | 8                      |
| Column %                                 | 27%   | 2%                                                                 | 13%                    | 24%                                        | 15%                                   | 16%                     | 11%        | 10%                 | 15%           | 14%          | 13%         | 0%                     | 9%                | 8%       | 4%      | 17%        | 4%                              | 16%       | 11%                | 21%                    |
| <b>\$2.5 million to \$4.99 million</b>   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                    | 71    | 6                                                                  | 2                      | 32                                         | 17                                    | 6                       | 18         | 1                   | 6             | 7            | 5           | 1                      | 17                | 7        | 1       | 15         | 1                               | 14        | 13                 | 7                      |
| Column %                                 | 16%   | 13%                                                                | 9%                     | 12%                                        | 10%                                   | 7%                      | 20%        | 2%                  | 6%            | 10%          | 11%         | 2%                     | 20%               | 7%       | 4%      | 10%        | 4%                              | 9%        | 9%                 | 18%                    |
| <b>\$5.0 million to \$7.49 million</b>   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                    | 49    | 4                                                                  | 2                      | 25                                         | 13                                    | 9                       | 7          | 4                   | 6             | 6            | 5           | 1                      | 9                 | 10       | 3       | 15         | 3                               | 15        | 15                 | 6                      |
| Column %                                 | 11%   | 9%                                                                 | 9%                     | 9%                                         | 8%                                    | 11%                     | 8%         | 10%                 | 6%            | 8%           | 11%         | 2%                     | 11%               | 11%      | 13%     | 10%        | 11%                             | 10%       | 11%                | 15%                    |
| <b>\$7.5 million to \$9.99 million</b>   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                    | 32    | 0                                                                  | 2                      | 21                                         | 13                                    | 2                       | 4          | 1                   | 5             | 5            | 3           | 4                      | 6                 | 4        | 0       | 11         | 3                               | 10        | 8                  | 1                      |
| Column %                                 | 7%    | 0%                                                                 | 9%                     | 8%                                         | 8%                                    | 2%                      | 4%         | 2%                  | 5%            | 7%           | 7%          | 8%                     | 7%                | 4%       | 0%      | 7%         | 11%                             | 7%        | 6%                 | 3%                     |
| <b>\$10 million to \$19.99 million</b>   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                    | 62    | 5                                                                  | 3                      | 44                                         | 33                                    | 15                      | 8          | 2                   | 19            | 15           | 10          | 2                      | 8                 | 18       | 1       | 23         | 3                               | 30        | 25                 | 6                      |
| Column %                                 | 14%   | 11%                                                                | 13%                    | 17%                                        | 19%                                   | 18%                     | 9%         | 5%                  | 17%           | 21%          | 22%         | 4%                     | 9%                | 19%      | 4%      | 15%        | 11%                             | 20%       | 18%                | 15%                    |
| <b>\$20 million to \$49.99 million</b>   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                    | 51    | 10                                                                 | 4                      | 38                                         | 31                                    | 13                      | 16         | 5                   | 20            | 10           | 6           | 16                     | 13                | 16       | 2       | 23         | 4                               | 30        | 26                 | 8                      |
| Column %                                 | 12%   | 22%                                                                | 17%                    | 14%                                        | 18%                                   | 15%                     | 18%        | 12%                 | 18%           | 14%          | 13%         | 32%                    | 15%               | 17%      | 9%      | 15%        | 14%                             | 20%       | 19%                | 21%                    |
| <b>\$50 million to \$99.99 million</b>   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                    | 18    | 7                                                                  | 3                      | 15                                         | 12                                    | 6                       | 11         | 7                   | 11            | 4            | 2           | 9                      | 8                 | 12       | 4       | 16         | 2                               | 10        | 10                 | 0                      |
| Column %                                 | 4%    | 15%                                                                | 13%                    | 6%                                         | 7%                                    | 7%                      | 12%        | 17%                 | 10%           | 5%           | 4%          | 18%                    | 9%                | 13%      | 17%     | 10%        | 7%                              | 7%        | 7%                 | 0%                     |
| <b>\$100 million to \$249.99 million</b> |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                    | 14    | 3                                                                  | 0                      | 12                                         | 12                                    | 6                       | 6          | 6                   | 11            | 2            | 1           | 7                      | 6                 | 10       | 4       | 11         | 4                               | 10        | 11                 | 2                      |
| Column %                                 | 3%    | 7%                                                                 | 0%                     | 5%                                         | 7%                                    | 7%                      | 7%         | 14%                 | 10%           | 3%           | 2%          | 14%                    | 7%                | 11%      | 17%     | 7%         | 14%                             | 7%        | 8%                 | 5%                     |
| <b>\$250 million or more</b>             |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                    | 18    | 10                                                                 | 4                      | 14                                         | 15                                    | 14                      | 9          | 12                  | 15            | 14           | 7           | 10                     | 10                | 10       | 7       | 14         | 7                               | 9         | 14                 | 1                      |
| Column %                                 | 4%    | 22%                                                                | 17%                    | 5%                                         | 9%                                    | 16%                     | 10%        | 29%                 | 14%           | 19%          | 16%         | 20%                    | 12%               | 11%      | 30%     | 9%         | 25%                             | 6%        | 10%                | 3%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q5: How has your firm’s annual gross revenue changed in the past year? \*

|                                           |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                           | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                               | 434   | 46                                                                 | 23                     | 266                                        | 172                                   | 85                      | 89         | 42                  | 109           | 73           | 45          | 50                     | 85                | 95       | 23      | 154        | 28                              | 152       | 137                | 39                     |
| <b>NET INCREASED</b>                      |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                     | 270   | 34                                                                 | 15                     | 176                                        | 122                                   | 62                      | 55         | 34                  | 85            | 56           | 33          | 42                     | 50                | 75       | 16      | 102        | 22                              | 99        | 95                 | 25                     |
| Column %                                  | 62%   | 74%                                                                | 65%                    | 66%                                        | 71%                                   | 73%                     | 62%        | 81%                 | 78%           | 77%          | 73%         | 84%                    | 59%               | 79%      | 70%     | 66%        | 79%                             | 65%       | 69%                | 64%                    |
| <b>Up more than 50%</b>                   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                     | 17    | 0                                                                  | 0                      | 9                                          | 10                                    | 7                       | 2          | 1                   | 0             | 2            | 1           | 1                      | 0                 | 1        | 0       | 7          | 1                               | 2         | 3                  | 0                      |
| Column %                                  | 4%    | 0%                                                                 | 0%                     | 3%                                         | 6%                                    | 8%                      | 2%         | 2%                  | 0%            | 3%           | 2%          | 2%                     | 0%                | 1%       | 0%      | 5%         | 4%                              | 1%        | 2%                 | 0%                     |
| <b>Up 30% - 50%</b>                       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                     | 16    | 1                                                                  | 0                      | 10                                         | 6                                     | 4                       | 0          | 2                   | 2             | 1            | 1           | 0                      | 0                 | 4        | 1       | 6          | 0                               | 5         | 4                  | 2                      |
| Column %                                  | 4%    | 2%                                                                 | 0%                     | 4%                                         | 3%                                    | 5%                      | 0%         | 5%                  | 2%            | 1%           | 2%          | 0%                     | 0%                | 4%       | 4%      | 4%         | 0%                              | 3%        | 3%                 | 5%                     |
| <b>Up 20% - 29%</b>                       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                     | 26    | 1                                                                  | 2                      | 13                                         | 8                                     | 7                       | 7          | 5                   | 9             | 5            | 3           | 3                      | 7                 | 5        | 1       | 8          | 2                               | 8         | 9                  | 3                      |
| Column %                                  | 6%    | 2%                                                                 | 9%                     | 5%                                         | 5%                                    | 8%                      | 8%         | 12%                 | 8%            | 7%           | 7%          | 6%                     | 8%                | 5%       | 4%      | 5%         | 7%                              | 5%        | 7%                 | 8%                     |
| <b>Up 10% - 19%</b>                       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                     | 75    | 10                                                                 | 3                      | 53                                         | 37                                    | 11                      | 16         | 11                  | 24            | 17           | 8           | 9                      | 14                | 21       | 4       | 33         | 8                               | 27        | 28                 | 10                     |
| Column %                                  | 17%   | 22%                                                                | 13%                    | 20%                                        | 22%                                   | 13%                     | 18%        | 26%                 | 22%           | 23%          | 18%         | 18%                    | 16%               | 22%      | 17%     | 21%        | 29%                             | 18%       | 20%                | 26%                    |
| <b>Up 5% - 9%</b>                         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                     | 90    | 15                                                                 | 6                      | 61                                         | 43                                    | 26                      | 22         | 13                  | 33            | 22           | 15          | 20                     | 20                | 32       | 8       | 34         | 8                               | 39        | 34                 | 4                      |
| Column %                                  | 21%   | 33%                                                                | 26%                    | 23%                                        | 25%                                   | 31%                     | 25%        | 31%                 | 30%           | 30%          | 33%         | 40%                    | 24%               | 34%      | 35%     | 22%        | 29%                             | 26%       | 25%                | 10%                    |
| <b>Up 1% - 4%</b>                         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                     | 46    | 7                                                                  | 4                      | 30                                         | 18                                    | 7                       | 8          | 2                   | 17            | 9            | 5           | 9                      | 9                 | 12       | 2       | 14         | 3                               | 18        | 17                 | 6                      |
| Column %                                  | 11%   | 15%                                                                | 17%                    | 11%                                        | 10%                                   | 8%                      | 9%         | 5%                  | 16%           | 12%          | 11%         | 18%                    | 11%               | 13%      | 9%      | 9%         | 11%                             | 12%       | 12%                | 15%                    |
| <b>Little or no change from last year</b> |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                     | 89    | 7                                                                  | 3                      | 48                                         | 28                                    | 12                      | 12         | 2                   | 13            | 11           | 8           | 6                      | 14                | 13       | 2       | 29         | 2                               | 33        | 20                 | 7                      |
| Column %                                  | 21%   | 15%                                                                | 13%                    | 18%                                        | 16%                                   | 14%                     | 13%        | 5%                  | 12%           | 15%          | 18%         | 12%                    | 16%               | 14%      | 9%      | 19%        | 7%                              | 22%       | 15%                | 18%                    |
| <b>Down 1% - 4%</b>                       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                     | 18    | 3                                                                  | 1                      | 9                                          | 6                                     | 1                       | 6          | 1                   | 5             | 2            | 2           | 1                      | 4                 | 3        | 1       | 8          | 1                               | 6         | 6                  | 1                      |
| Column %                                  | 4%    | 7%                                                                 | 4%                     | 3%                                         | 3%                                    | 1%                      | 7%         | 2%                  | 5%            | 3%           | 4%          | 2%                     | 5%                | 3%       | 4%      | 5%         | 4%                              | 4%        | 4%                 | 3%                     |
| <b>Down 5% - 9%</b>                       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                     | 21    | 0                                                                  | 2                      | 13                                         | 7                                     | 4                       | 5          | 2                   | 3             | 2            | 2           | 1                      | 4                 | 2        | 0       | 8          | 1                               | 8         | 9                  | 2                      |
| Column %                                  | 5%    | 0%                                                                 | 9%                     | 5%                                         | 4%                                    | 5%                      | 6%         | 5%                  | 3%            | 3%           | 4%          | 2%                     | 5%                | 2%       | 0%      | 5%         | 4%                              | 5%        | 7%                 | 5%                     |
| <b>Down 10% - 19%</b>                     |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                     | 18    | 1                                                                  | 0                      | 11                                         | 6                                     | 3                       | 6          | 1                   | 3             | 1            | 0           | 0                      | 5                 | 2        | 1       | 2          | 1                               | 3         | 4                  | 1                      |
| Column %                                  | 4%    | 2%                                                                 | 0%                     | 4%                                         | 3%                                    | 4%                      | 7%         | 2%                  | 3%            | 1%           | 0%          | 0%                     | 6%                | 2%       | 4%      | 1%         | 4%                              | 2%        | 3%                 | 3%                     |
| <b>Down 20% - 29%</b>                     |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                     | 10    | 0                                                                  | 2                      | 4                                          | 1                                     | 1                       | 3          | 0                   | 0             | 1            | 0           | 0                      | 6                 | 0        | 2       | 3          | 0                               | 2         | 1                  | 2                      |
| Column %                                  | 2%    | 0%                                                                 | 9%                     | 2%                                         | 1%                                    | 1%                      | 3%         | 0%                  | 0%            | 1%           | 0%          | 0%                     | 7%                | 0%       | 9%      | 2%         | 0%                              | 1%        | 1%                 | 5%                     |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q5: How has your firm’s annual gross revenue changed in the past year? \*

|                    | Total | Q2: What are your firm’s fields of practice? Check all that apply. |                                |                                                              |                                                         |                                    |                |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |                              |
|--------------------|-------|--------------------------------------------------------------------|--------------------------------|--------------------------------------------------------------|---------------------------------------------------------|------------------------------------|----------------|-------------------------------|-------------------|------------------|----------------|-----------------------------------|--------------------------|--------------|---------|----------------|---------------------------------------------------|---------------|---------------------------|------------------------------|
|                    |       | Archite<br>ctural                                                  | Buildin<br>g Commis<br>sioning | Civil /<br>General<br>(Includi<br>ng Transp<br>ortation<br>) | Constru<br>ction<br>Enginee<br>ring &<br>Inspect<br>ion | Constru<br>ction<br>Manage<br>ment | Electric<br>al | Energy<br>/<br>Industr<br>ial | Environ<br>mental | Geotec<br>hnical | Lab<br>Testing | Landsc<br>ape<br>Archite<br>cture | Mechan<br>ical /<br>HVAC | Plannin<br>g | Process | Structu<br>ral | SUE-<br>Subsurf<br>ace<br>Utility<br>Locatin<br>g | Surveyi<br>ng | Water /<br>Wastew<br>ater | Other<br>(please<br>specify) |
| Down 30% - 50%     |       |                                                                    |                                |                                                              |                                                         |                                    |                |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |                              |
| Count              | 7     | 1                                                                  | 0                              | 5                                                            | 2                                                       | 2                                  | 2              | 1                             | 0                 | 0                | 0              | 0                                 | 2                        | 0            | 1       | 2              | 1                                                 | 1             | 2                         | 1                            |
| Column %           | 2%    | 2%                                                                 | 0%                             | 2%                                                           | 1%                                                      | 2%                                 | 2%             | 2%                            | 0%                | 0%               | 0%             | 0%                                | 2%                       | 0%           | 4%      | 1%             | 4%                                                | 1%            | 1%                        | 3%                           |
| Down more than 50% |       |                                                                    |                                |                                                              |                                                         |                                    |                |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |                              |
| Count              | 1     | 0                                                                  | 0                              | 0                                                            | 0                                                       | 0                                  | 0              | 1                             | 0                 | 0                | 0              | 0                                 | 0                        | 0            | 0       | 0              | 0                                                 | 0             | 0                         | 0                            |
| Column %           | 0%    | 0%                                                                 | 0%                             | 0%                                                           | 0%                                                      | 0%                                 | 0%             | 2%                            | 0%                | 0%               | 0%             | 0%                                | 0%                       | 0%           | 0%      | 0%             | 0%                                                | 0%            | 0%                        | 0%                           |
| NET DECREASED      |       |                                                                    |                                |                                                              |                                                         |                                    |                |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |                              |
| Count              | 75    | 5                                                                  | 5                              | 42                                                           | 22                                                      | 11                                 | 22             | 6                             | 11                | 6                | 4              | 2                                 | 21                       | 7            | 5       | 23             | 4                                                 | 20            | 22                        | 7                            |
| Column %           | 17%   | 11%                                                                | 22%                            | 16%                                                          | 13%                                                     | 13%                                | 25%            | 14%                           | 10%               | 8%               | 9%             | 4%                                | 25%                      | 7%           | 22%     | 15%            | 14%                                               | 13%           | 16%                       | 18%                          |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q6: Who has the primary responsibility for risk management in your firm? - Selected Choice \*

|                                                                              |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|------------------------------------------------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                                                              | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                                                                  | 434   | 46                                                                 | 23                     | 266                                        | 172                                   | 85                      | 89         | 42                  | 109           | 73           | 45          | 50                     | 85                | 95       | 23      | 154        | 28                              | 152       | 137                | 39                     |
| In-House Counsel                                                             |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                        | 25    | 9                                                                  | 4                      | 17                                         | 20                                    | 16                      | 8          | 10                  | 18            | 12           | 9           | 13                     | 9                 | 14       | 5       | 16         | 7                               | 11        | 14                 | 2                      |
| Column %                                                                     | 6%    | 20%                                                                | 17%                    | 6%                                         | 12%                                   | 19%                     | 9%         | 24%                 | 17%           | 16%          | 20%         | 26%                    | 11%               | 15%      | 22%     | 10%        | 25%                             | 7%        | 10%                | 5%                     |
| Full Time Risk Manager                                                       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                        | 11    | 3                                                                  | 1                      | 9                                          | 9                                     | 6                       | 5          | 6                   | 6             | 6            | 1           | 3                      | 4                 | 6        | 4       | 9          | 3                               | 7         | 8                  | 2                      |
| Column %                                                                     | 3%    | 7%                                                                 | 4%                     | 3%                                         | 5%                                    | 7%                      | 6%         | 14%                 | 6%            | 8%           | 2%          | 6%                     | 5%                | 6%       | 17%     | 6%         | 11%                             | 5%        | 6%                 | 5%                     |
| Principal(s) tasked with this responsibility as needed (less than full time) |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                        | 175   | 20                                                                 | 11                     | 106                                        | 64                                    | 34                      | 37         | 12                  | 33            | 23           | 18          | 16                     | 37                | 37       | 5       | 66         | 6                               | 57        | 56                 | 15                     |
| Column %                                                                     | 40%   | 43%                                                                | 48%                    | 40%                                        | 37%                                   | 40%                     | 42%        | 29%                 | 30%           | 32%          | 40%         | 32%                    | 44%               | 39%      | 22%     | 43%        | 21%                             | 38%       | 41%                | 38%                    |
| CEO / President / COO                                                        |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                        | 196   | 10                                                                 | 6                      | 118                                        | 69                                    | 26                      | 32         | 11                  | 41            | 27           | 15          | 14                     | 29                | 29       | 7       | 53         | 11                              | 68        | 49                 | 18                     |
| Column %                                                                     | 45%   | 22%                                                                | 26%                    | 44%                                        | 40%                                   | 31%                     | 36%        | 26%                 | 38%           | 37%          | 33%         | 28%                    | 34%               | 31%      | 30%     | 34%        | 39%                             | 45%       | 36%                | 46%                    |
| CFO / Controller                                                             |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                        | 15    | 2                                                                  | 1                      | 9                                          | 6                                     | 2                       | 3          | 2                   | 6             | 3            | 1           | 1                      | 3                 | 4        | 1       | 6          | 0                               | 6         | 5                  | 0                      |
| Column %                                                                     | 3%    | 4%                                                                 | 4%                     | 3%                                         | 3%                                    | 2%                      | 3%         | 5%                  | 6%            | 4%           | 2%          | 2%                     | 4%                | 4%       | 4%      | 4%         | 0%                              | 4%        | 4%                 | 0%                     |
| Other (please specify)                                                       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                        | 12    | 2                                                                  | 0                      | 7                                          | 4                                     | 1                       | 4          | 1                   | 5             | 2            | 1           | 3                      | 3                 | 5        | 1       | 4          | 1                               | 3         | 5                  | 2                      |
| Column %                                                                     | 3%    | 4%                                                                 | 0%                     | 3%                                         | 2%                                    | 1%                      | 4%         | 2%                  | 5%            | 3%           | 2%          | 6%                     | 4%                | 5%       | 4%      | 3%         | 4%                              | 2%        | 4%                 | 5%                     |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q7: Insurance Carriers and Brokers  
Does your firm carry professional liability insurance (PLI)?

|             |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|             | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 434   | 46                                                                 | 23                     | 266                                        | 172                                   | 85                      | 89         | 42                  | 109           | 73           | 45          | 50                     | 85                | 95       | 23      | 154        | 28                              | 152       | 137                | 39                     |
| Yes         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 434   | 46                                                                 | 23                     | 266                                        | 172                                   | 85                      | 89         | 42                  | 109           | 73           | 45          | 50                     | 85                | 95       | 23      | 154        | 28                              | 152       | 137                | 39                     |
| Column %    | 100%  | 100%                                                               | 100%                   | 100%                                       | 100%                                  | 100%                    | 100%       | 100%                | 100%          | 100%         | 100%        | 100%                   | 100%              | 100%     | 100%    | 100%       | 100%                            | 100%      | 100%               | 100%                   |
| No          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |

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Q8: Who is your primary professional liability insurance carrier? Please select only one. - Selected Choice \*

|                                                       |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------------------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                                       | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                                           | 434   | 46                                                                 | 23                     | 266                                        | 172                                   | 85                      | 89         | 42                  | 109           | 73           | 45          | 50                     | 85                | 95       | 23      | 154        | 28                              | 152       | 137                | 39                     |
| <b>AIG / Lexington / New Hampshire Insurance</b>      |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                 | 3     | 0                                                                  | 0                      | 2                                          | 2                                     | 1                       | 0          | 0                   | 1             | 2            | 1           | 0                      | 0                 | 2        | 0       | 2          | 0                               | 1         | 1                  | 0                      |
| Column %                                              | 1%    | 0%                                                                 | 0%                     | 1%                                         | 1%                                    | 1%                      | 0%         | 0%                  | 1%            | 3%           | 2%          | 0%                     | 0%                | 2%       | 0%      | 1%         | 0%                              | 1%        | 1%                 | 0%                     |
| <b>Arch / PUA</b>                                     |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                 | 7     | 0                                                                  | 0                      | 6                                          | 4                                     | 1                       | 2          | 0                   | 2             | 0            | 0           | 0                      | 1                 | 2        | 0       | 2          | 2                               | 4         | 2                  | 1                      |
| Column %                                              | 2%    | 0%                                                                 | 0%                     | 2%                                         | 2%                                    | 1%                      | 2%         | 0%                  | 2%            | 0%           | 0%          | 0%                     | 1%                | 2%       | 0%      | 1%         | 7%                              | 3%        | 1%                 | 3%                     |
| <b>Argo Pro</b>                                       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                 | 1     | 0                                                                  | 0                      | 1                                          | 1                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 1          | 0                               | 0         | 0                  | 0                      |
| Column %                                              | 0%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 1%         | 0%                              | 0%        | 0%                 | 0%                     |
| <b>Arrowhead / American Alternative Insurance Co.</b> |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                 | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                                              | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| <b>AXA XL</b>                                         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                 | 79    | 12                                                                 | 8                      | 49                                         | 28                                    | 13                      | 24         | 8                   | 21            | 7            | 5           | 14                     | 21                | 18       | 6       | 32         | 6                               | 29        | 28                 | 10                     |
| Column %                                              | 18%   | 26%                                                                | 35%                    | 18%                                        | 16%                                   | 15%                     | 27%        | 19%                 | 19%           | 10%          | 11%         | 28%                    | 25%               | 19%      | 26%     | 21%        | 21%                             | 19%       | 20%                | 26%                    |
| <b>AXIS</b>                                           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                 | 1     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 1          | 1                   | 0             | 0            | 0           | 0                      | 1                 | 1        | 0       | 0          | 0                               | 0         | 0                  | 1                      |
| Column %                                              | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 1%         | 2%                  | 0%            | 0%           | 0%          | 0%                     | 1%                | 1%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 3%                     |
| <b>Beazley</b>                                        |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                 | 18    | 3                                                                  | 0                      | 15                                         | 3                                     | 3                       | 3          | 1                   | 7             | 1            | 0           | 2                      | 4                 | 6        | 0       | 6          | 2                               | 9         | 4                  | 1                      |
| Column %                                              | 4%    | 7%                                                                 | 0%                     | 6%                                         | 2%                                    | 4%                      | 3%         | 2%                  | 6%            | 1%           | 0%          | 4%                     | 5%                | 6%       | 0%      | 4%         | 7%                              | 6%        | 3%                 | 3%                     |
| <b>Berkley Design Professional</b>                    |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                 | 13    | 1                                                                  | 0                      | 7                                          | 7                                     | 2                       | 0          | 2                   | 5             | 5            | 1           | 0                      | 1                 | 2        | 1       | 4          | 1                               | 3         | 7                  | 1                      |
| Column %                                              | 3%    | 2%                                                                 | 0%                     | 3%                                         | 4%                                    | 2%                      | 0%         | 5%                  | 5%            | 7%           | 2%          | 0%                     | 1%                | 2%       | 4%      | 3%         | 4%                              | 2%        | 5%                 | 3%                     |
| <b>Berkshire Hathaway Specialty Insurance</b>         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                 | 8     | 2                                                                  | 1                      | 5                                          | 5                                     | 3                       | 2          | 4                   | 3             | 4            | 0           | 3                      | 3                 | 5        | 0       | 5          | 1                               | 5         | 4                  | 1                      |
| Column %                                              | 2%    | 4%                                                                 | 4%                     | 2%                                         | 3%                                    | 4%                      | 2%         | 10%                 | 3%            | 5%           | 0%          | 6%                     | 4%                | 5%       | 0%      | 3%         | 4%                              | 3%        | 3%                 | 3%                     |
| <b>Chubb / ACE American Insurance Co.</b>             |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                 | 2     | 0                                                                  | 0                      | 1                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 1                      | 0                 | 0        | 0       | 0          | 0                               | 1         | 0                  | 1                      |
| Column %                                              | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 2%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 1%        | 0%                 | 3%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q8: Who is your primary professional liability insurance carrier? Please select only one. - Selected Choice \*

|                                                                          | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------------------------------------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                                                          |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| <b>CNA / Schinnerer; Continental Casualty; Columbia Casualty; Victor</b> |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                    | 51    | 6                                                                  | 1                      | 34                                         | 26                                    | 15                      | 11         | 10                  | 16            | 8            | 6           | 6                      | 13                | 15       | 5       | 23         | 3                               | 22        | 24                 | 3                      |
| Column %                                                                 | 12%   | 13%                                                                | 4%                     | 13%                                        | 15%                                   | 18%                     | 12%        | 24%                 | 15%           | 11%          | 13%         | 12%                    | 15%               | 16%      | 22%     | 15%        | 11%                             | 14%       | 18%                | 8%                     |
| <b>Endurance American</b>                                                |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                    | 3     | 0                                                                  | 0                      | 1                                          | 2                                     | 0                       | 0          | 0                   | 2             | 2            | 1           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 1         | 1                  | 0                      |
| Column %                                                                 | 1%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 0%                      | 0%         | 0%                  | 2%            | 3%           | 2%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 1%        | 1%                 | 0%                     |
| <b>Great American</b>                                                    |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                    | 2     | 0                                                                  | 0                      | 2                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 1                      |
| Column %                                                                 | 0%    | 0%                                                                 | 0%                     | 1%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 3%                     |
| <b>Hanover</b>                                                           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                    | 16    | 2                                                                  | 0                      | 3                                          | 0                                     | 1                       | 5          | 2                   | 1             | 0            | 0           | 0                      | 4                 | 0        | 0       | 6          | 0                               | 5         | 2                  | 1                      |
| Column %                                                                 | 4%    | 4%                                                                 | 0%                     | 1%                                         | 0%                                    | 1%                      | 6%         | 5%                  | 1%            | 0%           | 0%          | 0%                     | 5%                | 0%       | 0%      | 4%         | 0%                              | 3%        | 1%                 | 3%                     |
| <b>HCC; Houston Casualty; US Specialty Insurance</b>                     |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                    | 1     | 0                                                                  | 0                      | 1                                          | 1                                     | 1                       | 0          | 0                   | 1             | 1            | 1           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                                                                 | 0%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 1%                      | 0%         | 0%                  | 1%            | 1%           | 2%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| <b>Hiscox</b>                                                            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                    | 3     | 0                                                                  | 0                      | 1                                          | 1                                     | 0                       | 1          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                                                                 | 1%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 0%                      | 1%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| <b>Liberty Underwriters / Ironshore</b>                                  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                    | 1     | 0                                                                  | 0                      | 0                                          | 1                                     | 1                       | 0          | 0                   | 0             | 1            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 1                  | 0                      |
| Column %                                                                 | 0%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 1%                      | 0%         | 0%                  | 0%            | 1%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 1%                 | 0%                     |
| <b>Lloyds of London</b>                                                  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                    | 18    | 1                                                                  | 1                      | 10                                         | 10                                    | 7                       | 4          | 3                   | 7             | 7            | 5           | 2                      | 3                 | 3        | 3       | 4          | 2                               | 6         | 4                  | 2                      |
| Column %                                                                 | 4%    | 2%                                                                 | 4%                     | 4%                                         | 6%                                    | 8%                      | 4%         | 7%                  | 6%            | 10%          | 11%         | 4%                     | 4%                | 3%       | 13%     | 3%         | 7%                              | 4%        | 3%                 | 5%                     |
| <b>Markel / Evanston / Alterra</b>                                       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                    | 1     | 0                                                                  | 0                      | 0                                          | 1                                     | 0                       | 0          | 0                   | 0             | 1            | 1           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                                                                 | 0%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 0%                      | 0%         | 0%                  | 0%            | 1%           | 2%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| <b>Navigators / The Hartford</b>                                         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                    | 12    | 1                                                                  | 0                      | 6                                          | 2                                     | 1                       | 3          | 0                   | 2             | 0            | 0           | 1                      | 2                 | 1        | 0       | 5          | 0                               | 4         | 1                  | 0                      |
| Column %                                                                 | 3%    | 2%                                                                 | 0%                     | 2%                                         | 1%                                    | 1%                      | 3%         | 0%                  | 2%            | 0%           | 0%          | 2%                     | 2%                | 1%       | 0%      | 3%         | 0%                              | 3%        | 1%                 | 0%                     |
| <b>One Beacon</b>                                                        |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                                    | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                                                                 | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q8: Who is your primary professional liability insurance carrier? Please select only one. - Selected Choice \*

|                                     |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                     | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| <b>RLI</b>                          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                               | 15    | 1                                                                  | 1                      | 9                                          | 5                                     | 2                       | 4          | 2                   | 4             | 1            | 0           | 4                      | 4                 | 4        | 0       | 5          | 1                               | 3         | 4                  | 1                      |
| Column %                            | 3%    | 2%                                                                 | 4%                     | 3%                                         | 3%                                    | 2%                      | 4%         | 5%                  | 4%            | 1%           | 0%          | 8%                     | 5%                | 4%       | 0%      | 3%         | 4%                              | 2%        | 3%                 | 3%                     |
| <b>Starr</b>                        |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                               | 1     | 1                                                                  | 0                      | 1                                          | 0                                     | 1                       | 1          | 0                   | 0             | 1            | 0           | 1                      | 1                 | 1        | 0       | 1          | 0                               | 1         | 1                  | 0                      |
| Column %                            | 0%    | 2%                                                                 | 0%                     | 0%                                         | 0%                                    | 1%                      | 1%         | 0%                  | 0%            | 1%           | 0%          | 2%                     | 1%                | 1%       | 0%      | 1%         | 0%                              | 1%        | 1%                 | 0%                     |
| <b>Terra Insurance</b>              |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                               | 4     | 0                                                                  | 0                      | 0                                          | 2                                     | 1                       | 0          | 0                   | 0             | 4            | 3           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 1                      |
| Column %                            | 1%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 1%                      | 0%         | 0%                  | 0%            | 5%           | 7%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 3%                     |
| <b>Travelers</b>                    |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                               | 63    | 5                                                                  | 2                      | 46                                         | 24                                    | 16                      | 9          | 0                   | 8             | 5            | 4           | 6                      | 5                 | 12       | 0       | 16         | 3                               | 22        | 18                 | 3                      |
| Column %                            | 15%   | 11%                                                                | 9%                     | 17%                                        | 14%                                   | 19%                     | 10%        | 0%                  | 7%            | 7%           | 9%          | 12%                    | 6%                | 13%      | 0%      | 10%        | 11%                             | 14%       | 13%                | 8%                     |
| <b>Zurich / Steadfast Insurance</b> |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                               | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                            | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| <b>Other (please specify)</b>       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                               | 111   | 11                                                                 | 9                      | 66                                         | 47                                    | 16                      | 19         | 9                   | 29            | 23           | 17          | 10                     | 22                | 23       | 8       | 42         | 7                               | 36        | 35                 | 11                     |
| Column %                            | 26%   | 24%                                                                | 39%                    | 25%                                        | 27%                                   | 19%                     | 21%        | 21%                 | 27%           | 32%          | 38%         | 20%                    | 26%               | 24%      | 35%     | 27%        | 25%                             | 24%       | 26%                | 28%                    |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q8a: Does your firm participate in either a solo captive or group captive for PLI insurance? \*

|             |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |     |                                            |                                       |                         |     |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |
|-------------|-------|--------------------------------------------------------------------|------------------------|-----|--------------------------------------------|---------------------------------------|-------------------------|-----|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|
|             |       |                                                                    |                        |     | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management |     | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater |
|             | Total | Architectural                                                      | Building Commissioning |     |                                            |                                       | Electrical              |     |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |
| Sample Size | 420   | 43                                                                 | 22                     | 261 | 164                                        | 82                                    | 84                      | 41  | 108                 | 72            | 45           | 50          | 81                     | 91                | 23       | 150     | 27         | 148                             | 134       | 39                 |
| Yes         |       |                                                                    |                        |     |                                            |                                       |                         |     |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |
| Count       | 44    | 2                                                                  | 2                      | 23  | 15                                         | 10                                    | 5                       | 4   | 5                   | 9             | 6            | 0           | 5                      | 6                 | 1        | 17      | 0          | 9                               | 13        | 5                  |
| Column %    | 10%   | 5%                                                                 | 9%                     | 9%  | 9%                                         | 12%                                   | 6%                      | 10% | 5%                  | 13%           | 13%          | 0%          | 6%                     | 7%                | 4%       | 11%     | 0%         | 6%                              | 10%       | 13%                |
| No          |       |                                                                    |                        |     |                                            |                                       |                         |     |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |
| Count       | 376   | 41                                                                 | 20                     | 238 | 149                                        | 72                                    | 79                      | 37  | 103                 | 63            | 39           | 50          | 76                     | 85                | 22       | 133     | 27         | 139                             | 121       | 34                 |
| Column %    | 90%   | 95%                                                                | 91%                    | 91% | 91%                                        | 88%                                   | 94%                     | 90% | 95%                 | 88%           | 87%          | 100%        | 94%                    | 93%               | 96%      | 89%     | 100%       | 94%                             | 90%       | 87%                |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q9: Rate your satisfaction with your professional liability insurance CARRIER’S PRE-CLAIMS ASSISTANCE (including the carrier’s ability to assist with the pre-claim process). \*

|                           | Total | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|---------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                           |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size               | 423   | 43                                                                 | 22                     | 260                                        | 169                                   | 84                      | 84         | 42                  | 108           | 73           | 45          | 49                     | 81                | 94       | 22      | 150        | 28                              | 150       | 135                | 39                     |
| <b>NET TOP 2</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 272   | 35                                                                 | 19                     | 171                                        | 110                                   | 58                      | 69         | 34                  | 75            | 48           | 27          | 44                     | 64                | 74       | 18      | 108        | 21                              | 105       | 96                 | 25                     |
| Column %                  | 64%   | 81%                                                                | 86%                    | 66%                                        | 65%                                   | 69%                     | 82%        | 81%                 | 69%           | 66%          | 60%         | 90%                    | 79%               | 79%      | 82%     | 72%        | 75%                             | 70%       | 71%                | 64%                    |
| <b>Very Satisfied</b>     |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 154   | 21                                                                 | 12                     | 93                                         | 68                                    | 35                      | 43         | 20                  | 44            | 26           | 18          | 21                     | 36                | 39       | 11      | 59         | 16                              | 64        | 54                 | 20                     |
| Column %                  | 36%   | 49%                                                                | 55%                    | 36%                                        | 40%                                   | 42%                     | 51%        | 48%                 | 41%           | 36%          | 40%         | 43%                    | 44%               | 41%      | 50%     | 39%        | 57%                             | 43%       | 40%                | 51%                    |
| <b>Satisfied</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 118   | 14                                                                 | 7                      | 78                                         | 42                                    | 23                      | 26         | 14                  | 31            | 22           | 9           | 23                     | 28                | 35       | 7       | 49         | 5                               | 41        | 42                 | 5                      |
| Column %                  | 28%   | 33%                                                                | 32%                    | 30%                                        | 25%                                   | 27%                     | 31%        | 33%                 | 29%           | 30%          | 20%         | 47%                    | 35%               | 37%      | 32%     | 33%        | 18%                             | 27%       | 31%                | 13%                    |
| <b>Somewhat Satisfied</b> |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 24    | 4                                                                  | 0                      | 16                                         | 13                                    | 6                       | 5          | 1                   | 8             | 8            | 5           | 2                      | 5                 | 4        | 0       | 7          | 1                               | 12        | 9                  | 2                      |
| Column %                  | 6%    | 9%                                                                 | 0%                     | 6%                                         | 8%                                    | 7%                      | 6%         | 2%                  | 7%            | 11%          | 11%         | 4%                     | 6%                | 4%       | 0%      | 5%         | 4%                              | 8%        | 7%                 | 5%                     |
| <b>Not Very Satisfied</b> |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 6     | 0                                                                  | 0                      | 4                                          | 5                                     | 3                       | 1          | 1                   | 2             | 3            | 3           | 1                      | 1                 | 3        | 0       | 1          | 0                               | 2         | 4                  | 0                      |
| Column %                  | 1%    | 0%                                                                 | 0%                     | 2%                                         | 3%                                    | 4%                      | 1%         | 2%                  | 2%            | 4%           | 7%          | 2%                     | 1%                | 3%       | 0%      | 1%         | 0%                              | 1%        | 3%                 | 0%                     |
| <b>Very Unsatisfied</b>   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 1     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 1          | 0                   | 0             | 0            | 0           | 0                      | 1                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 1%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 1%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| <b>NET BOTTOM 2</b>       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 7     | 0                                                                  | 0                      | 4                                          | 5                                     | 3                       | 2          | 1                   | 2             | 3            | 3           | 1                      | 2                 | 3        | 0       | 1          | 0                               | 2         | 4                  | 0                      |
| Column %                  | 2%    | 0%                                                                 | 0%                     | 2%                                         | 3%                                    | 4%                      | 2%         | 2%                  | 2%            | 4%           | 7%          | 2%                     | 2%                | 3%       | 0%      | 1%         | 0%                              | 1%        | 3%                 | 0%                     |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q10: Rate your satisfaction with your professional liability insurance CARRIER’S CLAIMS HANDLING (including responsiveness and competency of claims staff, communications skills, ability to assist with the claim process, etc.). \*

|                           | Total | Q2: What are your firm’s fields of practice? Check all that apply. |                                |                                                              |                                                         |                                    |                |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |                              |
|---------------------------|-------|--------------------------------------------------------------------|--------------------------------|--------------------------------------------------------------|---------------------------------------------------------|------------------------------------|----------------|-------------------------------|-------------------|------------------|----------------|-----------------------------------|--------------------------|--------------|---------|----------------|---------------------------------------------------|---------------|---------------------------|------------------------------|
|                           |       | Archite<br>ctural                                                  | Buildin<br>g Commis<br>sioning | Civil /<br>General<br>(Includ<br>ing Transp<br>ortation<br>) | Constru<br>ction<br>Enginee<br>ring &<br>Inspect<br>ion | Constru<br>ction<br>Manage<br>ment | Electric<br>al | Energy<br>/<br>Industr<br>ial | Environ<br>mental | Geotec<br>hnical | Lab<br>Testing | Landsc<br>ape<br>Archite<br>cture | Mechan<br>ical /<br>HVAC | Plannin<br>g | Process | Structu<br>ral | SUE-<br>Subsurf<br>ace<br>Utility<br>Locatin<br>g | Surveyi<br>ng | Water /<br>Wastew<br>ater | Other<br>(please<br>specify) |
| Sample Size               | 416   | 41                                                                 | 22                             | 256                                                          | 166                                                     | 82                                 | 83             | 42                            | 108               | 69               | 45             | 49                                | 80                       | 94           | 22      | 148            | 28                                                | 149           | 134                       | 39                           |
| <b>NET TOP 2</b>          |       |                                                                    |                                |                                                              |                                                         |                                    |                |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |                              |
| Count                     | 209   | 32                                                                 | 17                             | 143                                                          | 95                                                      | 44                                 | 59             | 32                            | 69                | 34               | 21             | 43                                | 55                       | 66           | 18      | 96             | 20                                                | 94            | 86                        | 18                           |
| Column %                  | 50%   | 78%                                                                | 77%                            | 56%                                                          | 57%                                                     | 54%                                | 71%            | 76%                           | 64%               | 49%              | 47%            | 88%                               | 69%                      | 70%          | 82%     | 65%            | 71%                                               | 63%           | 64%                       | 46%                          |
| <b>Very Satisfied</b>     |       |                                                                    |                                |                                                              |                                                         |                                    |                |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |                              |
| Count                     | 115   | 19                                                                 | 10                             | 77                                                           | 57                                                      | 26                                 | 33             | 17                            | 43                | 19               | 15             | 22                                | 30                       | 32           | 11      | 56             | 14                                                | 57            | 49                        | 12                           |
| Column %                  | 28%   | 46%                                                                | 45%                            | 30%                                                          | 34%                                                     | 32%                                | 40%            | 40%                           | 40%               | 28%              | 33%            | 45%                               | 38%                      | 34%          | 50%     | 38%            | 50%                                               | 38%           | 37%                       | 31%                          |
| <b>Satisfied</b>          |       |                                                                    |                                |                                                              |                                                         |                                    |                |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |                              |
| Count                     | 94    | 13                                                                 | 7                              | 66                                                           | 38                                                      | 18                                 | 26             | 15                            | 26                | 15               | 6              | 21                                | 25                       | 34           | 7       | 40             | 6                                                 | 37            | 37                        | 6                            |
| Column %                  | 23%   | 32%                                                                | 32%                            | 26%                                                          | 23%                                                     | 22%                                | 31%            | 36%                           | 24%               | 22%              | 13%            | 43%                               | 31%                      | 36%          | 32%     | 27%            | 21%                                               | 25%           | 28%                       | 15%                          |
| <b>Somewhat Satisfied</b> |       |                                                                    |                                |                                                              |                                                         |                                    |                |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |                              |
| Count                     | 20    | 2                                                                  | 0                              | 10                                                           | 8                                                       | 3                                  | 3              | 1                             | 7                 | 8                | 6              | 2                                 | 4                        | 6            | 0       | 6              | 2                                                 | 7             | 5                         | 1                            |
| Column %                  | 5%    | 5%                                                                 | 0%                             | 4%                                                           | 5%                                                      | 4%                                 | 4%             | 2%                            | 6%                | 12%              | 13%            | 4%                                | 5%                       | 6%           | 0%      | 4%             | 7%                                                | 5%            | 4%                        | 3%                           |
| <b>Not Very Satisfied</b> |       |                                                                    |                                |                                                              |                                                         |                                    |                |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |                              |
| Count                     | 1     | 0                                                                  | 0                              | 1                                                            | 1                                                       | 1                                  | 0              | 0                             | 1                 | 1                | 1              | 1                                 | 0                        | 1            | 0       | 0              | 0                                                 | 1             | 1                         | 0                            |
| Column %                  | 0%    | 0%                                                                 | 0%                             | 0%                                                           | 1%                                                      | 1%                                 | 0%             | 0%                            | 1%                | 1%               | 2%             | 2%                                | 0%                       | 1%           | 0%      | 0%             | 0%                                                | 1%            | 1%                        | 0%                           |
| <b>Very Unsatisfied</b>   |       |                                                                    |                                |                                                              |                                                         |                                    |                |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |                              |
| Count                     | 3     | 0                                                                  | 0                              | 2                                                            | 2                                                       | 1                                  | 1              | 0                             | 1                 | 0                | 0              | 0                                 | 1                        | 0            | 0       | 0              | 0                                                 | 2             | 0                         | 0                            |
| Column %                  | 1%    | 0%                                                                 | 0%                             | 1%                                                           | 1%                                                      | 1%                                 | 1%             | 0%                            | 1%                | 0%               | 0%             | 0%                                | 1%                       | 0%           | 0%      | 0%             | 0%                                                | 1%            | 0%                        | 0%                           |
| <b>NET BOTTOM 2</b>       |       |                                                                    |                                |                                                              |                                                         |                                    |                |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |                              |
| Count                     | 4     | 0                                                                  | 0                              | 3                                                            | 3                                                       | 2                                  | 1              | 0                             | 2                 | 1                | 1              | 1                                 | 1                        | 1            | 0       | 0              | 0                                                 | 3             | 1                         | 0                            |
| Column %                  | 1%    | 0%                                                                 | 0%                             | 1%                                                           | 2%                                                      | 2%                                 | 1%             | 0%                            | 2%                | 1%               | 2%             | 2%                                | 1%                       | 1%           | 0%      | 0%             | 0%                                                | 2%            | 1%                        | 0%                           |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q11: Rate your satisfaction with your professional liability insurance CARRIER’S RISK MANAGEMENT PROGRAMS. \*

|                           |       | Q2: What are your firm’s fields of practice? Check all that apply. |                                |                                                              |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
|---------------------------|-------|--------------------------------------------------------------------|--------------------------------|--------------------------------------------------------------|------------------------------------------------------|---------------------------------|----------------|----------------------------|-------------------|------------------|----------------|--------------------------------|--------------------------|--------------|---------|----------------|-------------------------------------------------|---------------|---------------------------|------------------------------|
|                           | Total | Archite<br>ctural                                                  | Buildin<br>g Commis<br>sioning | Civil /<br>General<br>(Includi<br>ng Transp<br>ortation<br>) | Constru<br>ction Engi<br>neering &<br>Inspecti<br>on | Constru<br>ction Man<br>agement | Electric<br>al | Energy<br>/ Industr<br>ial | Environ<br>mental | Geotec<br>hnical | Lab<br>Testing | Landsc<br>ape Archi<br>tecture | Mechan<br>ical /<br>HVAC | Plannin<br>g | Process | Structur<br>al | SUE-<br>Subsurf<br>ace Utili<br>ty Locatin<br>g | Surveyi<br>ng | Water /<br>Wastew<br>ater | Other<br>(please<br>specify) |
| Sample Size               | 420   | 43                                                                 | 22                             | 259                                                          | 168                                                  | 83                              | 83             | 42                         | 108               | 72               | 45             | 49                             | 80                       | 94           | 22      | 149            | 28                                              | 150           | 134                       | 39                           |
| <b>NET TOP 2</b>          |       |                                                                    |                                |                                                              |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                     | 243   | 32                                                                 | 16                             | 154                                                          | 96                                                   | 51                              | 60             | 28                         | 64                | 39               | 24             | 34                             | 56                       | 60           | 16      | 101            | 18                                              | 90            | 80                        | 23                           |
| Column %                  | 58%   | 74%                                                                | 73%                            | 59%                                                          | 57%                                                  | 61%                             | 72%            | 67%                        | 59%               | 54%              | 53%            | 69%                            | 70%                      | 64%          | 73%     | 68%            | 64%                                             | 60%           | 60%                       | 59%                          |
| <b>Very Satisfied</b>     |       |                                                                    |                                |                                                              |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                     | 96    | 13                                                                 | 9                              | 59                                                           | 38                                                   | 19                              | 25             | 10                         | 25                | 14               | 10             | 13                             | 21                       | 24           | 8       | 42             | 9                                               | 36            | 31                        | 12                           |
| Column %                  | 23%   | 30%                                                                | 41%                            | 23%                                                          | 23%                                                  | 23%                             | 30%            | 24%                        | 23%               | 19%              | 22%            | 27%                            | 26%                      | 26%          | 36%     | 28%            | 32%                                             | 24%           | 23%                       | 31%                          |
| <b>Satisfied</b>          |       |                                                                    |                                |                                                              |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                     | 147   | 19                                                                 | 7                              | 95                                                           | 58                                                   | 32                              | 35             | 18                         | 39                | 25               | 14             | 21                             | 35                       | 36           | 8       | 59             | 9                                               | 54            | 49                        | 11                           |
| Column %                  | 35%   | 44%                                                                | 32%                            | 37%                                                          | 35%                                                  | 39%                             | 42%            | 43%                        | 36%               | 35%              | 31%            | 43%                            | 44%                      | 38%          | 36%     | 40%            | 32%                                             | 36%           | 37%                       | 28%                          |
| <b>Somewhat Satisfied</b> |       |                                                                    |                                |                                                              |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                     | 36    | 8                                                                  | 3                              | 24                                                           | 17                                                   | 8                               | 8              | 3                          | 9                 | 11               | 7              | 6                              | 7                        | 12           | 1       | 15             | 2                                               | 16            | 13                        | 3                            |
| Column %                  | 9%    | 19%                                                                | 14%                            | 9%                                                           | 10%                                                  | 10%                             | 10%            | 7%                         | 8%                | 15%              | 16%            | 12%                            | 9%                       | 13%          | 5%      | 10%            | 7%                                              | 11%           | 10%                       | 8%                           |
| <b>Not Very Satisfied</b> |       |                                                                    |                                |                                                              |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                     | 7     | 0                                                                  | 0                              | 3                                                            | 2                                                    | 2                               | 2              | 1                          | 2                 | 2                | 1              | 1                              | 2                        | 2            | 0       | 2              | 0                                               | 2             | 3                         | 1                            |
| Column %                  | 2%    | 0%                                                                 | 0%                             | 1%                                                           | 1%                                                   | 2%                              | 2%             | 2%                         | 2%                | 3%               | 2%             | 2%                             | 3%                       | 2%           | 0%      | 1%             | 0%                                              | 1%            | 2%                        | 3%                           |
| <b>Very Unsatisfied</b>   |       |                                                                    |                                |                                                              |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                     | 2     | 0                                                                  | 0                              | 0                                                            | 0                                                    | 0                               | 1              | 0                          | 1                 | 0                | 0              | 0                              | 1                        | 0            | 0       | 0              | 0                                               | 0             | 0                         | 0                            |
| Column %                  | 0%    | 0%                                                                 | 0%                             | 0%                                                           | 0%                                                   | 0%                              | 1%             | 0%                         | 1%                | 0%               | 0%             | 0%                             | 1%                       | 0%           | 0%      | 0%             | 0%                                              | 0%            | 0%                        | 0%                           |
| <b>NET BOTTOM 2</b>       |       |                                                                    |                                |                                                              |                                                      |                                 |                |                            |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
| Count                     | 9     | 0                                                                  | 0                              | 3                                                            | 2                                                    | 2                               | 3              | 1                          | 3                 | 2                | 1              | 1                              | 3                        | 2            | 0       | 2              | 0                                               | 2             | 3                         | 1                            |
| Column %                  | 2%    | 0%                                                                 | 0%                             | 1%                                                           | 1%                                                   | 2%                              | 4%             | 2%                         | 3%                | 3%               | 2%             | 2%                             | 4%                       | 2%           | 0%      | 1%             | 0%                                              | 1%            | 2%                        | 3%                           |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q12: Did you change PLI carriers during your most recently completed fiscal year? \*

|             | Total | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 420   | 43                                                                 | 22                     | 259                                        | 167                                   | 83                      | 83         | 41                  | 108           | 72           | 45          | 49                     | 80                | 94       | 22      | 150        | 28                              | 150       | 134                | 39                     |
| Yes         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 56    | 3                                                                  | 2                      | 30                                         | 22                                    | 12                      | 6          | 5                   | 14            | 12           | 8           | 9                      | 9                 | 13       | 4       | 17         | 5                               | 20        | 17                 | 5                      |
| Column %    | 13%   | 7%                                                                 | 9%                     | 12%                                        | 13%                                   | 14%                     | 7%         | 12%                 | 13%           | 17%          | 18%         | 18%                    | 11%               | 14%      | 18%     | 11%        | 18%                             | 13%       | 13%                | 13%                    |
| No          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 364   | 40                                                                 | 20                     | 229                                        | 145                                   | 71                      | 77         | 36                  | 94            | 60           | 37          | 40                     | 71                | 81       | 18      | 133        | 23                              | 130       | 117                | 34                     |
| Column %    | 87%   | 93%                                                                | 91%                    | 88%                                        | 87%                                   | 86%                     | 93%        | 88%                 | 87%           | 83%          | 82%         | 82%                    | 89%               | 86%      | 82%     | 89%        | 82%                             | 87%       | 87%                | 87%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q13: Please explain why you changed PLI carriers. Check all that apply.

|                                                          |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|----------------------------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                                          | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Valid Cases                                              | 56    | 3                                                                  | 2                      | 30                                         | 22                                    | 12                      | 6          | 5                   | 14            | 12           | 8           | 9                      | 9                 | 13       | 4       | 17         | 5                               | 20        | 17                 | 5                      |
| Lower premium                                            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                 | 40    | 3                                                                  | 1                      | 20                                         | 16                                    | 9                       | 6          | 5                   | 9             | 8            | 5           | 6                      | 8                 | 11       | 4       | 12         | 3                               | 13        | 12                 | 4                      |
| % Valid Cases                                            | 71%   | 100%                                                               | 50%                    | 67%                                        | 73%                                   | 75%                     | 100%       | 100%                | 64%           | 67%          | 63%         | 67%                    | 89%               | 85%      | 100%    | 71%        | 60%                             | 65%       | 71%                | 80%                    |
| Better policy terms                                      |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                 | 12    | 0                                                                  | 0                      | 6                                          | 3                                     | 3                       | 2          | 1                   | 3             | 2            | 1           | 1                      | 1                 | 3        | 1       | 3          | 1                               | 3         | 2                  | 1                      |
| % Valid Cases                                            | 21%   | 0%                                                                 | 0%                     | 20%                                        | 14%                                   | 25%                     | 33%        | 20%                 | 21%           | 17%          | 13%         | 11%                    | 11%               | 23%      | 25%     | 18%        | 20%                             | 15%       | 12%                | 20%                    |
| Not satisfied with pre-claims assistance                 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                 | 2     | 0                                                                  | 1                      | 1                                          | 1                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 1        | 0       | 0          | 1                               | 1         | 0                  | 1                      |
| % Valid Cases                                            | 4%    | 0%                                                                 | 50%                    | 3%                                         | 5%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 8%       | 0%      | 0%         | 20%                             | 5%        | 0%                 | 20%                    |
| Not satisfied with claims handling                       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                 | 1     | 0                                                                  | 1                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 1                      |
| % Valid Cases                                            | 2%    | 0%                                                                 | 50%                    | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 20%                    |
| Not satisfied with risk management programs              |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                 | 2     | 0                                                                  | 1                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 1          | 0                               | 0         | 0                  | 1                      |
| % Valid Cases                                            | 4%    | 0%                                                                 | 50%                    | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 6%         | 0%                              | 0%        | 0%                 | 20%                    |
| Needed higher limits than existing carrier could provide |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                 | 3     | 0                                                                  | 0                      | 2                                          | 3                                     | 2                       | 0          | 0                   | 0             | 0            | 0           | 1                      | 0                 | 0        | 0       | 0          | 1                               | 1         | 2                  | 0                      |
| % Valid Cases                                            | 5%    | 0%                                                                 | 0%                     | 7%                                         | 14%                                   | 17%                     | 0%         | 0%                  | 0%            | 0%           | 0%          | 11%                    | 0%                | 0%       | 0%      | 0%         | 20%                             | 5%        | 12%                | 0%                     |
| Could not renew with existing PLI carrier                |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                 | 4     | 0                                                                  | 0                      | 4                                          | 3                                     | 1                       | 0          | 0                   | 2             | 1            | 1           | 2                      | 0                 | 2        | 0       | 1          | 1                               | 3         | 3                  | 0                      |
| % Valid Cases                                            | 7%    | 0%                                                                 | 0%                     | 13%                                        | 14%                                   | 8%                      | 0%         | 0%                  | 14%           | 8%           | 13%         | 22%                    | 0%                | 15%      | 0%      | 6%         | 20%                             | 15%       | 18%                | 0%                     |
| Changed carrier based on advice of Broker                |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                 | 11    | 0                                                                  | 0                      | 4                                          | 4                                     | 0                       | 1          | 1                   | 2             | 2            | 1           | 1                      | 3                 | 1        | 1       | 4          | 3                               | 3         | 3                  | 1                      |
| % Valid Cases                                            | 20%   | 0%                                                                 | 0%                     | 13%                                        | 18%                                   | 0%                      | 17%        | 20%                 | 14%           | 17%          | 13%         | 11%                    | 33%               | 8%       | 25%     | 24%        | 60%                             | 15%       | 18%                | 20%                    |
| Other (please specify):                                  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                 | 6     | 1                                                                  | 0                      | 4                                          | 4                                     | 3                       | 1          | 2                   | 3             | 4            | 3           | 1                      | 1                 | 1        | 2       | 4          | 1                               | 3         | 2                  | 0                      |
| % Valid Cases                                            | 11%   | 33%                                                                | 0%                     | 13%                                        | 18%                                   | 25%                     | 17%        | 40%                 | 21%           | 33%          | 38%         | 11%                    | 11%               | 8%       | 50%     | 24%        | 20%                             | 15%       | 12%                | 0%                     |

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Q14.1: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.  
Please drag each factor to its appropriate place. - Broker Recommendation \*

|              |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|              | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size  | 394   | 40                                                                 | 19                     | 246                                        | 157                                   | 72                      | 80         | 40                  | 101           | 66           | 42          | 47                     | 75                | 91       | 22      | 141        | 26                              | 143       | 125                | 38                     |
| NET TOP 3    |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 271   | 22                                                                 | 12                     | 162                                        | 107                                   | 44                      | 52         | 23                  | 68            | 46           | 28          | 30                     | 50                | 56       | 11      | 98         | 19                              | 99        | 82                 | 27                     |
| Column %     | 69%   | 55%                                                                | 63%                    | 66%                                        | 68%                                   | 61%                     | 65%        | 58%                 | 67%           | 70%          | 67%         | 64%                    | 67%               | 62%      | 50%     | 70%        | 73%                             | 69%       | 66%                | 71%                    |
| 1            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 147   | 9                                                                  | 9                      | 89                                         | 58                                    | 22                      | 24         | 13                  | 38            | 24           | 17          | 16                     | 21                | 33       | 5       | 46         | 12                              | 57        | 43                 | 17                     |
| Column %     | 37%   | 23%                                                                | 47%                    | 36%                                        | 37%                                   | 31%                     | 30%        | 33%                 | 38%           | 36%          | 40%         | 34%                    | 28%               | 36%      | 23%     | 33%        | 46%                             | 40%       | 34%                | 45%                    |
| 2            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 76    | 6                                                                  | 2                      | 48                                         | 33                                    | 11                      | 14         | 6                   | 17            | 16           | 7           | 8                      | 16                | 15       | 4       | 32         | 4                               | 29        | 27                 | 6                      |
| Column %     | 19%   | 15%                                                                | 11%                    | 20%                                        | 21%                                   | 15%                     | 18%        | 15%                 | 17%           | 24%          | 17%         | 17%                    | 21%               | 16%      | 18%     | 23%        | 15%                             | 20%       | 22%                | 16%                    |
| 3            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 48    | 7                                                                  | 1                      | 25                                         | 16                                    | 11                      | 14         | 4                   | 13            | 6            | 4           | 6                      | 13                | 8        | 2       | 20         | 3                               | 13        | 12                 | 4                      |
| Column %     | 12%   | 18%                                                                | 5%                     | 10%                                        | 10%                                   | 15%                     | 18%        | 10%                 | 13%           | 9%           | 10%         | 13%                    | 17%               | 9%       | 9%      | 14%        | 12%                             | 9%        | 10%                | 11%                    |
| 4            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 34    | 5                                                                  | 0                      | 24                                         | 14                                    | 9                       | 6          | 6                   | 7             | 7            | 4           | 2                      | 5                 | 11       | 4       | 11         | 0                               | 10        | 12                 | 1                      |
| Column %     | 9%    | 13%                                                                | 0%                     | 10%                                        | 9%                                    | 13%                     | 8%         | 15%                 | 7%            | 11%          | 10%         | 4%                     | 7%                | 12%      | 18%     | 8%         | 0%                              | 7%        | 10%                | 3%                     |
| 5            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 23    | 2                                                                  | 1                      | 17                                         | 10                                    | 5                       | 6          | 4                   | 8             | 2            | 2           | 5                      | 5                 | 6        | 2       | 8          | 3                               | 13        | 10                 | 4                      |
| Column %     | 6%    | 5%                                                                 | 5%                     | 7%                                         | 6%                                    | 7%                      | 8%         | 10%                 | 8%            | 3%           | 5%          | 11%                    | 7%                | 7%       | 9%      | 6%         | 12%                             | 9%        | 8%                 | 11%                    |
| 6            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 20    | 6                                                                  | 3                      | 13                                         | 7                                     | 5                       | 9          | 4                   | 8             | 4            | 3           | 6                      | 7                 | 9        | 3       | 10         | 2                               | 5         | 5                  | 1                      |
| Column %     | 5%    | 15%                                                                | 16%                    | 5%                                         | 4%                                    | 7%                      | 11%        | 10%                 | 8%            | 6%           | 7%          | 13%                    | 9%                | 10%      | 14%     | 7%         | 8%                              | 3%        | 4%                 | 3%                     |
| 7            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 23    | 3                                                                  | 2                      | 12                                         | 11                                    | 5                       | 5          | 0                   | 5             | 3            | 2           | 2                      | 5                 | 4        | 1       | 7          | 1                               | 7         | 6                  | 3                      |
| Column %     | 6%    | 8%                                                                 | 11%                    | 5%                                         | 7%                                    | 7%                      | 6%         | 0%                  | 5%            | 5%           | 5%          | 4%                     | 7%                | 4%       | 5%      | 5%         | 4%                              | 5%        | 5%                 | 8%                     |
| 8            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 22    | 2                                                                  | 1                      | 17                                         | 8                                     | 4                       | 2          | 3                   | 5             | 4            | 3           | 2                      | 3                 | 4        | 1       | 6          | 1                               | 9         | 9                  | 1                      |
| Column %     | 6%    | 5%                                                                 | 5%                     | 7%                                         | 5%                                    | 6%                      | 3%         | 8%                  | 5%            | 6%           | 7%          | 4%                     | 4%                | 4%       | 5%      | 4%         | 4%                              | 6%        | 7%                 | 3%                     |
| 9            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 1     | 0                                                                  | 0                      | 1                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 1        | 0       | 1          | 0                               | 0         | 1                  | 1                      |
| Column %     | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 1%       | 0%      | 1%         | 0%                              | 0%        | 1%                 | 3%                     |
| NET BOTTOM 3 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 46    | 5                                                                  | 3                      | 30                                         | 19                                    | 9                       | 7          | 3                   | 10            | 7            | 5           | 4                      | 8                 | 9        | 2       | 14         | 2                               | 16        | 16                 | 5                      |
| Column %     | 12%   | 13%                                                                | 16%                    | 12%                                        | 12%                                   | 13%                     | 9%         | 8%                  | 10%           | 11%          | 12%         | 9%                     | 11%               | 10%      | 9%      | 10%        | 8%                              | 11%       | 13%                | 13%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q14.4: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.  
Please drag each factor to its appropriate place. - Claim Handling Expertise \*

|              |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|              | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size  | 394   | 40                                                                 | 19                     | 246                                        | 157                                   | 72                      | 80         | 40                  | 101           | 66           | 42          | 47                     | 75                | 91       | 22      | 141        | 26                              | 143       | 125                | 38                     |
| NET TOP 3    |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 206   | 27                                                                 | 13                     | 129                                        | 88                                    | 41                      | 49         | 26                  | 57            | 35           | 21          | 31                     | 46                | 53       | 13      | 78         | 13                              | 74        | 67                 | 19                     |
| Column %     | 52%   | 68%                                                                | 68%                    | 52%                                        | 56%                                   | 57%                     | 61%        | 65%                 | 56%           | 53%          | 50%         | 66%                    | 61%               | 58%      | 59%     | 55%        | 50%                             | 52%       | 54%                | 50%                    |
| 1            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 55    | 12                                                                 | 4                      | 36                                         | 32                                    | 17                      | 19         | 11                  | 25            | 10           | 6           | 12                     | 18                | 20       | 9       | 28         | 6                               | 26        | 23                 | 5                      |
| Column %     | 14%   | 30%                                                                | 21%                    | 15%                                        | 20%                                   | 24%                     | 24%        | 28%                 | 25%           | 15%          | 14%         | 26%                    | 24%               | 22%      | 41%     | 20%        | 23%                             | 18%       | 18%                | 13%                    |
| 2            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 64    | 4                                                                  | 5                      | 41                                         | 26                                    | 10                      | 12         | 9                   | 16            | 14           | 10          | 10                     | 12                | 15       | 2       | 24         | 7                               | 25        | 23                 | 4                      |
| Column %     | 16%   | 10%                                                                | 26%                    | 17%                                        | 17%                                   | 14%                     | 15%        | 23%                 | 16%           | 21%          | 24%         | 21%                    | 16%               | 16%      | 9%      | 17%        | 27%                             | 17%       | 18%                | 11%                    |
| 3            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 87    | 11                                                                 | 4                      | 52                                         | 30                                    | 14                      | 18         | 6                   | 16            | 11           | 5           | 9                      | 16                | 18       | 2       | 26         | 0                               | 23        | 21                 | 10                     |
| Column %     | 22%   | 28%                                                                | 21%                    | 21%                                        | 19%                                   | 19%                     | 23%        | 15%                 | 16%           | 17%          | 12%         | 19%                    | 21%               | 20%      | 9%      | 18%        | 0%                              | 16%       | 17%                | 26%                    |
| 4            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 73    | 5                                                                  | 3                      | 47                                         | 26                                    | 13                      | 10         | 4                   | 15            | 11           | 8           | 5                      | 9                 | 17       | 1       | 24         | 10                              | 30        | 24                 | 7                      |
| Column %     | 19%   | 13%                                                                | 16%                    | 19%                                        | 17%                                   | 18%                     | 13%        | 10%                 | 15%           | 17%          | 19%         | 11%                    | 12%               | 19%      | 5%      | 17%        | 38%                             | 21%       | 19%                | 18%                    |
| 5            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 61    | 4                                                                  | 2                      | 39                                         | 21                                    | 8                       | 9          | 4                   | 13            | 9            | 5           | 7                      | 10                | 13       | 5       | 23         | 2                               | 21        | 15                 | 8                      |
| Column %     | 15%   | 10%                                                                | 11%                    | 16%                                        | 13%                                   | 11%                     | 11%        | 10%                 | 13%           | 14%          | 12%         | 15%                    | 13%               | 14%      | 23%     | 16%        | 8%                              | 15%       | 12%                | 21%                    |
| 6            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 36    | 3                                                                  | 1                      | 19                                         | 14                                    | 7                       | 10         | 4                   | 11            | 8            | 5           | 2                      | 9                 | 3        | 2       | 11         | 0                               | 11        | 12                 | 2                      |
| Column %     | 9%    | 8%                                                                 | 5%                     | 8%                                         | 9%                                    | 10%                     | 13%        | 10%                 | 11%           | 12%          | 12%         | 4%                     | 12%               | 3%       | 9%      | 8%         | 0%                              | 8%        | 10%                | 5%                     |
| 7            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 15    | 1                                                                  | 0                      | 10                                         | 7                                     | 3                       | 2          | 2                   | 4             | 3            | 3           | 2                      | 1                 | 5        | 1       | 5          | 1                               | 7         | 7                  | 1                      |
| Column %     | 4%    | 3%                                                                 | 0%                     | 4%                                         | 4%                                    | 4%                      | 3%         | 5%                  | 4%            | 5%           | 7%          | 4%                     | 1%                | 5%       | 5%      | 4%         | 4%                              | 5%        | 6%                 | 3%                     |
| 8            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 3     | 0                                                                  | 0                      | 2                                          | 1                                     | 0                       | 0          | 0                   | 1             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 1                      |
| Column %     | 1%    | 0%                                                                 | 0%                     | 1%                                         | 1%                                    | 0%                      | 0%         | 0%                  | 1%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 3%                     |
| 9            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %     | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| NET BOTTOM 3 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 18    | 1                                                                  | 0                      | 12                                         | 8                                     | 3                       | 2          | 2                   | 5             | 3            | 3           | 2                      | 1                 | 5        | 1       | 5          | 1                               | 7         | 7                  | 2                      |
| Column %     | 5%    | 3%                                                                 | 0%                     | 5%                                         | 5%                                    | 4%                      | 3%         | 5%                  | 5%            | 5%           | 7%          | 4%                     | 1%                | 5%       | 5%      | 4%         | 4%                              | 5%        | 6%                 | 5%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q14.11: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.  
Please drag each factor to its appropriate place. - Reputation of Carrier \*

|              |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|              | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size  | 394   | 40                                                                 | 19                     | 246                                        | 157                                   | 72                      | 80         | 40                  | 101           | 66           | 42          | 47                     | 75                | 91       | 22      | 141        | 26                              | 143       | 125                | 38                     |
| NET TOP 3    |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 223   | 22                                                                 | 13                     | 145                                        | 87                                    | 43                      | 42         | 23                  | 62            | 43           | 28          | 27                     | 36                | 50       | 12      | 76         | 16                              | 86        | 67                 | 20                     |
| Column %     | 57%   | 55%                                                                | 68%                    | 59%                                        | 55%                                   | 60%                     | 53%        | 58%                 | 61%           | 65%          | 67%         | 57%                    | 48%               | 55%      | 55%     | 54%        | 62%                             | 60%       | 54%                | 53%                    |
| 1            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 44    | 8                                                                  | 4                      | 29                                         | 14                                    | 12                      | 10         | 3                   | 12            | 10           | 4           | 4                      | 9                 | 8        | 2       | 17         | 2                               | 15        | 16                 | 2                      |
| Column %     | 11%   | 20%                                                                | 21%                    | 12%                                        | 9%                                    | 17%                     | 13%        | 8%                  | 12%           | 15%          | 10%         | 9%                     | 12%               | 9%       | 9%      | 12%        | 8%                              | 10%       | 13%                | 5%                     |
| 2            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 77    | 7                                                                  | 5                      | 53                                         | 27                                    | 14                      | 14         | 6                   | 21            | 6            | 3           | 10                     | 11                | 23       | 5       | 25         | 5                               | 27        | 24                 | 8                      |
| Column %     | 20%   | 18%                                                                | 26%                    | 22%                                        | 17%                                   | 19%                     | 18%        | 15%                 | 21%           | 9%           | 7%          | 21%                    | 15%               | 25%      | 23%     | 18%        | 19%                             | 19%       | 19%                | 21%                    |
| 3            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 102   | 7                                                                  | 4                      | 63                                         | 46                                    | 17                      | 18         | 14                  | 29            | 27           | 21          | 13                     | 16                | 19       | 5       | 34         | 9                               | 44        | 27                 | 10                     |
| Column %     | 26%   | 18%                                                                | 21%                    | 26%                                        | 29%                                   | 24%                     | 23%        | 35%                 | 29%           | 41%          | 50%         | 28%                    | 21%               | 21%      | 23%     | 24%        | 35%                             | 31%       | 22%                | 26%                    |
| 4            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 86    | 7                                                                  | 1                      | 46                                         | 36                                    | 14                      | 14         | 6                   | 19            | 11           | 6           | 8                      | 16                | 11       | 5       | 32         | 3                               | 24        | 20                 | 7                      |
| Column %     | 22%   | 18%                                                                | 5%                     | 19%                                        | 23%                                   | 19%                     | 18%        | 15%                 | 19%           | 17%          | 14%         | 17%                    | 21%               | 12%      | 23%     | 23%        | 12%                             | 17%       | 16%                | 18%                    |
| 5            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 41    | 6                                                                  | 3                      | 26                                         | 16                                    | 6                       | 10         | 4                   | 9             | 5            | 4           | 3                      | 10                | 11       | 3       | 13         | 5                               | 18        | 19                 | 4                      |
| Column %     | 10%   | 15%                                                                | 16%                    | 11%                                        | 10%                                   | 8%                      | 13%        | 10%                 | 9%            | 8%           | 10%         | 6%                     | 13%               | 12%      | 14%     | 9%         | 19%                             | 13%       | 15%                | 11%                    |
| 6            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 32    | 4                                                                  | 2                      | 22                                         | 12                                    | 7                       | 8          | 4                   | 6             | 4            | 1           | 4                      | 8                 | 13       | 1       | 13         | 2                               | 10        | 13                 | 5                      |
| Column %     | 8%    | 10%                                                                | 11%                    | 9%                                         | 8%                                    | 10%                     | 10%        | 10%                 | 6%            | 6%           | 2%          | 9%                     | 11%               | 14%      | 5%      | 9%         | 8%                              | 7%        | 10%                | 13%                    |
| 7            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 11    | 1                                                                  | 0                      | 6                                          | 5                                     | 1                       | 6          | 3                   | 4             | 2            | 2           | 4                      | 5                 | 5        | 1       | 7          | 0                               | 4         | 5                  | 2                      |
| Column %     | 3%    | 3%                                                                 | 0%                     | 2%                                         | 3%                                    | 1%                      | 8%         | 8%                  | 4%            | 3%           | 5%          | 9%                     | 7%                | 5%       | 5%      | 5%         | 0%                              | 3%        | 4%                 | 5%                     |
| 8            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 1     | 0                                                                  | 0                      | 1                                          | 1                                     | 1                       | 0          | 0                   | 1             | 1            | 1           | 1                      | 0                 | 1        | 0       | 0          | 0                               | 1         | 1                  | 0                      |
| Column %     | 0%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 1%                      | 0%         | 0%                  | 1%            | 2%           | 2%          | 2%                     | 0%                | 1%       | 0%      | 0%         | 0%                              | 1%        | 1%                 | 0%                     |
| 9            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %     | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| NET BOTTOM 3 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 12    | 1                                                                  | 0                      | 7                                          | 6                                     | 2                       | 6          | 3                   | 5             | 3            | 3           | 5                      | 5                 | 6        | 1       | 7          | 0                               | 5         | 6                  | 2                      |
| Column %     | 3%    | 3%                                                                 | 0%                     | 3%                                         | 4%                                    | 3%                      | 8%         | 8%                  | 5%            | 5%           | 7%          | 11%                    | 7%                | 7%       | 5%      | 5%         | 0%                              | 3%        | 5%                 | 5%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q14.5: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.  
Please drag each factor to its appropriate place. - Financial Strength of Carrier \*

| Q2: What are your firm's fields of practice? Check all that apply. |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------------------------------------------------------------|-------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                                                    | Total | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                                                        | 394   | 40            | 19                     | 246                                        | 157                                   | 72                      | 80         | 40                  | 101           | 66           | 42          | 47                     | 75                | 91       | 22      | 141        | 26                              | 143       | 125                | 38                     |
| NET TOP 3                                                          |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 69    | 5             | 3                      | 44                                         | 33                                    | 15                      | 11         | 8                   | 20            | 13           | 12          | 9                      | 11                | 23       | 7       | 26         | 5                               | 26        | 27                 | 10                     |
| Column %                                                           | 18%   | 13%           | 16%                    | 18%                                        | 21%                                   | 21%                     | 14%        | 20%                 | 20%           | 20%          | 29%         | 19%                    | 15%               | 25%      | 32%     | 18%        | 19%                             | 18%       | 22%                | 26%                    |
| 1                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 6     | 1             | 0                      | 3                                          | 4                                     | 2                       | 0          | 1                   | 2             | 1            | 1           | 1                      | 0                 | 2        | 2       | 2          | 1                               | 1         | 1                  | 1                      |
| Column %                                                           | 2%    | 3%            | 0%                     | 1%                                         | 3%                                    | 3%                      | 0%         | 3%                  | 2%            | 2%           | 2%          | 2%                     | 0%                | 2%       | 9%      | 1%         | 4%                              | 1%        | 1%                 | 3%                     |
| 2                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 26    | 0             | 0                      | 16                                         | 13                                    | 5                       | 4          | 1                   | 5             | 7            | 8           | 4                      | 3                 | 8        | 1       | 8          | 2                               | 9         | 8                  | 3                      |
| Column %                                                           | 7%    | 0%            | 0%                     | 7%                                         | 8%                                    | 7%                      | 5%         | 3%                  | 5%            | 11%          | 19%         | 9%                     | 4%                | 9%       | 5%      | 6%         | 8%                              | 6%        | 6%                 | 8%                     |
| 3                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 37    | 4             | 3                      | 25                                         | 16                                    | 8                       | 7          | 6                   | 13            | 5            | 3           | 4                      | 8                 | 13       | 4       | 16         | 2                               | 16        | 18                 | 6                      |
| Column %                                                           | 9%    | 10%           | 16%                    | 10%                                        | 10%                                   | 11%                     | 9%         | 15%                 | 13%           | 8%           | 7%          | 9%                     | 11%               | 14%      | 18%     | 11%        | 8%                              | 11%       | 14%                | 16%                    |
| 4                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 75    | 7             | 6                      | 52                                         | 37                                    | 14                      | 20         | 13                  | 32            | 18           | 11          | 15                     | 19                | 19       | 9       | 34         | 7                               | 33        | 29                 | 9                      |
| Column %                                                           | 19%   | 18%           | 32%                    | 21%                                        | 24%                                   | 19%                     | 25%        | 33%                 | 32%           | 27%          | 26%         | 32%                    | 25%               | 21%      | 41%     | 24%        | 27%                             | 23%       | 23%                | 24%                    |
| 5                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 120   | 13            | 4                      | 70                                         | 44                                    | 21                      | 22         | 11                  | 26            | 18           | 12          | 11                     | 23                | 23       | 3       | 37         | 5                               | 40        | 33                 | 8                      |
| Column %                                                           | 30%   | 33%           | 21%                    | 28%                                        | 28%                                   | 29%                     | 28%        | 28%                 | 26%           | 27%          | 29%         | 23%                    | 31%               | 25%      | 14%     | 26%        | 19%                             | 28%       | 26%                | 21%                    |
| 6                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 76    | 9             | 2                      | 45                                         | 29                                    | 12                      | 14         | 5                   | 11            | 11           | 6           | 6                      | 13                | 16       | 3       | 25         | 5                               | 25        | 21                 | 6                      |
| Column %                                                           | 19%   | 23%           | 11%                    | 18%                                        | 18%                                   | 17%                     | 18%        | 13%                 | 11%           | 17%          | 14%         | 13%                    | 17%               | 18%      | 14%     | 18%        | 19%                             | 17%       | 17%                | 16%                    |
| 7                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 41    | 5             | 3                      | 27                                         | 13                                    | 10                      | 9          | 3                   | 12            | 5            | 1           | 5                      | 7                 | 9        | 0       | 14         | 3                               | 14        | 13                 | 3                      |
| Column %                                                           | 10%   | 13%           | 16%                    | 11%                                        | 8%                                    | 14%                     | 11%        | 8%                  | 12%           | 8%           | 2%          | 11%                    | 9%                | 10%      | 0%      | 10%        | 12%                             | 10%       | 10%                | 8%                     |
| 8                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 13    | 1             | 1                      | 8                                          | 1                                     | 0                       | 4          | 0                   | 0             | 1            | 0           | 1                      | 2                 | 1        | 0       | 5          | 1                               | 5         | 2                  | 2                      |
| Column %                                                           | 3%    | 3%            | 5%                     | 3%                                         | 1%                                    | 0%                      | 5%         | 0%                  | 0%            | 2%           | 0%          | 2%                     | 3%                | 1%       | 0%      | 4%         | 4%                              | 3%        | 2%                 | 5%                     |
| 9                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 0     | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                                                           | 0%    | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| NET BOTTOM 3                                                       |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 54    | 6             | 4                      | 35                                         | 14                                    | 10                      | 13         | 3                   | 12            | 6            | 1           | 6                      | 9                 | 10       | 0       | 19         | 4                               | 19        | 15                 | 5                      |
| Column %                                                           | 14%   | 15%           | 21%                    | 14%                                        | 9%                                    | 14%                     | 16%        | 8%                  | 12%           | 9%           | 2%          | 13%                    | 12%               | 11%      | 0%      | 13%        | 15%                             | 13%       | 12%                | 13%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q14.6: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.  
Please drag each factor to its appropriate place. - Length of time Carrier has been writing PLI for Design Professionals \*

| Q2: What are your firm's fields of practice? Check all that apply. |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------------------------------------------------------------|-------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                                                    | Total | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Location | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                                                        | 394   | 40            | 19                     | 246                                        | 157                                   | 72                      | 80         | 40                  | 101           | 66           | 42          | 47                     | 75                | 91       | 22      | 141        | 26                              | 143       | 125                | 38                     |
| NET TOP 3                                                          |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 66    | 12            | 6                      | 42                                         | 26                                    | 14                      | 21         | 11                  | 17            | 7            | 5           | 8                      | 22                | 22       | 6       | 21         | 3                               | 25        | 24                 | 8                      |
| Column %                                                           | 17%   | 30%           | 32%                    | 17%                                        | 17%                                   | 19%                     | 26%        | 28%                 | 17%           | 11%          | 12%         | 17%                    | 29%               | 24%      | 27%     | 15%        | 12%                             | 17%       | 19%                | 21%                    |
| 1                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 13    | 1             | 0                      | 11                                         | 5                                     | 2                       | 1          | 1                   | 1             | 1            | 2           | 3                      | 2                 | 5        | 0       | 3          | 1                               | 10        | 7                  | 2                      |
| Column %                                                           | 3%    | 3%            | 0%                     | 4%                                         | 3%                                    | 3%                      | 1%         | 3%                  | 1%            | 2%           | 5%          | 6%                     | 3%                | 5%       | 0%      | 2%         | 4%                              | 7%        | 6%                 | 5%                     |
| 2                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 28    | 7             | 4                      | 16                                         | 10                                    | 7                       | 11         | 6                   | 7             | 3            | 2           | 2                      | 12                | 9        | 3       | 9          | 0                               | 9         | 9                  | 3                      |
| Column %                                                           | 7%    | 18%           | 21%                    | 7%                                         | 6%                                    | 10%                     | 14%        | 15%                 | 7%            | 5%           | 5%          | 4%                     | 16%               | 10%      | 14%     | 6%         | 0%                              | 6%        | 7%                 | 8%                     |
| 3                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 25    | 4             | 2                      | 15                                         | 11                                    | 5                       | 9          | 4                   | 9             | 3            | 1           | 3                      | 8                 | 8        | 3       | 9          | 2                               | 6         | 8                  | 3                      |
| Column %                                                           | 6%    | 10%           | 11%                    | 6%                                         | 7%                                    | 7%                      | 11%        | 10%                 | 9%            | 5%           | 2%          | 6%                     | 11%               | 9%       | 14%     | 6%         | 8%                              | 4%        | 6%                 | 8%                     |
| 4                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 33    | 7             | 3                      | 23                                         | 14                                    | 7                       | 9          | 5                   | 8             | 6            | 2           | 6                      | 9                 | 11       | 2       | 16         | 3                               | 14        | 14                 | 4                      |
| Column %                                                           | 8%    | 18%           | 16%                    | 9%                                         | 9%                                    | 10%                     | 11%        | 13%                 | 8%            | 9%           | 5%          | 13%                    | 12%               | 12%      | 9%      | 11%        | 12%                             | 10%       | 11%                | 11%                    |
| 5                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 68    | 6             | 3                      | 40                                         | 29                                    | 13                      | 11         | 6                   | 19            | 17           | 12          | 10                     | 8                 | 12       | 3       | 23         | 5                               | 20        | 22                 | 6                      |
| Column %                                                           | 17%   | 15%           | 16%                    | 16%                                        | 18%                                   | 18%                     | 14%        | 15%                 | 19%           | 26%          | 29%         | 21%                    | 11%               | 13%      | 14%     | 16%        | 19%                             | 14%       | 18%                | 16%                    |
| 6                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 134   | 7             | 2                      | 86                                         | 54                                    | 24                      | 16         | 10                  | 34            | 23           | 15          | 12                     | 16                | 24       | 4       | 47         | 9                               | 52        | 36                 | 10                     |
| Column %                                                           | 34%   | 18%           | 11%                    | 35%                                        | 34%                                   | 33%                     | 20%        | 25%                 | 34%           | 35%          | 36%         | 26%                    | 21%               | 26%      | 18%     | 33%        | 35%                             | 36%       | 29%                | 26%                    |
| 7                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 72    | 7             | 5                      | 43                                         | 28                                    | 11                      | 18         | 7                   | 17            | 11           | 7           | 7                      | 17                | 17       | 5       | 24         | 5                               | 26        | 22                 | 7                      |
| Column %                                                           | 18%   | 18%           | 26%                    | 17%                                        | 18%                                   | 15%                     | 23%        | 18%                 | 17%           | 17%          | 17%         | 15%                    | 23%               | 19%      | 23%     | 17%        | 19%                             | 18%       | 18%                | 18%                    |
| 8                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 20    | 1             | 0                      | 12                                         | 6                                     | 3                       | 4          | 1                   | 6             | 2            | 1           | 4                      | 2                 | 5        | 2       | 10         | 1                               | 6         | 7                  | 3                      |
| Column %                                                           | 5%    | 3%            | 0%                     | 5%                                         | 4%                                    | 4%                      | 5%         | 3%                  | 6%            | 3%           | 2%          | 9%                     | 3%                | 5%       | 9%      | 7%         | 4%                              | 4%        | 6%                 | 8%                     |
| 9                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 1     | 0             | 0                      | 0                                          | 0                                     | 0                       | 1          | 0                   | 0             | 0            | 0           | 0                      | 1                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                                                           | 0%    | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 1%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 1%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| NET BOTTOM 3                                                       |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 93    | 8             | 5                      | 55                                         | 34                                    | 14                      | 23         | 8                   | 23            | 13           | 8           | 11                     | 20                | 22       | 7       | 34         | 6                               | 32        | 29                 | 10                     |
| Column %                                                           | 24%   | 20%           | 26%                    | 22%                                        | 22%                                   | 19%                     | 29%        | 20%                 | 23%           | 20%          | 19%         | 23%                    | 27%               | 24%      | 32%     | 24%        | 23%                             | 22%       | 23%                | 26%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q14.7: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.  
Please drag each factor to its appropriate place. - Price \*

|              |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|              | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size  | 394   | 40                                                                 | 19                     | 246                                        | 157                                   | 72                      | 80         | 40                  | 101           | 66           | 42          | 47                     | 75                | 91       | 22      | 141        | 26                              | 143       | 125                | 38                     |
| NET TOP 3    |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 250   | 21                                                                 | 7                      | 157                                        | 96                                    | 45                      | 45         | 21                  | 55            | 38           | 21          | 26                     | 44                | 49       | 11      | 87         | 17                              | 88        | 80                 | 19                     |
| Column %     | 63%   | 53%                                                                | 37%                    | 64%                                        | 61%                                   | 63%                     | 56%        | 53%                 | 54%           | 58%          | 50%         | 55%                    | 59%               | 54%      | 50%     | 62%        | 65%                             | 62%       | 64%                | 50%                    |
| 1            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 103   | 6                                                                  | 2                      | 64                                         | 34                                    | 14                      | 20         | 7                   | 16            | 15           | 8           | 8                      | 21                | 16       | 2       | 32         | 3                               | 30        | 28                 | 7                      |
| Column %     | 26%   | 15%                                                                | 11%                    | 26%                                        | 22%                                   | 19%                     | 25%        | 18%                 | 16%           | 23%          | 19%         | 17%                    | 28%               | 18%      | 9%      | 23%        | 12%                             | 21%       | 22%                | 18%                    |
| 2            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 93    | 12                                                                 | 2                      | 56                                         | 39                                    | 21                      | 18         | 11                  | 27            | 15           | 9           | 11                     | 15                | 17       | 6       | 36         | 7                               | 31        | 29                 | 11                     |
| Column %     | 24%   | 30%                                                                | 11%                    | 23%                                        | 25%                                   | 29%                     | 23%        | 28%                 | 27%           | 23%          | 21%         | 23%                    | 20%               | 19%      | 27%     | 26%        | 27%                             | 22%       | 23%                | 29%                    |
| 3            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 54    | 3                                                                  | 3                      | 37                                         | 23                                    | 10                      | 7          | 3                   | 12            | 8            | 4           | 7                      | 8                 | 16       | 3       | 19         | 7                               | 27        | 23                 | 1                      |
| Column %     | 14%   | 8%                                                                 | 16%                    | 15%                                        | 15%                                   | 14%                     | 9%         | 8%                  | 12%           | 12%          | 10%         | 15%                    | 11%               | 18%      | 14%     | 13%        | 27%                             | 19%       | 18%                | 3%                     |
| 4            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 45    | 5                                                                  | 2                      | 23                                         | 14                                    | 7                       | 11         | 3                   | 9             | 7            | 6           | 6                      | 7                 | 10       | 1       | 10         | 1                               | 16        | 10                 | 8                      |
| Column %     | 11%   | 13%                                                                | 11%                    | 9%                                         | 9%                                    | 10%                     | 14%        | 8%                  | 9%            | 11%          | 14%         | 13%                    | 9%                | 11%      | 5%      | 7%         | 4%                              | 11%       | 8%                 | 21%                    |
| 5            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 29    | 3                                                                  | 5                      | 19                                         | 13                                    | 7                       | 8          | 5                   | 12            | 4            | 2           | 5                      | 8                 | 12       | 3       | 16         | 4                               | 12        | 12                 | 2                      |
| Column %     | 7%    | 8%                                                                 | 26%                    | 8%                                         | 8%                                    | 10%                     | 10%        | 13%                 | 12%           | 6%           | 5%          | 11%                    | 11%               | 13%      | 14%     | 11%        | 15%                             | 8%        | 10%                | 5%                     |
| 6            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 37    | 6                                                                  | 2                      | 21                                         | 17                                    | 5                       | 10         | 7                   | 9             | 7            | 6           | 5                      | 11                | 8        | 4       | 12         | 3                               | 15        | 13                 | 3                      |
| Column %     | 9%    | 15%                                                                | 11%                    | 9%                                         | 11%                                   | 7%                      | 13%        | 18%                 | 9%            | 11%          | 14%         | 11%                    | 15%               | 9%       | 18%     | 9%         | 12%                             | 10%       | 10%                | 8%                     |
| 7            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 25    | 5                                                                  | 2                      | 20                                         | 15                                    | 8                       | 5          | 3                   | 12            | 8            | 7           | 5                      | 4                 | 10       | 2       | 14         | 1                               | 9         | 9                  | 4                      |
| Column %     | 6%    | 13%                                                                | 11%                    | 8%                                         | 10%                                   | 11%                     | 6%         | 8%                  | 12%           | 12%          | 17%         | 11%                    | 5%                | 11%      | 9%      | 10%        | 4%                              | 6%        | 7%                 | 11%                    |
| 8            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 8     | 0                                                                  | 1                      | 6                                          | 2                                     | 0                       | 1          | 1                   | 4             | 2            | 0           | 0                      | 1                 | 2        | 1       | 2          | 0                               | 3         | 1                  | 2                      |
| Column %     | 2%    | 0%                                                                 | 5%                     | 2%                                         | 1%                                    | 0%                      | 1%         | 3%                  | 4%            | 3%           | 0%          | 0%                     | 1%                | 2%       | 5%      | 1%         | 0%                              | 2%        | 1%                 | 5%                     |
| 9            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %     | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| NET BOTTOM 3 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        | 33    | 5                                                                  | 3                      | 26                                         | 17                                    | 8                       | 6          | 4                   | 16            | 10           | 7           | 5                      | 5                 | 12       | 3       | 16         | 1                               | 12        | 10                 | 6                      |
| Column %     | 8%    | 13%                                                                | 16%                    | 11%                                        | 11%                                   | 11%                     | 8%         | 10%                 | 16%           | 15%          | 17%         | 11%                    | 7%                | 13%      | 14%     | 11%        | 4%                              | 8%        | 8%                 | 16%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q14.8: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.  
Please drag each factor to its appropriate place. - Risk Management Services Offered by Carrier (e.g. contract review, education, etc.) \*

|              |  | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------|--|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|              |  |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size  |  | 394   | 40                                                                 | 19                     | 246                                        | 157                                   | 72                      | 80         | 40                  | 101           | 66           | 42          | 47                     | 75                | 91       | 22      | 141        | 26                              | 143       | 125                | 38                     |
| NET TOP 3    |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 70    | 8                                                                  | 3                      | 41                                         | 25                                    | 9                       | 15         | 4                   | 16            | 13           | 9           | 7                      | 13                | 15       | 4       | 24         | 4                               | 26        | 21                 | 5                      |
| Column %     |  | 18%   | 20%                                                                | 16%                    | 17%                                        | 16%                                   | 13%                     | 19%        | 10%                 | 16%           | 20%          | 21%         | 15%                    | 17%               | 16%      | 18%     | 17%        | 15%                             | 18%       | 17%                | 13%                    |
| 1            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 15    | 3                                                                  | 0                      | 6                                          | 6                                     | 0                       | 4          | 2                   | 2             | 4            | 3           | 1                      | 3                 | 4        | 1       | 7          | 0                               | 2         | 4                  | 2                      |
| Column %     |  | 4%    | 8%                                                                 | 0%                     | 2%                                         | 4%                                    | 0%                      | 5%         | 5%                  | 2%            | 6%           | 7%          | 2%                     | 4%                | 4%       | 5%      | 5%         | 0%                              | 1%        | 3%                 | 5%                     |
| 2            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 22    | 3                                                                  | 1                      | 11                                         | 7                                     | 3                       | 5          | 1                   | 6             | 3            | 2           | 1                      | 5                 | 3        | 1       | 5          | 1                               | 10        | 4                  | 2                      |
| Column %     |  | 6%    | 8%                                                                 | 5%                     | 4%                                         | 4%                                    | 4%                      | 6%         | 3%                  | 6%            | 5%           | 5%          | 2%                     | 7%                | 3%       | 5%      | 4%         | 4%                              | 7%        | 3%                 | 5%                     |
| 3            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 33    | 2                                                                  | 2                      | 24                                         | 12                                    | 6                       | 6          | 1                   | 8             | 6            | 4           | 5                      | 5                 | 8        | 2       | 12         | 3                               | 14        | 13                 | 1                      |
| Column %     |  | 8%    | 5%                                                                 | 11%                    | 10%                                        | 8%                                    | 8%                      | 8%         | 3%                  | 8%            | 9%           | 10%         | 11%                    | 7%                | 9%       | 9%      | 9%         | 12%                             | 10%       | 10%                | 3%                     |
| 4            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 35    | 4                                                                  | 4                      | 24                                         | 14                                    | 7                       | 7          | 3                   | 9             | 5            | 4           | 2                      | 9                 | 10       | 0       | 8          | 1                               | 12        | 15                 | 2                      |
| Column %     |  | 9%    | 10%                                                                | 21%                    | 10%                                        | 9%                                    | 10%                     | 9%         | 8%                  | 9%            | 8%           | 10%         | 4%                     | 12%               | 11%      | 0%      | 6%         | 4%                              | 8%        | 12%                | 5%                     |
| 5            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 35    | 5                                                                  | 1                      | 25                                         | 16                                    | 9                       | 11         | 6                   | 9             | 5            | 2           | 4                      | 10                | 11       | 2       | 18         | 1                               | 13        | 10                 | 5                      |
| Column %     |  | 9%    | 13%                                                                | 5%                     | 10%                                        | 10%                                   | 13%                     | 14%        | 15%                 | 9%            | 8%           | 5%          | 9%                     | 13%               | 12%      | 9%      | 13%        | 4%                              | 9%        | 8%                 | 13%                    |
| 6            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 46    | 5                                                                  | 7                      | 30                                         | 20                                    | 11                      | 10         | 5                   | 17            | 7            | 4           | 12                     | 9                 | 13       | 4       | 17         | 4                               | 18        | 18                 | 8                      |
| Column %     |  | 12%   | 13%                                                                | 37%                    | 12%                                        | 13%                                   | 15%                     | 13%        | 13%                 | 17%           | 11%          | 10%         | 26%                    | 12%               | 14%      | 18%     | 12%        | 15%                             | 13%       | 14%                | 21%                    |
| 7            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 173   | 15                                                                 | 4                      | 106                                        | 63                                    | 25                      | 30         | 17                  | 37            | 25           | 14          | 16                     | 30                | 33       | 10      | 55         | 12                              | 64        | 50                 | 14                     |
| Column %     |  | 44%   | 38%                                                                | 21%                    | 43%                                        | 40%                                   | 35%                     | 38%        | 43%                 | 37%           | 38%          | 33%         | 34%                    | 40%               | 36%      | 45%     | 39%        | 46%                             | 45%       | 40%                | 37%                    |
| 8            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 34    | 3                                                                  | 0                      | 19                                         | 19                                    | 11                      | 7          | 5                   | 13            | 11           | 9           | 6                      | 4                 | 9        | 2       | 19         | 4                               | 10        | 11                 | 4                      |
| Column %     |  | 9%    | 8%                                                                 | 0%                     | 8%                                         | 12%                                   | 15%                     | 9%         | 13%                 | 13%           | 17%          | 21%         | 13%                    | 5%                | 10%      | 9%      | 13%        | 15%                             | 7%        | 9%                 | 11%                    |
| 9            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 1     | 0                                                                  | 0                      | 1                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %     |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| NET BOTTOM 3 |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 208   | 18                                                                 | 4                      | 126                                        | 82                                    | 36                      | 37         | 22                  | 50            | 36           | 23          | 22                     | 34                | 42       | 12      | 74         | 16                              | 74        | 61                 | 18                     |
| Column %     |  | 53%   | 45%                                                                | 21%                    | 51%                                        | 52%                                   | 50%                     | 46%        | 55%                 | 50%           | 55%          | 55%         | 47%                    | 45%               | 46%      | 55%     | 52%        | 62%                             | 52%       | 49%                | 47%                    |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q14.9: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.  
Please drag each factor to its appropriate place. - Sponsorship / Endorsement of Carrier by a Professional Organization \*

| Q2: What are your firm's fields of practice? Check all that apply. |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------------------------------------------------------------|-------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                                                    | Total | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                                                        | 394   | 40            | 19                     | 246                                        | 157                                   | 72                      | 80         | 40                  | 101           | 66           | 42          | 47                     | 75                | 91       | 22      | 141        | 26                              | 143       | 125                | 38                     |
| NET TOP 3                                                          |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 16    | 3             | 0                      | 10                                         | 3                                     | 2                       | 2          | 2                   | 4             | 1            | 0           | 1                      | 1                 | 3        | 1       | 8          | 0                               | 2         | 4                  | 4                      |
| Column %                                                           | 4%    | 8%            | 0%                     | 4%                                         | 2%                                    | 3%                      | 3%         | 5%                  | 4%            | 2%           | 0%          | 2%                     | 1%                | 3%       | 5%      | 6%         | 0%                              | 1%        | 3%                 | 11%                    |
| 1                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 5     | 0             | 0                      | 3                                          | 0                                     | 0                       | 0          | 0                   | 2             | 0            | 0           | 0                      | 0                 | 1        | 0       | 2          | 0                               | 0         | 0                  | 1                      |
| Column %                                                           | 1%    | 0%            | 0%                     | 1%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 2%            | 0%           | 0%          | 0%                     | 0%                | 1%       | 0%      | 1%         | 0%                              | 0%        | 0%                 | 3%                     |
| 2                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 4     | 1             | 0                      | 3                                          | 1                                     | 1                       | 1          | 0                   | 1             | 1            | 0           | 1                      | 0                 | 1        | 0       | 1          | 0                               | 2         | 1                  | 0                      |
| Column %                                                           | 1%    | 3%            | 0%                     | 1%                                         | 1%                                    | 1%                      | 1%         | 0%                  | 1%            | 2%           | 0%          | 2%                     | 0%                | 1%       | 0%      | 1%         | 0%                              | 1%        | 1%                 | 0%                     |
| 3                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 7     | 2             | 0                      | 4                                          | 2                                     | 1                       | 1          | 2                   | 1             | 0            | 0           | 0                      | 1                 | 1        | 1       | 5          | 0                               | 0         | 3                  | 3                      |
| Column %                                                           | 2%    | 5%            | 0%                     | 2%                                         | 1%                                    | 1%                      | 1%         | 5%                  | 1%            | 0%           | 0%          | 0%                     | 1%                | 1%       | 5%      | 4%         | 0%                              | 0%        | 2%                 | 8%                     |
| 4                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 11    | 0             | 0                      | 6                                          | 1                                     | 1                       | 3          | 0                   | 0             | 0            | 0           | 2                      | 1                 | 1        | 0       | 5          | 0                               | 4         | 0                  | 0                      |
| Column %                                                           | 3%    | 0%            | 0%                     | 2%                                         | 1%                                    | 1%                      | 4%         | 0%                  | 0%            | 0%           | 0%          | 4%                     | 1%                | 1%       | 0%      | 4%         | 0%                              | 3%        | 0%                 | 0%                     |
| 5                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 17    | 1             | 0                      | 10                                         | 8                                     | 3                       | 3          | 0                   | 5             | 6            | 3           | 2                      | 1                 | 3        | 1       | 3          | 1                               | 6         | 4                  | 1                      |
| Column %                                                           | 4%    | 3%            | 0%                     | 4%                                         | 5%                                    | 4%                      | 4%         | 0%                  | 5%            | 9%           | 7%          | 4%                     | 1%                | 3%       | 5%      | 2%         | 4%                              | 4%        | 3%                 | 3%                     |
| 6                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 12    | 0             | 0                      | 9                                          | 3                                     | 1                       | 2          | 0                   | 4             | 2            | 2           | 0                      | 1                 | 5        | 1       | 5          | 1                               | 6         | 6                  | 3                      |
| Column %                                                           | 3%    | 0%            | 0%                     | 4%                                         | 2%                                    | 1%                      | 3%         | 0%                  | 4%            | 3%           | 5%          | 0%                     | 1%                | 5%       | 5%      | 4%         | 4%                              | 4%        | 5%                 | 8%                     |
| 7                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 34    | 3             | 3                      | 22                                         | 15                                    | 9                       | 5          | 5                   | 10            | 9            | 6           | 6                      | 6                 | 8        | 2       | 15         | 3                               | 12        | 13                 | 4                      |
| Column %                                                           | 9%    | 8%            | 16%                    | 9%                                         | 10%                                   | 13%                     | 6%         | 13%                 | 10%           | 14%          | 14%         | 13%                    | 8%                | 9%       | 9%      | 11%        | 12%                             | 8%        | 10%                | 11%                    |
| 8                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 292   | 33            | 16                     | 180                                        | 119                                   | 53                      | 62         | 30                  | 71            | 45           | 28          | 33                     | 63                | 68       | 16      | 98         | 19                              | 109       | 93                 | 24                     |
| Column %                                                           | 74%   | 83%           | 84%                    | 73%                                        | 76%                                   | 74%                     | 78%        | 75%                 | 70%           | 68%          | 67%         | 70%                    | 84%               | 75%      | 73%     | 70%        | 73%                             | 76%       | 74%                | 63%                    |
| 9                                                                  |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 12    | 0             | 0                      | 9                                          | 8                                     | 3                       | 3          | 3                   | 7             | 3            | 3           | 3                      | 2                 | 3        | 1       | 7          | 2                               | 4         | 5                  | 2                      |
| Column %                                                           | 3%    | 0%            | 0%                     | 4%                                         | 5%                                    | 4%                      | 4%         | 8%                  | 7%            | 5%           | 7%          | 6%                     | 3%                | 3%       | 5%      | 5%         | 8%                              | 3%        | 4%                 | 5%                     |
| NET BOTTOM 3                                                       |       |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                                              | 338   | 36            | 19                     | 211                                        | 142                                   | 65                      | 70         | 38                  | 88            | 57           | 37          | 42                     | 71                | 79       | 19      | 120        | 24                              | 125       | 111                | 30                     |
| Column %                                                           | 86%   | 90%           | 100%                   | 86%                                        | 90%                                   | 90%                     | 88%        | 95%                 | 87%           | 86%          | 88%         | 89%                    | 95%               | 87%      | 86%     | 85%        | 92%                             | 87%       | 89%                | 79%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q14.10: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.  
Please drag each factor to its appropriate place. - Other (please specify)

|              |  | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------|--|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|              |  |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size  |  | 394   | 40                                                                 | 19                     | 246                                        | 157                                   | 72                      | 80         | 40                  | 101           | 66           | 42          | 47                     | 75                | 91       | 22      | 141        | 26                              | 143       | 125                | 38                     |
| NET TOP 3    |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 11    | 0                                                                  | 0                      | 8                                          | 6                                     | 3                       | 3          | 2                   | 4             | 2            | 2           | 2                      | 2                 | 2        | 1       | 5          | 1                               | 3         | 3                  | 2                      |
| Column %     |  | 3%    | 0%                                                                 | 0%                     | 3%                                         | 4%                                    | 4%                      | 4%         | 5%                  | 4%            | 3%           | 5%          | 4%                     | 3%                | 2%       | 5%      | 4%         | 4%                              | 2%        | 2%                 | 5%                     |
| 1            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 6     | 0                                                                  | 0                      | 5                                          | 4                                     | 3                       | 2          | 2                   | 3             | 1            | 1           | 2                      | 1                 | 2        | 1       | 4          | 1                               | 2         | 3                  | 1                      |
| Column %     |  | 2%    | 0%                                                                 | 0%                     | 2%                                         | 3%                                    | 4%                      | 3%         | 5%                  | 3%            | 2%           | 2%          | 4%                     | 1%                | 2%       | 5%      | 3%         | 4%                              | 1%        | 2%                 | 3%                     |
| 2            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 4     | 0                                                                  | 0                      | 2                                          | 1                                     | 0                       | 1          | 0                   | 1             | 1            | 1           | 0                      | 1                 | 0        | 0       | 1          | 0                               | 1         | 0                  | 1                      |
| Column %     |  | 1%    | 0%                                                                 | 0%                     | 1%                                         | 1%                                    | 0%                      | 1%         | 0%                  | 1%            | 2%           | 2%          | 0%                     | 1%                | 0%       | 0%      | 1%         | 0%                              | 1%        | 0%                 | 3%                     |
| 3            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 1     | 0                                                                  | 0                      | 1                                          | 1                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %     |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 4            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 2     | 0                                                                  | 0                      | 1                                          | 1                                     | 0                       | 0          | 0                   | 2             | 1            | 1           | 1                      | 0                 | 1        | 0       | 1          | 1                               | 0         | 1                  | 0                      |
| Column %     |  | 1%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 0%                      | 0%         | 0%                  | 2%            | 2%           | 2%          | 2%                     | 0%                | 1%       | 0%      | 1%         | 4%                              | 0%        | 1%                 | 0%                     |
| 5            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %     |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 6            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 1     | 0                                                                  | 0                      | 1                                          | 1                                     | 0                       | 1          | 1                   | 1             | 0            | 0           | 0                      | 1                 | 0        | 0       | 1          | 0                               | 1         | 1                  | 0                      |
| Column %     |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 0%                      | 1%         | 3%                  | 1%            | 0%           | 0%          | 0%                     | 1%                | 0%       | 0%      | 1%         | 0%                              | 1%        | 1%                 | 0%                     |
| 7            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %     |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 8            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 1     | 0                                                                  | 0                      | 1                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 1        | 0       | 1          | 0                               | 0         | 1                  | 1                      |
| Column %     |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 1%       | 0%      | 1%         | 0%                              | 0%        | 1%                 | 3%                     |
| 9            |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 379   | 40                                                                 | 19                     | 235                                        | 149                                   | 69                      | 76         | 37                  | 94            | 63           | 39          | 44                     | 72                | 87       | 21      | 133        | 24                              | 139       | 119                | 35                     |
| Column %     |  | 96%   | 100%                                                               | 100%                   | 96%                                        | 95%                                   | 96%                     | 95%        | 93%                 | 93%           | 95%          | 93%         | 94%                    | 96%               | 96%      | 95%     | 94%        | 92%                             | 97%       | 95%                | 92%                    |
| NET BOTTOM 3 |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count        |  | 380   | 40                                                                 | 19                     | 236                                        | 149                                   | 69                      | 76         | 37                  | 94            | 63           | 39          | 44                     | 72                | 88       | 21      | 134        | 24                              | 139       | 120                | 36                     |
| Column %     |  | 96%   | 100%                                                               | 100%                   | 96%                                        | 95%                                   | 96%                     | 95%        | 93%                 | 93%           | 95%          | 93%         | 94%                    | 96%               | 97%      | 95%     | 95%        | 92%                             | 97%       | 96%                | 95%                    |

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Q15: Rate your satisfaction with your professional liability insurance BROKER. \*

|                    |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                    | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size        | 411   | 43                                                                 | 22                     | 257                                        | 164                                   | 80                      | 82         | 41                  | 106           | 70           | 44          | 49                     | 78                | 94       | 22      | 146        | 28                              | 147       | 133                | 39                     |
| NET TOP 2          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count              | 362   | 41                                                                 | 21                     | 229                                        | 142                                   | 72                      | 80         | 41                  | 99            | 60           | 38          | 48                     | 76                | 89       | 20      | 138        | 28                              | 136       | 119                | 31                     |
| Column %           | 88%   | 95%                                                                | 95%                    | 89%                                        | 87%                                   | 90%                     | 98%        | 100%                | 93%           | 86%          | 86%         | 98%                    | 97%               | 95%      | 91%     | 95%        | 100%                            | 93%       | 89%                | 79%                    |
| Very Satisfied     |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count              | 231   | 22                                                                 | 12                     | 144                                        | 88                                    | 41                      | 49         | 24                  | 64            | 39           | 22          | 32                     | 44                | 58       | 12      | 91         | 22                              | 87        | 78                 | 24                     |
| Column %           | 56%   | 51%                                                                | 55%                    | 56%                                        | 54%                                   | 51%                     | 60%        | 59%                 | 60%           | 56%          | 50%         | 65%                    | 56%               | 62%      | 55%     | 62%        | 79%                             | 59%       | 59%                | 62%                    |
| Satisfied          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count              | 131   | 19                                                                 | 9                      | 85                                         | 54                                    | 31                      | 31         | 17                  | 35            | 21           | 16          | 16                     | 32                | 31       | 8       | 47         | 6                               | 49        | 41                 | 7                      |
| Column %           | 32%   | 44%                                                                | 41%                    | 33%                                        | 33%                                   | 39%                     | 38%        | 41%                 | 33%           | 30%          | 36%         | 33%                    | 41%               | 33%      | 36%     | 32%        | 21%                             | 33%       | 31%                | 18%                    |
| Somewhat Satisfied |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count              | 32    | 2                                                                  | 1                      | 23                                         | 17                                    | 6                       | 1          | 0                   | 4             | 5            | 2           | 0                      | 1                 | 4        | 0       | 6          | 0                               | 8         | 12                 | 4                      |
| Column %           | 8%    | 5%                                                                 | 5%                     | 9%                                         | 10%                                   | 8%                      | 1%         | 0%                  | 4%            | 7%           | 5%          | 0%                     | 1%                | 4%       | 0%      | 4%         | 0%                              | 5%        | 9%                 | 10%                    |
| Not Very Satisfied |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count              | 7     | 0                                                                  | 0                      | 4                                          | 2                                     | 1                       | 0          | 0                   | 1             | 1            | 1           | 1                      | 0                 | 1        | 0       | 0          | 0                               | 3         | 1                  | 1                      |
| Column %           | 2%    | 0%                                                                 | 0%                     | 2%                                         | 1%                                    | 1%                      | 0%         | 0%                  | 1%            | 1%           | 2%          | 2%                     | 0%                | 1%       | 0%      | 0%         | 0%                              | 2%        | 1%                 | 3%                     |
| Very Unsatisfied   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count              | 2     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 1             | 0            | 0           | 0                      | 1                 | 0        | 2       | 1          | 0                               | 0         | 1                  | 1                      |
| Column %           | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 1%            | 0%           | 0%          | 0%                     | 1%                | 0%       | 9%      | 1%         | 0%                              | 0%        | 1%                 | 3%                     |
| NET BOTTOM 2       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count              | 9     | 0                                                                  | 0                      | 4                                          | 2                                     | 1                       | 0          | 0                   | 2             | 1            | 1           | 1                      | 1                 | 1        | 2       | 1          | 0                               | 3         | 2                  | 2                      |
| Column %           | 2%    | 0%                                                                 | 0%                     | 2%                                         | 1%                                    | 1%                      | 0%         | 0%                  | 2%            | 1%           | 2%          | 2%                     | 1%                | 1%       | 9%      | 1%         | 0%                              | 2%        | 2%                 | 5%                     |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q16: Did you change your PLI broker during your most recent completed fiscal year?

|             | Total | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 405   | 43                                                                 | 22                     | 256                                        | 161                                   | 79                      | 82         | 41                  | 105           | 66           | 41          | 49                     | 79                | 94       | 22      | 145        | 28                              | 148       | 134                | 37                     |
| Yes         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 25    | 0                                                                  | 1                      | 13                                         | 9                                     | 2                       | 2          | 1                   | 4             | 2            | 2           | 2                      | 3                 | 2        | 1       | 7          | 1                               | 11        | 7                  | 2                      |
| Column %    | 6%    | 0%                                                                 | 5%                     | 5%                                         | 6%                                    | 3%                      | 2%         | 2%                  | 4%            | 3%           | 5%          | 4%                     | 4%                | 2%       | 5%      | 5%         | 4%                              | 7%        | 5%                 | 5%                     |
| No          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 380   | 43                                                                 | 21                     | 243                                        | 152                                   | 77                      | 80         | 40                  | 101           | 64           | 39          | 47                     | 76                | 92       | 21      | 138        | 27                              | 137       | 127                | 35                     |
| Column %    | 94%   | 100%                                                               | 95%                    | 95%                                        | 94%                                   | 97%                     | 98%        | 98%                 | 96%           | 97%          | 95%         | 96%                    | 96%               | 98%      | 95%     | 95%        | 96%                             | 93%       | 95%                | 95%                    |

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Q17: Please explain why you changed PLI brokers. Check all that apply.

|                                                          |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|----------------------------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                                          | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Valid Cases                                              | 25    | -                                                                  | 1                      | 13                                         | 9                                     | 2                       | 2          | 1                   | 4             | 2            | 2           | 2                      | 3                 | 2        | 1       | 7          | 1                               | 11        | 7                  | 2                      |
| Not satisfied with Broker                                |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                 | 8     | -                                                                  | 1                      | 3                                          | 0                                     | 0                       | 1          | 0                   | 0             | 0            | 0           | 0                      | 1                 | 1        | 0       | 1          | 0                               | 3         | 1                  | 1                      |
| % Valid Cases                                            | 32%   | -                                                                  | 100%                   | 23%                                        | 0%                                    | 0%                      | 50%        | 0%                  | 0%            | 0%           | 0%          | 0%                     | 33%               | 50%      | 0%      | 14%        | 0%                              | 27%       | 14%                | 50%                    |
| Broker couldn't access desired carrier                   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                 | 1     | -                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 1                 | 0        | 1       | 1          | 0                               | 0         | 0                  | 1                      |
| % Valid Cases                                            | 4%    | -                                                                  | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 33%               | 0%       | 100%    | 14%        | 0%                              | 0%        | 0%                 | 50%                    |
| New Broker offered additional services                   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                 | 8     | -                                                                  | 1                      | 4                                          | 4                                     | 1                       | 1          | 1                   | 2             | 0            | 0           | 1                      | 1                 | 1        | 0       | 3          | 1                               | 3         | 2                  | 1                      |
| % Valid Cases                                            | 32%   | -                                                                  | 100%                   | 31%                                        | 44%                                   | 50%                     | 50%        | 100%                | 50%           | 0%           | 0%          | 50%                    | 33%               | 50%      | 0%      | 43%        | 100%                            | 27%       | 29%                | 50%                    |
| New Broker consolidated PLI and other business insurance |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                 | 6     | -                                                                  | 0                      | 3                                          | 4                                     | 1                       | 0          | 0                   | 0             | 1            | 1           | 1                      | 0                 | 0        | 0       | 1          | 0                               | 4         | 2                  | 0                      |
| % Valid Cases                                            | 24%   | -                                                                  | 0%                     | 23%                                        | 44%                                   | 50%                     | 0%         | 0%                  | 0%            | 50%          | 50%         | 50%                    | 0%                | 0%       | 0%      | 14%        | 0%                              | 36%       | 29%                | 0%                     |
| Other (please specify)                                   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                 | 7     | -                                                                  | 0                      | 5                                          | 4                                     | 0                       | 0          | 0                   | 2             | 1            | 1           | 0                      | 0                 | 0        | 0       | 2          | 0                               | 3         | 3                  | 0                      |
| % Valid Cases                                            | 28%   | -                                                                  | 0%                     | 38%                                        | 44%                                   | 0%                      | 0%         | 0%                  | 50%           | 50%          | 50%         | 0%                     | 0%                | 0%       | 0%      | 29%        | 0%                              | 27%       | 43%                | 0%                     |

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Q18: At the last renewal of your PLI did your broker present you with options from more than one carrier? \*

|             | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 401   | 43                                                                 | 22                     | 253                                        | 160                                   | 79                      | 81         | 41                  | 104           | 66           | 41          | 49                     | 78                | 93       | 22      | 145        | 27                              | 147       | 133                | 37                     |
| Yes         | 256   | 22                                                                 | 14                     | 159                                        | 107                                   | 49                      | 48         | 26                  | 61            | 45           | 25          | 30                     | 48                | 60       | 13      | 95         | 18                              | 94        | 85                 | 26                     |
| Count       | 64%   | 51%                                                                | 64%                    | 63%                                        | 67%                                   | 62%                     | 59%        | 63%                 | 59%           | 68%          | 61%         | 61%                    | 62%               | 65%      | 59%     | 66%        | 67%                             | 64%       | 64%                | 70%                    |
| No          | 145   | 21                                                                 | 8                      | 94                                         | 53                                    | 30                      | 33         | 15                  | 43            | 21           | 16          | 19                     | 30                | 33       | 9       | 50         | 9                               | 53        | 48                 | 11                     |
| Count       | 36%   | 49%                                                                | 36%                    | 37%                                        | 33%                                   | 38%                     | 41%        | 37%                 | 41%           | 32%          | 39%         | 39%                    | 38%               | 35%      | 41%     | 34%        | 33%                             | 36%       | 36%                | 30%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q19: Did you receive quotes from more than one carrier? \*

|             | Total | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 255   | 22                                                                 | 14                     | 158                                        | 107                                   | 49                      | 48         | 26                  | 60            | 45           | 25          | 30                     | 48                | 60       | 13      | 95         | 18                              | 94        | 84                 | 25                     |
| Yes         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 236   | 21                                                                 | 13                     | 144                                        | 94                                    | 44                      | 46         | 25                  | 51            | 41           | 21          | 25                     | 45                | 54       | 12      | 89         | 18                              | 85        | 76                 | 23                     |
| Column %    | 93%   | 95%                                                                | 93%                    | 91%                                        | 88%                                   | 90%                     | 96%        | 96%                 | 85%           | 91%          | 84%         | 83%                    | 94%               | 90%      | 92%     | 94%        | 100%                            | 90%       | 90%                | 92%                    |
| No          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 19    | 1                                                                  | 1                      | 14                                         | 13                                    | 5                       | 2          | 1                   | 9             | 4            | 4           | 5                      | 3                 | 6        | 1       | 6          | 0                               | 9         | 8                  | 2                      |
| Column %    | 7%    | 5%                                                                 | 7%                     | 9%                                         | 12%                                   | 10%                     | 4%         | 4%                  | 15%           | 9%           | 16%         | 17%                    | 6%                | 10%      | 8%      | 6%         | 0%                              | 10%       | 10%                | 8%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q20a\_1x: What was your firm's gross revenue for 2024? \*

|                                | Total | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                    | 398   | 40                                                                 | 19                     | 246                                        | 157                                   | 77                      | 79         | 38                  | 102           | 67           | 43          | 46                     | 75                | 90       | 21      | 142        | 26                              | 143       | 128                | 39                     |
| Less than \$1 million          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                          | 72    | 2                                                                  | 3                      | 39                                         | 14                                    | 8                       | 9          | 3                   | 10            | 5            | 5           | 1                      | 9                 | 10       | 2       | 17         | 0                               | 15        | 9                  | 9                      |
| Column %                       | 18%   | 5%                                                                 | 16%                    | 16%                                        | 9%                                    | 10%                     | 11%        | 8%                  | 10%           | 7%           | 12%         | 2%                     | 12%               | 11%      | 10%     | 12%        | 0%                              | 10%       | 7%                 | 23%                    |
| \$1 million to LT \$5 million  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                          | 125   | 8                                                                  | 3                      | 59                                         | 32                                    | 12                      | 21         | 6                   | 14            | 15           | 7           | 2                      | 19                | 13       | 3       | 29         | 3                               | 28        | 25                 | 11                     |
| Column %                       | 31%   | 20%                                                                | 16%                    | 24%                                        | 20%                                   | 16%                     | 27%        | 16%                 | 14%           | 22%          | 16%         | 4%                     | 25%               | 14%      | 14%     | 20%        | 12%                             | 20%       | 20%                | 28%                    |
| \$5 million to LT \$10 million |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                          | 63    | 3                                                                  | 2                      | 44                                         | 22                                    | 6                       | 6          | 2                   | 12            | 9            | 8           | 5                      | 8                 | 13       | 0       | 23         | 4                               | 24        | 18                 | 5                      |
| Column %                       | 16%   | 8%                                                                 | 11%                    | 18%                                        | 14%                                   | 8%                      | 8%         | 5%                  | 12%           | 13%          | 19%         | 11%                    | 11%               | 14%      | 0%      | 16%        | 15%                             | 17%       | 14%                | 13%                    |
| \$10 million or more           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                          | 138   | 27                                                                 | 11                     | 104                                        | 89                                    | 51                      | 43         | 27                  | 66            | 38           | 23          | 38                     | 39                | 54       | 16      | 73         | 19                              | 76        | 76                 | 14                     |
| Column %                       | 35%   | 68%                                                                | 58%                    | 42%                                        | 57%                                   | 66%                     | 54%        | 71%                 | 65%           | 57%          | 53%         | 83%                    | 52%               | 60%      | 76%     | 51%        | 73%                             | 53%       | 59%                | 36%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q20a.1: Professional Liability Insurance Coverage What was your firm's gross revenue for 2024 and 2025? Please enter your responses below. Please do not use decimals or commas in your responses. - FY 2024 gross revenue \*

| Q2: What are your firm’s fields of practice? Check all that apply. |                  |                  |                        |                                            |                                       |                         |                  |                     |                  |                  |                  |                        |                   |                  |                  |                  |                                 |                  |                    |                        |
|--------------------------------------------------------------------|------------------|------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------------|---------------------|------------------|------------------|------------------|------------------------|-------------------|------------------|------------------|------------------|---------------------------------|------------------|--------------------|------------------------|
|                                                                    | Total            | Architectural    | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical       | Energy / Industrial | Environmental    | Geotechnical     | Lab Testing      | Landscape Architecture | Mechanical / HVAC | Planning         | Process          | Structural       | SUE-Subsurface Utility Locating | Surveying        | Water / Wastewater | Other (please specify) |
| Sample Size                                                        | 398              | 40               | 19                     | 246                                        | 157                                   | 77                      | 79               | 38                  | 102              | 67               | 43               | 46                     | 75                | 90               | 21               | 142              | 26                              | 143              | 128                | 39                     |
| Mean                                                               | 46,899,521.62    | 242,308,486.65   | 79,558,297.21          | 62,256,666.05                              | 97,095,807.06                         | 163,516,152.16          | 83,325,015.32    | 235,256,626.95      | 124,157,224.66   | 158,051,964.46   | 116,818,311.72   | 213,094,608.24         | 91,605,175.72     | 131,338,510.87   | 313,041,577.24   | 100,266,540.57   | 214,339,827.88                  | 71,739,428.01    | 109,469,289.74     | 25,260,743.99          |
| Median                                                             | 5,044,104.50     | 28,650,000.00    | 17,475,747.00          | 7,750,000.00                               | 14,000,000.00                         | 18,400,000.00           | 17,000,000.00    | 66,145,153.50       | 21,989,422.00    | 15,400,000.00    | 12,072,162.00    | 54,080,096.50          | 10,000,000.00     | 17,500,000.00    | 100,473,812.00   | 10,303,873.00    | 31,074,000.00                   | 10,400,000.00    | 16,378,827.50      | 3,709,494.00           |
| Min                                                                | 0.00             | 0.00             | 0.00                   | 0.00                                       | 0.00                                  | 0.00                    | 0.00             | 0.00                | 0.00             | 0.00             | 0.00             | 0.00                   | 0.00              | 0.00             | 0.00             | 0.00             | 1,515,200.00                    | 0.00             | 0.00               | 0.00                   |
| Max                                                                | 2,250,000,000.00 | 2,250,000,000.00 | 531,200,000.00         | 2,250,000,000.00                           | 2,250,000,000.00                      | 2,250,000,000.00        | 1,391,216,490.00 | 2,250,000,000.00    | 2,160,528,451.00 | 2,160,528,451.00 | 1,391,216,490.00 | 2,160,528,451.00       | 1,391,216,490.00  | 2,250,000,000.00 | 2,250,000,000.00 | 2,250,000,000.00 | 1,391,216,490.00                | 2,160,528,451.00 | 2,250,000,000.00   | 354,620,000.00         |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q20a\_2x: What was your firm's gross revenue for 2025? \*

|                                |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                    | 401   | 42                                                                 | 21                     | 248                                        | 160                                   | 78                      | 81         | 40                  | 104           | 69           | 44          | 48                     | 77                | 91       | 22      | 144        | 27                              | 145       | 130                | 39                     |
| Less than \$1 million          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                          | 65    | 3                                                                  | 4                      | 35                                         | 13                                    | 7                       | 10         | 4                   | 9             | 5            | 4           | 2                      | 10                | 10       | 2       | 18         | 1                               | 13        | 9                  | 9                      |
| Column %                       | 16%   | 7%                                                                 | 19%                    | 14%                                        | 8%                                    | 9%                      | 12%        | 10%                 | 9%            | 7%           | 9%          | 4%                     | 13%               | 11%      | 9%      | 13%        | 4%                              | 9%        | 7%                 | 23%                    |
| \$1 million to LT \$5 million  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                          | 127   | 8                                                                  | 3                      | 63                                         | 32                                    | 13                      | 21         | 6                   | 15            | 16           | 9           | 1                      | 18                | 11       | 2       | 30         | 2                               | 29        | 21                 | 11                     |
| Column %                       | 32%   | 19%                                                                | 14%                    | 25%                                        | 20%                                   | 17%                     | 26%        | 15%                 | 14%           | 23%          | 20%         | 2%                     | 23%               | 12%      | 9%      | 21%        | 7%                              | 20%       | 16%                | 28%                    |
| \$5 million to LT \$10 million |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                          | 69    | 2                                                                  | 2                      | 42                                         | 24                                    | 9                       | 8          | 2                   | 13            | 11           | 10          | 5                      | 11                | 12       | 2       | 19         | 6                               | 26        | 24                 | 5                      |
| Column %                       | 17%   | 5%                                                                 | 10%                    | 17%                                        | 15%                                   | 12%                     | 10%        | 5%                  | 13%           | 16%          | 23%         | 10%                    | 14%               | 13%      | 9%      | 13%        | 22%                             | 18%       | 18%                | 13%                    |
| \$10 million or more           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                          | 140   | 29                                                                 | 12                     | 108                                        | 91                                    | 49                      | 42         | 28                  | 67            | 37           | 21          | 40                     | 38                | 58       | 16      | 77         | 18                              | 77        | 76                 | 14                     |
| Column %                       | 35%   | 69%                                                                | 57%                    | 44%                                        | 57%                                   | 63%                     | 52%        | 70%                 | 64%           | 54%          | 48%         | 83%                    | 49%               | 64%      | 73%     | 53%        | 67%                             | 53%       | 58%                | 36%                    |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q20a.2: Professional Liability Insurance Coverage  
What was your firm's gross revenue for 2024 and 2025? Please enter your responses below. Please do not use decimals or commas in your responses. - FY 2025 gross revenue \*

|             | Total            | Q2: What are your firm's fields of practice? Check all that apply. |                                |                                                              |                                                      |                                 |                  |                               |                   |                  |                  |                                |                          |                  |                  |                  |                                                 |                  |                           |                              |
|-------------|------------------|--------------------------------------------------------------------|--------------------------------|--------------------------------------------------------------|------------------------------------------------------|---------------------------------|------------------|-------------------------------|-------------------|------------------|------------------|--------------------------------|--------------------------|------------------|------------------|------------------|-------------------------------------------------|------------------|---------------------------|------------------------------|
|             |                  | Archite<br>ctural                                                  | Buildin<br>g Commis<br>sioning | Civil /<br>General<br>(Includi<br>ng Transp<br>ortation<br>) | Constru<br>ction Engi<br>neering &<br>Inspecti<br>on | Constru<br>ction Man<br>agement | Electric<br>al   | Energy<br>/<br>Industr<br>ial | Environ<br>mental | Geotec<br>hnical | Lab<br>Testing   | Landsc<br>ape Archi<br>tecture | Mechan<br>ical /<br>HVAC | Plannin<br>g     | Process          | Structu<br>ral   | SUE-<br>Subsurf<br>ace Utili<br>ty Locatin<br>g | Surveyi<br>ng    | Water /<br>Wastew<br>ater | Other<br>(please<br>specify) |
| Sample Size | 401              | 42                                                                 | 21                             | 248                                                          | 160                                                  | 78                              | 81               | 40                            | 104               | 69               | 44               | 48                             | 77                       | 91               | 22               | 144              | 27                                              | 145              | 130                       | 39                           |
| Mean        | 67,192,430.01    | 269,047,840.05                                                     | 85,188,869.10                  | 93,288,893.93                                                | 144,373,197.79                                       | 258,759,907.26                  | 158,575,316.70   | 407,686,079.83                | 191,843,095.74    | 254,816,652.54   | 131,428,000.52   | 230,593,474.73                 | 171,816,507.44           | 150,905,301.87   | 613,435,467.86   | 153,432,935.45   | 232,914,086.37                                  | 116,319,088.49   | 167,509,197.76            | 29,259,110.39                |
| Median      | 5,500,000.00     | 32,050,000.00                                                      | 18,000,000.00                  | 8,000,000.00                                                 | 14,331,128.50                                        | 19,275,890.50                   | 12,138,775.00    | 69,917,891.50                 | 23,538,893.00     | 14,334,508.00    | 9,477,000.00     | 60,545,159.50                  | 9,118,390.00             | 19,200,000.00    | 96,123,120.50    | 12,299,685.50    | 23,400,000.00                                   | 12,000,000.00    | 18,250,000.00             | 3,845,900.00                 |
| Min         | 54,000.00        | 0.00                                                               | 0.00                           | 0.00                                                         | 54,000.00                                            | 54,000.00                       | 0.00             | 0.00                          | 0.00              | 0.00             | 0.00             | 0.00                           | 0.00                     | 0.00             | 0.00             | 0.00             | 0.00                                            | 0.00             | 0.00                      | 0.00                         |
| Max         | 6,200,000,000.00 | 3,000,000,000.00                                                   | 652,300,000.00                 | 6,200,000,000.00                                             | 6,200,000,000.00                                     | 6,200,000,000.00                | 6,200,000,000.00 | 6,200,000,000.00              | 6,200,000,000.00  | 6,200,000,000.00 | 1,508,000,000.00 | 2,334,062,628.00               | 6,200,000,000.00         | 3,000,000,000.00 | 6,200,000,000.00 | 6,200,000,000.00 | 1,508,000,000.00                                | 6,200,000,000.00 | 6,200,000,000.00          | 353,950,000.00               |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q20b\_1x: What were your yearly PLI premiums for 2024? \*

|                          |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                          | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size              | 377   | 39                                                                 | 19                     | 236                                        | 151                                   | 74                      | 79         | 38                  | 98            | 66           | 41          | 44                     | 75                | 86       | 21      | 135        | 26                              | 131       | 124                | 37                     |
| Less than \$20,000       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                    | 123   | 6                                                                  | 2                      | 71                                         | 36                                    | 14                      | 17         | 4                   | 19            | 15           | 9           | 5                      | 16                | 14       | 2       | 28         | 2                               | 28        | 23                 | 16                     |
| Column %                 | 33%   | 15%                                                                | 11%                    | 30%                                        | 24%                                   | 19%                     | 22%        | 11%                 | 19%           | 23%          | 22%         | 11%                    | 21%               | 16%      | 10%     | 21%        | 8%                              | 21%       | 19%                | 43%                    |
| \$20,000 to LT \$50,000  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                    | 79    | 2                                                                  | 5                      | 39                                         | 23                                    | 11                      | 11         | 5                   | 11            | 11           | 7           | 1                      | 13                | 6        | 3       | 16         | 2                               | 17        | 18                 | 3                      |
| Column %                 | 21%   | 5%                                                                 | 26%                    | 17%                                        | 15%                                   | 15%                     | 14%        | 13%                 | 11%           | 17%          | 17%         | 2%                     | 17%               | 7%       | 14%     | 12%        | 8%                              | 13%       | 15%                | 8%                     |
| \$50,000 to LT \$100,000 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                    | 61    | 7                                                                  | 2                      | 41                                         | 23                                    | 11                      | 12         | 2                   | 14            | 7            | 6           | 3                      | 12                | 17       | 1       | 22         | 5                               | 24        | 19                 | 7                      |
| Column %                 | 16%   | 18%                                                                | 11%                    | 17%                                        | 15%                                   | 15%                     | 15%        | 5%                  | 14%           | 11%          | 15%         | 7%                     | 16%               | 20%      | 5%      | 16%        | 19%                             | 18%       | 15%                | 19%                    |
| \$100,000 or more        |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                    | 114   | 24                                                                 | 10                     | 85                                         | 69                                    | 38                      | 39         | 27                  | 54            | 33           | 19          | 35                     | 34                | 49       | 15      | 69         | 17                              | 62        | 64                 | 11                     |
| Column %                 | 30%   | 62%                                                                | 53%                    | 36%                                        | 46%                                   | 51%                     | 49%        | 71%                 | 55%           | 50%          | 46%         | 80%                    | 45%               | 57%      | 71%     | 51%        | 65%                             | 47%       | 52%                | 30%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q20b.1: What were your yearly PLI premiums for 2024 and 2025? Please enter your responses below. Please do not use decimals or commas in your responses. Your responses, in combination with those of other member firms, will help us to understand the overall trend \*

|             | Total         | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |              |                     |               |               |              |                        |                   |               |              |               |                                 |               |                    |                        |
|-------------|---------------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|--------------|---------------------|---------------|---------------|--------------|------------------------|-------------------|---------------|--------------|---------------|---------------------------------|---------------|--------------------|------------------------|
|             |               | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical   | Energy / Industrial | Environmental | Geotechnical  | Lab Testing  | Landscape Architecture | Mechanical / HVAC | Planning      | Process      | Structural    | SUE-Subsurface Utility Locating | Surveying     | Water / Wastewater | Other (please specify) |
| Sample Size | 377           | 39                                                                 | 19                     | 236                                        | 151                                   | 74                      | 79           | 38                  | 98            | 66            | 41           | 44                     | 75                | 86            | 21           | 135           | 26                              | 131           | 124                | 37                     |
| Mean        | 223,054.35    | 845,464.28                                                         | 302,025.53             | 288,253.61                                 | 379,161.15                            | 598,518.05              | 354,366.53   | 822,089.47          | 516,894.21    | 648,686.98    | 527,325.99   | 818,959.30             | 337,044.53        | 481,849.84    | 1,096,920.13 | 395,468.33    | 723,442.62                      | 338,281.27    | 438,535.59         | 141,715.70             |
| Median      | 42,000.00     | 203,000.00                                                         | 100,000.00             | 55,126.00                                  | 75,000.00                             | 112,500.00              | 86,971.00    | 293,585.50          | 122,106.00    | 109,648.50    | 73,013.00    | 260,000.00             | 86,971.00         | 119,570.00    | 481,300.00   | 102,800.00    | 237,516.50                      | 87,421.00     | 107,000.00         | 45,700.00              |
| Min         | 0.00          | 0.00                                                               | 5,000.00               | 0.00                                       | 0.00                                  | 0.00                    | 0.00         | 0.00                | 0.00          | 0.00          | 0.00         | 0.00                   | 0.00              | 0.00          | 0.00         | 0.00          | 0.00                            | 0.00          | 0.00               | 0.00                   |
| Max         | 10,175,000.00 | 10,175,000.00                                                      | 2,020,000.00           | 10,175,000.00                              | 10,175,000.00                         | 10,175,000.00           | 5,646,872.00 | 5,646,872.00        | 10,175,000.00 | 10,175,000.00 | 5,646,872.00 | 10,175,000.00          | 5,646,872.00      | 10,175,000.00 | 5,646,872.00 | 10,175,000.00 | 5,646,872.00                    | 10,175,000.00 | 10,175,000.00      | 2,020,000.00           |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q20b\_2x: What were your yearly PLI premiums for 2025? \*

|                          |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                          | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size              | 378   | 40                                                                 | 20                     | 237                                        | 152                                   | 74                      | 80         | 39                  | 99            | 66           | 41          | 45                     | 76                | 87       | 22      | 136        | 26                              | 132       | 125                | 37                     |
| Less than \$20,000       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                    | 115   | 5                                                                  | 2                      | 65                                         | 33                                    | 12                      | 17         | 4                   | 18            | 12           | 9           | 5                      | 17                | 14       | 2       | 26         | 2                               | 27        | 23                 | 16                     |
| Column %                 | 30%   | 13%                                                                | 10%                    | 27%                                        | 22%                                   | 16%                     | 21%        | 10%                 | 18%           | 18%          | 22%         | 11%                    | 22%               | 16%      | 9%      | 19%        | 8%                              | 20%       | 18%                | 43%                    |
| \$20,000 to LT \$50,000  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                    | 78    | 3                                                                  | 4                      | 41                                         | 21                                    | 10                      | 10         | 5                   | 10            | 12           | 6           | 1                      | 11                | 7        | 3       | 17         | 2                               | 16        | 15                 | 2                      |
| Column %                 | 21%   | 8%                                                                 | 20%                    | 17%                                        | 14%                                   | 14%                     | 13%        | 13%                 | 10%           | 18%          | 15%         | 2%                     | 14%               | 8%       | 14%     | 13%        | 8%                              | 12%       | 12%                | 5%                     |
| \$50,000 to LT \$100,000 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                    | 70    | 7                                                                  | 3                      | 43                                         | 28                                    | 13                      | 13         | 2                   | 15            | 8            | 7           | 3                      | 13                | 16       | 1       | 21         | 4                               | 24        | 21                 | 8                      |
| Column %                 | 19%   | 18%                                                                | 15%                    | 18%                                        | 18%                                   | 18%                     | 16%        | 5%                  | 15%           | 12%          | 17%         | 7%                     | 17%               | 18%      | 5%      | 15%        | 15%                             | 18%       | 17%                | 22%                    |
| \$100,000 or more        |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                    | 115   | 25                                                                 | 11                     | 88                                         | 70                                    | 39                      | 40         | 28                  | 56            | 34           | 19          | 36                     | 35                | 50       | 16      | 72         | 18                              | 65        | 66                 | 11                     |
| Column %                 | 30%   | 63%                                                                | 55%                    | 37%                                        | 46%                                   | 53%                     | 50%        | 72%                 | 57%           | 52%          | 46%         | 80%                    | 46%               | 57%      | 73%     | 53%        | 69%                             | 49%       | 53%                | 30%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q20b.2: What were your yearly PLI premiums for 2024 and 2025? Please enter your responses below. Please do not use decimals or commas in your responses.  
Your responses, in combination with those of other member firms, will help us to understand the overall trend for PLI rates. - FY 2025 PLI Premium \*

|             | Total         | Q2: What are your firm's fields of practice? Check all that apply. |                                |                                                              |                                                      |                                 |                |                               |                   |                  |                |                                |                          |               |              |                |                                                 |               |                           |                              |
|-------------|---------------|--------------------------------------------------------------------|--------------------------------|--------------------------------------------------------------|------------------------------------------------------|---------------------------------|----------------|-------------------------------|-------------------|------------------|----------------|--------------------------------|--------------------------|---------------|--------------|----------------|-------------------------------------------------|---------------|---------------------------|------------------------------|
|             |               | Archite<br>ctural                                                  | Buildin<br>g Commis<br>sioning | Civil /<br>General<br>(Includi<br>ng Transp<br>ortation<br>) | Constru<br>ction Engin<br>eering &<br>Inspect<br>ion | Constru<br>ction Man<br>agement | Electric<br>al | Energy<br>/<br>Industr<br>ial | Environ<br>mental | Geotec<br>hnical | Lab<br>Testing | Landsc<br>ape Archi<br>tecture | Mechan<br>ical /<br>HVAC | Plannin<br>g  | Process      | Structu<br>ral | SUE-<br>Subsurf<br>ace Util<br>ity Locat<br>ing | Surveyi<br>ng | Water /<br>Wastew<br>ater | Other<br>(please<br>specify) |
| Sample Size | 378           | 40                                                                 | 20                             | 237                                                          | 152                                                  | 74                              | 80             | 39                            | 99                | 66               | 41             | 45                             | 76                       | 87            | 22           | 136            | 26                                              | 132           | 125                       | 37                           |
| Mean        | 246,155.75    | 897,307.25                                                         | 335,519.00                     | 320,998.79                                                   | 408,645.97                                           | 655,425.18                      | 343,730.93     | 855,272.13                    | 593,354.07        | 648,902.82       | 491,353.31     | 967,472.67                     | 356,534.01               | 564,727.97    | 1,117,950.46 | 448,762.79     | 800,524.73                                      | 394,077.76    | 490,911.70                | 196,238.51                   |
| Median      | 46,442.50     | 252,389.50                                                         | 106,965.00                     | 60,000.00                                                    | 85,000.00                                            | 114,927.50                      | 91,805.00      | 330,700.00                    | 149,498.00        | 118,761.50       | 73,656.00      | 330,700.00                     | 79,373.50                | 119,651.00    | 490,219.50   | 108,889.00     | 271,377.50                                      | 98,997.00     | 115,943.00                | 50,151.00                    |
| Min         | 0.00          | 0.00                                                               | 5,320.00                       | 0.00                                                         | 0.00                                                 | 0.00                            | 0.00           | 0.00                          | 0.00              | 0.00             | 0.00           | 0.00                           | 0.00                     | 0.00          | 0.00         | 0.00           | 0.00                                            | 0.00          | 0.00                      | 0.00                         |
| Max         | 11,041,250.00 | 11,041,250.00                                                      | 2,230,000.00                   | 11,041,250.00                                                | 11,041,250.00                                        | 11,041,250.00                   | 5,932,060.00   | 5,932,060.00                  | 11,041,250.00     | 11,041,250.00    | 5,932,060.00   | 11,041,250.00                  | 5,932,060.00             | 11,041,250.00 | 5,932,060.00 | 11,041,250.00  | 5,932,060.00                                    | 11,041,250.00 | 11,041,250.00             | 2,230,000.00                 |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q20\_2024x: PLI premium as a percentage of gross revenue (2024) \*

|                      |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|----------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                      | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size          | 351   | 37                                                                 | 18                     | 225                                        | 144                                   | 70                      | 70         | 36                  | 94            | 64           | 38          | 43                     | 67                | 80       | 19      | 130        | 26                              | 129       | 121                | 33                     |
| Less than 0.5%       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                | 113   | 16                                                                 | 6                      | 80                                         | 65                                    | 31                      | 22         | 17                  | 45            | 28           | 15          | 25                     | 22                | 34       | 10      | 46         | 17                              | 52        | 53                 | 13                     |
| Column %             | 32%   | 43%                                                                | 33%                    | 36%                                        | 45%                                   | 44%                     | 31%        | 47%                 | 48%           | 44%          | 39%         | 58%                    | 33%               | 43%      | 53%     | 35%        | 65%                             | 40%       | 44%                | 39%                    |
| 0.5% to less than 1% |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                | 117   | 15                                                                 | 8                      | 78                                         | 46                                    | 24                      | 31         | 16                  | 36            | 18           | 11          | 15                     | 30                | 27       | 8       | 37         | 5                               | 48        | 44                 | 10                     |
| Column %             | 33%   | 41%                                                                | 44%                    | 35%                                        | 32%                                   | 34%                     | 44%        | 44%                 | 38%           | 28%          | 29%         | 35%                    | 45%               | 34%      | 42%     | 28%        | 19%                             | 37%       | 36%                | 30%                    |
| 1% to less than 2%   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                | 72    | 4                                                                  | 3                      | 42                                         | 24                                    | 11                      | 13         | 2                   | 8             | 12           | 7           | 1                      | 13                | 12       | 1       | 27         | 4                               | 18        | 16                 | 6                      |
| Column %             | 21%   | 11%                                                                | 17%                    | 19%                                        | 17%                                   | 16%                     | 19%        | 6%                  | 9%            | 19%          | 18%         | 2%                     | 19%               | 15%      | 5%      | 21%        | 15%                             | 14%       | 13%                | 18%                    |
| 2% or more           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                | 49    | 2                                                                  | 1                      | 25                                         | 9                                     | 4                       | 4          | 1                   | 5             | 6            | 5           | 2                      | 2                 | 7        | 0       | 20         | 0                               | 11        | 8                  | 4                      |
| Column %             | 14%   | 5%                                                                 | 6%                     | 11%                                        | 6%                                    | 6%                      | 6%         | 3%                  | 5%            | 9%           | 13%         | 5%                     | 3%                | 9%       | 0%      | 15%        | 0%                              | 9%        | 7%                 | 12%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q20\_2024: Q20\_2024 \*

|             | Total      | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |            |         |            |                                 |           |                    |                        |
|-------------|------------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|------------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |            | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning   | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 351        | 37                                                                 | 18                     | 225                                        | 144                                   | 70                      | 70         | 36                  | 94            | 64           | 38          | 43                     | 67                | 80         | 19      | 130        | 26                              | 129       | 121                | 33                     |
| Mean        | 895.88     | 0.70                                                               | 2.42                   | 1,396.77                                   | 0.77                                  | 0.75                    | 1.01       | 0.57                | 0.96          | 1.11         | 1.34        | 0.60                   | 0.74              | 3,924.94   | 0.57    | 1.05       | 0.58                            | 0.96      | 0.88               | 9,514.86               |
| Median      | 0.70       | 0.56                                                               | 0.58                   | 0.62                                       | 0.52                                  | 0.52                    | 0.59       | 0.51                | 0.51          | 0.52         | 0.52        | 0.45                   | 0.59              | 0.56       | 0.47    | 0.69       | 0.42                            | 0.57      | 0.53               | 0.58                   |
| Min         | 0.00       | 0.00                                                               | 0.19                   | 0.00                                       | 0.00                                  | 0.00                    | 0.00       | 0.00                | 0.00          | 0.00         | 0.00        | 0.00                   | 0.00              | 0.00       | 0.20    | 0.00       | 0.00                            | 0.00      | 0.00               | 0.00                   |
| Max         | 313,931.82 | 2.50                                                               | 32.32                  | 313,931.82                                 | 5.00                                  | 5.00                    | 16.47      | 2.00                | 26.67         | 16.47        | 16.47       | 4.38                   | 2.29              | 313,931.82 | 1.65    | 6.01       | 1.85                            | 16.47     | 16.47              | 313,931.82             |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q20\_2025x: PLI premium as a percentage of gross revenue (2025) \*

|                      |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|----------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                      | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size          | 353   | 38                                                                 | 19                     | 226                                        | 146                                   | 71                      | 71         | 37                  | 95            | 64           | 38          | 44                     | 68                | 81       | 20      | 131        | 26                              | 130       | 122                | 33                     |
| Less than 0.5%       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                | 104   | 15                                                                 | 6                      | 68                                         | 63                                    | 29                      | 25         | 20                  | 41            | 24           | 15          | 23                     | 25                | 32       | 11      | 43         | 16                              | 47        | 48                 | 13                     |
| Column %             | 29%   | 39%                                                                | 32%                    | 30%                                        | 43%                                   | 41%                     | 35%        | 54%                 | 43%           | 38%          | 39%         | 52%                    | 37%               | 40%      | 55%     | 33%        | 62%                             | 36%       | 39%                | 39%                    |
| 0.5% to less than 1% |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                | 119   | 17                                                                 | 7                      | 85                                         | 53                                    | 29                      | 25         | 11                  | 36            | 21           | 11          | 17                     | 24                | 31       | 6       | 35         | 5                               | 50        | 48                 | 7                      |
| Column %             | 34%   | 45%                                                                | 37%                    | 38%                                        | 36%                                   | 41%                     | 35%        | 30%                 | 38%           | 33%          | 29%         | 39%                    | 35%               | 38%      | 30%     | 27%        | 19%                             | 38%       | 39%                | 21%                    |
| 1% to less than 2%   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                | 82    | 3                                                                  | 5                      | 49                                         | 20                                    | 9                       | 14         | 4                   | 12            | 13           | 7           | 1                      | 14                | 12       | 3       | 33         | 4                               | 20        | 16                 | 8                      |
| Column %             | 23%   | 8%                                                                 | 26%                    | 22%                                        | 14%                                   | 13%                     | 20%        | 11%                 | 13%           | 20%          | 18%         | 2%                     | 21%               | 15%      | 15%     | 25%        | 15%                             | 15%       | 13%                | 24%                    |
| 2% or more           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                | 48    | 3                                                                  | 1                      | 24                                         | 10                                    | 4                       | 7          | 2                   | 6             | 6            | 5           | 3                      | 5                 | 6        | 0       | 20         | 1                               | 13        | 10                 | 5                      |
| Column %             | 14%   | 8%                                                                 | 5%                     | 11%                                        | 7%                                    | 6%                      | 10%        | 5%                  | 6%            | 9%           | 13%         | 7%                     | 7%                | 7%       | 0%      | 15%        | 4%                              | 10%       | 8%                 | 15%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q20\_2025: Q20\_2025 \*

|             | Total      | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |            |         |            |                                 |           |                    |                        |
|-------------|------------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|------------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |            | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning   | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 353        | 38                                                                 | 19                     | 226                                        | 146                                   | 71                      | 71         | 37                  | 95            | 64           | 38          | 44                     | 68                | 81         | 20      | 131        | 26                              | 130       | 122                | 33                     |
| Mean        | 954.70     | 0.71                                                               | 0.93                   | 1,490.48                                   | 0.76                                  | 0.69                    | 0.88       | 0.68                | 0.99          | 0.89         | 0.96        | 0.73                   | 0.78              | 4,155.24   | 0.58    | 1.08       | 0.80                            | 1.08      | 0.95               | 10,198.39              |
| Median      | 0.75       | 0.56                                                               | 0.64                   | 0.69                                       | 0.57                                  | 0.58                    | 0.63       | 0.49                | 0.53          | 0.59         | 0.62        | 0.48                   | 0.62              | 0.58       | 0.44    | 0.77       | 0.42                            | 0.63      | 0.59               | 0.63                   |
| Min         | -3.70      | 0.00                                                               | 0.15                   | 0.00                                       | -3.70                                 | -3.70                   | 0.00       | 0.00                | 0.00          | 0.00         | 0.00        | 0.00                   | 0.00              | 0.00       | 0.05    | 0.00       | 0.00                            | 0.00      | 0.00               | 0.00                   |
| Max         | 336,510.31 | 2.62                                                               | 4.86                   | 336,510.31                                 | 6.19                                  | 6.50                    | 4.85       | 4.85                | 20.00         | 5.00         | 5.00        | 6.19                   | 2.67              | 336,510.31 | 1.77    | 6.24       | 6.50                            | 20.00     | 20.00              | 336,510.31             |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q20\_DifferenceX: PLI premium shift (2024 to 2025) \*

|                                    |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                    | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                        | 351   | 37                                                                 | 18                     | 225                                        | 144                                   | 70                      | 70         | 36                  | 94            | 64           | 38          | 43                     | 67                | 80       | 19      | 130        | 26                              | 129       | 121                | 33                     |
| Increased 0.10% or more            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                              | 78    | 5                                                                  | 4                      | 48                                         | 23                                    | 15                      | 17         | 6                   | 15            | 11           | 4           | 5                      | 16                | 12       | 3       | 28         | 5                               | 27        | 23                 | 9                      |
| Column %                           | 22%   | 14%                                                                | 22%                    | 21%                                        | 16%                                   | 21%                     | 24%        | 17%                 | 16%           | 17%          | 11%         | 12%                    | 24%               | 15%      | 16%     | 22%        | 19%                             | 21%       | 19%                | 27%                    |
| Increased 0.01% to less than 0.10% |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                              | 82    | 9                                                                  | 3                      | 58                                         | 38                                    | 16                      | 15         | 5                   | 30            | 18           | 14          | 15                     | 15                | 24       | 5       | 28         | 4                               | 33        | 30                 | 2                      |
| Column %                           | 23%   | 24%                                                                | 17%                    | 26%                                        | 26%                                   | 23%                     | 21%        | 14%                 | 32%           | 28%          | 37%         | 35%                    | 22%               | 30%      | 26%     | 22%        | 15%                             | 26%       | 25%                | 6%                     |
| Stayed the Same                    |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                              | 46    | 1                                                                  | 0                      | 26                                         | 21                                    | 4                       | 2          | 2                   | 7             | 8            | 6           | 4                      | 5                 | 5        | 0       | 15         | 2                               | 14        | 14                 | 6                      |
| Column %                           | 13%   | 3%                                                                 | 0%                     | 12%                                        | 15%                                   | 6%                      | 3%         | 6%                  | 7%            | 13%          | 16%         | 9%                     | 7%                | 6%       | 0%      | 12%        | 8%                              | 11%       | 12%                | 18%                    |
| Decreased 0.01% to less than 0.10% |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                              | 76    | 19                                                                 | 8                      | 52                                         | 41                                    | 21                      | 24         | 18                  | 35            | 17           | 10          | 18                     | 22                | 27       | 10      | 35         | 11                              | 32        | 34                 | 11                     |
| Column %                           | 22%   | 51%                                                                | 44%                    | 23%                                        | 28%                                   | 30%                     | 34%        | 50%                 | 37%           | 27%          | 26%         | 42%                    | 33%               | 34%      | 53%     | 27%        | 42%                             | 25%       | 28%                | 33%                    |
| Decreased 0.10% or more            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                              | 69    | 3                                                                  | 3                      | 41                                         | 21                                    | 14                      | 12         | 5                   | 7             | 10           | 4           | 1                      | 9                 | 12       | 1       | 24         | 4                               | 23        | 20                 | 5                      |
| Column %                           | 20%   | 8%                                                                 | 17%                    | 18%                                        | 15%                                   | 20%                     | 17%        | 14%                 | 7%            | 16%          | 11%         | 2%                     | 13%               | 15%      | 5%      | 18%        | 15%                             | 18%       | 17%                | 15%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q20\_Difference: Q20\_Difference \*

|             | Total     | Q2: What are your firm’s fields of practice? Check all that apply. |                                |                                                              |                                                      |                                 |                |                               |                   |                  |                |                                |                          |              |         |                |                                                 |               |                           |                              |
|-------------|-----------|--------------------------------------------------------------------|--------------------------------|--------------------------------------------------------------|------------------------------------------------------|---------------------------------|----------------|-------------------------------|-------------------|------------------|----------------|--------------------------------|--------------------------|--------------|---------|----------------|-------------------------------------------------|---------------|---------------------------|------------------------------|
|             |           | Archite<br>ctural                                                  | Buildin<br>g Commis<br>sioning | Civil /<br>General<br>(Includi<br>ng Transp<br>ortation<br>) | Constru<br>ction Engi<br>neering &<br>Inspecti<br>on | Constru<br>ction Man<br>agement | Electric<br>al | Energy<br>/<br>Industr<br>ial | Environ<br>mental | Geotec<br>hnical | Lab<br>Testing | Landsc<br>ape Archi<br>tecture | Mechan<br>ical /<br>HVAC | Plannin<br>g | Process | Structu<br>ral | SUE-<br>Subsurf<br>ace Utili<br>ty Locatin<br>g | Surveyi<br>ng | Water /<br>Wastew<br>ater | Other<br>(please<br>specify) |
| Sample Size | 351       | 37                                                                 | 18                             | 225                                                          | 144                                                  | 70                              | 70             | 36                            | 94                | 64               | 38             | 43                             | 67                       | 80           | 19      | 130            | 26                                              | 129           | 121                       | 33                           |
| Mean        | 64.28     | 0.01                                                               | -1.47                          | 100.33                                                       | 0.02                                                 | 0.01                            | -0.12          | 0.11                          | 0.03              | -0.22            | -0.38          | 0.13                           | 0.04                     | 282.23       | 0.01    | 0.02           | 0.22                                            | 0.13          | 0.08                      | 683.53                       |
| Median      | 0.00      | -0.01                                                              | -0.02                          | 0.00                                                         | 0.00                                                 | 0.00                            | -0.01          | -0.02                         | 0.00              | 0.00             | 0.00           | 0.00                           | 0.00                     | 0.00         | -0.01   | 0.00           | -0.01                                           | 0.00          | 0.00                      | 0.00                         |
| Min         | -27.46    | -0.23                                                              | -27.46                         | -15.00                                                       | -4.63                                                | -4.63                           | -15.00         | -0.45                         | -6.67             | -15.00           | -15.00         | -0.25                          | -0.63                    | -4.47        | -0.45   | -1.46          | -0.37                                           | -15.00        | -15.00                    | -27.46                       |
| Max         | 22,578.49 | 0.39                                                               | 0.59                           | 22,578.49                                                    | 5.57                                                 | 5.93                            | 4.32           | 4.32                          | 5.57              | 1.63             | 0.81           | 5.57                           | 0.90                     | 22,578.49    | 0.56    | 4.32           | 5.93                                            | 18.08         | 18.08                     | 22,578.49                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q21: What is your coverage limit per claim? Please select the value nearest your actual limit. \*

|                     | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|---------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                     |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size         | 366   | 40                                                                 | 20                     | 232                                        | 147                                   | 72                      | 77         | 38                  | 98            | 66           | 41          | 45                     | 74                | 83       | 21      | 132        | 25                              | 131       | 124                | 35                     |
| <b>\$1,000,000</b>  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count               | 66    | 4                                                                  | 0                      | 46                                         | 18                                    | 9                       | 5          | 0                   | 11            | 6            | 7           | 0                      | 6                 | 6        | 0       | 11         | 0                               | 19        | 18                 | 6                      |
| Column %            | 18%   | 10%                                                                | 0%                     | 20%                                        | 12%                                   | 13%                     | 6%         | 0%                  | 11%           | 9%           | 17%         | 0%                     | 8%                | 7%       | 0%      | 8%         | 0%                              | 15%       | 15%                | 17%                    |
| <b>\$2,000,000</b>  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count               | 142   | 6                                                                  | 6                      | 81                                         | 50                                    | 22                      | 17         | 7                   | 28            | 22           | 17          | 12                     | 17                | 26       | 5       | 41         | 6                               | 41        | 36                 | 11                     |
| Column %            | 39%   | 15%                                                                | 30%                    | 35%                                        | 34%                                   | 31%                     | 22%        | 18%                 | 29%           | 33%          | 41%         | 27%                    | 23%               | 31%      | 24%     | 31%        | 24%                             | 31%       | 29%                | 31%                    |
| <b>\$3,000,000</b>  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count               | 29    | 3                                                                  | 3                      | 15                                         | 10                                    | 1                       | 10         | 2                   | 5             | 2            | 2           | 2                      | 11                | 6        | 0       | 8          | 2                               | 12        | 9                  | 3                      |
| Column %            | 8%    | 8%                                                                 | 15%                    | 6%                                         | 7%                                    | 1%                      | 13%        | 5%                  | 5%            | 3%           | 5%          | 4%                     | 15%               | 7%       | 0%      | 6%         | 8%                              | 9%        | 7%                 | 9%                     |
| <b>\$4,000,000</b>  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count               | 8     | 2                                                                  | 0                      | 4                                          | 2                                     | 1                       | 2          | 0                   | 1             | 1            | 0           | 0                      | 2                 | 0        | 0       | 4          | 0                               | 1         | 1                  | 0                      |
| Column %            | 2%    | 5%                                                                 | 0%                     | 2%                                         | 1%                                    | 1%                      | 3%         | 0%                  | 1%            | 2%           | 0%          | 0%                     | 3%                | 0%       | 0%      | 3%         | 0%                              | 1%        | 1%                 | 0%                     |
| <b>\$5,000,000</b>  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count               | 89    | 15                                                                 | 8                      | 60                                         | 45                                    | 21                      | 29         | 13                  | 30            | 19           | 9           | 17                     | 25                | 26       | 7       | 43         | 11                              | 37        | 36                 | 11                     |
| Column %            | 24%   | 38%                                                                | 40%                    | 26%                                        | 31%                                   | 29%                     | 38%        | 34%                 | 31%           | 29%          | 22%         | 38%                    | 34%               | 31%      | 33%     | 33%        | 44%                             | 28%       | 29%                | 31%                    |
| <b>\$6,000,000</b>  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count               | 1     | 1                                                                  | 0                      | 1                                          | 0                                     | 1                       | 1          | 0                   | 1             | 1            | 0           | 1                      | 0                 | 1        | 0       | 1          | 0                               | 1         | 1                  | 0                      |
| Column %            | 0%    | 3%                                                                 | 0%                     | 0%                                         | 0%                                    | 1%                      | 1%         | 0%                  | 1%            | 2%           | 0%          | 2%                     | 0%                | 1%       | 0%      | 1%         | 0%                              | 1%        | 1%                 | 0%                     |
| <b>\$7,000,000</b>  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count               | 2     | 0                                                                  | 0                      | 1                                          | 1                                     | 0                       | 0          | 0                   | 1             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 1         | 0                  | 1                      |
| Column %            | 1%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 0%                      | 0%         | 0%                  | 1%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 1%        | 0%                 | 3%                     |
| <b>\$8,000,000</b>  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count               | 1     | 0                                                                  | 0                      | 1                                          | 1                                     | 1                       | 1          | 1                   | 1             | 0            | 0           | 0                      | 1                 | 1        | 0       | 1          | 0                               | 1         | 1                  | 0                      |
| Column %            | 0%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 1%                      | 1%         | 3%                  | 1%            | 0%           | 0%          | 0%                     | 1%                | 1%       | 0%      | 1%         | 0%                              | 1%        | 1%                 | 0%                     |
| <b>\$9,000,000</b>  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count               | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %            | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| <b>\$10,000,000</b> |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count               | 17    | 5                                                                  | 2                      | 14                                         | 11                                    | 9                       | 7          | 9                   | 12            | 8            | 2           | 8                      | 8                 | 11       | 3       | 15         | 4                               | 12        | 13                 | 1                      |
| Column %            | 5%    | 13%                                                                | 10%                    | 6%                                         | 7%                                    | 13%                     | 9%         | 24%                 | 12%           | 12%          | 5%          | 18%                    | 11%               | 13%      | 14%     | 11%        | 16%                             | 9%        | 10%                | 3%                     |
| <b>\$15,000,000</b> |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count               | 1     | 0                                                                  | 0                      | 1                                          | 1                                     | 1                       | 1          | 1                   | 1             | 0            | 0           | 0                      | 1                 | 1        | 1       | 1          | 0                               | 0         | 1                  | 0                      |
| Column %            | 0%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 1%                      | 1%         | 3%                  | 1%            | 0%           | 0%          | 0%                     | 1%                | 1%       | 5%      | 1%         | 0%                              | 0%        | 1%                 | 0%                     |
| <b>\$20,000,000</b> |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count               | 3     | 0                                                                  | 0                      | 2                                          | 2                                     | 1                       | 0          | 1                   | 2             | 2            | 1           | 1                      | 0                 | 1        | 1       | 2          | 0                               | 1         | 2                  | 1                      |
| Column %            | 1%    | 0%                                                                 | 0%                     | 1%                                         | 1%                                    | 1%                      | 0%         | 3%                  | 2%            | 3%           | 2%          | 2%                     | 0%                | 1%       | 5%      | 2%         | 0%                              | 1%        | 2%                 | 3%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q21: What is your coverage limit per claim? Please select the value nearest your actual limit. \*

|                      |          | Q2: What are your firm’s fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|----------------------|----------|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                      |          | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| \$25,000,000 or more | Count    | 7                                                                  | 4             | 1                      | 6                                          | 6                                     | 5                       | 4          | 4                   | 5             | 5            | 3           | 4                      | 3                 | 4        | 4       | 5          | 2                               | 5         | 6                  | 1                      |
|                      | Column % | 2%                                                                 | 10%           | 5%                     | 3%                                         | 4%                                    | 7%                      | 5%         | 11%                 | 5%            | 8%           | 7%          | 9%                     | 4%                | 5%       | 19%     | 4%         | 8%                              | 4%        | 5%                 | 3%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q22: Are your per-claim and aggregate limits the same? \*

|                          | Total      | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |           |           |            |                                 |            |                    |                        |
|--------------------------|------------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|-----------|-----------|------------|---------------------------------|------------|--------------------|------------------------|
|                          |            | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning  | Process   | Structural | SUE-Subsurface Utility Locating | Surveying  | Water / Wastewater | Other (please specify) |
| Sample Size              | 367        | 40                                                                 | 20                     | 233                                        | 148                                   | 72                      | 77         | 38                  | 98            | 66           | 41          | 45                     | 74                | 84        | 21        | 132        | 26                              | 132        | 124                | 35                     |
| Yes<br>Count<br>Column % | 258<br>70% | 22<br>55%                                                          | 12<br>60%              | 166<br>71%                                 | 110<br>74%                            | 53<br>74%               | 44<br>57%  | 22<br>58%           | 66<br>67%     | 54<br>82%    | 32<br>78%   | 28<br>62%              | 43<br>58%         | 58<br>69% | 13<br>62% | 91<br>69%  | 18<br>69%                       | 100<br>76% | 85<br>69%          | 25<br>71%              |
| No<br>Count<br>Column %  | 109<br>30% | 18<br>45%                                                          | 8<br>40%               | 67<br>29%                                  | 38<br>26%                             | 19<br>26%               | 33<br>43%  | 16<br>42%           | 32<br>33%     | 12<br>18%    | 9<br>22%    | 17<br>38%              | 31<br>42%         | 26<br>31% | 8<br>38%  | 41<br>31%  | 8<br>31%                        | 32<br>24%  | 39<br>31%          | 10<br>29%              |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q22a: What are your aggregate limits? Please select the value nearest your actual limit. \*

|                             | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-----------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                             |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                 | 108   | 18                                                                 | 8                      | 67                                         | 38                                    | 19                      | 33         | 16                  | 32            | 12           | 9           | 17                     | 31                | 26       | 8       | 41         | 8                               | 32        | 38                 | 10                     |
| <b>\$2,000,000</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                       | 32    | 2                                                                  | 0                      | 25                                         | 8                                     | 3                       | 3          | 0                   | 9             | 3            | 2           | 0                      | 3                 | 5        | 0       | 7          | 0                               | 8         | 14                 | 4                      |
| Column %                    | 30%   | 11%                                                                | 0%                     | 37%                                        | 21%                                   | 16%                     | 9%         | 0%                  | 28%           | 25%          | 22%         | 0%                     | 10%               | 19%      | 0%      | 17%        | 0%                              | 25%       | 37%                | 40%                    |
| <b>\$3,000,000</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                       | 13    | 1                                                                  | 1                      | 10                                         | 5                                     | 3                       | 3          | 1                   | 2             | 1            | 0           | 0                      | 1                 | 2        | 0       | 4          | 1                               | 3         | 3                  | 0                      |
| Column %                    | 12%   | 6%                                                                 | 13%                    | 15%                                        | 13%                                   | 16%                     | 9%         | 6%                  | 6%            | 8%           | 0%          | 0%                     | 3%                | 8%       | 0%      | 10%        | 13%                             | 9%        | 8%                 | 0%                     |
| <b>\$4,000,000</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                       | 31    | 1                                                                  | 2                      | 13                                         | 11                                    | 3                       | 5          | 2                   | 7             | 4            | 4           | 5                      | 8                 | 6        | 2       | 9          | 2                               | 7         | 5                  | 2                      |
| Column %                    | 29%   | 6%                                                                 | 25%                    | 19%                                        | 29%                                   | 16%                     | 15%        | 13%                 | 22%           | 33%          | 44%         | 29%                    | 26%               | 23%      | 25%     | 22%        | 25%                             | 22%       | 13%                | 20%                    |
| <b>\$5,000,000</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                       | 11    | 4                                                                  | 1                      | 4                                          | 2                                     | 3                       | 5          | 0                   | 3             | 1            | 1           | 2                      | 6                 | 2        | 1       | 6          | 0                               | 4         | 3                  | 2                      |
| Column %                    | 10%   | 22%                                                                | 13%                    | 6%                                         | 5%                                    | 16%                     | 15%        | 0%                  | 9%            | 8%           | 11%         | 12%                    | 19%               | 8%       | 13%     | 15%        | 0%                              | 13%       | 8%                 | 20%                    |
| <b>\$6,000,000</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                       | 4     | 2                                                                  | 1                      | 2                                          | 1                                     | 1                       | 4          | 2                   | 2             | 0            | 0           | 2                      | 3                 | 2        | 0       | 1          | 0                               | 2         | 2                  | 1                      |
| Column %                    | 4%    | 11%                                                                | 13%                    | 3%                                         | 3%                                    | 5%                      | 12%        | 13%                 | 6%            | 0%           | 0%          | 12%                    | 10%               | 8%       | 0%      | 2%         | 0%                              | 6%        | 5%                 | 10%                    |
| <b>\$7,000,000</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                       | 2     | 2                                                                  | 0                      | 2                                          | 2                                     | 1                       | 2          | 0                   | 2             | 0            | 0           | 2                      | 1                 | 1        | 2       | 2          | 1                               | 2         | 2                  | 1                      |
| Column %                    | 2%    | 11%                                                                | 0%                     | 3%                                         | 5%                                    | 5%                      | 6%         | 0%                  | 6%            | 0%           | 0%          | 12%                    | 3%                | 4%       | 25%     | 5%         | 13%                             | 6%        | 5%                 | 10%                    |
| <b>\$8,000,000</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                       | 1     | 1                                                                  | 1                      | 1                                          | 1                                     | 1                       | 1          | 1                   | 1             | 1            | 1           | 1                      | 1                 | 1        | 0       | 1          | 1                               | 1         | 1                  | 0                      |
| Column %                    | 1%    | 6%                                                                 | 13%                    | 1%                                         | 3%                                    | 5%                      | 3%         | 6%                  | 3%            | 8%           | 11%         | 6%                     | 3%                | 4%       | 0%      | 2%         | 13%                             | 3%        | 3%                 | 0%                     |
| <b>\$9,000,000</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| <b>\$10,000,000</b>         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                       | 10    | 3                                                                  | 2                      | 7                                          | 5                                     | 2                       | 7          | 6                   | 3             | 1            | 1           | 3                      | 5                 | 5        | 3       | 7          | 2                               | 3         | 5                  | 0                      |
| Column %                    | 9%    | 17%                                                                | 25%                    | 10%                                        | 13%                                   | 11%                     | 21%        | 38%                 | 9%            | 8%           | 11%         | 18%                    | 16%               | 19%      | 38%     | 17%        | 25%                             | 9%        | 13%                | 0%                     |
| <b>\$15,000,000</b>         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                       | 3     | 2                                                                  | 0                      | 2                                          | 2                                     | 1                       | 3          | 3                   | 2             | 1            | 0           | 2                      | 3                 | 2        | 0       | 3          | 1                               | 2         | 2                  | 0                      |
| Column %                    | 3%    | 11%                                                                | 0%                     | 3%                                         | 5%                                    | 5%                      | 9%         | 19%                 | 6%            | 8%           | 0%          | 12%                    | 10%               | 8%       | 0%      | 7%         | 13%                             | 6%        | 5%                 | 0%                     |
| <b>\$20,000,000</b>         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| <b>\$25,000,000 or more</b> |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                       | 1     | 0                                                                  | 0                      | 1                                          | 1                                     | 1                       | 0          | 1                   | 1             | 0            | 0           | 0                      | 0                 | 0        | 0       | 1          | 0                               | 0         | 1                  | 0                      |
| Column %                    | 1%    | 0%                                                                 | 0%                     | 1%                                         | 3%                                    | 5%                      | 0%         | 6%                  | 3%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 2%         | 0%                              | 0%        | 3%                 | 0%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q23: What is your deductible? Please select the value nearest your actual deductible. \*

|                           |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|---------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                           | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size               | 356   | 40                                                                 | 19                     | 225                                        | 143                                   | 70                      | 75         | 38                  | 96            | 64           | 39          | 44                     | 72                | 82       | 21      | 129        | 26                              | 130       | 122                | 33                     |
| <b>Less than \$10,000</b> |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 59    | 0                                                                  | 2                      | 35                                         | 13                                    | 8                       | 5          | 3                   | 10            | 4            | 1           | 2                      | 3                 | 3        | 3       | 8          | 0                               | 13        | 12                 | 6                      |
| Column %                  | 17%   | 0%                                                                 | 11%                    | 16%                                        | 9%                                    | 11%                     | 7%         | 8%                  | 10%           | 6%           | 3%          | 5%                     | 4%                | 4%       | 14%     | 6%         | 0%                              | 10%       | 10%                | 18%                    |
| <b>\$10,000</b>           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 39    | 3                                                                  | 0                      | 22                                         | 7                                     | 2                       | 6          | 0                   | 5             | 4            | 4           | 0                      | 5                 | 2        | 0       | 8          | 0                               | 7         | 8                  | 3                      |
| Column %                  | 11%   | 8%                                                                 | 0%                     | 10%                                        | 5%                                    | 3%                      | 8%         | 0%                  | 5%            | 6%           | 10%         | 0%                     | 7%                | 2%       | 0%      | 6%         | 0%                              | 5%        | 7%                 | 9%                     |
| <b>\$15,000</b>           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 22    | 0                                                                  | 1                      | 11                                         | 8                                     | 4                       | 4          | 2                   | 5             | 2            | 2           | 0                      | 4                 | 4        | 0       | 5          | 1                               | 5         | 5                  | 2                      |
| Column %                  | 6%    | 0%                                                                 | 5%                     | 5%                                         | 6%                                    | 6%                      | 5%         | 5%                  | 5%            | 3%           | 5%          | 0%                     | 6%                | 5%       | 0%      | 4%         | 4%                              | 4%        | 4%                 | 6%                     |
| <b>\$20,000</b>           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 13    | 1                                                                  | 0                      | 7                                          | 5                                     | 3                       | 0          | 0                   | 0             | 3            | 1           | 0                      | 1                 | 1        | 0       | 6          | 0                               | 3         | 2                  | 0                      |
| Column %                  | 4%    | 3%                                                                 | 0%                     | 3%                                         | 3%                                    | 4%                      | 0%         | 0%                  | 0%            | 5%           | 3%          | 0%                     | 1%                | 1%       | 0%      | 5%         | 0%                              | 2%        | 2%                 | 0%                     |
| <b>\$25,000</b>           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 58    | 4                                                                  | 4                      | 29                                         | 16                                    | 4                       | 10         | 1                   | 11            | 6            | 5           | 3                      | 13                | 13       | 0       | 13         | 7                               | 18        | 11                 | 9                      |
| Column %                  | 16%   | 10%                                                                | 21%                    | 13%                                        | 11%                                   | 6%                      | 13%        | 3%                  | 11%           | 9%           | 13%         | 7%                     | 18%               | 16%      | 0%      | 10%        | 27%                             | 14%       | 9%                 | 27%                    |
| <b>\$50,000</b>           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 49    | 2                                                                  | 1                      | 34                                         | 21                                    | 9                       | 6          | 1                   | 11            | 13           | 8           | 2                      | 7                 | 11       | 2       | 23         | 2                               | 23        | 19                 | 3                      |
| Column %                  | 14%   | 5%                                                                 | 5%                     | 15%                                        | 15%                                   | 13%                     | 8%         | 3%                  | 11%           | 20%          | 21%         | 5%                     | 10%               | 13%      | 10%     | 18%        | 8%                              | 18%       | 16%                | 9%                     |
| <b>\$75,000</b>           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 21    | 3                                                                  | 2                      | 15                                         | 11                                    | 5                       | 5          | 2                   | 4             | 4            | 2           | 2                      | 5                 | 7        | 0       | 9          | 1                               | 8         | 9                  | 2                      |
| Column %                  | 6%    | 8%                                                                 | 11%                    | 7%                                         | 8%                                    | 7%                      | 7%         | 5%                  | 4%            | 6%           | 5%          | 5%                     | 7%                | 9%       | 0%      | 7%         | 4%                              | 6%        | 7%                 | 6%                     |
| <b>\$100,000</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 31    | 4                                                                  | 2                      | 19                                         | 17                                    | 6                       | 7          | 3                   | 10            | 10           | 6           | 8                      | 6                 | 8        | 1       | 11         | 3                               | 16        | 13                 | 1                      |
| Column %                  | 9%    | 10%                                                                | 11%                    | 8%                                         | 12%                                   | 9%                      | 9%         | 8%                  | 10%           | 16%          | 15%         | 18%                    | 8%                | 10%      | 5%      | 9%         | 12%                             | 12%       | 11%                | 3%                     |
| <b>\$150,000</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 16    | 8                                                                  | 2                      | 14                                         | 10                                    | 6                       | 8          | 4                   | 9             | 4            | 3           | 4                      | 6                 | 8        | 3       | 11         | 0                               | 9         | 10                 | 2                      |
| Column %                  | 4%    | 20%                                                                | 11%                    | 6%                                         | 7%                                    | 9%                      | 11%        | 11%                 | 9%            | 6%           | 8%          | 9%                     | 8%                | 10%      | 14%     | 9%         | 0%                              | 7%        | 8%                 | 6%                     |
| <b>\$200,000</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 15    | 2                                                                  | 2                      | 13                                         | 10                                    | 4                       | 7          | 4                   | 7             | 2            | 2           | 8                      | 4                 | 6        | 1       | 9          | 1                               | 9         | 11                 | 2                      |
| Column %                  | 4%    | 5%                                                                 | 11%                    | 6%                                         | 7%                                    | 6%                      | 9%         | 11%                 | 7%            | 3%           | 5%          | 18%                    | 6%                | 7%       | 5%      | 7%         | 4%                              | 7%        | 9%                 | 6%                     |
| <b>\$250,000</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 5     | 1                                                                  | 0                      | 2                                          | 3                                     | 1                       | 1          | 1                   | 3             | 1            | 0           | 0                      | 1                 | 1        | 1       | 4          | 1                               | 2         | 1                  | 0                      |
| Column %                  | 1%    | 3%                                                                 | 0%                     | 1%                                         | 2%                                    | 1%                      | 1%         | 3%                  | 3%            | 2%           | 0%          | 0%                     | 1%                | 1%       | 5%      | 3%         | 4%                              | 2%        | 1%                 | 0%                     |
| <b>\$300,000</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                     | 1     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 1          | 1                   | 0             | 0            | 0           | 0                      | 1                 | 1        | 0       | 0          | 0                               | 0         | 0                  | 1                      |
| Column %                  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 1%         | 3%                  | 0%            | 0%           | 0%          | 0%                     | 1%                | 1%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 3%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q23: What is your deductible? Please select the value nearest your actual deductible. \*

|                       |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-----------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                       | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| \$350,000             |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                 | 3     | 0                                                                  | 0                      | 3                                          | 3                                     | 2                       | 1          | 1                   | 2             | 0            | 0           | 2                      | 1                 | 2        | 1       | 2          | 3                               | 3         | 3                  | 0                      |
| Column %              | 1%    | 0%                                                                 | 0%                     | 1%                                         | 2%                                    | 3%                      | 1%         | 3%                  | 2%            | 0%           | 0%          | 5%                     | 1%                | 2%       | 5%      | 2%         | 12%                             | 2%        | 2%                 | 0%                     |
| \$425,000             |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                 | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %              | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| \$500,000             |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                 | 13    | 7                                                                  | 1                      | 12                                         | 11                                    | 8                       | 9          | 8                   | 11            | 4            | 1           | 8                      | 9                 | 9        | 3       | 12         | 3                               | 9         | 10                 | 1                      |
| Column %              | 4%    | 18%                                                                | 5%                     | 5%                                         | 8%                                    | 11%                     | 12%        | 21%                 | 11%           | 6%           | 3%          | 18%                    | 13%               | 11%      | 14%     | 9%         | 12%                             | 7%        | 8%                 | 3%                     |
| \$750,000             |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                 | 1     | 0                                                                  | 0                      | 1                                          | 1                                     | 1                       | 1          | 1                   | 1             | 0            | 0           | 0                      | 1                 | 1        | 1       | 1          | 0                               | 0         | 1                  | 0                      |
| Column %              | 0%    | 0%                                                                 | 0%                     | 0%                                         | 1%                                    | 1%                      | 1%         | 3%                  | 1%            | 0%           | 0%          | 0%                     | 1%                | 1%       | 5%      | 1%         | 0%                              | 0%        | 1%                 | 0%                     |
| \$1,000,000           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                 | 1     | 1                                                                  | 1                      | 1                                          | 0                                     | 1                       | 0          | 1                   | 1             | 1            | 0           | 1                      | 1                 | 1        | 0       | 1          | 1                               | 1         | 1                  | 0                      |
| Column %              | 0%    | 3%                                                                 | 5%                     | 0%                                         | 0%                                    | 1%                      | 0%         | 3%                  | 1%            | 2%           | 0%          | 2%                     | 1%                | 1%       | 0%      | 1%         | 4%                              | 1%        | 1%                 | 0%                     |
| More than \$1,000,000 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                 | 9     | 4                                                                  | 1                      | 7                                          | 7                                     | 6                       | 4          | 5                   | 6             | 6            | 4           | 4                      | 4                 | 4        | 5       | 6          | 3                               | 4         | 6                  | 1                      |
| Column %              | 3%    | 10%                                                                | 5%                     | 3%                                         | 5%                                    | 9%                      | 5%         | 13%                 | 6%            | 9%           | 10%         | 9%                     | 6%                | 5%       | 24%     | 5%         | 12%                             | 3%        | 5%                 | 3%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q24: How does your deductible compare with the previous year? \*

|                 | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-----------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                 |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size     | 360   | 40                                                                 | 20                     | 226                                        | 143                                   | 71                      | 76         | 38                  | 96            | 65           | 41          | 44                     | 73                | 82       | 21      | 130        | 26                              | 129       | 122                | 35                     |
| Increased       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count           | 45    | 6                                                                  | 3                      | 32                                         | 21                                    | 12                      | 13         | 8                   | 14            | 8            | 6           | 10                     | 13                | 9        | 8       | 21         | 8                               | 19        | 22                 | 3                      |
| Column %        | 13%   | 15%                                                                | 15%                    | 14%                                        | 15%                                   | 17%                     | 17%        | 21%                 | 15%           | 12%          | 15%         | 23%                    | 18%               | 11%      | 38%     | 16%        | 31%                             | 15%       | 18%                | 9%                     |
| Stayed the Same |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count           | 310   | 34                                                                 | 17                     | 190                                        | 119                                   | 57                      | 63         | 29                  | 80            | 56           | 35          | 33                     | 59                | 72       | 13      | 108        | 18                              | 108       | 98                 | 32                     |
| Column %        | 86%   | 85%                                                                | 85%                    | 84%                                        | 83%                                   | 80%                     | 83%        | 76%                 | 83%           | 86%          | 85%         | 75%                    | 81%               | 88%      | 62%     | 83%        | 69%                             | 84%       | 80%                | 91%                    |
| Decreased       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count           | 5     | 0                                                                  | 0                      | 4                                          | 3                                     | 2                       | 0          | 1                   | 2             | 1            | 0           | 1                      | 1                 | 1        | 0       | 1          | 0                               | 2         | 2                  | 0                      |
| Column %        | 1%    | 0%                                                                 | 0%                     | 2%                                         | 2%                                    | 3%                      | 0%         | 3%                  | 2%            | 2%           | 0%          | 2%                     | 1%                | 1%       | 0%      | 1%         | 0%                              | 2%        | 2%                 | 0%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q25: Has your firm purchased a stand-alone Cyber Liability Policy? \*

|             |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 369   | 40                                                                 | 20                     | 233                                        | 147                                   | 73                      | 78         | 38                  | 97            | 66           | 41          | 44                     | 74                | 83       | 21      | 133        | 26                              | 130       | 124                | 36                     |
| Yes         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 246   | 35                                                                 | 15                     | 160                                        | 110                                   | 58                      | 62         | 34                  | 76            | 48           | 28          | 43                     | 59                | 69       | 18      | 109        | 24                              | 97        | 91                 | 27                     |
| Column %    | 67%   | 88%                                                                | 75%                    | 69%                                        | 75%                                   | 79%                     | 79%        | 89%                 | 78%           | 73%          | 68%         | 98%                    | 80%               | 83%      | 86%     | 82%        | 92%                             | 75%       | 73%                | 75%                    |
| No          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 123   | 5                                                                  | 5                      | 73                                         | 37                                    | 15                      | 16         | 4                   | 21            | 18           | 13          | 1                      | 15                | 14       | 3       | 24         | 2                               | 33        | 33                 | 9                      |
| Column %    | 33%   | 13%                                                                | 25%                    | 31%                                        | 25%                                   | 21%                     | 21%        | 11%                 | 22%           | 27%          | 32%         | 2%                     | 20%               | 17%      | 14%     | 18%        | 8%                              | 25%       | 27%                | 25%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q25a: Please indicate what influenced the decision to purchase a stand-alone Cyber Liability Policy. Check all that apply. \*

|                                    |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                    | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Valid Cases                        | 239   | 34                                                                 | 14                     | 155                                        | 108                                   | 57                      | 60         | 34                  | 76            | 47           | 27          | 43                     | 57                | 69       | 18      | 105        | 24                              | 96        | 91                 | 26                     |
| Contract requirements              |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                           | 135   | 18                                                                 | 9                      | 86                                         | 66                                    | 33                      | 39         | 26                  | 49            | 28           | 16          | 27                     | 34                | 44       | 12      | 62         | 15                              | 54        | 50                 | 20                     |
| % Valid Cases                      | 56%   | 53%                                                                | 64%                    | 55%                                        | 61%                                   | 58%                     | 65%        | 76%                 | 64%           | 60%          | 59%         | 63%                    | 60%               | 64%      | 67%     | 59%        | 63%                             | 56%       | 55%                | 77%                    |
| Other compliance requirements      |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                           | 53    | 5                                                                  | 5                      | 33                                         | 21                                    | 14                      | 10         | 7                   | 15            | 9            | 5           | 9                      | 11                | 18       | 5       | 24         | 7                               | 22        | 21                 | 5                      |
| % Valid Cases                      | 22%   | 15%                                                                | 36%                    | 21%                                        | 19%                                   | 25%                     | 17%        | 21%                 | 20%           | 19%          | 19%         | 21%                    | 19%               | 26%      | 28%     | 23%        | 29%                             | 23%       | 23%                | 19%                    |
| Concern regarding potential claims |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                           | 164   | 27                                                                 | 9                      | 113                                        | 76                                    | 43                      | 41         | 22                  | 55            | 34           | 16          | 31                     | 38                | 52       | 14      | 79         | 15                              | 67        | 71                 | 19                     |
| % Valid Cases                      | 69%   | 79%                                                                | 64%                    | 73%                                        | 70%                                   | 75%                     | 68%        | 65%                 | 72%           | 72%          | 59%         | 72%                    | 67%               | 75%      | 78%     | 75%        | 63%                             | 70%       | 78%                | 73%                    |
| Other (please specify)             |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                           | 21    | 1                                                                  | 0                      | 15                                         | 12                                    | 4                       | 5          | 4                   | 8             | 4            | 2           | 2                      | 6                 | 6        | 3       | 9          | 2                               | 11        | 10                 | 3                      |
| % Valid Cases                      | 9%    | 3%                                                                 | 0%                     | 10%                                        | 11%                                   | 7%                      | 8%         | 12%                 | 11%           | 9%           | 7%          | 5%                     | 11%               | 9%       | 17%     | 9%         | 8%                              | 11%       | 11%                | 12%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q25b: Does your firm require its consultants to carry cyber insurance? \*

|             | Total | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 363   | 40                                                                 | 19                     | 230                                        | 147                                   | 73                      | 76         | 38                  | 97            | 66           | 41          | 44                     | 73                | 83       | 21      | 130        | 26                              | 130       | 123                | 36                     |
| Yes         | 52    | 11                                                                 | 4                      | 36                                         | 23                                    | 17                      | 16         | 14                  | 23            | 18           | 7           | 11                     | 15                | 16       | 8       | 28         | 5                               | 19        | 20                 | 6                      |
| Count       | 14%   | 28%                                                                | 21%                    | 16%                                        | 16%                                   | 23%                     | 21%        | 37%                 | 24%           | 27%          | 17%         | 25%                    | 21%               | 19%      | 38%     | 22%        | 19%                             | 15%       | 16%                | 17%                    |
| No          | 311   | 29                                                                 | 15                     | 194                                        | 124                                   | 56                      | 60         | 24                  | 74            | 48           | 34          | 33                     | 58                | 67       | 13      | 102        | 21                              | 111       | 103                | 30                     |
| Count       | 86%   | 73%                                                                | 79%                    | 84%                                        | 84%                                   | 77%                     | 79%        | 63%                 | 76%           | 73%          | 83%         | 75%                    | 79%               | 81%      | 62%     | 78%        | 81%                             | 85%       | 84%                | 83%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q25c: Are consultants required to notify your firm about any cyber attacks? \*

|             | Total | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 362   | 40                                                                 | 19                     | 229                                        | 147                                   | 73                      | 76         | 38                  | 96            | 66           | 41          | 44                     | 73                | 83       | 21      | 130        | 26                              | 130       | 123                | 36                     |
| Yes         | 126   | 22                                                                 | 8                      | 78                                         | 55                                    | 38                      | 34         | 23                  | 38            | 25           | 11          | 18                     | 33                | 33       | 14      | 57         | 9                               | 47        | 49                 | 11                     |
| Count       | 35%   | 55%                                                                | 42%                    | 34%                                        | 37%                                   | 52%                     | 45%        | 61%                 | 40%           | 38%          | 27%         | 41%                    | 45%               | 40%      | 67%     | 44%        | 35%                             | 36%       | 40%                | 31%                    |
| No          | 236   | 18                                                                 | 11                     | 151                                        | 92                                    | 35                      | 42         | 15                  | 58            | 41           | 30          | 26                     | 40                | 50       | 7       | 73         | 17                              | 83        | 74                 | 25                     |
| Count       | 65%   | 45%                                                                | 58%                    | 66%                                        | 63%                                   | 48%                     | 55%        | 39%                 | 60%           | 62%          | 73%         | 59%                    | 55%               | 60%      | 33%     | 56%        | 65%                             | 64%       | 60%                | 69%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q26: What aggregate dollar limits did you purchase for cyber-insurance? Please select the value nearest your actual limit. \*

|                              |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                              | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                  | 242   | 35                                                                 | 15                     | 158                                        | 109                                   | 58                      | 60         | 34                  | 76            | 48           | 28          | 43                     | 58                | 69       | 18      | 106        | 24                              | 97        | 91                 | 26                     |
| <b>\$1,000,000</b>           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                        | 153   | 13                                                                 | 5                      | 93                                         | 58                                    | 25                      | 27         | 7                   | 35            | 22           | 16          | 14                     | 28                | 27       | 3       | 57         | 9                               | 53        | 43                 | 12                     |
| Column %                     | 63%   | 37%                                                                | 33%                    | 59%                                        | 53%                                   | 43%                     | 45%        | 21%                 | 46%           | 46%          | 57%         | 33%                    | 48%               | 39%      | 17%     | 54%        | 38%                             | 55%       | 47%                | 46%                    |
| <b>\$2,000,000</b>           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                        | 37    | 5                                                                  | 3                      | 25                                         | 17                                    | 9                       | 12         | 7                   | 11            | 6            | 2           | 8                      | 9                 | 13       | 2       | 18         | 3                               | 14        | 17                 | 8                      |
| Column %                     | 15%   | 14%                                                                | 20%                    | 16%                                        | 16%                                   | 16%                     | 20%        | 21%                 | 14%           | 13%          | 7%          | 19%                    | 16%               | 19%      | 11%     | 17%        | 13%                             | 14%       | 19%                | 31%                    |
| <b>\$3,000,000</b>           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                        | 13    | 3                                                                  | 2                      | 9                                          | 10                                    | 7                       | 5          | 3                   | 7             | 5            | 2           | 3                      | 5                 | 5        | 3       | 6          | 2                               | 6         | 6                  | 2                      |
| Column %                     | 5%    | 9%                                                                 | 13%                    | 6%                                         | 9%                                    | 12%                     | 8%         | 9%                  | 9%            | 10%          | 7%          | 7%                     | 9%                | 7%       | 17%     | 6%         | 8%                              | 6%        | 7%                 | 8%                     |
| <b>More than \$3,000,000</b> |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                        | 39    | 14                                                                 | 5                      | 31                                         | 24                                    | 17                      | 16         | 17                  | 23            | 15           | 8           | 18                     | 16                | 24       | 10      | 25         | 10                              | 24        | 25                 | 4                      |
| Column %                     | 16%   | 40%                                                                | 33%                    | 20%                                        | 22%                                   | 29%                     | 27%        | 50%                 | 30%           | 31%          | 29%         | 42%                    | 28%               | 35%      | 56%     | 24%        | 42%                             | 25%       | 27%                | 15%                    |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q27: PLI Claims Made Against Your Firm  
Please answer the questions in this section with reference to your firm’s most recently completed fiscal year.  
Did your firm have any outstanding claims? Claims are defined as a written or oral demand for money or services, or initiation of a lawsuit. \*

|             |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 367   | 40                                                                 | 20                     | 233                                        | 147                                   | 73                      | 76         | 38                  | 98            | 66           | 41          | 44                     | 73                | 84       | 21      | 131        | 26                              | 130       | 124                | 36                     |
| Yes         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 111   | 23                                                                 | 9                      | 81                                         | 59                                    | 36                      | 35         | 24                  | 50            | 27           | 16          | 34                     | 35                | 42       | 16      | 65         | 15                              | 58        | 60                 | 10                     |
| Column %    | 30%   | 58%                                                                | 45%                    | 35%                                        | 40%                                   | 49%                     | 46%        | 63%                 | 51%           | 41%          | 39%         | 77%                    | 48%               | 50%      | 76%     | 50%        | 58%                             | 45%       | 48%                | 28%                    |
| No          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 256   | 17                                                                 | 11                     | 152                                        | 88                                    | 37                      | 41         | 14                  | 48            | 39           | 25          | 10                     | 38                | 42       | 5       | 66         | 11                              | 72        | 64                 | 26                     |
| Column %    | 70%   | 43%                                                                | 55%                    | 65%                                        | 60%                                   | 51%                     | 54%        | 37%                 | 49%           | 59%          | 61%         | 23%                    | 52%               | 50%      | 24%     | 50%        | 42%                             | 55%       | 52%                | 72%                    |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q28: What was the number of outstanding claims against your firm? \*

|             |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 111   | 23                                                                 | 9                      | 81                                         | 59                                    | 36                      | 35         | 24                  | 50            | 27           | 16          | 34                     | 35                | 42       | 16      | 65         | 15                              | 58        | 60                 | 10                     |
| 1           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 53    | 3                                                                  | 4                      | 35                                         | 21                                    | 9                       | 13         | 2                   | 15            | 11           | 7           | 7                      | 13                | 14       | 0       | 23         | 5                               | 25        | 21                 | 6                      |
| Column %    | 48%   | 13%                                                                | 44%                    | 43%                                        | 36%                                   | 25%                     | 37%        | 8%                  | 30%           | 41%          | 44%         | 21%                    | 37%               | 33%      | 0%      | 35%        | 33%                             | 43%       | 35%                | 60%                    |
| 2           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 25    | 6                                                                  | 1                      | 19                                         | 13                                    | 10                      | 8          | 8                   | 13            | 4            | 3           | 8                      | 7                 | 11       | 8       | 17         | 2                               | 11        | 16                 | 1                      |
| Column %    | 23%   | 26%                                                                | 11%                    | 23%                                        | 22%                                   | 28%                     | 23%        | 33%                 | 26%           | 15%          | 19%         | 24%                    | 20%               | 26%      | 50%     | 26%        | 13%                             | 19%       | 27%                | 10%                    |
| 3           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 12    | 3                                                                  | 1                      | 11                                         | 8                                     | 5                       | 3          | 2                   | 6             | 3            | 2           | 6                      | 4                 | 3        | 1       | 9          | 2                               | 8         | 6                  | 0                      |
| Column %    | 11%   | 13%                                                                | 11%                    | 14%                                        | 14%                                   | 14%                     | 9%         | 8%                  | 12%           | 11%          | 13%         | 18%                    | 11%               | 7%       | 6%      | 14%        | 13%                             | 14%       | 10%                | 0%                     |
| 4           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 5     | 2                                                                  | 1                      | 4                                          | 4                                     | 2                       | 3          | 3                   | 3             | 0            | 0           | 1                      | 3                 | 2        | 2       | 3          | 0                               | 3         | 5                  | 0                      |
| Column %    | 5%    | 9%                                                                 | 11%                    | 5%                                         | 7%                                    | 6%                      | 9%         | 13%                 | 6%            | 0%           | 0%          | 3%                     | 9%                | 5%       | 13%     | 5%         | 0%                              | 5%        | 8%                 | 0%                     |
| 5           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 4     | 1                                                                  | 1                      | 3                                          | 4                                     | 2                       | 2          | 2                   | 3             | 2            | 1           | 2                      | 2                 | 2        | 1       | 4          | 1                               | 3         | 3                  | 2                      |
| Column %    | 4%    | 4%                                                                 | 11%                    | 4%                                         | 7%                                    | 6%                      | 6%         | 8%                  | 6%            | 7%           | 6%          | 6%                     | 6%                | 5%       | 6%      | 6%         | 7%                              | 5%        | 5%                 | 20%                    |
| 6           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1     | 1                                                                  | 0                      | 1                                          | 1                                     | 1                       | 1          | 1                   | 1             | 1            | 0           | 1                      | 1                 | 1        | 1       | 1          | 0                               | 0         | 1                  | 0                      |
| Column %    | 1%    | 4%                                                                 | 0%                     | 1%                                         | 2%                                    | 3%                      | 3%         | 4%                  | 2%            | 4%           | 0%          | 3%                     | 3%                | 2%       | 6%      | 2%         | 0%                              | 0%        | 2%                 | 0%                     |
| 7 or more   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 11    | 7                                                                  | 1                      | 8                                          | 8                                     | 7                       | 5          | 6                   | 9             | 6            | 3           | 9                      | 5                 | 9        | 3       | 8          | 5                               | 8         | 8                  | 1                      |
| Column %    | 10%   | 30%                                                                | 11%                    | 10%                                        | 14%                                   | 19%                     | 14%        | 25%                 | 18%           | 22%          | 19%         | 26%                    | 14%               | 21%      | 19%     | 12%        | 33%                             | 14%       | 13%                | 10%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q29: How does the number of claims made against your firm compare with the prior year? \*

|                            | Q2: What are your firm’s fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|----------------------------|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                            | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                | 111                                                                | 23            | 9                      | 81                                         | 59                                    | 36                      | 35         | 24                  | 50            | 27           | 16          | 34                     | 35                | 42       | 16      | 65         | 15                              | 58        | 60                 | 10                     |
| More than the prior year   |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                      | 39                                                                 | 8             | 4                      | 29                                         | 19                                    | 11                      | 15         | 11                  | 19            | 11           | 8           | 14                     | 13                | 16       | 4       | 19         | 6                               | 19        | 20                 | 3                      |
| Column %                   | 35%                                                                | 35%           | 44%                    | 36%                                        | 32%                                   | 31%                     | 43%        | 46%                 | 38%           | 41%          | 50%         | 41%                    | 37%               | 38%      | 25%     | 29%        | 40%                             | 33%       | 33%                | 30%                    |
| The same as the prior year |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                      | 58                                                                 | 14            | 4                      | 43                                         | 31                                    | 21                      | 19         | 13                  | 25            | 11           | 6           | 17                     | 21                | 22       | 12      | 38         | 7                               | 31        | 33                 | 3                      |
| Column %                   | 52%                                                                | 61%           | 44%                    | 53%                                        | 53%                                   | 58%                     | 54%        | 54%                 | 50%           | 41%          | 38%         | 50%                    | 60%               | 52%      | 75%     | 58%        | 47%                             | 53%       | 55%                | 30%                    |
| Fewer than the prior year  |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                      | 14                                                                 | 1             | 1                      | 9                                          | 9                                     | 4                       | 1          | 0                   | 6             | 5            | 2           | 3                      | 1                 | 4        | 0       | 8          | 2                               | 8         | 7                  | 4                      |
| Column %                   | 13%                                                                | 4%            | 11%                    | 11%                                        | 15%                                   | 11%                     | 3%         | 0%                  | 12%           | 19%          | 13%         | 9%                     | 3%                | 10%      | 0%      | 12%        | 13%                             | 14%       | 12%                | 40%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q30.1: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Public Sector Clients / Owners \*

|             | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 110   | 23                                                                 | 9                      | 80                                         | 58                                    | 36                      | 35         | 24                  | 49            | 26           | 16          | 34                     | 35                | 42       | 16      | 64         | 15                              | 58        | 59                 | 9                      |
| 0           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 61    | 6                                                                  | 6                      | 41                                         | 24                                    | 14                      | 14         | 10                  | 19            | 15           | 11          | 10                     | 15                | 16       | 7       | 32         | 6                               | 28        | 26                 | 5                      |
| Column %    | 55%   | 26%                                                                | 67%                    | 51%                                        | 41%                                   | 39%                     | 40%        | 42%                 | 39%           | 58%          | 69%         | 29%                    | 43%               | 38%      | 44%     | 50%        | 40%                             | 48%       | 44%                | 56%                    |
| 1           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 29    | 6                                                                  | 1                      | 22                                         | 19                                    | 11                      | 11         | 6                   | 16            | 4            | 3           | 9                      | 10                | 13       | 4       | 17         | 3                               | 15        | 17                 | 3                      |
| Column %    | 26%   | 26%                                                                | 11%                    | 28%                                        | 33%                                   | 31%                     | 31%        | 25%                 | 33%           | 15%          | 19%         | 26%                    | 29%               | 31%      | 25%     | 27%        | 20%                             | 26%       | 29%                | 33%                    |
| 2           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 7     | 4                                                                  | 1                      | 7                                          | 5                                     | 3                       | 4          | 2                   | 6             | 1            | 0           | 6                      | 4                 | 5        | 1       | 6          | 2                               | 5         | 6                  | 0                      |
| Column %    | 6%    | 17%                                                                | 11%                    | 9%                                         | 9%                                    | 8%                      | 11%        | 8%                  | 12%           | 4%           | 0%          | 18%                    | 11%               | 12%      | 6%      | 9%         | 13%                             | 9%        | 10%                | 0%                     |
| 3           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 2     | 1                                                                  | 0                      | 2                                          | 2                                     | 1                       | 0          | 0                   | 1             | 1            | 0           | 1                      | 0                 | 1        | 0       | 2          | 1                               | 2         | 2                  | 0                      |
| Column %    | 2%    | 4%                                                                 | 0%                     | 3%                                         | 3%                                    | 3%                      | 0%         | 0%                  | 2%            | 4%           | 0%          | 3%                     | 0%                | 2%       | 0%      | 3%         | 7%                              | 3%        | 3%                 | 0%                     |
| 4           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 2     | 1                                                                  | 0                      | 1                                          | 1                                     | 1                       | 1          | 1                   | 1             | 0            | 0           | 1                      | 1                 | 1        | 0       | 0          | 0                               | 2         | 2                  | 0                      |
| Column %    | 2%    | 4%                                                                 | 0%                     | 1%                                         | 2%                                    | 3%                      | 3%         | 4%                  | 2%            | 0%           | 0%          | 3%                     | 3%                | 2%       | 0%      | 0%         | 0%                              | 3%        | 3%                 | 0%                     |
| 5           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 2     | 2                                                                  | 1                      | 2                                          | 2                                     | 2                       | 2          | 2                   | 2             | 1            | 0           | 2                      | 2                 | 2        | 2       | 2          | 0                               | 1         | 2                  | 1                      |
| Column %    | 2%    | 9%                                                                 | 11%                    | 3%                                         | 3%                                    | 6%                      | 6%         | 8%                  | 4%            | 4%           | 0%          | 6%                     | 6%                | 5%       | 13%     | 3%         | 0%                              | 2%        | 3%                 | 11%                    |
| 6           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1     | 1                                                                  | 0                      | 0                                          | 0                                     | 0                       | 1          | 1                   | 0             | 0            | 0           | 1                      | 1                 | 1        | 0       | 1          | 0                               | 0         | 0                  | 0                      |
| Column %    | 1%    | 4%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 3%         | 4%                  | 0%            | 0%           | 0%          | 3%                     | 3%                | 2%       | 0%      | 2%         | 0%                              | 0%        | 0%                 | 0%                     |
| 7           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1     | 0                                                                  | 0                      | 0                                          | 1                                     | 0                       | 0          | 0                   | 1             | 1            | 1           | 1                      | 0                 | 0        | 0       | 0          | 1                               | 0         | 0                  | 0                      |
| Column %    | 1%    | 0%                                                                 | 0%                     | 0%                                         | 2%                                    | 0%                      | 0%         | 0%                  | 2%            | 4%           | 6%          | 3%                     | 0%                | 0%       | 0%      | 0%         | 7%                              | 0%        | 0%                 | 0%                     |
| 8           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 9           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 10          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q30,1: What was the number of claims made by client type? If the answer for any type of client is “0” please select that response instead of leaving it blank. - Public Sector Clients / Owners \*

|            |          | Q2: What are your firm’s fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|------------|----------|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|            |          | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Don't know | Count    | 5                                                                  | 2             | 0                      | 5                                          | 4                                     | 4                       | 2          | 2                   | 3             | 3            | 1           | 3                      | 2                 | 3        | 2       | 4          | 2                               | 5         | 4                  | 0                      |
|            | Column % | 5%                                                                 | 9%            | 0%                     | 6%                                         | 7%                                    | 11%                     | 6%         | 8%                  | 6%            | 12%          | 6%          | 9%                     | 6%                | 7%       | 13%     | 6%         | 13%                             | 9%        | 7%                 | 0%                     |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q30.2: What was the number of claims made by client type? If the answer for any type of client is “0” please select that response instead of leaving it blank. - Private Sector Clients / Owners \*

|             |    | Q2: What are your firm's fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|----|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |    | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 0  | 110                                                                | 23            | 9                      | 80                                         | 58                                    | 36                      | 35         | 24                  | 49            | 26           | 16          | 34                     | 35                | 42       | 16      | 64         | 15                              | 58        | 59                 | 9                      |
| Count       | 1  | 52                                                                 | 8             | 4                      | 36                                         | 23                                    | 14                      | 13         | 4                   | 21            | 7            | 5           | 12                     | 11                | 17       | 4       | 26         | 4                               | 24        | 24                 | 7                      |
| Column %    | 2  | 47%                                                                | 35%           | 44%                    | 45%                                        | 40%                                   | 39%                     | 37%        | 17%                 | 43%           | 27%          | 31%         | 35%                    | 31%               | 40%      | 25%     | 41%        | 27%                             | 41%       | 41%                | 78%                    |
| Count       | 3  | 31                                                                 | 5             | 1                      | 23                                         | 18                                    | 10                      | 13         | 9                   | 14            | 8            | 5           | 9                      | 14                | 13       | 5       | 18         | 3                               | 16        | 17                 | 1                      |
| Column %    | 4  | 28%                                                                | 22%           | 11%                    | 29%                                        | 31%                                   | 28%                     | 37%        | 38%                 | 29%           | 31%          | 31%         | 26%                    | 40%               | 31%      | 31%     | 28%        | 20%                             | 28%       | 29%                | 11%                    |
| Count       | 5  | 11                                                                 | 2             | 1                      | 9                                          | 5                                     | 4                       | 1          | 3                   | 3             | 3            | 2           | 3                      | 2                 | 3        | 2       | 7          | 1                               | 6         | 7                  | 0                      |
| Column %    | 6  | 10%                                                                | 9%            | 11%                    | 11%                                        | 9%                                    | 11%                     | 3%         | 13%                 | 6%            | 12%          | 13%         | 9%                     | 6%                | 7%       | 13%     | 11%        | 7%                              | 10%       | 12%                | 0%                     |
| Count       | 7  | 2                                                                  | 1             | 1                      | 2                                          | 2                                     | 0                       | 1          | 1                   | 1             | 0            | 0           | 1                      | 1                 | 1        | 1       | 2          | 1                               | 2         | 2                  | 0                      |
| Column %    | 8  | 2%                                                                 | 4%            | 11%                    | 3%                                         | 3%                                    | 0%                      | 3%         | 4%                  | 2%            | 0%           | 0%          | 3%                     | 3%                | 2%       | 6%      | 3%         | 7%                              | 3%        | 3%                 | 0%                     |
| Count       | 9  | 2                                                                  | 2             | 0                      | 1                                          | 1                                     | 1                       | 2          | 2                   | 1             | 1            | 0           | 2                      | 2                 | 2        | 0       | 2          | 1                               | 1         | 1                  | 0                      |
| Column %    | 10 | 2%                                                                 | 9%            | 0%                     | 1%                                         | 2%                                    | 3%                      | 6%         | 8%                  | 2%            | 4%           | 0%          | 6%                     | 6%                | 5%       | 0%      | 3%         | 7%                              | 2%        | 2%                 | 0%                     |
| Count       | 11 | 3                                                                  | 2             | 2                      | 3                                          | 3                                     | 3                       | 3          | 3                   | 3             | 2            | 1           | 2                      | 3                 | 2        | 2       | 3          | 1                               | 3         | 3                  | 1                      |
| Column %    | 12 | 3%                                                                 | 9%            | 22%                    | 4%                                         | 5%                                    | 8%                      | 9%         | 13%                 | 6%            | 8%           | 6%          | 6%                     | 9%                | 5%       | 13%     | 5%         | 7%                              | 5%        | 5%                 | 11%                    |
| Count       | 13 | 1                                                                  | 0             | 0                      | 0                                          | 1                                     | 0                       | 0          | 0                   | 1             | 1            | 1           | 1                      | 0                 | 0        | 0       | 0          | 1                               | 0         | 0                  | 0                      |
| Column %    | 14 | 1%                                                                 | 0%            | 0%                     | 0%                                         | 2%                                    | 0%                      | 0%         | 0%                  | 2%            | 4%           | 6%          | 3%                     | 0%                | 0%       | 0%      | 0%         | 7%                              | 0%        | 0%                 | 0%                     |
| Count       | 15 | 1                                                                  | 0             | 0                      | 1                                          | 1                                     | 1                       | 0          | 1                   | 1             | 0            | 0           | 0                      | 0                 | 1        | 1       | 1          | 1                               | 1         | 1                  | 0                      |
| Column %    | 16 | 1%                                                                 | 0%            | 0%                     | 1%                                         | 2%                                    | 3%                      | 0%         | 4%                  | 2%            | 0%           | 0%          | 0%                     | 0%                | 2%       | 6%      | 2%         | 7%                              | 2%        | 2%                 | 0%                     |
| Count       | 17 | 0                                                                  | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 18 | 0%                                                                 | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| Count       | 19 | 1                                                                  | 0             | 0                      | 0                                          | 1                                     | 0                       | 0          | 0                   | 1             | 1            | 1           | 0                      | 0                 | 0        | 0       | 0          | 1                               | 0         | 0                  | 0                      |
| Column %    | 20 | 1%                                                                 | 0%            | 0%                     | 0%                                         | 2%                                    | 0%                      | 0%         | 0%                  | 2%            | 4%           | 6%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 7%                              | 0%        | 0%                 | 0%                     |
| Count       | 21 | 2                                                                  | 1             | 0                      | 1                                          | 0                                     | 0                       | 0          | 0                   | 1             | 0            | 0           | 1                      | 0                 | 1        | 0       | 2          | 0                               | 1         | 1                  | 0                      |
| Column %    | 22 | 2%                                                                 | 4%            | 0%                     | 1%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 2%            | 0%           | 0%          | 3%                     | 0%                | 2%       | 0%      | 3%         | 0%                              | 2%        | 2%                 | 0%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q30.2: What was the number of claims made by client type? If the answer for any type of client is “0” please select that response instead of leaving it blank. - Private Sector Clients / Owners \*

|            |          | Q2: What are your firm’s fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|------------|----------|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|            |          | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Don't know | Count    | 4                                                                  | 2             | 0                      | 4                                          | 3                                     | 3                       | 2          | 1                   | 2             | 3            | 1           | 3                      | 2                 | 2        | 1       | 3          | 1                               | 4         | 3                  | 0                      |
|            | Column % | 4%                                                                 | 9%            | 0%                     | 5%                                         | 5%                                    | 8%                      | 6%         | 4%                  | 4%            | 12%          | 6%          | 9%                     | 6%                | 5%       | 6%      | 5%         | 7%                              | 7%        | 5%                 | 0%                     |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q30.3: What was the number of claims made by client type? If the answer for any type of client is “0” please select that response instead of leaving it blank. - Non Project-Owners (Prime A/Es, Contractors, etc.) \*

|             | Total | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 110   | 23                                                                 | 9                      | 80                                         | 58                                    | 36                      | 35         | 24                  | 49            | 26           | 16          | 34                     | 35                | 42       | 16      | 64         | 15                              | 58        | 59                 | 9                      |
| 0           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 61    | 15                                                                 | 6                      | 46                                         | 30                                    | 20                      | 25         | 12                  | 25            | 12           | 7           | 18                     | 24                | 25       | 10      | 38         | 6                               | 31        | 33                 | 6                      |
| Column %    | 55%   | 65%                                                                | 67%                    | 58%                                        | 52%                                   | 56%                     | 71%        | 50%                 | 51%           | 46%          | 44%         | 53%                    | 69%               | 60%      | 63%     | 59%        | 40%                             | 53%       | 56%                | 67%                    |
| 1           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 37    | 3                                                                  | 3                      | 26                                         | 19                                    | 10                      | 6          | 7                   | 16            | 8            | 6           | 8                      | 7                 | 10       | 4       | 18         | 4                               | 19        | 19                 | 2                      |
| Column %    | 34%   | 13%                                                                | 33%                    | 33%                                        | 33%                                   | 28%                     | 17%        | 29%                 | 33%           | 31%          | 38%         | 24%                    | 20%               | 24%      | 25%     | 28%        | 27%                             | 33%       | 32%                | 22%                    |
| 2           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 2     | 1                                                                  | 0                      | 1                                          | 1                                     | 1                       | 1          | 2                   | 1             | 0            | 0           | 1                      | 1                 | 2        | 1       | 2          | 1                               | 1         | 1                  | 0                      |
| Column %    | 2%    | 4%                                                                 | 0%                     | 1%                                         | 2%                                    | 3%                      | 3%         | 8%                  | 2%            | 0%           | 0%          | 3%                     | 3%                | 5%       | 6%      | 3%         | 7%                              | 2%        | 2%                 | 0%                     |
| 3           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1     | 1                                                                  | 0                      | 1                                          | 1                                     | 1                       | 1          | 1                   | 1             | 1            | 0           | 1                      | 1                 | 1        | 0       | 1          | 1                               | 1         | 1                  | 0                      |
| Column %    | 1%    | 4%                                                                 | 0%                     | 1%                                         | 2%                                    | 3%                      | 3%         | 4%                  | 2%            | 4%           | 0%          | 3%                     | 3%                | 2%       | 0%      | 2%         | 7%                              | 2%        | 2%                 | 0%                     |
| 4           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 2     | 0                                                                  | 0                      | 1                                          | 2                                     | 1                       | 0          | 1                   | 2             | 1            | 1           | 2                      | 0                 | 1        | 0       | 0          | 1                               | 1         | 1                  | 0                      |
| Column %    | 2%    | 0%                                                                 | 0%                     | 1%                                         | 3%                                    | 3%                      | 0%         | 4%                  | 4%            | 4%           | 6%          | 6%                     | 0%                | 2%       | 0%      | 0%         | 7%                              | 2%        | 2%                 | 0%                     |
| 5           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1     | 0                                                                  | 0                      | 0                                          | 1                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 1          | 0                               | 0         | 0                  | 1                      |
| Column %    | 1%    | 0%                                                                 | 0%                     | 0%                                         | 2%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 2%         | 0%                              | 0%        | 0%                 | 11%                    |
| 6           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 7           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 8           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 9           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 10          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 2     | 1                                                                  | 0                      | 1                                          | 1                                     | 0                       | 0          | 0                   | 2             | 1            | 1           | 1                      | 0                 | 1        | 0       | 1          | 1                               | 1         | 1                  | 0                      |
| Column %    | 2%    | 4%                                                                 | 0%                     | 1%                                         | 2%                                    | 0%                      | 0%         | 0%                  | 4%            | 4%           | 6%          | 3%                     | 0%                | 2%       | 0%      | 2%         | 7%                              | 2%        | 2%                 | 0%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q30.3: What was the number of claims made by client type? If the answer for any type of client is “0” please select that response instead of leaving it blank. - Non Project-Owners (Prime A/Es, Contractors, etc.) \*

|            |          |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|------------|----------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|            |          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|            |          | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Don't know | Count    | 4     | 2                                                                  | 0                      | 4                                          | 3                                     | 3                       | 2          | 1                   | 2             | 3            | 1           | 3                      | 2                 | 2        | 1       | 3          | 1                               | 4         | 3                  | 0                      |
|            | Column % | 4%    | 9%                                                                 | 0%                     | 5%                                         | 5%                                    | 8%                      | 6%         | 4%                  | 4%            | 12%          | 6%          | 9%                     | 6%                | 5%       | 6%      | 5%         | 7%                              | 7%        | 5%                 | 0%                     |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q31.1: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Construction / Contractors

|             | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 110   | 23                                                                 | 9                      | 80                                         | 58                                    | 36                      | 35         | 24                  | 49            | 26           | 16          | 34                     | 35                | 42       | 16      | 64         | 15                              | 58        | 59                 | 9                      |
| 0           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 84    | 16                                                                 | 6                      | 61                                         | 41                                    | 25                      | 27         | 19                  | 36            | 18           | 12          | 23                     | 26                | 33       | 14      | 48         | 12                              | 43        | 44                 | 5                      |
| Column %    | 76%   | 70%                                                                | 67%                    | 76%                                        | 71%                                   | 69%                     | 77%        | 79%                 | 73%           | 69%          | 75%         | 68%                    | 74%               | 79%      | 88%     | 75%        | 80%                             | 74%       | 75%                | 56%                    |
| 1           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 18    | 4                                                                  | 3                      | 13                                         | 12                                    | 8                       | 5          | 4                   | 9             | 4            | 2           | 6                      | 6                 | 6        | 1       | 12         | 1                               | 9         | 10                 | 3                      |
| Column %    | 16%   | 17%                                                                | 33%                    | 16%                                        | 21%                                   | 22%                     | 14%        | 17%                 | 18%           | 15%          | 13%         | 18%                    | 17%               | 14%      | 6%      | 19%        | 7%                              | 16%       | 17%                | 33%                    |
| 2           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 3           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 4           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1     | 1                                                                  | 0                      | 1                                          | 0                                     | 0                       | 0          | 0                   | 1             | 0            | 0           | 1                      | 0                 | 1        | 0       | 1          | 0                               | 1         | 1                  | 0                      |
| Column %    | 1%    | 4%                                                                 | 0%                     | 1%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 2%            | 0%           | 0%          | 3%                     | 0%                | 2%       | 0%      | 2%         | 0%                              | 2%        | 2%                 | 0%                     |
| 5           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 6           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 7           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 8           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 9           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 10          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1     | 0                                                                  | 0                      | 0                                          | 1                                     | 0                       | 0          | 0                   | 1             | 1            | 1           | 0                      | 0                 | 0        | 0       | 0          | 1                               | 0         | 0                  | 0                      |
| Column %    | 1%    | 0%                                                                 | 0%                     | 0%                                         | 2%                                    | 0%                      | 0%         | 0%                  | 2%            | 4%           | 6%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 7%                              | 0%        | 0%                 | 0%                     |
| Don't know  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 6     | 2                                                                  | 0                      | 5                                          | 4                                     | 3                       | 3          | 1                   | 2             | 3            | 1           | 4                      | 3                 | 2        | 1       | 3          | 1                               | 5         | 4                  | 1                      |
| Column %    | 5%    | 9%                                                                 | 0%                     | 6%                                         | 7%                                    | 8%                      | 9%         | 4%                  | 4%            | 12%          | 6%          | 12%                    | 9%                | 5%       | 6%      | 5%         | 7%                              | 9%        | 7%                 | 11%                    |

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Q31.2: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Construction Workers (e.g. Due to injury or death)

|             | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 110   | 23                                                                 | 9                      | 80                                         | 58                                    | 36                      | 35         | 24                  | 49            | 26           | 16          | 34                     | 35                | 42       | 16      | 64         | 15                              | 58        | 59                 | 9                      |
| 0           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 96    | 20                                                                 | 9                      | 70                                         | 48                                    | 30                      | 30         | 21                  | 40            | 21           | 14          | 28                     | 30                | 37       | 15      | 55         | 12                              | 50        | 51                 | 7                      |
| Column %    | 87%   | 87%                                                                | 100%                   | 88%                                        | 83%                                   | 83%                     | 86%        | 88%                 | 82%           | 81%          | 88%         | 82%                    | 86%               | 88%      | 94%     | 86%        | 80%                             | 86%       | 86%                | 78%                    |
| 1           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 7     | 1                                                                  | 0                      | 4                                          | 5                                     | 1                       | 1          | 1                   | 5             | 2            | 1           | 3                      | 1                 | 3        | 0       | 4          | 2                               | 4         | 4                  | 1                      |
| Column %    | 6%    | 4%                                                                 | 0%                     | 5%                                         | 9%                                    | 3%                      | 3%         | 4%                  | 10%           | 8%           | 6%          | 9%                     | 3%                | 7%       | 0%      | 6%         | 13%                             | 7%        | 7%                 | 11%                    |
| 2           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1     | 0                                                                  | 0                      | 1                                          | 1                                     | 1                       | 1          | 0                   | 1             | 0            | 0           | 0                      | 1                 | 0        | 0       | 1          | 0                               | 0         | 0                  | 0                      |
| Column %    | 1%    | 0%                                                                 | 0%                     | 1%                                         | 2%                                    | 3%                      | 3%         | 0%                  | 2%            | 0%           | 0%          | 0%                     | 3%                | 0%       | 0%      | 2%         | 0%                              | 0%        | 0%                 | 0%                     |
| 3           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 4           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 5           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 6           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1     | 0                                                                  | 0                      | 1                                          | 1                                     | 1                       | 0          | 1                   | 1             | 0            | 0           | 0                      | 0                 | 0        | 0       | 1          | 0                               | 0         | 1                  | 0                      |
| Column %    | 1%    | 0%                                                                 | 0%                     | 1%                                         | 2%                                    | 3%                      | 0%         | 4%                  | 2%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 2%         | 0%                              | 0%        | 2%                 | 0%                     |
| 7           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 8           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 9           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 10          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| Don't know  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 5     | 2                                                                  | 0                      | 4                                          | 3                                     | 3                       | 3          | 1                   | 2             | 3            | 1           | 3                      | 3                 | 2        | 1       | 3          | 1                               | 4         | 3                  | 1                      |
| Column %    | 5%    | 9%                                                                 | 0%                     | 5%                                         | 5%                                    | 8%                      | 9%         | 4%                  | 4%            | 12%          | 6%          | 9%                     | 9%                | 5%       | 6%      | 5%         | 7%                              | 7%        | 5%                 | 11%                    |

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Q31.3: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Non-Construction Workers (e.g. Due to injury or death) \*

|             | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 110   | 23                                                                 | 9                      | 80                                         | 58                                    | 36                      | 35         | 24                  | 49            | 26           | 16          | 34                     | 35                | 42       | 16      | 64         | 15                              | 58        | 59                 | 9                      |
| 0           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 90    | 13                                                                 | 6                      | 64                                         | 43                                    | 24                      | 25         | 16                  | 36            | 18           | 12          | 22                     | 24                | 30       | 10      | 49         | 11                              | 47        | 46                 | 7                      |
| Column %    | 82%   | 57%                                                                | 67%                    | 80%                                        | 74%                                   | 67%                     | 71%        | 67%                 | 73%           | 69%          | 75%         | 65%                    | 69%               | 71%      | 63%     | 77%        | 73%                             | 81%       | 78%                | 78%                    |
| 1           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 11    | 5                                                                  | 2                      | 8                                          | 8                                     | 5                       | 5          | 4                   | 7             | 3            | 3           | 6                      | 6                 | 7        | 4       | 8          | 2                               | 4         | 6                  | 0                      |
| Column %    | 10%   | 22%                                                                | 22%                    | 10%                                        | 14%                                   | 14%                     | 14%        | 17%                 | 14%           | 12%          | 19%         | 18%                    | 17%               | 17%      | 25%     | 13%        | 13%                             | 7%        | 10%                | 0%                     |
| 2           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 2     | 1                                                                  | 1                      | 2                                          | 2                                     | 2                       | 1          | 2                   | 2             | 0            | 0           | 1                      | 1                 | 1        | 1       | 2          | 0                               | 1         | 2                  | 1                      |
| Column %    | 2%    | 4%                                                                 | 11%                    | 3%                                         | 3%                                    | 6%                      | 3%         | 8%                  | 4%            | 0%           | 0%          | 3%                     | 3%                | 2%       | 6%      | 3%         | 0%                              | 2%        | 3%                 | 11%                    |
| 3           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1     | 1                                                                  | 0                      | 1                                          | 1                                     | 1                       | 1          | 1                   | 1             | 1            | 0           | 1                      | 1                 | 1        | 0       | 1          | 1                               | 1         | 1                  | 0                      |
| Column %    | 1%    | 4%                                                                 | 0%                     | 1%                                         | 2%                                    | 3%                      | 3%         | 4%                  | 2%            | 4%           | 0%          | 3%                     | 3%                | 2%       | 0%      | 2%         | 7%                              | 2%        | 2%                 | 0%                     |
| 4           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 5           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1     | 1                                                                  | 0                      | 1                                          | 1                                     | 1                       | 0          | 0                   | 1             | 1            | 0           | 1                      | 0                 | 1        | 0       | 1          | 0                               | 1         | 1                  | 0                      |
| Column %    | 1%    | 4%                                                                 | 0%                     | 1%                                         | 2%                                    | 3%                      | 0%         | 0%                  | 2%            | 4%           | 0%          | 3%                     | 0%                | 2%       | 0%      | 2%         | 0%                              | 2%        | 2%                 | 0%                     |
| 6           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 7           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 8           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 9           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 10          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q31.3: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Non-Construction Workers (e.g. Due to injury or death) \*

|            |          | Q2: What are your firm's fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|------------|----------|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|            |          | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Don't know | Count    | 5                                                                  | 2             | 0                      | 4                                          | 3                                     | 3                       | 3          | 1                   | 2             | 3            | 1           | 3                      | 3                 | 2        | 1       | 3          | 1                               | 4         | 3                  | 1                      |
|            | Column % | 5%                                                                 | 9%            | 0%                     | 5%                                         | 5%                                    | 8%                      | 9%         | 4%                  | 4%            | 12%          | 6%          | 9%                     | 9%                | 5%       | 6%      | 5%         | 7%                              | 7%        | 5%                 | 11%                    |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q31.4: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Others \*

|             |    | Q2: What are your firm's fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|----|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |    | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 0  | 110                                                                | 23            | 9                      | 80                                         | 58                                    | 36                      | 35         | 24                  | 49            | 26           | 16          | 34                     | 35                | 42       | 16      | 64         | 15                              | 58        | 59                 | 9                      |
| Count       | 1  | 82                                                                 | 19            | 9                      | 59                                         | 44                                    | 28                      | 28         | 21                  | 37            | 21           | 12          | 24                     | 29                | 33       | 11      | 51         | 10                              | 42        | 45                 | 4                      |
| Column %    | 2  | 75%                                                                | 83%           | 100%                   | 74%                                        | 76%                                   | 78%                     | 80%        | 88%                 | 76%           | 81%          | 75%         | 71%                    | 83%               | 79%      | 69%     | 80%        | 67%                             | 72%       | 76%                | 44%                    |
| Count       | 3  | 16                                                                 | 1             | 0                      | 12                                         | 5                                     | 2                       | 2          | 0                   | 6             | 1            | 2           | 4                      | 2                 | 5        | 2       | 6          | 3                               | 8         | 6                  | 2                      |
| Column %    | 4  | 15%                                                                | 4%            | 0%                     | 15%                                        | 9%                                    | 6%                      | 6%         | 0%                  | 12%           | 4%           | 13%         | 12%                    | 6%                | 12%      | 13%     | 9%         | 20%                             | 14%       | 10%                | 22%                    |
| Count       | 5  | 2                                                                  | 0             | 0                      | 2                                          | 1                                     | 1                       | 0          | 1                   | 1             | 0            | 0           | 1                      | 0                 | 1        | 0       | 1          | 0                               | 2         | 2                  | 0                      |
| Column %    | 6  | 2%                                                                 | 0%            | 0%                     | 3%                                         | 2%                                    | 3%                      | 0%         | 4%                  | 2%            | 0%           | 0%          | 3%                     | 0%                | 2%       | 0%      | 2%         | 0%                              | 3%        | 3%                 | 0%                     |
| Count       | 7  | 2                                                                  | 1             | 0                      | 2                                          | 2                                     | 2                       | 2          | 1                   | 2             | 0            | 0           | 1                      | 1                 | 1        | 2       | 2          | 0                               | 1         | 2                  | 1                      |
| Column %    | 8  | 2%                                                                 | 4%            | 0%                     | 3%                                         | 3%                                    | 6%                      | 6%         | 4%                  | 4%            | 0%           | 0%          | 3%                     | 3%                | 2%       | 13%     | 3%         | 0%                              | 2%        | 3%                 | 11%                    |
| Count       | 9  | 0                                                                  | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 10 | 0%                                                                 | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| Count       | 11 | 1                                                                  | 0             | 0                      | 0                                          | 1                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 1          | 0                               | 0         | 0                  | 1                      |
| Column %    | 12 | 1%                                                                 | 0%            | 0%                     | 0%                                         | 2%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 2%         | 0%                              | 0%        | 0%                 | 11%                    |
| Count       | 13 | 0                                                                  | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 14 | 0%                                                                 | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| Count       | 15 | 0                                                                  | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 16 | 0%                                                                 | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| Count       | 17 | 0                                                                  | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 18 | 0%                                                                 | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| Count       | 19 | 1                                                                  | 0             | 0                      | 0                                          | 1                                     | 0                       | 0          | 0                   | 1             | 1            | 1           | 0                      | 0                 | 0        | 0       | 0          | 1                               | 0         | 0                  | 0                      |
| Column %    | 20 | 1%                                                                 | 0%            | 0%                     | 0%                                         | 2%                                    | 0%                      | 0%         | 0%                  | 2%            | 4%           | 6%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 7%                              | 0%        | 0%                 | 0%                     |
| Count       | 21 | 0                                                                  | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 22 | 0%                                                                 | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q31.4: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Others \*

|            |          | Q2: What are your firm's fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|------------|----------|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|            |          | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Don't know | Count    | 6                                                                  | 2             | 0                      | 5                                          | 4                                     | 3                       | 3          | 1                   | 2             | 3            | 1           | 4                      | 3                 | 2        | 1       | 3          | 1                               | 5         | 4                  | 1                      |
|            | Column % | 5%                                                                 | 9%            | 0%                     | 6%                                         | 7%                                    | 8%                      | 9%         | 4%                  | 4%            | 12%          | 6%          | 12%                    | 9%                | 5%       | 6%      | 5%         | 7%                              | 9%        | 7%                 | 11%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

Auto Generated

Q32: Claims Resolution

Please answer the questions in this section with reference to your firm’s most recently completed fiscal year.

How many of your firm’s outstanding claims (including claims from prior years) were resolved in your most recently completed fiscal year? \*

|             | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 106   | 20                                                                 | 8                      | 76                                         | 55                                    | 34                      | 32         | 21                  | 46            | 24           | 15          | 31                     | 32                | 39       | 14      | 61         | 13                              | 55        | 56                 | 9                      |
| 0           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 45    | 2                                                                  | 1                      | 31                                         | 18                                    | 8                       | 8          | 5                   | 14            | 9            | 9           | 6                      | 10                | 13       | 3       | 19         | 4                               | 18        | 19                 | 1                      |
| Column %    | 42%   | 10%                                                                | 13%                    | 41%                                        | 33%                                   | 24%                     | 25%        | 24%                 | 30%           | 38%          | 60%         | 19%                    | 31%               | 33%      | 21%     | 31%        | 31%                             | 33%       | 34%                | 11%                    |
| 1           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 31    | 7                                                                  | 2                      | 19                                         | 15                                    | 11                      | 13         | 5                   | 13            | 6            | 1           | 7                      | 10                | 9        | 4       | 20         | 1                               | 15        | 15                 | 6                      |
| Column %    | 29%   | 35%                                                                | 25%                    | 25%                                        | 27%                                   | 32%                     | 41%        | 24%                 | 28%           | 25%          | 7%          | 23%                    | 31%               | 23%      | 29%     | 33%        | 8%                              | 27%       | 27%                | 67%                    |
| 2           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 16    | 5                                                                  | 2                      | 15                                         | 11                                    | 10                      | 4          | 5                   | 9             | 4            | 2           | 10                     | 5                 | 9        | 4       | 11         | 4                               | 11        | 11                 | 0                      |
| Column %    | 15%   | 25%                                                                | 25%                    | 20%                                        | 20%                                   | 29%                     | 13%        | 24%                 | 20%           | 17%          | 13%         | 32%                    | 16%               | 23%      | 29%     | 18%        | 31%                             | 20%       | 20%                | 0%                     |
| 3           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 5     | 1                                                                  | 2                      | 5                                          | 5                                     | 1                       | 4          | 3                   | 4             | 1            | 1           | 2                      | 4                 | 2        | 1       | 5          | 1                               | 5         | 5                  | 1                      |
| Column %    | 5%    | 5%                                                                 | 25%                    | 7%                                         | 9%                                    | 3%                      | 13%        | 14%                 | 9%            | 4%           | 7%          | 6%                     | 13%               | 5%       | 7%      | 8%         | 8%                              | 9%        | 9%                 | 11%                    |
| 4           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1     | 0                                                                  | 0                      | 1                                          | 1                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 1         | 1                  | 0                      |
| Column %    | 1%    | 0%                                                                 | 0%                     | 1%                                         | 2%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 2%        | 2%                 | 0%                     |
| 5           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1     | 1                                                                  | 0                      | 0                                          | 0                                     | 0                       | 1          | 1                   | 0             | 0            | 0           | 1                      | 1                 | 1        | 0       | 1          | 0                               | 0         | 0                  | 0                      |
| Column %    | 1%    | 5%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 3%         | 5%                  | 0%            | 0%           | 0%          | 3%                     | 3%                | 3%       | 0%      | 2%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 7     | 4                                                                  | 1                      | 5                                          | 5                                     | 4                       | 2          | 2                   | 6             | 4            | 2           | 5                      | 2                 | 5        | 2       | 5          | 3                               | 5         | 5                  | 1                      |
| Column %    | 7%    | 20%                                                                | 13%                    | 7%                                         | 9%                                    | 12%                     | 6%         | 10%                 | 13%           | 17%          | 13%         | 16%                    | 6%                | 13%      | 14%     | 8%         | 23%                             | 9%        | 9%                 | 11%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q33: How many claims were settled within your deductible (including costs of outside attorneys, experts, etc.)? \*

|             |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 59    | 18                                                                 | 7                      | 45                                         | 37                                    | 26                      | 24         | 16                  | 32            | 15           | 6           | 25                     | 22                | 26       | 11      | 40         | 9                               | 37        | 37                 | 8                      |
| 0           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 8     | 0                                                                  | 0                      | 7                                          | 4                                     | 4                       | 1          | 1                   | 3             | 1            | 0           | 1                      | 1                 | 4        | 1       | 7          | 0                               | 5         | 5                  | 1                      |
| Column %    | 14%   | 0%                                                                 | 0%                     | 16%                                        | 11%                                   | 15%                     | 4%         | 6%                  | 9%            | 7%           | 0%          | 4%                     | 5%                | 15%      | 9%      | 18%        | 0%                              | 14%       | 14%                | 13%                    |
| 1           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 22    | 8                                                                  | 2                      | 13                                         | 12                                    | 8                       | 12         | 5                   | 10            | 5            | 1           | 6                      | 9                 | 6        | 4       | 12         | 1                               | 10        | 11                 | 5                      |
| Column %    | 37%   | 44%                                                                | 29%                    | 29%                                        | 32%                                   | 31%                     | 50%        | 31%                 | 31%           | 33%          | 17%         | 24%                    | 41%               | 23%      | 36%     | 30%        | 11%                             | 27%       | 30%                | 63%                    |
| 2           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 15    | 4                                                                  | 2                      | 14                                         | 10                                    | 9                       | 4          | 4                   | 9             | 4            | 2           | 10                     | 5                 | 8        | 3       | 10         | 4                               | 11        | 10                 | 0                      |
| Column %    | 25%   | 22%                                                                | 29%                    | 31%                                        | 27%                                   | 35%                     | 17%        | 25%                 | 28%           | 27%          | 33%         | 40%                    | 23%               | 31%      | 27%     | 25%        | 44%                             | 30%       | 27%                | 0%                     |
| 3           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 6     | 1                                                                  | 2                      | 6                                          | 6                                     | 1                       | 4          | 3                   | 4             | 1            | 1           | 2                      | 4                 | 2        | 1       | 5          | 1                               | 6         | 6                  | 1                      |
| Column %    | 10%   | 6%                                                                 | 29%                    | 13%                                        | 16%                                   | 4%                      | 17%        | 19%                 | 13%           | 7%           | 17%         | 8%                     | 18%               | 8%       | 9%      | 13%        | 11%                             | 16%       | 16%                | 13%                    |
| 4           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 5           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1     | 1                                                                  | 0                      | 0                                          | 0                                     | 0                       | 1          | 1                   | 0             | 0            | 0           | 1                      | 1                 | 1        | 0       | 1          | 0                               | 0         | 0                  | 0                      |
| Column %    | 2%    | 6%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 4%         | 6%                  | 0%            | 0%           | 0%          | 4%                     | 5%                | 4%       | 0%      | 3%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 7     | 4                                                                  | 1                      | 5                                          | 5                                     | 4                       | 2          | 2                   | 6             | 4            | 2           | 5                      | 2                 | 5        | 2       | 5          | 3                               | 5         | 5                  | 1                      |
| Column %    | 12%   | 22%                                                                | 14%                    | 11%                                        | 14%                                   | 15%                     | 8%         | 13%                 | 19%           | 27%          | 33%         | 20%                    | 9%                | 19%      | 18%     | 13%        | 33%                             | 14%       | 14%                | 13%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q34.1: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Negotiation \*

|             | Q2: What are your firm's fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 60                                                                 | 18            | 7                      | 45                                         | 37                                    | 26                      | 23         | 16                  | 32            | 15           | 6           | 25                     | 21                | 26       | 11      | 42         | 9                               | 37        | 37                 | 7                      |
| 0           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 18                                                                 | 2             | 1                      | 12                                         | 11                                    | 4                       | 7          | 5                   | 9             | 4            | 2           | 4                      | 7                 | 6        | 2       | 10         | 2                               | 10        | 9                  | 2                      |
| Column %    | 30%                                                                | 11%           | 14%                    | 27%                                        | 30%                                   | 15%                     | 30%        | 31%                 | 28%           | 27%          | 33%         | 16%                    | 33%               | 23%      | 18%     | 24%        | 22%                             | 27%       | 24%                | 29%                    |
| 1           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 23                                                                 | 8             | 3                      | 16                                         | 12                                    | 12                      | 8          | 4                   | 11            | 6            | 2           | 10                     | 6                 | 9        | 3       | 18         | 2                               | 13        | 13                 | 3                      |
| Column %    | 38%                                                                | 44%           | 43%                    | 36%                                        | 32%                                   | 46%                     | 35%        | 25%                 | 34%           | 40%          | 33%         | 40%                    | 29%               | 35%      | 27%     | 43%        | 22%                             | 35%       | 35%                | 43%                    |
| 2           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 10                                                                 | 3             | 2                      | 10                                         | 8                                     | 6                       | 5          | 4                   | 7             | 2            | 1           | 6                      | 5                 | 5        | 4       | 7          | 2                               | 7         | 8                  | 1                      |
| Column %    | 17%                                                                | 17%           | 29%                    | 22%                                        | 22%                                   | 23%                     | 22%        | 25%                 | 22%           | 13%          | 17%         | 24%                    | 24%               | 19%      | 36%     | 17%        | 22%                             | 19%       | 22%                | 14%                    |
| 3           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 2                                                                  | 0             | 0                      | 2                                          | 2                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 1          | 1                               | 2         | 2                  | 0                      |
| Column %    | 3%                                                                 | 0%            | 0%                     | 4%                                         | 5%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 2%         | 11%                             | 5%        | 5%                 | 0%                     |
| 4           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1                                                                  | 0             | 0                      | 1                                          | 1                                     | 1                       | 0          | 1                   | 1             | 0            | 0           | 0                      | 0                 | 1        | 1       | 1          | 1                               | 1         | 1                  | 0                      |
| Column %    | 2%                                                                 | 0%            | 0%                     | 2%                                         | 3%                                    | 4%                      | 0%         | 6%                  | 3%            | 0%           | 0%          | 0%                     | 0%                | 4%       | 9%      | 2%         | 11%                             | 3%        | 3%                 | 0%                     |
| 5           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1                                                                  | 1             | 0                      | 0                                          | 0                                     | 0                       | 1          | 1                   | 0             | 0            | 0           | 1                      | 1                 | 1        | 0       | 1          | 0                               | 0         | 0                  | 0                      |
| Column %    | 2%                                                                 | 6%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 4%         | 6%                  | 0%            | 0%           | 0%          | 4%                     | 5%                | 4%       | 0%      | 2%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 5                                                                  | 4             | 1                      | 4                                          | 3                                     | 3                       | 2          | 1                   | 4             | 3            | 1           | 4                      | 2                 | 4        | 1       | 4          | 1                               | 4         | 4                  | 1                      |
| Column %    | 8%                                                                 | 22%           | 14%                    | 9%                                         | 8%                                    | 12%                     | 9%         | 6%                  | 13%           | 20%          | 17%         | 16%                    | 10%               | 15%      | 9%      | 10%        | 11%                             | 11%       | 11%                | 14%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q34.2: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Mediation \*

|             | Q2: What are your firm's fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 59                                                                 | 18            | 7                      | 44                                         | 36                                    | 25                      | 23         | 16                  | 31            | 14           | 6           | 24                     | 21                | 26       | 11      | 41         | 9                               | 36        | 36                 | 7                      |
| 0           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 38                                                                 | 11            | 6                      | 30                                         | 24                                    | 16                      | 17         | 13                  | 20            | 5            | 2           | 16                     | 15                | 17       | 8       | 29         | 4                               | 23        | 25                 | 6                      |
| Column %    | 64%                                                                | 61%           | 86%                    | 68%                                        | 67%                                   | 64%                     | 74%        | 81%                 | 65%           | 36%          | 33%         | 67%                    | 71%               | 65%      | 73%     | 71%        | 44%                             | 64%       | 69%                | 86%                    |
| 1           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 16                                                                 | 6             | 1                      | 11                                         | 8                                     | 7                       | 5          | 1                   | 7             | 7            | 2           | 6                      | 5                 | 7        | 1       | 9          | 2                               | 11        | 9                  | 1                      |
| Column %    | 27%                                                                | 33%           | 14%                    | 25%                                        | 22%                                   | 28%                     | 22%        | 6%                  | 23%           | 50%          | 33%         | 25%                    | 24%               | 27%      | 9%      | 22%        | 22%                             | 31%       | 25%                | 14%                    |
| 2           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 3                                                                  | 1             | 0                      | 3                                          | 2                                     | 2                       | 1          | 2                   | 2             | 0            | 0           | 1                      | 1                 | 2        | 2       | 3          | 1                               | 2         | 2                  | 0                      |
| Column %    | 5%                                                                 | 6%            | 0%                     | 7%                                         | 6%                                    | 8%                      | 4%         | 13%                 | 6%            | 0%           | 0%          | 4%                     | 5%                | 8%       | 18%     | 7%         | 11%                             | 6%        | 6%                 | 0%                     |
| 3           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0                                                                  | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%                                                                 | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 4           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1                                                                  | 0             | 0                      | 0                                          | 1                                     | 0                       | 0          | 0                   | 1             | 1            | 1           | 1                      | 0                 | 0        | 0       | 0          | 1                               | 0         | 0                  | 0                      |
| Column %    | 2%                                                                 | 0%            | 0%                     | 0%                                         | 3%                                    | 0%                      | 0%         | 0%                  | 3%            | 7%           | 17%         | 4%                     | 0%                | 0%       | 0%      | 0%         | 11%                             | 0%        | 0%                 | 0%                     |
| 5           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0                                                                  | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%                                                                 | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1                                                                  | 0             | 0                      | 0                                          | 1                                     | 0                       | 0          | 0                   | 1             | 1            | 1           | 0                      | 0                 | 0        | 0       | 0          | 1                               | 0         | 0                  | 0                      |
| Column %    | 2%                                                                 | 0%            | 0%                     | 0%                                         | 3%                                    | 0%                      | 0%         | 0%                  | 3%            | 7%           | 17%         | 0%                     | 0%                | 0%       | 0%      | 0%         | 11%                             | 0%        | 0%                 | 0%                     |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q34.3: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Arbitration

|             | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 59    | 18                                                                 | 7                      | 44                                         | 36                                    | 25                      | 23         | 16                  | 31            | 14           | 6           | 24                     | 21                | 26       | 11      | 41         | 9                               | 36        | 36                 | 7                      |
| 0           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 56    | 17                                                                 | 7                      | 43                                         | 35                                    | 24                      | 23         | 16                  | 30            | 13           | 6           | 23                     | 21                | 25       | 11      | 38         | 9                               | 35        | 35                 | 7                      |
| Column %    | 95%   | 94%                                                                | 100%                   | 98%                                        | 97%                                   | 96%                     | 100%       | 100%                | 97%           | 93%          | 100%        | 96%                    | 100%              | 96%      | 100%    | 93%        | 100%                            | 97%       | 97%                | 100%                   |
| 1           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 3     | 1                                                                  | 0                      | 1                                          | 1                                     | 1                       | 0          | 0                   | 1             | 1            | 0           | 1                      | 0                 | 1        | 0       | 3          | 0                               | 1         | 1                  | 0                      |
| Column %    | 5%    | 6%                                                                 | 0%                     | 2%                                         | 3%                                    | 4%                      | 0%         | 0%                  | 3%            | 7%           | 0%          | 4%                     | 0%                | 4%       | 0%      | 7%         | 0%                              | 3%        | 3%                 | 0%                     |
| 2           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 3           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 4           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 5           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |

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Q34.4: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Dismissal \*

|             | Q2: What are your firm's fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 59                                                                 | 18            | 7                      | 45                                         | 36                                    | 26                      | 23         | 16                  | 31            | 14           | 5           | 25                     | 21                | 26       | 11      | 42         | 8                               | 37        | 37                 | 7                      |
| 0           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 44                                                                 | 14            | 5                      | 35                                         | 27                                    | 22                      | 14         | 11                  | 22            | 11           | 3           | 18                     | 12                | 19       | 8       | 30         | 5                               | 28        | 27                 | 6                      |
| Column %    | 75%                                                                | 78%           | 71%                    | 78%                                        | 75%                                   | 85%                     | 61%        | 69%                 | 71%           | 79%          | 60%         | 72%                    | 57%               | 73%      | 73%     | 71%        | 63%                             | 76%       | 73%                | 86%                    |
| 1           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 13                                                                 | 4             | 1                      | 8                                          | 7                                     | 4                       | 7          | 3                   | 7             | 2            | 1           | 6                      | 7                 | 6        | 3       | 10         | 3                               | 7         | 8                  | 1                      |
| Column %    | 22%                                                                | 22%           | 14%                    | 18%                                        | 19%                                   | 15%                     | 30%        | 19%                 | 23%           | 14%          | 20%         | 24%                    | 33%               | 23%      | 27%     | 24%        | 38%                             | 19%       | 22%                | 14%                    |
| 2           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0                                                                  | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%                                                                 | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 3           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 2                                                                  | 0             | 1                      | 2                                          | 2                                     | 0                       | 2          | 2                   | 2             | 1            | 1           | 1                      | 2                 | 1        | 0       | 2          | 0                               | 2         | 2                  | 0                      |
| Column %    | 3%                                                                 | 0%            | 14%                    | 4%                                         | 6%                                    | 0%                      | 9%         | 13%                 | 6%            | 7%           | 20%         | 4%                     | 10%               | 4%       | 0%      | 5%         | 0%                              | 5%        | 5%                 | 0%                     |
| 4           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0                                                                  | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%                                                                 | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 5           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0                                                                  | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%                                                                 | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0                                                                  | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%                                                                 | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q34.5: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Jury Trial

|             |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 58    | 17                                                                 | 7                      | 44                                         | 37                                    | 25                      | 22         | 16                  | 32            | 14           | 6           | 24                     | 20                | 25       | 11      | 40         | 9                               | 36        | 36                 | 7                      |
| 0           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 58    | 17                                                                 | 7                      | 44                                         | 37                                    | 25                      | 22         | 16                  | 32            | 14           | 6           | 24                     | 20                | 25       | 11      | 40         | 9                               | 36        | 36                 | 7                      |
| Column %    | 100%  | 100%                                                               | 100%                   | 100%                                       | 100%                                  | 100%                    | 100%       | 100%                | 100%          | 100%         | 100%        | 100%                   | 100%              | 100%     | 100%    | 100%       | 100%                            | 100%      | 100%               | 100%                   |
| 1           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 2           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 3           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 4           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 5           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |

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Q34.6: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Bench Trial

|             |  | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|--|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |  |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size |  | 58    | 17                                                                 | 7                      | 44                                         | 37                                    | 25                      | 22         | 16                  | 32            | 14           | 6           | 24                     | 20                | 25       | 11      | 40         | 9                               | 36        | 36                 | 7                      |
| 0           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 58    | 17                                                                 | 7                      | 44                                         | 37                                    | 25                      | 22         | 16                  | 32            | 14           | 6           | 24                     | 20                | 25       | 11      | 40         | 9                               | 36        | 36                 | 7                      |
| Column %    |  | 100%  | 100%                                                               | 100%                   | 100%                                       | 100%                                  | 100%                    | 100%       | 100%                | 100%          | 100%         | 100%        | 100%                   | 100%              | 100%     | 100%    | 100%       | 100%                            | 100%      | 100%               | 100%                   |
| 1           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 2           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 3           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 4           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 5           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |

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Q34.7: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Other Method

|             |  | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|--|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |  |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size |  | 57    | 17                                                                 | 7                      | 43                                         | 36                                    | 24                      | 22         | 15                  | 31            | 14           | 6           | 24                     | 20                | 24       | 10      | 39         | 8                               | 35        | 35                 | 7                      |
| 0           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 54    | 17                                                                 | 7                      | 42                                         | 33                                    | 23                      | 22         | 14                  | 29            | 13           | 5           | 22                     | 20                | 23       | 10      | 38         | 7                               | 34        | 34                 | 6                      |
| Column %    |  | 95%   | 100%                                                               | 100%                   | 98%                                        | 92%                                   | 96%                     | 100%       | 93%                 | 94%           | 93%          | 83%         | 92%                    | 100%              | 96%      | 100%    | 97%        | 88%                             | 97%       | 97%                | 86%                    |
| 1           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 1     | 0                                                                  | 0                      | 0                                          | 1                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 1          | 0                               | 0         | 0                  | 1                      |
| Column %    |  | 2%    | 0%                                                                 | 0%                     | 0%                                         | 3%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 3%         | 0%                              | 0%        | 0%                 | 14%                    |
| 2           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 1     | 0                                                                  | 0                      | 1                                          | 1                                     | 1                       | 0          | 1                   | 1             | 0            | 0           | 1                      | 0                 | 1        | 0       | 0          | 0                               | 1         | 1                  | 0                      |
| Column %    |  | 2%    | 0%                                                                 | 0%                     | 2%                                         | 3%                                    | 4%                      | 0%         | 7%                  | 3%            | 0%           | 0%          | 4%                     | 0%                | 4%       | 0%      | 0%         | 0%                              | 3%        | 3%                 | 0%                     |
| 3           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 4           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 5           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 1     | 0                                                                  | 0                      | 0                                          | 1                                     | 0                       | 0          | 0                   | 1             | 1            | 1           | 1                      | 0                 | 0        | 0       | 0          | 1                               | 0         | 0                  | 0                      |
| Column %    |  | 2%    | 0%                                                                 | 0%                     | 0%                                         | 3%                                    | 0%                      | 0%         | 0%                  | 3%            | 7%           | 17%         | 4%                     | 0%                | 0%       | 0%      | 0%         | 13%                             | 0%        | 0%                 | 0%                     |

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Q35.1: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Before Trial \*

|             | Q2: What are your firm's fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 59                                                                 | 17            | 7                      | 44                                         | 37                                    | 25                      | 22         | 16                  | 32            | 14           | 6           | 24                     | 20                | 25       | 11      | 41         | 9                               | 36        | 36                 | 7                      |
| 0           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 16                                                                 | 5             | 2                      | 13                                         | 10                                    | 8                       | 7          | 4                   | 9             | 2            | 1           | 7                      | 7                 | 4        | 1       | 10         | 3                               | 11        | 10                 | 1                      |
| Column %    | 27%                                                                | 29%           | 29%                    | 30%                                        | 27%                                   | 32%                     | 32%        | 25%                 | 28%           | 14%          | 17%         | 29%                    | 35%               | 16%      | 9%      | 24%        | 33%                             | 31%       | 28%                | 14%                    |
| 1           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 22                                                                 | 3             | 1                      | 14                                         | 11                                    | 8                       | 6          | 3                   | 8             | 5            | 0           | 5                      | 4                 | 9        | 4       | 14         | 1                               | 10        | 11                 | 4                      |
| Column %    | 37%                                                                | 18%           | 14%                    | 32%                                        | 30%                                   | 32%                     | 27%        | 19%                 | 25%           | 36%          | 0%          | 21%                    | 20%               | 36%      | 36%     | 34%        | 11%                             | 28%       | 31%                | 57%                    |
| 2           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 10                                                                 | 4             | 2                      | 9                                          | 7                                     | 5                       | 4          | 4                   | 6             | 4            | 3           | 6                      | 4                 | 6        | 3       | 9          | 2                               | 7         | 7                  | 0                      |
| Column %    | 17%                                                                | 24%           | 29%                    | 20%                                        | 19%                                   | 20%                     | 18%        | 25%                 | 19%           | 29%          | 50%         | 25%                    | 20%               | 24%      | 27%     | 22%        | 22%                             | 19%       | 19%                | 0%                     |
| 3           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 4                                                                  | 1             | 1                      | 4                                          | 4                                     | 1                       | 3          | 2                   | 3             | 0            | 0           | 1                      | 3                 | 1        | 1       | 3          | 0                               | 4         | 4                  | 1                      |
| Column %    | 7%                                                                 | 6%            | 14%                    | 9%                                         | 11%                                   | 4%                      | 14%        | 13%                 | 9%            | 0%           | 0%          | 4%                     | 15%               | 4%       | 9%      | 7%         | 0%                              | 11%       | 11%                | 14%                    |
| 4           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0                                                                  | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%                                                                 | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 5           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1                                                                  | 1             | 0                      | 0                                          | 0                                     | 0                       | 1          | 1                   | 0             | 0            | 0           | 1                      | 1                 | 1        | 0       | 1          | 0                               | 0         | 0                  | 0                      |
| Column %    | 2%                                                                 | 6%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 5%         | 6%                  | 0%            | 0%           | 0%          | 4%                     | 5%                | 4%       | 0%      | 2%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 6                                                                  | 3             | 1                      | 4                                          | 5                                     | 3                       | 1          | 2                   | 6             | 3            | 2           | 4                      | 1                 | 4        | 2       | 4          | 3                               | 4         | 4                  | 1                      |
| Column %    | 10%                                                                | 18%           | 14%                    | 9%                                         | 14%                                   | 12%                     | 5%         | 13%                 | 19%           | 21%          | 33%         | 17%                    | 5%                | 16%      | 18%     | 10%        | 33%                             | 11%       | 11%                | 14%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q35.8: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - During Trial

|             |  | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|--|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |  |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size |  | 58    | 17                                                                 | 7                      | 44                                         | 37                                    | 25                      | 22         | 16                  | 32            | 14           | 6           | 24                     | 20                | 25       | 11      | 40         | 9                               | 36        | 36                 | 7                      |
| 0           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 56    | 17                                                                 | 7                      | 43                                         | 36                                    | 25                      | 22         | 16                  | 32            | 14           | 6           | 24                     | 20                | 25       | 11      | 39         | 9                               | 35        | 35                 | 7                      |
| Column %    |  | 97%   | 100%                                                               | 100%                   | 98%                                        | 97%                                   | 100%                    | 100%       | 100%                | 100%          | 100%         | 100%        | 100%                   | 100%              | 100%     | 100%    | 98%        | 100%                            | 97%       | 97%                | 100%                   |
| 1           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 2     | 0                                                                  | 0                      | 1                                          | 1                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 1          | 0                               | 1         | 1                  | 0                      |
| Column %    |  | 3%    | 0%                                                                 | 0%                     | 2%                                         | 3%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 3%         | 0%                              | 3%        | 3%                 | 0%                     |
| 2           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 3           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 4           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 5           |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       |  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    |  | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |

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Q35.9: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - By Court Judgment

|             |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 57    | 17                                                                 | 7                      | 44                                         | 36                                    | 25                      | 22         | 16                  | 31            | 13           | 5           | 24                     | 20                | 25       | 11      | 40         | 8                               | 36        | 36                 | 7                      |
| 0           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 55    | 17                                                                 | 6                      | 43                                         | 34                                    | 25                      | 21         | 15                  | 29            | 11           | 3           | 22                     | 19                | 24       | 11      | 39         | 7                               | 35        | 35                 | 7                      |
| Column %    | 96%   | 100%                                                               | 86%                    | 98%                                        | 94%                                   | 100%                    | 95%        | 94%                 | 94%           | 85%          | 60%         | 92%                    | 95%               | 96%      | 100%    | 98%        | 88%                             | 97%       | 97%                | 100%                   |
| 1           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 2     | 0                                                                  | 1                      | 1                                          | 2                                     | 0                       | 1          | 1                   | 2             | 2            | 2           | 2                      | 1                 | 1        | 0       | 1          | 1                               | 1         | 1                  | 0                      |
| Column %    | 4%    | 0%                                                                 | 14%                    | 2%                                         | 6%                                    | 0%                      | 5%         | 6%                  | 6%            | 15%          | 40%         | 8%                     | 5%                | 4%       | 0%      | 3%         | 13%                             | 3%        | 3%                 | 0%                     |
| 2           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 3           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 4           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 5           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |

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Q35.10: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Before Arbitration

|             |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 59    | 17                                                                 | 7                      | 44                                         | 37                                    | 25                      | 22         | 16                  | 32            | 14           | 6           | 24                     | 20                | 25       | 11      | 41         | 9                               | 36        | 36                 | 7                      |
| 0           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 49    | 13                                                                 | 5                      | 36                                         | 30                                    | 20                      | 17         | 13                  | 26            | 13           | 6           | 19                     | 15                | 22       | 10      | 33         | 6                               | 29        | 28                 | 6                      |
| Column %    | 83%   | 76%                                                                | 71%                    | 82%                                        | 81%                                   | 80%                     | 77%        | 81%                 | 81%           | 93%          | 100%        | 79%                    | 75%               | 88%      | 91%     | 80%        | 67%                             | 81%       | 78%                | 86%                    |
| 1           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 7     | 3                                                                  | 1                      | 5                                          | 5                                     | 4                       | 5          | 2                   | 5             | 0            | 0           | 3                      | 4                 | 2        | 1       | 6          | 1                               | 4         | 5                  | 1                      |
| Column %    | 12%   | 18%                                                                | 14%                    | 11%                                        | 14%                                   | 16%                     | 23%        | 13%                 | 16%           | 0%           | 0%          | 13%                    | 20%               | 8%       | 9%      | 15%        | 11%                             | 11%       | 14%                | 14%                    |
| 2           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 2     | 1                                                                  | 1                      | 2                                          | 1                                     | 1                       | 0          | 1                   | 1             | 1            | 0           | 2                      | 1                 | 1        | 0       | 1          | 1                               | 2         | 2                  | 0                      |
| Column %    | 3%    | 6%                                                                 | 14%                    | 5%                                         | 3%                                    | 4%                      | 0%         | 6%                  | 3%            | 7%           | 0%          | 8%                     | 5%                | 4%       | 0%      | 2%         | 11%                             | 6%        | 6%                 | 0%                     |
| 3           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1     | 0                                                                  | 0                      | 1                                          | 1                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 1          | 1                               | 1         | 1                  | 0                      |
| Column %    | 2%    | 0%                                                                 | 0%                     | 2%                                         | 3%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 2%         | 11%                             | 3%        | 3%                 | 0%                     |
| 4           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 5           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |

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Q35.11: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - During Arbitration

|             |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 58    | 17                                                                 | 7                      | 43                                         | 36                                    | 24                      | 22         | 16                  | 31            | 13           | 6           | 23                     | 20                | 25       | 11      | 40         | 9                               | 35        | 35                 | 7                      |
| 0           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 54    | 17                                                                 | 7                      | 41                                         | 34                                    | 23                      | 22         | 16                  | 31            | 13           | 6           | 23                     | 20                | 24       | 11      | 37         | 9                               | 33        | 34                 | 7                      |
| Column %    | 93%   | 100%                                                               | 100%                   | 95%                                        | 94%                                   | 96%                     | 100%       | 100%                | 100%          | 100%         | 100%        | 100%                   | 100%              | 96%      | 100%    | 93%        | 100%                            | 94%       | 97%                | 100%                   |
| 1           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 4     | 0                                                                  | 0                      | 2                                          | 2                                     | 1                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 1        | 0       | 3          | 0                               | 2         | 1                  | 0                      |
| Column %    | 7%    | 0%                                                                 | 0%                     | 5%                                         | 6%                                    | 4%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 4%       | 0%      | 8%         | 0%                              | 6%        | 3%                 | 0%                     |
| 2           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 3           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 4           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 5           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |

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Q35.12: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - By Arbitration Decision

|             |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 58    | 17                                                                 | 7                      | 43                                         | 36                                    | 24                      | 22         | 16                  | 31            | 13           | 6           | 23                     | 20                | 25       | 11      | 40         | 9                               | 35        | 35                 | 7                      |
| 0           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 54    | 16                                                                 | 7                      | 40                                         | 33                                    | 22                      | 22         | 16                  | 29            | 11           | 5           | 22                     | 20                | 24       | 11      | 37         | 9                               | 32        | 34                 | 7                      |
| Column %    | 93%   | 94%                                                                | 100%                   | 93%                                        | 92%                                   | 92%                     | 100%       | 100%                | 94%           | 85%          | 83%         | 96%                    | 100%              | 96%      | 100%    | 93%        | 100%                            | 91%       | 97%                | 100%                   |
| 1           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 4     | 1                                                                  | 0                      | 3                                          | 3                                     | 2                       | 0          | 0                   | 2             | 2            | 1           | 1                      | 0                 | 1        | 0       | 3          | 0                               | 3         | 1                  | 0                      |
| Column %    | 7%    | 6%                                                                 | 0%                     | 7%                                         | 8%                                    | 8%                      | 0%         | 0%                  | 6%            | 15%          | 17%         | 4%                     | 0%                | 4%       | 0%      | 8%         | 0%                              | 9%        | 3%                 | 0%                     |
| 2           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 3           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 4           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 5           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |

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Q36: What was the total number of claims resolved WITHOUT any payment by your firm to the claimant? If the answer is “0” please select that response instead of leaving the space blank. \*

|             | Q2: What are your firm’s fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 59                                                                 | 17            | 7                      | 43                                         | 36                                    | 24                      | 23         | 16                  | 31            | 13           | 5           | 24                     | 21                | 25       | 11      | 40         | 9                               | 35        | 36                 | 8                      |
| 0           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 31                                                                 | 8             | 3                      | 22                                         | 17                                    | 12                      | 10         | 4                   | 14            | 7            | 1           | 11                     | 9                 | 9        | 4       | 19         | 1                               | 17        | 17                 | 4                      |
| Column %    | 53%                                                                | 47%           | 43%                    | 51%                                        | 47%                                   | 50%                     | 43%        | 25%                 | 45%           | 54%          | 20%         | 46%                    | 43%               | 36%      | 36%     | 48%        | 11%                             | 49%       | 47%                | 50%                    |
| 1           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 16                                                                 | 4             | 2                      | 12                                         | 10                                    | 8                       | 6          | 4                   | 7             | 3            | 1           | 5                      | 6                 | 8        | 3       | 12         | 4                               | 10        | 11                 | 3                      |
| Column %    | 27%                                                                | 24%           | 29%                    | 28%                                        | 28%                                   | 33%                     | 26%        | 25%                 | 23%           | 23%          | 20%         | 21%                    | 29%               | 32%      | 27%     | 30%        | 44%                             | 29%       | 31%                | 38%                    |
| 2           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 4                                                                  | 2             | 0                      | 4                                          | 3                                     | 2                       | 3          | 3                   | 3             | 0            | 0           | 3                      | 2                 | 3        | 2       | 3          | 1                               | 3         | 3                  | 0                      |
| Column %    | 7%                                                                 | 12%           | 0%                     | 9%                                         | 8%                                    | 8%                      | 13%        | 19%                 | 10%           | 0%           | 0%          | 13%                    | 10%               | 12%      | 18%     | 8%         | 11%                             | 9%        | 8%                 | 0%                     |
| 3           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 2                                                                  | 0             | 1                      | 2                                          | 2                                     | 0                       | 2          | 2                   | 2             | 1            | 1           | 1                      | 2                 | 1        | 0       | 2          | 0                               | 2         | 2                  | 0                      |
| Column %    | 3%                                                                 | 0%            | 14%                    | 5%                                         | 6%                                    | 0%                      | 9%         | 13%                 | 6%            | 8%           | 20%         | 4%                     | 10%               | 4%       | 0%      | 5%         | 0%                              | 6%        | 6%                 | 0%                     |
| 4           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 0                                                                  | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %    | 0%                                                                 | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| 5           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 1                                                                  | 1             | 0                      | 0                                          | 0                                     | 0                       | 1          | 1                   | 0             | 0            | 0           | 1                      | 1                 | 1        | 0       | 1          | 0                               | 0         | 0                  | 0                      |
| Column %    | 2%                                                                 | 6%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 4%         | 6%                  | 0%            | 0%           | 0%          | 4%                     | 5%                | 4%       | 0%      | 3%         | 0%                              | 0%        | 0%                 | 0%                     |
| More than 5 |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 5                                                                  | 2             | 1                      | 3                                          | 4                                     | 2                       | 1          | 2                   | 5             | 2            | 2           | 3                      | 1                 | 3        | 2       | 3          | 3                               | 3         | 3                  | 1                      |
| Column %    | 8%                                                                 | 12%           | 14%                    | 7%                                         | 11%                                   | 8%                      | 4%         | 13%                 | 16%           | 15%          | 40%         | 13%                    | 5%                | 12%      | 18%     | 8%         | 33%                             | 9%        | 8%                 | 13%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q37\_1X: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Defense costs YOU paid lawyers, experts, etc. \*

|                    |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                    | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size        | 61    | 18                                                                 | 7                      | 45                                         | 37                                    | 26                      | 24         | 16                  | 32            | 15           | 6           | 25                     | 22                | 26       | 11      | 42         | 9                               | 37        | 37                 | 8                      |
| Less than \$25,000 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count              | 42    | 9                                                                  | 3                      | 31                                         | 25                                    | 18                      | 15         | 9                   | 21            | 9            | 3           | 14                     | 12                | 16       | 6       | 29         | 4                               | 23        | 23                 | 6                      |
| Column %           | 69%   | 50%                                                                | 43%                    | 69%                                        | 68%                                   | 69%                     | 63%        | 56%                 | 66%           | 60%          | 50%         | 56%                    | 55%               | 62%      | 55%     | 69%        | 44%                             | 62%       | 62%                | 75%                    |
| \$25,000 or more   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count              | 19    | 9                                                                  | 4                      | 14                                         | 12                                    | 8                       | 9          | 7                   | 11            | 6            | 3           | 11                     | 10                | 10       | 5       | 13         | 5                               | 14        | 14                 | 2                      |
| Column %           | 31%   | 50%                                                                | 57%                    | 31%                                        | 32%                                   | 31%                     | 38%        | 44%                 | 34%           | 40%          | 50%         | 44%                    | 45%               | 38%      | 45%     | 31%        | 56%                             | 38%       | 38%                | 25%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q37.1: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Defense costs YOU paid lawyers, experts, etc. \*

|             | Q2: What are your firm's fields of practice? Check all that apply. |                   |                                |                                                              |                                                      |                                 |                |                               |                   |                  |                |                                |                          |              |              |                |                                                 |               |                           |                              |
|-------------|--------------------------------------------------------------------|-------------------|--------------------------------|--------------------------------------------------------------|------------------------------------------------------|---------------------------------|----------------|-------------------------------|-------------------|------------------|----------------|--------------------------------|--------------------------|--------------|--------------|----------------|-------------------------------------------------|---------------|---------------------------|------------------------------|
|             | Total                                                              | Archite<br>ctural | Buildin<br>g Commis<br>sioning | Civil /<br>General<br>(Includi<br>ng Transp<br>ortation<br>) | Constru<br>ction Engi<br>neering &<br>Inspecti<br>on | Constru<br>ction Man<br>agement | Electric<br>al | Energy<br>/<br>Industr<br>ial | Environ<br>mental | Geotec<br>hnical | Lab<br>Testing | Landsc<br>ape Archi<br>tecture | Mechan<br>ical /<br>HVAC | Plannin<br>g | Process      | Structu<br>ral | SUE-<br>Subsurf<br>ace Utili<br>ty Locatin<br>g | Surveyi<br>ng | Water /<br>Wastew<br>ater | Other<br>(please<br>specify) |
| Sample Size | 61                                                                 | 18                | 7                              | 45                                                           | 37                                                   | 26                              | 24             | 16                            | 32                | 15               | 6              | 25                             | 22                       | 26           | 11           | 42             | 9                                               | 37            | 37                        | 8                            |
| Mean        | 128,799.79                                                         | 147,500.72        | 90,142.86                      | 131,058.38                                                   | 162,640.16                                           | 187,564.85                      | 192,307.83     | 292,010.00                    | 193,896.44        | 357,430.53       | 220,972.17     | 150,480.52                     | 218,290.36               | 115,152.08   | 330,929.82   | 154,423.50     | 187,000.00                                      | 149,530.46    | 148,887.92                | 20,125.00                    |
| Median      | 5,000.00                                                           | 26,500.00         | 111,000.00                     | 5,000.00                                                     | 0.00                                                 | 0.00                            | 6,000.00       | 7,500.00                      | 2,500.00          | 15,000.00        | 69,416.50      | 10,000.00                      | 11,500.00                | 8,500.00     | 7,000.00     | 5,000.00       | 46,000.00                                       | 5,000.00      | 5,000.00                  | 2,500.00                     |
| Min         | 0.00                                                               | 0.00              | 0.00                           | 0.00                                                         | 0.00                                                 | 0.00                            | 0.00           | 0.00                          | 0.00              | 0.00             | 0.00           | 0.00                           | 0.00                     | 0.00         | 0.00         | 0.00           | 0.00                                            | 0.00          | 0.00                      | 0.00                         |
| Max         | 3,000,000.00                                                       | 813,625.00        | 200,000.00                     | 3,000,000.00                                                 | 3,000,000.00                                         | 3,000,000.00                    | 3,000,000.00   | 3,000,000.00                  | 3,000,000.00      | 3,000,000.00     | 987,000.00     | 987,000.00                     | 3,000,000.00             | 813,625.00   | 3,000,000.00 | 3,000,000.00   | 987,000.00                                      | 3,000,000.00  | 3,000,000.00              | 111,000.00                   |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q37\_4X: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Defense cost paid by the PROFESSIONAL LIABILITY INSURER \*

|               |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|---------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|               | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size   | 61    | 18                                                                 | 7                      | 45                                         | 37                                    | 26                      | 24         | 16                  | 32            | 15           | 6           | 25                     | 22                | 26       | 11      | 42         | 9                               | 37        | 37                 | 8                      |
| \$0 - Nothing |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count         | 49    | 16                                                                 | 5                      | 36                                         | 32                                    | 23                      | 23         | 13                  | 26            | 13           | 6           | 22                     | 20                | 22       | 10      | 35         | 7                               | 29        | 29                 | 6                      |
| Column %      | 80%   | 89%                                                                | 71%                    | 80%                                        | 86%                                   | 88%                     | 96%        | 81%                 | 81%           | 87%          | 100%        | 88%                    | 91%               | 85%      | 91%     | 83%        | 78%                             | 78%       | 78%                | 75%                    |
| Any Amount    |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count         | 12    | 2                                                                  | 2                      | 9                                          | 5                                     | 3                       | 1          | 3                   | 6             | 2            | 0           | 3                      | 2                 | 4        | 1       | 7          | 2                               | 8         | 8                  | 2                      |
| Column %      | 20%   | 11%                                                                | 29%                    | 20%                                        | 14%                                   | 12%                     | 4%         | 19%                 | 19%           | 13%          | 0%          | 12%                    | 9%                | 15%      | 9%      | 17%        | 22%                             | 22%       | 22%                | 25%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q37.4: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Defense cost paid by the PROFESSIONAL LIABILITY INSURER \*

|             | Total      | Q2: What are your firm's fields of practice? Check all that apply. |                                |                                                              |                                                      |                                 |                |                               |                   |                  |                |                                |                          |              |            |                |                                                 |               |                           |                              |
|-------------|------------|--------------------------------------------------------------------|--------------------------------|--------------------------------------------------------------|------------------------------------------------------|---------------------------------|----------------|-------------------------------|-------------------|------------------|----------------|--------------------------------|--------------------------|--------------|------------|----------------|-------------------------------------------------|---------------|---------------------------|------------------------------|
|             |            | Archite<br>ctural                                                  | Buildin<br>g Commis<br>sioning | Civil /<br>General<br>(Includi<br>ng Transp<br>ortation<br>) | Constru<br>ction Engin<br>eering &<br>Inspecti<br>on | Constru<br>ction Man<br>agement | Electric<br>al | Energy<br>/<br>Industr<br>ial | Environ<br>mental | Geotec<br>hnical | Lab<br>Testing | Landsc<br>ape Archi<br>tecture | Mechan<br>ical /<br>HVAC | Plannin<br>g | Process    | Structu<br>ral | SUE-<br>Subsurf<br>ace Utili<br>ty Locatin<br>g | Surveyi<br>ng | Water /<br>Wastew<br>ater | Other<br>(please<br>specify) |
| Sample Size | 61         | 18                                                                 | 7                              | 45                                                           | 37                                                   | 26                              | 24             | 16                            | 32                | 15               | 6              | 25                             | 22                       | 26           | 11         | 42             | 9                                               | 37            | 37                        | 8                            |
| Mean        | 9,918.03   | 16,666.67                                                          | 36,428.57                      | 12,777.78                                                    | 5,000.00                                             | 15,576.92                       | 208.33         | 25,312.50                     | 14,531.25         | 17,000.00        | 0.00           | 12,200.00                      | 11,590.91                | 18,846.15    | 13,636.36  | 12,380.95      | 44,444.44                                       | 14,459.46     | 14,189.19                 | 5,625.00                     |
| Median      | 0.00       | 0.00                                                               | 0.00                           | 0.00                                                         | 0.00                                                 | 0.00                            | 0.00           | 0.00                          | 0.00              | 0.00             | 0.00           | 0.00                           | 0.00                     | 0.00         | 0.00       | 0.00           | 0.00                                            | 0.00          | 0.00                      | 0.00                         |
| Min         | 0.00       | 0.00                                                               | 0.00                           | 0.00                                                         | 0.00                                                 | 0.00                            | 0.00           | 0.00                          | 0.00              | 0.00             | 0.00           | 0.00                           | 0.00                     | 0.00         | 0.00       | 0.00           | 0.00                                            | 0.00          | 0.00                      | 0.00                         |
| Max         | 250,000.00 | 250,000.00                                                         | 250,000.00                     | 250,000.00                                                   | 150,000.00                                           | 250,000.00                      | 5,000.00       | 250,000.00                    | 250,000.00        | 250,000.00       | 0.00           | 250,000.00                     | 250,000.00               | 250,000.00   | 150,000.00 | 250,000.00     | 250,000.00                                      | 250,000.00    | 250,000.00                | 40,000.00                    |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q37\_5X: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Amount of award or settlement YOU paid (including any fees due your firm that were waived or forfeited) \*

|                    | Q2: What are your firm's fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------------|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                    | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size        | 61                                                                 | 18            | 7                      | 45                                         | 37                                    | 26                      | 24         | 16                  | 32            | 15           | 6           | 25                     | 22                | 26       | 11      | 42         | 9                               | 37        | 37                 | 8                      |
| Less than \$10,000 |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count              | 29                                                                 | 7             | 2                      | 19                                         | 16                                    | 10                      | 14         | 7                   | 13            | 7            | 3           | 9                      | 12                | 10       | 4       | 20         | 3                               | 15        | 15                 | 4                      |
| Column %           | 48%                                                                | 39%           | 29%                    | 42%                                        | 43%                                   | 38%                     | 58%        | 44%                 | 41%           | 47%          | 50%         | 36%                    | 55%               | 38%      | 36%     | 48%        | 33%                             | 41%       | 41%                | 50%                    |
| \$10,000 or more   |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count              | 32                                                                 | 11            | 5                      | 26                                         | 21                                    | 16                      | 10         | 9                   | 19            | 8            | 3           | 16                     | 10                | 16       | 7       | 22         | 6                               | 22        | 22                 | 4                      |
| Column %           | 52%                                                                | 61%           | 71%                    | 58%                                        | 57%                                   | 62%                     | 42%        | 56%                 | 59%           | 53%          | 50%         | 64%                    | 45%               | 62%      | 64%     | 52%        | 67%                             | 59%       | 59%                | 50%                    |
| Min                | 1.00                                                               | 1.00          | 1.00                   | 1.00                                       | 1.00                                  | 1.00                    | 1.00       | 1.00                | 1.00          | 1.00         | 1.00        | 1.00                   | 1.00              | 1.00     | 1.00    | 1.00       | 1.00                            | 1.00      | 1.00               | 1.00                   |
| Max                | 2.00                                                               | 2.00          | 2.00                   | 2.00                                       | 2.00                                  | 2.00                    | 2.00       | 2.00                | 2.00          | 2.00         | 2.00        | 2.00                   | 2.00              | 2.00     | 2.00    | 2.00       | 2.00                            | 2.00      | 2.00               | 2.00                   |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q37.5: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Amount of award or settlement YOU paid<br /> (including any fees due your firm that were waived or forfeited) \*

|             | Total        | Q2: What are your firm’s fields of practice? Check all that apply. |                                |                                                              |                                                         |                                    |                |                               |                   |                  |                |                                   |                          |              |            |                |                                                   |               |                           |                              |
|-------------|--------------|--------------------------------------------------------------------|--------------------------------|--------------------------------------------------------------|---------------------------------------------------------|------------------------------------|----------------|-------------------------------|-------------------|------------------|----------------|-----------------------------------|--------------------------|--------------|------------|----------------|---------------------------------------------------|---------------|---------------------------|------------------------------|
|             |              | Archite<br>ctural                                                  | Buildin<br>g Commis<br>sioning | Civil /<br>General<br>(Includi<br>ng Transp<br>ortation<br>) | Constru<br>ction<br>Enginee<br>ring &<br>Inspect<br>ion | Constru<br>ction<br>Manage<br>ment | Electric<br>al | Energy<br>/<br>Industr<br>ial | Environ<br>mental | Geotec<br>hnical | Lab<br>Testing | Landsc<br>ape<br>Archite<br>cture | Mechan<br>ical /<br>HVAC | Plannin<br>g | Process    | Structu<br>ral | SUE-<br>Subsurf<br>ace<br>Utility<br>Locatin<br>g | Surveyi<br>ng | Water /<br>Wastew<br>ater | Other<br>(please<br>specify) |
| Sample Size | 61           | 18                                                                 | 7                              | 45                                                           | 37                                                      | 26                                 | 24             | 16                            | 32                | 15               | 6              | 25                                | 22                       | 26           | 11         | 42             | 9                                                 | 37            | 37                        | 8                            |
| Mean        | 118,933.35   | 149,769.89                                                         | 196,475.71                     | 107,088.27                                                   | 183,781.44                                              | 160,407.05                         | 95,923.29      | 156,903.88                    | 201,399.16        | 317,871.73       | 478,341.17     | 209,434.32                        | 106,189.05               | 127,502.20   | 203,942.45 | 104,534.15     | 364,666.67                                        | 123,350.60    | 120,401.79                | 115,728.75                   |
| Median      | 10,000.00    | 18,000.00                                                          | 45,000.00                      | 20,000.00                                                    | 20,000.00                                               | 23,000.00                          | 0.00           | 15,500.00                     | 18,000.00         | 10,000.00        | 69,023.50      | 20,000.00                         | 3,665.00                 | 20,500.00    | 16,000.00  | 10,000.00      | 50,000.00                                         | 20,000.00     | 20,000.00                 | 11,250.00                    |
| Min         | 0.00         | 0.00                                                               | 0.00                           | 0.00                                                         | 0.00                                                    | 0.00                               | 0.00           | 0.00                          | 0.00              | 0.00             | 0.00           | 0.00                              | 0.00                     | 0.00         | 0.00       | 0.00           | 0.00                                              | 0.00          | 0.00                      | 0.00                         |
| Max         | 2,332,000.00 | 1,053,029.00                                                       | 860,000.00                     | 1,053,029.00                                                 | 2,332,000.00                                            | 1,053,029.00                       | 860,000.00     | 860,000.00                    | 2,332,000.00      | 2,332,000.00     | 2,332,000.00   | 2,332,000.00                      | 860,000.00               | 1,053,029.00 | 860,000.00 | 1,053,029.00   | 2,332,000.00                                      | 1,053,029.00  | 1,053,029.00              | 860,000.00                   |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q37\_6x: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Amount of award or settlement paid by the PROFESSIONAL LIABILITY INSURER

|               |       | Q2: What are your firm's fields of practice? Check all that apply. |     |     |                                                           |                                                      |                                    |     |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |
|---------------|-------|--------------------------------------------------------------------|-----|-----|-----------------------------------------------------------|------------------------------------------------------|------------------------------------|-----|-------------------------------|-------------------|------------------|----------------|-----------------------------------|--------------------------|--------------|---------|----------------|---------------------------------------------------|---------------|---------------------------|
|               |       |                                                                    |     |     | Civil /<br>General<br>(Includi<br>ng Transp<br>ortation ) | Constru<br>ction<br>Enginee<br>ring & Inspec<br>tion | Constru<br>ction<br>Manage<br>ment |     | Energy<br>/<br>Industri<br>al | Enviro<br>nmental | Geotec<br>hnical | Lab<br>Testing | Landsc<br>ape<br>Archite<br>cture | Mechan<br>ical /<br>HVAC | Plannin<br>g | Process | Structu<br>ral | SUE-<br>Subsurf<br>ace<br>Utility<br>Locatin<br>g | Surveyi<br>ng | Water /<br>Wastew<br>ater |
|               | Total |                                                                    |     |     |                                                           |                                                      |                                    |     |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |
| Sample Size   | 61    | 18                                                                 | 7   | 45  | 37                                                        | 26                                                   | 24                                 | 16  | 32                            | 15                | 6                | 25             | 22                                | 26                       | 11           | 42      | 9              | 37                                                | 37            | 8                         |
| \$0 - Nothing |       |                                                                    |     |     |                                                           |                                                      |                                    |     |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |
| Count         | 51    | 15                                                                 | 6   | 37  | 32                                                        | 20                                                   | 22                                 | 14  | 27                            | 13                | 6                | 22             | 20                                | 20                       | 9            | 34      | 7              | 29                                                | 30            | 7                         |
| Column %      | 84%   | 83%                                                                | 86% | 82% | 86%                                                       | 77%                                                  | 92%                                | 88% | 84%                           | 87%               | 100%             | 88%            | 91%                               | 77%                      | 82%          | 81%     | 78%            | 78%                                               | 81%           | 88%                       |
| Any Amount    |       |                                                                    |     |     |                                                           |                                                      |                                    |     |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |
| Count         | 10    | 3                                                                  | 1   | 8   | 5                                                         | 6                                                    | 2                                  | 2   | 5                             | 2                 | 0                | 3              | 2                                 | 6                        | 2            | 8       | 2              | 8                                                 | 7             | 1                         |
| Column %      | 16%   | 17%                                                                | 14% | 18% | 14%                                                       | 23%                                                  | 8%                                 | 13% | 16%                           | 13%               | 0%               | 12%            | 9%                                | 23%                      | 18%          | 19%     | 22%            | 22%                                               | 19%           | 13%                       |

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Q37.6: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Amount of award or settlement paid by the PROFESSIONAL LIABILITY INSURER

|             | Total            | Q2: What are your firm's fields of practice? Check all that apply. |                                |                                                              |                                                      |                                 |                  |                               |                   |                  |                |                                |                          |                  |                  |                  |                                                 |                  |                           |                              |
|-------------|------------------|--------------------------------------------------------------------|--------------------------------|--------------------------------------------------------------|------------------------------------------------------|---------------------------------|------------------|-------------------------------|-------------------|------------------|----------------|--------------------------------|--------------------------|------------------|------------------|------------------|-------------------------------------------------|------------------|---------------------------|------------------------------|
|             |                  | Archite<br>ctural                                                  | Buildin<br>g Commis<br>sioning | Civil /<br>General<br>(Includi<br>ng Transp<br>ortation<br>) | Constru<br>ction Engin<br>eering &<br>Inspecti<br>on | Constru<br>ction Man<br>agement | Electric<br>al   | Energy<br>/<br>Industr<br>ial | Environ<br>mental | Geotec<br>hnical | Lab<br>Testing | Landsc<br>ape Archi<br>tecture | Mechan<br>ical /<br>HVAC | Plannin<br>g     | Process          | Structu<br>ral   | SUE-<br>Subsurf<br>ace Utili<br>ty Locatin<br>g | Surveyi<br>ng    | Water /<br>Wastew<br>ater | Other<br>(please<br>specify) |
| Sample Size | 61               | 18                                                                 | 7                              | 45                                                           | 37                                                   | 26                              | 24               | 16                            | 32                | 15               | 6              | 25                             | 22                       | 26               | 11               | 42               | 9                                               | 37               | 37                        | 8                            |
| Mean        | 52,785.<br>92    | 106,111<br>.11                                                     | 71,428.<br>57                  | 68,998.<br>69                                                | 62,594.<br>59                                        | 105,615<br>.38                  | 58,750.<br>00    | 78,125.<br>00                 | 84,250.<br>00     | 35,666.<br>67    | 0.00           | 76,400.<br>00                  | 85,227.<br>27            | 113,997<br>.73   | 193,181<br>.82   | 71,903.<br>36    | 138,888<br>.89                                  | 83,917.<br>32    | 77,054.<br>05             | 11,875.<br>00                |
| Median      | 0.00             | 0.00                                                               | 0.00                           | 0.00                                                         | 0.00                                                 | 0.00                            | 0.00             | 0.00                          | 0.00              | 0.00             | 0.00           | 0.00                           | 0.00                     | 0.00             | 0.00             | 0.00             | 0.00                                            | 0.00             | 0.00                      | 0.00                         |
| Min         | 0.00             | 0.00                                                               | 0.00                           | 0.00                                                         | 0.00                                                 | 0.00                            | 0.00             | 0.00                          | 0.00              | 0.00             | 0.00           | 0.00                           | 0.00                     | 0.00             | 0.00             | 0.00             | 0.00                                            | 0.00             | 0.00                      | 0.00                         |
| Max         | 1,375,0<br>00.00 | 1,375,0<br>00.00                                                   | 500,000<br>.00                 | 1,375,0<br>00.00                                             | 1,375,0<br>00.00                                     | 1,375,0<br>00.00                | 1,375,0<br>00.00 | 750,000<br>.00                | 1,375,0<br>00.00  | 500,000<br>.00   | 0.00           | 1,375,0<br>00.00               | 1,375,0<br>00.00         | 1,375,0<br>00.00 | 1,375,0<br>00.00 | 1,375,0<br>00.00 | 750,000<br>.00                                  | 1,375,0<br>00.00 | 1,375,0<br>00.00          | 95,000.<br>00                |

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Q38: Have you made a payment as a business decision to a claimant during your most recently completed fiscal year to resolve a case when you believed the claim to be frivolous or without merit?

|             |       | Q2: What are your firm’s fields of practice? Check all that apply. |                                   |     |                                                           |                                                      |                                    |     |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |
|-------------|-------|--------------------------------------------------------------------|-----------------------------------|-----|-----------------------------------------------------------|------------------------------------------------------|------------------------------------|-----|-------------------------------|-------------------|------------------|----------------|-----------------------------------|--------------------------|--------------|---------|----------------|---------------------------------------------------|---------------|---------------------------|
|             |       |                                                                    |                                   |     | Civil /<br>General<br>(Includ<br>ing Transp<br>ortation ) | Constru<br>ction<br>Enginee<br>ring & In<br>spection | Constru<br>ction<br>Manage<br>ment |     | Energy<br>/<br>Industri<br>al | Enviro<br>nmental | Geotec<br>hnical | Lab<br>Testing | Landsc<br>ape<br>Archite<br>cture | Mechan<br>ical /<br>HVAC | Plannin<br>g | Process | Structu<br>ral | SUE-<br>Subsurf<br>ace<br>Utility<br>Locatin<br>g | Surveyi<br>ng | Water /<br>Wastew<br>ater |
|             | Total | Archite<br>ctural                                                  | Buildin<br>g<br>Commis<br>sioning |     |                                                           |                                                      |                                    |     |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |
| Sample Size | 58    | 18                                                                 | 7                                 | 44  | 36                                                        | 25                                                   | 24                                 | 16  | 32                            | 15                | 6                | 25             | 22                                | 25                       | 11           | 39      | 9              | 36                                                | 36            | 8                         |
| Yes         |       |                                                                    |                                   |     |                                                           |                                                      |                                    |     |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |
| Count       | 32    | 12                                                                 | 2                                 | 22  | 18                                                        | 13                                                   | 12                                 | 8   | 16                            | 8                 | 3                | 15             | 11                                | 14                       | 6            | 20      | 4              | 18                                                | 20            | 5                         |
| Column %    | 55%   | 67%                                                                | 29%                               | 50% | 50%                                                       | 52%                                                  | 50%                                | 50% | 50%                           | 53%               | 50%              | 60%            | 50%                               | 56%                      | 55%          | 51%     | 44%            | 50%                                               | 56%           | 63%                       |
| No          |       |                                                                    |                                   |     |                                                           |                                                      |                                    |     |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |
| Count       | 26    | 6                                                                  | 5                                 | 22  | 18                                                        | 12                                                   | 12                                 | 8   | 16                            | 7                 | 3                | 10             | 11                                | 11                       | 5            | 19      | 5              | 18                                                | 16            | 3                         |
| Column %    | 45%   | 33%                                                                | 71%                               | 50% | 50%                                                       | 48%                                                  | 50%                                | 50% | 50%                           | 47%               | 50%              | 40%            | 50%                               | 44%                      | 45%          | 49%     | 56%            | 50%                                               | 44%           | 38%                       |

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Q39: Defense of Claims and Causes of Claims

Please answer the questions in this section with reference to your firm’s most recently completed fiscal year.

What was the total number of personnel hours expended by your firm in defending ALL claims (including claims from prior years)? \*

|                      |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|----------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                      | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Location | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size          | 106   | 22                                                                 | 9                      | 78                                         | 56                                    | 35                      | 35         | 23                  | 49            | 26           | 16          | 34                     | 35                | 41       | 15      | 61         | 15                              | 57        | 58                 | 9                      |
| <b>0-49</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                | 29    | 2                                                                  | 3                      | 18                                         | 9                                     | 6                       | 6          | 1                   | 7             | 2            | 1           | 3                      | 8                 | 9        | 2       | 12         | 3                               | 14        | 10                 | 3                      |
| Column %             | 27%   | 9%                                                                 | 33%                    | 23%                                        | 16%                                   | 17%                     | 17%        | 4%                  | 14%           | 8%           | 6%          | 9%                     | 23%               | 22%      | 13%     | 20%        | 20%                             | 25%       | 17%                | 33%                    |
| <b>50-99</b>         |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                | 22    | 3                                                                  | 1                      | 17                                         | 9                                     | 4                       | 5          | 2                   | 7             | 5            | 3           | 5                      | 3                 | 6        | 1       | 14         | 1                               | 9         | 9                  | 3                      |
| Column %             | 21%   | 14%                                                                | 11%                    | 22%                                        | 16%                                   | 11%                     | 14%        | 9%                  | 14%           | 19%          | 19%         | 15%                    | 9%                | 15%      | 7%      | 23%        | 7%                              | 16%       | 16%                | 33%                    |
| <b>100-199</b>       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                | 21    | 3                                                                  | 1                      | 17                                         | 13                                    | 6                       | 9          | 7                   | 11            | 6            | 5           | 8                      | 8                 | 8        | 4       | 11         | 2                               | 11        | 15                 | 0                      |
| Column %             | 20%   | 14%                                                                | 11%                    | 22%                                        | 23%                                   | 17%                     | 26%        | 30%                 | 22%           | 23%          | 31%         | 24%                    | 23%               | 20%      | 27%     | 18%        | 13%                             | 19%       | 26%                | 0%                     |
| <b>200-499</b>       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                | 22    | 8                                                                  | 1                      | 16                                         | 14                                    | 10                      | 9          | 8                   | 13            | 7            | 4           | 8                      | 11                | 10       | 5       | 15         | 6                               | 15        | 14                 | 0                      |
| Column %             | 21%   | 36%                                                                | 11%                    | 21%                                        | 25%                                   | 29%                     | 26%        | 35%                 | 27%           | 27%          | 25%         | 24%                    | 31%               | 24%      | 33%     | 25%        | 40%                             | 26%       | 24%                | 0%                     |
| <b>500-999</b>       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                | 8     | 5                                                                  | 3                      | 8                                          | 7                                     | 7                       | 6          | 5                   | 7             | 2            | 1           | 7                      | 5                 | 7        | 3       | 7          | 1                               | 6         | 8                  | 3                      |
| Column %             | 8%    | 23%                                                                | 33%                    | 10%                                        | 13%                                   | 20%                     | 17%        | 22%                 | 14%           | 8%           | 6%          | 21%                    | 14%               | 17%      | 20%     | 11%        | 7%                              | 11%       | 14%                | 33%                    |
| <b>1,000 or more</b> |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                | 4     | 1                                                                  | 0                      | 2                                          | 4                                     | 2                       | 0          | 0                   | 4             | 4            | 2           | 3                      | 0                 | 1        | 0       | 2          | 2                               | 2         | 2                  | 0                      |
| Column %             | 4%    | 5%                                                                 | 0%                     | 3%                                         | 7%                                    | 6%                      | 0%         | 0%                  | 8%            | 15%          | 13%         | 9%                     | 0%                | 2%       | 0%      | 3%         | 13%                             | 4%        | 3%                 | 0%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q40: Please indicate any possible or alleged causes that could have contributed to the claims that your firm experienced. Check all that apply. \*

|                                                                                                                                            | Q2: What are your firm's fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                                                                                                                            | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Valid Cases                                                                                                                                | 103                                                                | 21            | 8                      | 76                                         | 55                                    | 35                      | 33         | 23                  | 48            | 26           | 16          | 33                     | 33                | 39       | 15      | 60         | 15                              | 55        | 57                 | 9                      |
| Client / Project Selection (QBS vs. cost proposal, client not knowledgeable about construction, client / project financial strength, etc.) |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                                                                                   | 26                                                                 | 7             | 3                      | 21                                         | 17                                    | 14                      | 7          | 8                   | 15            | 7            | 3           | 12                     | 7                 | 14       | 5       | 15         | 7                               | 18        | 20                 | 3                      |
| % Valid Cases                                                                                                                              | 25%                                                                | 33%           | 38%                    | 28%                                        | 31%                                   | 40%                     | 21%        | 35%                 | 31%           | 27%          | 19%         | 36%                    | 21%               | 36%      | 33%     | 25%        | 47%                             | 33%       | 35%                | 33%                    |
| Code Violation                                                                                                                             |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                                                                                   | 7                                                                  | 4             | 2                      | 5                                          | 6                                     | 4                       | 3          | 3                   | 6             | 3            | 2           | 4                      | 3                 | 4        | 1       | 5          | 2                               | 5         | 5                  | 1                      |
| % Valid Cases                                                                                                                              | 7%                                                                 | 19%           | 25%                    | 7%                                         | 11%                                   | 11%                     | 9%         | 13%                 | 13%           | 12%          | 13%         | 12%                    | 9%                | 10%      | 7%      | 8%         | 13%                             | 9%        | 9%                 | 11%                    |
| Communications (breakdowns when conflicts arise, poor team or client communication, etc.)                                                  |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                                                                                   | 40                                                                 | 15            | 3                      | 32                                         | 26                                    | 18                      | 15         | 14                  | 22            | 10           | 5           | 17                     | 15                | 21       | 9       | 26         | 8                               | 27        | 29                 | 3                      |
| % Valid Cases                                                                                                                              | 39%                                                                | 71%           | 38%                    | 42%                                        | 47%                                   | 51%                     | 45%        | 61%                 | 46%           | 38%          | 31%         | 52%                    | 45%               | 54%      | 60%     | 43%        | 53%                             | 49%       | 51%                | 33%                    |
| Contract (contract language, no contract, etc.)                                                                                            |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                                                                                   | 12                                                                 | 2             | 0                      | 8                                          | 8                                     | 5                       | 4          | 2                   | 8             | 6            | 3           | 5                      | 4                 | 5        | 4       | 7          | 4                               | 8         | 6                  | 1                      |
| % Valid Cases                                                                                                                              | 12%                                                                | 10%           | 0%                     | 11%                                        | 15%                                   | 14%                     | 12%        | 9%                  | 17%           | 23%          | 19%         | 15%                    | 12%               | 13%      | 27%     | 12%        | 27%                             | 15%       | 11%                | 11%                    |
| Error or Omission of a Technical Nature                                                                                                    |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                                                                                   | 58                                                                 | 16            | 7                      | 46                                         | 37                                    | 23                      | 23         | 18                  | 31            | 16           | 11          | 25                     | 24                | 25       | 10      | 35         | 11                              | 34        | 35                 | 5                      |
| % Valid Cases                                                                                                                              | 56%                                                                | 76%           | 88%                    | 61%                                        | 67%                                   | 66%                     | 70%        | 78%                 | 65%           | 62%          | 69%         | 76%                    | 73%               | 64%      | 67%     | 58%        | 73%                             | 62%       | 61%                | 56%                    |
| Project Management (lack of training, management of human or technical resources, turnover of staff, etc.)                                 |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                                                                                   | 22                                                                 | 6             | 1                      | 19                                         | 18                                    | 15                      | 8          | 8                   | 16            | 8            | 3           | 11                     | 6                 | 12       | 7       | 13         | 7                               | 17        | 17                 | 2                      |
| % Valid Cases                                                                                                                              | 21%                                                                | 29%           | 13%                    | 25%                                        | 33%                                   | 43%                     | 24%        | 35%                 | 33%           | 31%          | 19%         | 33%                    | 18%               | 31%      | 47%     | 22%        | 47%                             | 31%       | 30%                | 22%                    |
| Project Delays                                                                                                                             |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                                                                                   | 21                                                                 | 6             | 2                      | 16                                         | 13                                    | 9                       | 8          | 7                   | 15            | 8            | 3           | 9                      | 10                | 8        | 3       | 14         | 5                               | 13        | 13                 | 2                      |
| % Valid Cases                                                                                                                              | 20%                                                                | 29%           | 25%                    | 21%                                        | 24%                                   | 26%                     | 24%        | 30%                 | 31%           | 31%          | 19%         | 27%                    | 30%               | 21%      | 20%     | 23%        | 33%                             | 24%       | 23%                | 22%                    |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q40: Please indicate any possible or alleged causes that could have contributed to the claims that your firm experienced. Check all that apply. \*

|                                                                            | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|----------------------------------------------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                                                            |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Scope of Services (problems with scope definition, changes in scope, etc.) |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                   | 18    | 8                                                                  | 3                      | 14                                         | 12                                    | 9                       | 9          | 9                   | 11            | 7            | 3           | 10                     | 8                 | 10       | 6       | 16         | 4                               | 10        | 13                 | 3                      |
| % Valid Cases                                                              | 17%   | 38%                                                                | 38%                    | 18%                                        | 22%                                   | 26%                     | 27%        | 39%                 | 23%           | 27%          | 19%         | 30%                    | 24%               | 26%      | 40%     | 27%        | 27%                             | 18%       | 23%                | 33%                    |
| Third Party Claim                                                          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                   | 55    | 15                                                                 | 3                      | 40                                         | 31                                    | 22                      | 15         | 11                  | 29            | 12           | 7           | 20                     | 18                | 22       | 9       | 36         | 7                               | 31        | 34                 | 4                      |
| % Valid Cases                                                              | 53%   | 71%                                                                | 38%                    | 53%                                        | 56%                                   | 63%                     | 45%        | 48%                 | 60%           | 46%          | 44%         | 61%                    | 55%               | 56%      | 60%     | 60%        | 47%                             | 56%       | 60%                | 44%                    |
| Other (please specify)                                                     |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                   | 9     | 1                                                                  | 0                      | 4                                          | 2                                     | 1                       | 3          | 0                   | 3             | 2            | 1           | 1                      | 4                 | 2        | 1       | 3          | 1                               | 2         | 2                  | 1                      |
| % Valid Cases                                                              | 9%    | 5%                                                                 | 0%                     | 5%                                         | 4%                                    | 3%                      | 9%         | 0%                  | 6%            | 8%           | 6%          | 3%                     | 12%               | 5%       | 7%      | 5%         | 7%                              | 4%        | 4%                 | 11%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q41: For any claims that were either initiated or resolved during most recently completed fiscal year, please indicate the type of project involved in your LARGEST claim. - Selected Choice \*

|                                                  | Q2: What are your firm’s fields of practice? Check all that apply. |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------------------------------------------|--------------------------------------------------------------------|---------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                                  | Total                                                              | Architectural | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                                      | 101                                                                | 22            | 9                      | 77                                         | 55                                    | 35                      | 32         | 24                  | 48            | 25           | 15          | 34                     | 32                | 40       | 16      | 60         | 15                              | 56        | 58                 | 9                      |
| <b>Airport (Runway &amp; Taxiways)</b>           |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                            | 1                                                                  | 0             | 0                      | 1                                          | 1                                     | 0                       | 0          | 0                   | 1             | 0            | 0           | 1                      | 0                 | 1        | 0       | 1          | 0                               | 1         | 1                  | 1                      |
| Column %                                         | 1%                                                                 | 0%            | 0%                     | 1%                                         | 2%                                    | 0%                      | 0%         | 0%                  | 2%            | 0%           | 0%          | 3%                     | 0%                | 3%       | 0%      | 2%         | 0%                              | 2%        | 2%                 | 11%                    |
| <b>Airport (Terminals)</b>                       |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                            | 0                                                                  | 0             | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                                         | 0%                                                                 | 0%            | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| <b>Apartment</b>                                 |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                            | 4                                                                  | 0             | 1                      | 1                                          | 1                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 1                      | 1                 | 0        | 0       | 2          | 0                               | 1         | 1                  | 1                      |
| Column %                                         | 4%                                                                 | 0%            | 11%                    | 1%                                         | 2%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 3%                     | 3%                | 0%       | 0%      | 3%         | 0%                              | 2%        | 2%                 | 11%                    |
| <b>Bridges &amp; Tunnels</b>                     |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                            | 5                                                                  | 0             | 0                      | 5                                          | 3                                     | 3                       | 0          | 1                   | 2             | 1            | 1           | 2                      | 0                 | 3        | 0       | 2          | 0                               | 3         | 3                  | 0                      |
| Column %                                         | 5%                                                                 | 0%            | 0%                     | 6%                                         | 5%                                    | 9%                      | 0%         | 4%                  | 4%            | 4%           | 7%          | 6%                     | 0%                | 8%       | 0%      | 3%         | 0%                              | 5%        | 5%                 | 0%                     |
| <b>Condominium</b>                               |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                            | 4                                                                  | 1             | 0                      | 1                                          | 1                                     | 0                       | 1          | 1                   | 0             | 0            | 0           | 1                      | 2                 | 1        | 0       | 3          | 0                               | 0         | 0                  | 1                      |
| Column %                                         | 4%                                                                 | 5%            | 0%                     | 1%                                         | 2%                                    | 0%                      | 3%         | 4%                  | 0%            | 0%           | 0%          | 3%                     | 6%                | 3%       | 0%      | 5%         | 0%                              | 0%        | 0%                 | 11%                    |
| <b>Healthcare</b>                                |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                            | 3                                                                  | 1             | 1                      | 3                                          | 1                                     | 1                       | 1          | 1                   | 3             | 1            | 0           | 1                      | 1                 | 1        | 0       | 1          | 0                               | 0         | 2                  | 0                      |
| Column %                                         | 3%                                                                 | 5%            | 11%                    | 4%                                         | 2%                                    | 3%                      | 3%         | 4%                  | 6%            | 4%           | 0%          | 3%                     | 3%                | 3%       | 0%      | 2%         | 0%                              | 0%        | 3%                 | 0%                     |
| <b>Highways &amp; Streets</b>                    |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                            | 16                                                                 | 3             | 1                      | 14                                         | 9                                     | 8                       | 2          | 3                   | 9             | 4            | 1           | 6                      | 3                 | 8        | 2       | 13         | 5                               | 14        | 10                 | 0                      |
| Column %                                         | 16%                                                                | 14%           | 11%                    | 18%                                        | 16%                                   | 23%                     | 6%         | 13%                 | 19%           | 16%          | 7%          | 18%                    | 9%                | 20%      | 13%     | 22%        | 33%                             | 25%       | 17%                | 0%                     |
| <b>Hospitality (Hotel, Motel, Entertainment)</b> |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                            | 5                                                                  | 0             | 0                      | 1                                          | 2                                     | 1                       | 2          | 0                   | 1             | 1            | 1           | 1                      | 2                 | 0        | 0       | 1          | 1                               | 1         | 1                  | 0                      |
| Column %                                         | 5%                                                                 | 0%            | 0%                     | 1%                                         | 4%                                    | 3%                      | 6%         | 0%                  | 2%            | 4%           | 7%          | 3%                     | 6%                | 0%       | 0%      | 2%         | 7%                              | 2%        | 2%                 | 0%                     |
| <b>Industrial &amp; Process</b>                  |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                            | 8                                                                  | 5             | 2                      | 7                                          | 6                                     | 2                       | 4          | 4                   | 3             | 0            | 0           | 2                      | 5                 | 4        | 4       | 5          | 0                               | 5         | 6                  | 0                      |
| Column %                                         | 8%                                                                 | 23%           | 22%                    | 9%                                         | 11%                                   | 6%                      | 13%        | 17%                 | 6%            | 0%           | 0%          | 6%                     | 16%               | 10%      | 25%     | 8%         | 0%                              | 9%        | 10%                | 0%                     |
| <b>Land Development</b>                          |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                            | 10                                                                 | 1             | 0                      | 10                                         | 7                                     | 5                       | 3          | 2                   | 6             | 3            | 2           | 4                      | 3                 | 2        | 2       | 7          | 2                               | 8         | 7                  | 0                      |
| Column %                                         | 10%                                                                | 5%            | 0%                     | 13%                                        | 13%                                   | 14%                     | 9%         | 8%                  | 13%           | 12%          | 13%         | 12%                    | 9%                | 5%       | 13%     | 12%        | 13%                             | 14%       | 12%                | 0%                     |
| <b>Mass &amp; Rapid Transit</b>                  |                                                                    |               |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                            | 2                                                                  | 1             | 0                      | 2                                          | 1                                     | 1                       | 0          | 0                   | 1             | 1            | 0           | 1                      | 0                 | 1        | 0       | 1          | 0                               | 1         | 1                  | 0                      |
| Column %                                         | 2%                                                                 | 5%            | 0%                     | 3%                                         | 2%                                    | 3%                      | 0%         | 0%                  | 2%            | 4%           | 0%          | 3%                     | 0%                | 3%       | 0%      | 2%         | 0%                              | 2%        | 2%                 | 0%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q41: For any claims that were either initiated or resolved during most recently completed fiscal year, please indicate the type of project involved in your LARGEST claim. - Selected Choice \*

|                                    |          | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|------------------------------------|----------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                    |          |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Location | Surveying | Water / Wastewater | Other (please specify) |
| Office                             | Count    | 1     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 1          | 0                               | 0         | 0                  | 0                      |
|                                    | Column % | 1%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 2%         | 0%                              | 0%        | 0%                 | 0%                     |
| Residential (Single Family)        | Count    | 8     | 0                                                                  | 0                      | 6                                          | 3                                     | 1                       | 1          | 0                   | 1             | 2            | 2           | 2                      | 1                 | 3        | 0       | 3          | 1                               | 4         | 2                  | 0                      |
|                                    | Column % | 8%    | 0%                                                                 | 0%                     | 8%                                         | 5%                                    | 3%                      | 3%         | 0%                  | 2%            | 8%           | 13%         | 6%                     | 3%                | 8%       | 0%      | 5%         | 7%                              | 7%        | 3%                 | 0%                     |
| Retail                             | Count    | 1     | 0                                                                  | 1                      | 1                                          | 1                                     | 0                       | 1          | 1                   | 1             | 1            | 1           | 1                      | 1                 | 1        | 0       | 1          | 0                               | 1         | 1                  | 0                      |
|                                    | Column % | 1%    | 0%                                                                 | 11%                    | 1%                                         | 2%                                    | 0%                      | 3%         | 4%                  | 2%            | 4%           | 7%          | 3%                     | 3%                | 3%       | 0%      | 2%         | 0%                              | 2%        | 2%                 | 0%                     |
| School (Higher Education)          | Count    | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
|                                    | Column % | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| School (K-12)                      | Count    | 1     | 0                                                                  | 0                      | 1                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 1        | 0       | 1          | 0                               | 0         | 1                  | 1                      |
|                                    | Column % | 1%    | 0%                                                                 | 0%                     | 1%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 3%       | 0%      | 2%         | 0%                              | 0%        | 2%                 | 11%                    |
| Utility                            | Count    | 3     | 0                                                                  | 0                      | 2                                          | 1                                     | 1                       | 3          | 2                   | 1             | 1            | 0           | 0                      | 2                 | 0        | 1       | 2          | 0                               | 1         | 1                  | 1                      |
|                                    | Column % | 3%    | 0%                                                                 | 0%                     | 3%                                         | 2%                                    | 3%                      | 9%         | 8%                  | 2%            | 4%           | 0%          | 0%                     | 6%                | 0%       | 6%      | 3%         | 0%                              | 2%        | 2%                 | 11%                    |
| Water and/or Wastewater Conveyance | Count    | 9     | 3                                                                  | 1                      | 9                                          | 5                                     | 3                       | 5          | 1                   | 7             | 1            | 1           | 3                      | 3                 | 4        | 2       | 5          | 1                               | 6         | 9                  | 2                      |
|                                    | Column % | 9%    | 14%                                                                | 11%                    | 12%                                        | 9%                                    | 9%                      | 16%        | 4%                  | 15%           | 4%           | 7%          | 9%                     | 9%                | 10%      | 13%     | 8%         | 7%                              | 11%       | 16%                | 22%                    |
| Water and/or Wastewater Treatment  | Count    | 5     | 3                                                                  | 0                      | 4                                          | 4                                     | 3                       | 3          | 2                   | 3             | 2            | 1           | 2                      | 3                 | 3        | 2       | 3          | 0                               | 3         | 4                  | 0                      |
|                                    | Column % | 5%    | 14%                                                                | 0%                     | 5%                                         | 7%                                    | 9%                      | 9%         | 8%                  | 6%            | 8%           | 7%          | 6%                     | 9%                | 8%       | 13%     | 5%         | 0%                              | 5%        | 7%                 | 0%                     |
| Other (please specify)             | Count    | 15    | 4                                                                  | 2                      | 9                                          | 9                                     | 6                       | 6          | 6                   | 9             | 7            | 5           | 6                      | 5                 | 7        | 3       | 8          | 5                               | 7         | 8                  | 2                      |
|                                    | Column % | 15%   | 18%                                                                | 22%                    | 12%                                        | 16%                                   | 17%                     | 19%        | 25%                 | 19%           | 28%          | 33%         | 18%                    | 16%               | 18%      | 19%     | 13%        | 33%                             | 13%       | 14%                | 22%                    |

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Significant difference within groups:

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Q41a: For the claim identified in the previous question, please indicate the Project Delivery Method involved. - Selected Choice \*

|                                         |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-----------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                         | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                             | 103   | 23                                                                 | 9                      | 76                                         | 55                                    | 34                      | 34         | 24                  | 49            | 25           | 16          | 34                     | 34                | 41       | 16      | 60         | 15                              | 55        | 57                 | 9                      |
| Traditional Design-Bid-Build            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                   | 69    | 16                                                                 | 6                      | 48                                         | 35                                    | 21                      | 26         | 12                  | 33            | 14           | 8           | 25                     | 24                | 28       | 8       | 40         | 8                               | 36        | 38                 | 9                      |
| Column %                                | 67%   | 70%                                                                | 67%                    | 63%                                        | 64%                                   | 62%                     | 76%        | 50%                 | 67%           | 56%          | 50%         | 74%                    | 71%               | 68%      | 50%     | 67%        | 53%                             | 65%       | 67%                | 100%                   |
| Contractor-Led Design/Build             |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                   | 18    | 4                                                                  | 2                      | 15                                         | 11                                    | 5                       | 4          | 8                   | 8             | 5            | 3           | 5                      | 4                 | 6        | 5       | 12         | 5                               | 10        | 11                 | 0                      |
| Column %                                | 17%   | 17%                                                                | 22%                    | 20%                                        | 20%                                   | 15%                     | 12%        | 33%                 | 16%           | 20%          | 19%         | 15%                    | 12%               | 15%      | 31%     | 20%        | 33%                             | 18%       | 19%                | 0%                     |
| Consultant-Led Design/Build             |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                   | 3     | 0                                                                  | 0                      | 2                                          | 1                                     | 1                       | 0          | 0                   | 1             | 2            | 2           | 0                      | 0                 | 0        | 0       | 1          | 0                               | 1         | 0                  | 0                      |
| Column %                                | 3%    | 0%                                                                 | 0%                     | 3%                                         | 2%                                    | 3%                      | 0%         | 0%                  | 2%            | 8%           | 13%         | 0%                     | 0%                | 0%       | 0%      | 2%         | 0%                              | 2%        | 0%                 | 0%                     |
| Progressive Design/Build                |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                   | 1     | 0                                                                  | 0                      | 1                                          | 1                                     | 1                       | 1          | 1                   | 1             | 1            | 0           | 0                      | 1                 | 0        | 1       | 1          | 0                               | 1         | 1                  | 0                      |
| Column %                                | 1%    | 0%                                                                 | 0%                     | 1%                                         | 2%                                    | 3%                      | 3%         | 4%                  | 2%            | 4%           | 0%          | 0%                     | 3%                | 0%       | 6%      | 2%         | 0%                              | 2%        | 2%                 | 0%                     |
| Construction Manager at Risk            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                   | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                                | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| Construction Manager/General Contractor |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                   | 4     | 1                                                                  | 0                      | 3                                          | 3                                     | 3                       | 2          | 2                   | 3             | 1            | 1           | 2                      | 3                 | 3        | 1       | 3          | 1                               | 2         | 2                  | 0                      |
| Column %                                | 4%    | 4%                                                                 | 0%                     | 4%                                         | 5%                                    | 9%                      | 6%         | 8%                  | 6%            | 4%           | 6%          | 6%                     | 9%                | 7%       | 6%      | 5%         | 7%                              | 4%        | 4%                 | 0%                     |
| Other (please specify)                  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                   | 8     | 2                                                                  | 1                      | 7                                          | 4                                     | 3                       | 1          | 1                   | 3             | 2            | 2           | 2                      | 2                 | 4        | 1       | 3          | 1                               | 5         | 5                  | 0                      |
| Column %                                | 8%    | 9%                                                                 | 11%                    | 9%                                         | 7%                                    | 9%                      | 3%         | 4%                  | 6%            | 8%           | 13%         | 6%                     | 6%                | 10%      | 6%      | 5%         | 7%                              | 9%        | 9%                 | 0%                     |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q42: Impact of the Threat of Claim  
Has your firm reduced, dropped, or modified any service offerings due to high claims activity or other risk issues? \*

|             |     | Q2: What are your firm’s fields of practice? Check all that apply. |      |     |                                                           |                                                      |                                    |                |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |
|-------------|-----|--------------------------------------------------------------------|------|-----|-----------------------------------------------------------|------------------------------------------------------|------------------------------------|----------------|-------------------------------|-------------------|------------------|----------------|-----------------------------------|--------------------------|--------------|---------|----------------|---------------------------------------------------|---------------|---------------------------|
|             |     |                                                                    |      |     | Civil /<br>General<br>(Includ<br>ing Transp<br>ortation ) | Constru<br>ction<br>Enginee<br>ring & Inspect<br>ion | Constru<br>ction<br>Manage<br>ment | Electric<br>al | Energy<br>/<br>Industr<br>ial | Environ<br>mental | Geotec<br>hnical | Lab<br>Testing | Landsc<br>ape<br>Archite<br>cture | Mechan<br>ical /<br>HVAC | Plannin<br>g | Process | Structu<br>ral | SUE-<br>Subsurf<br>ace<br>Utility<br>Locatin<br>g | Surveyi<br>ng | Water /<br>Wastew<br>ater |
| Sample Size | 360 | 39                                                                 | 20   | 229 | 143                                                       | 72                                                   | 75                                 | 38             | 97                            | 64                | 41               | 44             | 72                                | 83                       | 21           | 127     | 26             | 127                                               | 122           | 35                        |
| Yes         |     |                                                                    |      |     |                                                           |                                                      |                                    |                |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |
| Count       | 43  | 4                                                                  | 0    | 24  | 21                                                        | 6                                                    | 6                                  | 3              | 14                            | 16                | 11               | 5              | 8                                 | 11                       | 2            | 20      | 3              | 13                                                | 13            | 3                         |
| Column %    | 12% | 10%                                                                | 0%   | 10% | 15%                                                       | 8%                                                   | 8%                                 | 8%             | 14%                           | 25%               | 27%              | 11%            | 11%                               | 13%                      | 10%          | 16%     | 12%            | 10%                                               | 11%           | 9%                        |
| No          |     |                                                                    |      |     |                                                           |                                                      |                                    |                |                               |                   |                  |                |                                   |                          |              |         |                |                                                   |               |                           |
| Count       | 317 | 35                                                                 | 20   | 205 | 122                                                       | 66                                                   | 69                                 | 35             | 83                            | 48                | 30               | 39             | 64                                | 72                       | 19           | 107     | 23             | 114                                               | 109           | 32                        |
| Column %    | 88% | 90%                                                                | 100% | 90% | 85%                                                       | 92%                                                  | 92%                                | 92%            | 86%                           | 75%               | 73%              | 89%            | 89%                               | 87%                      | 90%          | 84%     | 88%            | 90%                                               | 89%           | 91%                       |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q43: How often has your firm not pursued or has turned down work, due to concern about potential risk issues? \*

|             | Total | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             |       | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 362   | 40                                                                 | 20                     | 229                                        | 143                                   | 72                      | 76         | 38                  | 97            | 64           | 41          | 44                     | 73                | 84       | 21      | 128        | 26                              | 127       | 122                | 35                     |
| Frequently  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 16    | 2                                                                  | 0                      | 4                                          | 6                                     | 2                       | 3          | 2                   | 3             | 6            | 3           | 2                      | 5                 | 3        | 1       | 7          | 0                               | 1         | 1                  | 2                      |
| Column %    | 4%    | 5%                                                                 | 0%                     | 2%                                         | 4%                                    | 3%                      | 4%         | 5%                  | 3%            | 9%           | 7%          | 5%                     | 7%                | 4%       | 5%      | 5%         | 0%                              | 1%        | 1%                 | 6%                     |
| Sometimes   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 152   | 19                                                                 | 11                     | 103                                        | 62                                    | 29                      | 40         | 23                  | 50            | 30           | 18          | 21                     | 35                | 40       | 12      | 65         | 14                              | 59        | 56                 | 15                     |
| Column %    | 42%   | 48%                                                                | 55%                    | 45%                                        | 43%                                   | 40%                     | 53%        | 61%                 | 52%           | 47%          | 44%         | 48%                    | 48%               | 48%      | 57%     | 51%        | 54%                             | 46%       | 46%                | 43%                    |
| Rarely      |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 146   | 18                                                                 | 8                      | 91                                         | 57                                    | 32                      | 27         | 11                  | 37            | 26           | 19          | 18                     | 30                | 35       | 7       | 49         | 11                              | 56        | 52                 | 13                     |
| Column %    | 40%   | 45%                                                                | 40%                    | 40%                                        | 40%                                   | 44%                     | 36%        | 29%                 | 38%           | 41%          | 46%         | 41%                    | 41%               | 42%      | 33%     | 38%        | 42%                             | 44%       | 43%                | 37%                    |
| Never       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 48    | 1                                                                  | 1                      | 31                                         | 18                                    | 9                       | 6          | 2                   | 7             | 2            | 1           | 3                      | 3                 | 6        | 1       | 7          | 1                               | 11        | 13                 | 5                      |
| Column %    | 13%   | 3%                                                                 | 5%                     | 14%                                        | 13%                                   | 13%                     | 8%         | 5%                  | 7%            | 3%           | 2%          | 7%                     | 4%                | 7%       | 5%      | 5%         | 4%                              | 9%        | 11%                | 14%                    |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q44: Why specifically did your firm not pursue or turn the work down? Check all that apply. \*

|                                                                                              |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|----------------------------------------------------------------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                                                                              | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Valid Cases                                                                                  | 308   | 37                                                                 | 19                     | 194                                        | 123                                   | 62                      | 68         | 35                  | 86            | 60           | 39          | 39                     | 68                | 75       | 19      | 118        | 24                              | 114       | 105                | 30                     |
| Client History                                                                               |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                                     | 175   | 19                                                                 | 13                     | 117                                        | 73                                    | 37                      | 42         | 19                  | 53            | 34           | 25          | 26                     | 36                | 47       | 11      | 68         | 15                              | 70        | 68                 | 19                     |
| % Valid Cases                                                                                | 57%   | 51%                                                                | 68%                    | 60%                                        | 59%                                   | 60%                     | 62%        | 54%                 | 62%           | 57%          | 64%         | 67%                    | 53%               | 63%      | 58%     | 58%        | 63%                             | 61%       | 65%                | 63%                    |
| Contract Terms                                                                               |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                                     | 178   | 23                                                                 | 11                     | 118                                        | 83                                    | 37                      | 41         | 26                  | 51            | 39           | 24          | 21                     | 39                | 52       | 15      | 71         | 18                              | 64        | 63                 | 19                     |
| % Valid Cases                                                                                | 58%   | 62%                                                                | 58%                    | 61%                                        | 67%                                   | 60%                     | 60%        | 74%                 | 59%           | 65%          | 62%         | 54%                    | 57%               | 69%      | 79%     | 60%        | 75%                             | 56%       | 60%                | 63%                    |
| High Risk (e.g., in terms of safety, project delivery type, technical sufficiency, etc.)     |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                                     | 180   | 24                                                                 | 12                     | 119                                        | 82                                    | 37                      | 46         | 27                  | 58            | 41           | 31          | 26                     | 42                | 50       | 15      | 77         | 15                              | 69        | 66                 | 18                     |
| % Valid Cases                                                                                | 58%   | 65%                                                                | 63%                    | 61%                                        | 67%                                   | 60%                     | 68%        | 77%                 | 67%           | 68%          | 79%         | 67%                    | 62%               | 67%      | 79%     | 65%        | 63%                             | 61%       | 63%                | 60%                    |
| Lacked Qualifications / Experience on the part of the client, design professional, or others |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                                     | 114   | 16                                                                 | 9                      | 69                                         | 40                                    | 23                      | 26         | 16                  | 28            | 21           | 13          | 11                     | 24                | 24       | 7       | 42         | 6                               | 39        | 35                 | 11                     |
| % Valid Cases                                                                                | 37%   | 43%                                                                | 47%                    | 36%                                        | 33%                                   | 37%                     | 38%        | 46%                 | 33%           | 35%          | 33%         | 28%                    | 35%               | 32%      | 37%     | 36%        | 25%                             | 34%       | 33%                | 37%                    |
| Project Type or Delivery Method                                                              |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                                     | 91    | 9                                                                  | 8                      | 55                                         | 42                                    | 20                      | 26         | 16                  | 30            | 21           | 11          | 11                     | 25                | 27       | 6       | 32         | 4                               | 31        | 29                 | 11                     |
| % Valid Cases                                                                                | 30%   | 24%                                                                | 42%                    | 28%                                        | 34%                                   | 32%                     | 38%        | 46%                 | 35%           | 35%          | 28%         | 28%                    | 37%               | 36%      | 32%     | 27%        | 17%                             | 27%       | 28%                | 37%                    |
| Undercapitalized Project                                                                     |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                                     | 58    | 10                                                                 | 6                      | 38                                         | 26                                    | 14                      | 18         | 14                  | 17            | 6            | 2           | 7                      | 18                | 19       | 6       | 21         | 2                               | 19        | 19                 | 5                      |
| % Valid Cases                                                                                | 19%   | 27%                                                                | 32%                    | 20%                                        | 21%                                   | 23%                     | 26%        | 40%                 | 20%           | 10%          | 5%          | 18%                    | 26%               | 25%      | 32%     | 18%        | 8%                              | 17%       | 18%                | 17%                    |
| Other (please specify)                                                                       |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                                                     | 11    | 0                                                                  | 0                      | 5                                          | 2                                     | 1                       | 3          | 1                   | 4             | 2            | 0           | 1                      | 4                 | 2        | 1       | 3          | 0                               | 1         | 2                  | 1                      |
| % Valid Cases                                                                                | 4%    | 0%                                                                 | 0%                     | 3%                                         | 2%                                    | 2%                      | 4%         | 3%                  | 5%            | 3%           | 0%          | 3%                     | 6%                | 3%       | 5%      | 3%         | 0%                              | 1%        | 2%                 | 3%                     |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q45: During your last fiscal year, what is your best estimate of the potential total fee value of the work that your firm declined? \*

|                                        |       | Q2: What are your firm's fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|----------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                        | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size                            | 305   | 36                                                                 | 18                     | 192                                        | 123                                   | 60                      | 66         | 35                  | 86            | 59           | 39          | 38                     | 65                | 75       | 19      | 117        | 24                              | 112       | 105                | 30                     |
| <b>\$0 to \$10,000</b>                 |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                  | 24    | 1                                                                  | 0                      | 16                                         | 5                                     | 2                       | 0          | 0                   | 6             | 3            | 1           | 1                      | 2                 | 3        | 0       | 8          | 2                               | 6         | 6                  | 2                      |
| Column %                               | 8%    | 3%                                                                 | 0%                     | 8%                                         | 4%                                    | 3%                      | 0%         | 0%                  | 7%            | 5%           | 3%          | 3%                     | 3%                | 4%       | 0%      | 7%         | 8%                              | 5%        | 6%                 | 7%                     |
| <b>\$10,001 to \$100,000</b>           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                  | 110   | 5                                                                  | 7                      | 57                                         | 29                                    | 9                       | 15         | 3                   | 18            | 18           | 14          | 2                      | 15                | 13       | 1       | 37         | 3                               | 27        | 19                 | 13                     |
| Column %                               | 36%   | 14%                                                                | 39%                    | 30%                                        | 24%                                   | 15%                     | 23%        | 9%                  | 21%           | 31%          | 36%         | 5%                     | 23%               | 17%      | 5%      | 32%        | 13%                             | 24%       | 18%                | 43%                    |
| <b>\$100,001 to \$250,000</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                  | 91    | 13                                                                 | 2                      | 62                                         | 40                                    | 18                      | 22         | 9                   | 30            | 19           | 16          | 15                     | 21                | 23       | 5       | 30         | 10                              | 47        | 40                 | 5                      |
| Column %                               | 30%   | 36%                                                                | 11%                    | 32%                                        | 33%                                   | 30%                     | 33%        | 26%                 | 35%           | 32%          | 41%         | 39%                    | 32%               | 31%      | 26%     | 26%        | 42%                             | 42%       | 38%                | 17%                    |
| <b>\$250,001 to \$500,000</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                  | 42    | 5                                                                  | 1                      | 31                                         | 24                                    | 16                      | 12         | 8                   | 16            | 8            | 5           | 8                      | 8                 | 19       | 5       | 18         | 4                               | 17        | 19                 | 4                      |
| Column %                               | 14%   | 14%                                                                | 6%                     | 16%                                        | 20%                                   | 27%                     | 18%        | 23%                 | 19%           | 14%          | 13%         | 21%                    | 12%               | 25%      | 26%     | 15%        | 17%                             | 15%       | 18%                | 13%                    |
| <b>\$500,001 to \$1 million</b>        |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                  | 15    | 2                                                                  | 2                      | 10                                         | 10                                    | 4                       | 3          | 3                   | 2             | 5            | 1           | 2                      | 5                 | 4        | 1       | 7          | 3                               | 6         | 8                  | 1                      |
| Column %                               | 5%    | 6%                                                                 | 11%                    | 5%                                         | 8%                                    | 7%                      | 5%         | 9%                  | 2%            | 8%           | 3%          | 5%                     | 8%                | 5%       | 5%      | 6%         | 13%                             | 5%        | 8%                 | 3%                     |
| <b>\$1.01 million to \$2.5 million</b> |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                  | 11    | 5                                                                  | 3                      | 8                                          | 6                                     | 3                       | 7          | 6                   | 6             | 2            | 0           | 5                      | 8                 | 8        | 4       | 8          | 1                               | 6         | 6                  | 4                      |
| Column %                               | 4%    | 14%                                                                | 17%                    | 4%                                         | 5%                                    | 5%                      | 11%        | 17%                 | 7%            | 3%           | 0%          | 13%                    | 12%               | 11%      | 21%     | 7%         | 4%                              | 5%        | 6%                 | 13%                    |
| <b>\$2.51 million to \$5 million</b>   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                  | 4     | 1                                                                  | 2                      | 2                                          | 2                                     | 2                       | 3          | 1                   | 2             | 1            | 1           | 1                      | 2                 | 1        | 1       | 2          | 0                               | 1         | 2                  | 1                      |
| Column %                               | 1%    | 3%                                                                 | 11%                    | 1%                                         | 2%                                    | 3%                      | 5%         | 3%                  | 2%            | 2%           | 3%          | 3%                     | 3%                | 1%       | 5%      | 2%         | 0%                              | 1%        | 2%                 | 3%                     |
| <b>\$5.01 million to \$10 million</b>  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                  | 0     | 0                                                                  | 0                      | 0                                          | 0                                     | 0                       | 0          | 0                   | 0             | 0            | 0           | 0                      | 0                 | 0        | 0       | 0          | 0                               | 0         | 0                  | 0                      |
| Column %                               | 0%    | 0%                                                                 | 0%                     | 0%                                         | 0%                                    | 0%                      | 0%         | 0%                  | 0%            | 0%           | 0%          | 0%                     | 0%                | 0%       | 0%      | 0%         | 0%                              | 0%        | 0%                 | 0%                     |
| <b>More than \$10 million</b>          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count                                  | 8     | 4                                                                  | 1                      | 6                                          | 7                                     | 6                       | 4          | 5                   | 6             | 3            | 1           | 4                      | 4                 | 4        | 2       | 7          | 1                               | 2         | 5                  | 0                      |
| Column %                               | 3%    | 11%                                                                | 6%                     | 3%                                         | 6%                                    | 10%                     | 6%         | 14%                 | 7%            | 5%           | 3%          | 11%                    | 6%                | 5%       | 11%     | 6%         | 4%                              | 2%        | 5%                 | 0%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q46: In your opinion, to what extent does the threat of claims stifle innovation in the profession at this time? \*

|             |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|-------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|             | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Sample Size | 360   | 39                                                                 | 20                     | 227                                        | 142                                   | 71                      | 75         | 37                  | 95            | 63           | 40          | 43                     | 72                | 83       | 20      | 127        | 25                              | 126       | 121                | 35                     |
| Very Much   |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 49    | 2                                                                  | 0                      | 26                                         | 20                                    | 9                       | 7          | 3                   | 14            | 14           | 5           | 4                      | 10                | 6        | 3       | 18         | 3                               | 16        | 15                 | 5                      |
| Column %    | 14%   | 5%                                                                 | 0%                     | 11%                                        | 14%                                   | 13%                     | 9%         | 8%                  | 15%           | 22%          | 13%         | 9%                     | 14%               | 7%       | 15%     | 14%        | 12%                             | 13%       | 12%                | 14%                    |
| Somewhat    |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 130   | 18                                                                 | 10                     | 86                                         | 58                                    | 29                      | 26         | 16                  | 34            | 22           | 19          | 17                     | 25                | 29       | 5       | 55         | 9                               | 52        | 43                 | 11                     |
| Column %    | 36%   | 46%                                                                | 50%                    | 38%                                        | 41%                                   | 41%                     | 35%        | 43%                 | 36%           | 35%          | 48%         | 40%                    | 35%               | 35%      | 25%     | 43%        | 36%                             | 41%       | 36%                | 31%                    |
| A little    |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 137   | 16                                                                 | 9                      | 86                                         | 52                                    | 27                      | 34         | 15                  | 40            | 24           | 15          | 20                     | 30                | 43       | 9       | 43         | 10                              | 44        | 50                 | 19                     |
| Column %    | 38%   | 41%                                                                | 45%                    | 38%                                        | 37%                                   | 38%                     | 45%        | 41%                 | 42%           | 38%          | 38%         | 47%                    | 42%               | 52%      | 45%     | 34%        | 40%                             | 35%       | 41%                | 54%                    |
| Not at all  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Count       | 44    | 3                                                                  | 1                      | 29                                         | 12                                    | 6                       | 8          | 3                   | 7             | 3            | 1           | 2                      | 7                 | 5        | 3       | 11         | 3                               | 14        | 13                 | 0                      |
| Column %    | 12%   | 8%                                                                 | 5%                     | 13%                                        | 8%                                    | 8%                      | 11%        | 8%                  | 7%            | 5%           | 3%          | 5%                     | 10%               | 6%       | 15%     | 9%         | 12%                             | 11%       | 11%                | 0%                     |

\* Denotes variable with statistically significant findings

Significant difference within groups:

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Q47: Please indicate whether the threat of claims is hurting your firm’s ability to do the following. Check all that apply. \*

|                                                              |       | Q2: What are your firm’s fields of practice? Check all that apply. |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
|--------------------------------------------------------------|-------|--------------------------------------------------------------------|------------------------|--------------------------------------------|---------------------------------------|-------------------------|------------|---------------------|---------------|--------------|-------------|------------------------|-------------------|----------|---------|------------|---------------------------------|-----------|--------------------|------------------------|
|                                                              | Total | Architectural                                                      | Building Commissioning | Civil / General (Including Transportation) | Construction Engineering & Inspection | Construction Management | Electrical | Energy / Industrial | Environmental | Geotechnical | Lab Testing | Landscape Architecture | Mechanical / HVAC | Planning | Process | Structural | SUE-Subsurface Utility Locating | Surveying | Water / Wastewater | Other (please specify) |
| Valid Cases                                                  | 345   | 37                                                                 | 19                     | 217                                        | 140                                   | 69                      | 73         | 37                  | 92            | 61           | 40          | 42                     | 70                | 81       | 20      | 123        | 25                              | 123       | 115                | 34                     |
| Build good relations with clients                            |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                     | 48    | 7                                                                  | 5                      | 26                                         | 16                                    | 11                      | 16         | 7                   | 15            | 7            | 6           | 9                      | 18                | 12       | 4       | 18         | 3                               | 17        | 16                 | 4                      |
| % Valid Cases                                                | 14%   | 19%                                                                | 26%                    | 12%                                        | 11%                                   | 16%                     | 22%        | 19%                 | 16%           | 11%          | 15%         | 21%                    | 26%               | 15%      | 20%     | 15%        | 12%                             | 14%       | 14%                | 12%                    |
| Expand your firm’s business                                  |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                     | 71    | 10                                                                 | 4                      | 47                                         | 33                                    | 19                      | 18         | 10                  | 22            | 16           | 11          | 12                     | 20                | 16       | 6       | 31         | 3                               | 27        | 25                 | 6                      |
| % Valid Cases                                                | 21%   | 27%                                                                | 21%                    | 22%                                        | 24%                                   | 28%                     | 25%        | 27%                 | 24%           | 26%          | 28%         | 29%                    | 29%               | 20%      | 30%     | 25%        | 12%                             | 22%       | 22%                | 18%                    |
| Hire new engineers                                           |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                     | 12    | 0                                                                  | 1                      | 6                                          | 5                                     | 2                       | 4          | 1                   | 2             | 3            | 3           | 1                      | 5                 | 1        | 1       | 2          | 0                               | 3         | 1                  | 1                      |
| % Valid Cases                                                | 3%    | 0%                                                                 | 5%                     | 3%                                         | 4%                                    | 3%                      | 5%         | 3%                  | 2%            | 5%           | 8%          | 2%                     | 7%                | 1%       | 5%      | 2%         | 0%                              | 2%        | 1%                 | 3%                     |
| Hold down costs / remain profitable                          |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                     | 100   | 9                                                                  | 7                      | 58                                         | 40                                    | 20                      | 19         | 8                   | 29            | 22           | 14          | 16                     | 21                | 22       | 5       | 31         | 12                              | 37        | 28                 | 8                      |
| % Valid Cases                                                | 29%   | 24%                                                                | 37%                    | 27%                                        | 29%                                   | 29%                     | 26%        | 22%                 | 32%           | 36%          | 35%         | 38%                    | 30%               | 27%      | 25%     | 25%        | 48%                             | 30%       | 24%                | 24%                    |
| Hold down fees                                               |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                     | 87    | 10                                                                 | 4                      | 49                                         | 34                                    | 13                      | 18         | 4                   | 27            | 17           | 9           | 13                     | 19                | 20       | 2       | 32         | 8                               | 27        | 27                 | 11                     |
| % Valid Cases                                                | 25%   | 27%                                                                | 21%                    | 23%                                        | 24%                                   | 19%                     | 25%        | 11%                 | 29%           | 28%          | 23%         | 31%                    | 27%               | 25%      | 10%     | 26%        | 32%                             | 22%       | 23%                | 32%                    |
| Maintain good relations with other construction team members |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                     | 53    | 9                                                                  | 5                      | 33                                         | 26                                    | 17                      | 12         | 7                   | 21            | 14           | 11          | 12                     | 12                | 14       | 5       | 25         | 5                               | 22        | 20                 | 7                      |
| % Valid Cases                                                | 15%   | 24%                                                                | 26%                    | 15%                                        | 19%                                   | 25%                     | 16%        | 19%                 | 23%           | 23%          | 28%         | 29%                    | 17%               | 17%      | 25%     | 20%        | 20%                             | 18%       | 17%                | 21%                    |
| Try innovative approaches                                    |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                     | 91    | 9                                                                  | 6                      | 56                                         | 35                                    | 18                      | 14         | 7                   | 26            | 23           | 12          | 15                     | 16                | 20       | 4       | 33         | 7                               | 28        | 34                 | 13                     |
| % Valid Cases                                                | 26%   | 24%                                                                | 32%                    | 26%                                        | 25%                                   | 26%                     | 19%        | 19%                 | 28%           | 38%          | 30%         | 36%                    | 23%               | 25%      | 20%     | 27%        | 28%                             | 23%       | 30%                | 38%                    |
| The threat of claims is not having an impact on our firm     |       |                                                                    |                        |                                            |                                       |                         |            |                     |               |              |             |                        |                   |          |         |            |                                 |           |                    |                        |
| Mentions                                                     | 150   | 15                                                                 | 6                      | 97                                         | 60                                    | 30                      | 32         | 19                  | 34            | 17           | 12          | 13                     | 27                | 31       | 10      | 51         | 9                               | 55        | 48                 | 12                     |
| % Valid Cases                                                | 43%   | 41%                                                                | 32%                    | 45%                                        | 43%                                   | 43%                     | 44%        | 51%                 | 37%           | 28%          | 30%         | 31%                    | 39%               | 38%      | 50%     | 41%        | 36%                             | 45%       | 42%                | 35%                    |

\* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q47: Please indicate whether the threat of claims is hurting your firm’s ability to do the following. Check all that apply. \*

Confidence Level = 95%

\* Denotes variable with statistically significant findings

 Significant difference within groups: