

2026 ACEC PLI Survey for Member Firms (Revenue Range)

Auto Generated

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Please answer the questions in this section with reference to your firm's most recently completed fiscal year.

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Q2: What are your firm's fields of practice? Check all that apply. *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Valid Cases	434	119	71	49	32	62	51	18	14	18
Architectural										
Mentions	46	1	6	4	0	5	10	7	3	10
% Valid Cases	11%	1%	8%	8%	0%	8%	20%	39%	21%	56%
Building Commissioning										
Mentions	23	3	2	2	2	3	4	3	0	4
% Valid Cases	5%	3%	3%	4%	6%	5%	8%	17%	0%	22%
Civil / General (Including Transportation)										
Mentions	266	65	32	25	21	44	38	15	12	14
% Valid Cases	61%	55%	45%	51%	66%	71%	75%	83%	86%	78%
Construction Engineering & Inspection										
Mentions	172	26	17	13	13	33	31	12	12	15
% Valid Cases	40%	22%	24%	27%	41%	53%	61%	67%	86%	83%
Construction Management										
Mentions	85	14	6	9	2	15	13	6	6	14
% Valid Cases	20%	12%	8%	18%	6%	24%	25%	33%	43%	78%
Electrical										
Mentions	89	10	18	7	4	8	16	11	6	9
% Valid Cases	21%	8%	25%	14%	13%	13%	31%	61%	43%	50%
Energy / Industrial										
Mentions	42	4	1	4	1	2	5	7	6	12
% Valid Cases	10%	3%	1%	8%	3%	3%	10%	39%	43%	67%
Environmental										
Mentions	109	16	6	6	5	19	20	11	11	15
% Valid Cases	25%	13%	8%	12%	16%	31%	39%	61%	79%	83%
Geotechnical										
Mentions	73	10	7	6	5	15	10	4	2	14
% Valid Cases	17%	8%	10%	12%	16%	24%	20%	22%	14%	78%
Lab Testing										
Mentions	45	6	5	5	3	10	6	2	1	7
% Valid Cases	10%	5%	7%	10%	9%	16%	12%	11%	7%	39%
Landscape Architecture										
Mentions	50	0	1	1	4	2	16	9	7	10
% Valid Cases	12%	0%	1%	2%	13%	3%	31%	50%	50%	56%
Mechanical / HVAC										
Mentions	85	8	17	9	6	8	13	8	6	10
% Valid Cases	20%	7%	24%	18%	19%	13%	25%	44%	43%	56%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q2: What are your firm's fields of practice? Check all that apply. *

		Total	Q4: What is the annual gross revenue of your firm?							
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Planning										
Mentions	95		8	7	10	4	18	16	12	10
% Valid Cases	22%		7%	10%	20%	13%	29%	31%	67%	56%
Process										
Mentions	23		1	1	3	0	1	2	4	7
% Valid Cases	5%		1%	1%	6%	0%	2%	4%	22%	29%
Structural										
Mentions	154		26	15	15	11	23	23	16	14
% Valid Cases	35%		22%	21%	31%	34%	37%	45%	89%	78%
SUE-Subsurface Utility Locating										
Mentions	28		1	1	3	3	3	4	2	7
% Valid Cases	6%		1%	1%	6%	9%	5%	8%	11%	39%
Surveying										
Mentions	152		24	14	15	10	30	30	10	9
% Valid Cases	35%		20%	20%	31%	31%	48%	59%	56%	50%
Water / Wastewater										
Mentions	137		15	13	15	8	25	26	10	14
% Valid Cases	32%		13%	18%	31%	25%	40%	51%	56%	78%
Other (please specify)										
Mentions	39		8	7	6	1	6	8	0	1
% Valid Cases	9%		7%	10%	12%	3%	10%	16%	0%	6%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		434	119	71	49	32	62	51	18	14	18
Architectural											
Count	4	0	1	0	0	1	2	0	0	0	0
Column %	1%	0%	1%	0%	0%	2%	4%	0%	0%	0%	0%
Building Commissioning											
Count	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Civil / General (Including Transportation)											
Count	129	34	20	17	10	19	16	4	4	5	
Column %	30%	29%	28%	35%	31%	31%	31%	22%	29%	28%	
Construction Engineering & Inspection											
Count	24	7	6	3	1	2	0	2	2	1	
Column %	6%	6%	8%	6%	3%	3%	0%	11%	14%	6%	
Construction Management											
Count	6	2	0	1	0	3	0	0	0	0	
Column %	1%	2%	0%	2%	0%	5%	0%	0%	0%	0%	
Electrical											
Count	8	4	3	1	0	0	0	0	0	0	
Column %	2%	3%	4%	2%	0%	0%	0%	0%	0%	0%	
Energy / Industrial											
Count	6	1	0	2	0	0	0	2	0	1	
Column %	1%	1%	0%	4%	0%	0%	0%	11%	0%	6%	
Environmental											
Count	15	6	3	2	2	0	1	0	0	1	
Column %	3%	5%	4%	4%	6%	0%	2%	0%	0%	6%	
Geotechnical											
Count	18	5	3	3	1	2	3	0	0	1	
Column %	4%	4%	4%	6%	3%	3%	6%	0%	0%	6%	
Lab Testing											
Count	1	0	0	0	0	1	0	0	0	0	
Column %	0%	0%	0%	0%	0%	2%	0%	0%	0%	0%	
Landscape Architecture											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
Mechanical / HVAC											
Count	18	3	6	3	0	3	3	0	0	0	
Column %	4%	3%	8%	6%	0%	5%	6%	0%	0%	0%	

* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Planning											
Count	1	1	0	0	0	0	0	0	0	0	0
Column %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Process											
Count	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Structural											
Count	44	20	7	5	5	3	2	2	0	0	0
Column %	10%	17%	10%	10%	16%	5%	4%	11%	0%	0%	0%
SUE-Subsurface Utility Locating											
Count	3	0	0	1	2	0	0	0	0	0	0
Column %	1%	0%	0%	2%	6%	0%	0%	0%	0%	0%	0%
Surveying											
Count	18	9	2	0	0	5	1	1	0	0	0
Column %	4%	8%	3%	0%	0%	8%	2%	6%	0%	0%	0%
Water / Wastewater											
Count	21	6	5	1	2	1	3	3	0	0	0
Column %	5%	5%	7%	2%	6%	2%	6%	17%	0%	0%	0%
Other (please specify)											
Count	14	5	5	1	0	2	1	0	0	0	0
Column %	3%	4%	7%	2%	0%	3%	2%	0%	0%	0%	0%
My firm does not reach 50% in any one discipline or field											
Count	104	16	10	9	9	20	19	4	8	9	9
Column %	24%	13%	14%	18%	28%	32%	37%	22%	57%	50%	50%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q4: What is the annual gross revenue of your firm? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	434	119	71	49	32	62	51	18	14	18
\$1 million to \$2.49 million										
Count	119	119	0	0	0	0	0	0	0	0
Column %	27%	100%	0%	0%	0%	0%	0%	0%	0%	0%
\$2.5 million to \$4.99 million										
Count	71	0	71	0	0	0	0	0	0	0
Column %	16%	0%	100%	0%	0%	0%	0%	0%	0%	0%
\$5.0 million to \$7.49 million										
Count	49	0	0	49	0	0	0	0	0	0
Column %	11%	0%	0%	100%	0%	0%	0%	0%	0%	0%
\$7.5 million to \$9.99 million										
Count	32	0	0	0	32	0	0	0	0	0
Column %	7%	0%	0%	0%	100%	0%	0%	0%	0%	0%
\$10 million to \$19.99 million										
Count	62	0	0	0	0	62	0	0	0	0
Column %	14%	0%	0%	0%	0%	100%	0%	0%	0%	0%
\$20 million to \$49.99 million										
Count	51	0	0	0	0	0	51	0	0	0
Column %	12%	0%	0%	0%	0%	0%	100%	0%	0%	0%
\$50 million to \$99.99 million										
Count	18	0	0	0	0	0	0	18	0	0
Column %	4%	0%	0%	0%	0%	0%	0%	100%	0%	0%
\$100 million to \$249.99 million										
Count	14	0	0	0	0	0	0	0	14	0
Column %	3%	0%	0%	0%	0%	0%	0%	0%	100%	0%
\$250 million or more										
Count	18	0	0	0	0	0	0	0	0	18
Column %	4%	0%	0%	0%	0%	0%	0%	0%	0%	100%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q5: How has your firm's annual gross revenue changed in the past year? *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	434	119	71	49	32	62	51	18	14	18
NET INCREASED										
Count	270	60	40	30	18	39	38	15	13	17
Column %	62%	50%	56%	61%	56%	63%	75%	83%	93%	94%
Up more than 50%										
Count	17	11	1	3	1	1	0	0	0	0
Column %	4%	9%	1%	6%	3%	2%	0%	0%	0%	0%
Up 30% - 50%										
Count	16	4	4	2	0	5	0	0	0	1
Column %	4%	3%	6%	4%	0%	8%	0%	0%	0%	6%
Up 20% - 29%										
Count	26	6	6	4	1	3	0	3	2	1
Column %	6%	5%	8%	8%	3%	5%	0%	17%	14%	6%
Up 10% - 19%										
Count	75	13	8	6	6	14	14	5	4	5
Column %	17%	11%	11%	12%	19%	23%	27%	28%	29%	28%
Up 5% - 9%										
Count	90	16	12	12	6	8	16	6	6	8
Column %	21%	13%	17%	24%	19%	13%	31%	33%	43%	44%
Up 1% - 4%										
Count	46	10	9	3	4	8	8	1	1	2
Column %	11%	8%	13%	6%	13%	13%	16%	6%	7%	11%
Little or no change from last year										
Count	89	40	14	8	6	12	6	2	0	1
Column %	21%	34%	20%	16%	19%	19%	12%	11%	0%	6%
Down 1% - 4%										
Count	18	4	7	2	2	0	2	1	0	0
Column %	4%	3%	10%	4%	6%	0%	4%	6%	0%	0%
Down 5% - 9%										
Count	21	4	4	3	0	4	5	0	1	0
Column %	5%	3%	6%	6%	0%	6%	10%	0%	7%	0%
Down 10% - 19%										
Count	18	6	4	1	3	4	0	0	0	0
Column %	4%	5%	6%	2%	9%	6%	0%	0%	0%	0%
Down 20% - 29%										
Count	10	2	2	2	3	1	0	0	0	0
Column %	2%	2%	3%	4%	9%	2%	0%	0%	0%	0%
Down 30% - 50%										
Count	7	2	0	3	0	2	0	0	0	0
Column %	2%	2%	0%	6%	0%	3%	0%	0%	0%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q5: How has your firm's annual gross revenue changed in the past year? *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Down more than 50%	Count	1	1	0	0	0	0	0	0	0	0
	Column %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%
NET DECREASED	Count	75	19	17	11	8	11	7	1	1	0
	Column %	17%	16%	24%	22%	25%	18%	14%	6%	7%	0%

* Denotes variable with statistically significant findings

 Significant difference within groups:

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Q6: Who has the primary responsibility for risk management in your firm? - Selected Choice *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	434	119	71	49	32	62	51	18	14	18
In-House Counsel										
Count	25	1	0	2	0	1	1	3	7	10
Column %	6%	1%	0%	4%	0%	2%	2%	17%	50%	56%
Full Time Risk Manager										
Count	11	0	0	0	0	0	2	1	2	6
Column %	3%	0%	0%	0%	0%	0%	4%	6%	14%	33%
Principal(s) tasked with this responsibility as needed (less than full time)										
Count	175	47	39	21	16	26	20	4	1	1
Column %	40%	39%	55%	43%	50%	42%	39%	22%	7%	6%
CEO / President / COO										
Count	196	68	28	26	15	28	20	9	2	0
Column %	45%	57%	39%	53%	47%	45%	39%	50%	14%	0%
CFO / Controller										
Count	15	2	1	0	1	5	3	1	1	1
Column %	3%	2%	1%	0%	3%	8%	6%	6%	7%	6%
Other (please specify)										
Count	12	1	3	0	0	2	5	0	1	0
Column %	3%	1%	4%	0%	0%	3%	10%	0%	7%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q7: Insurance Carriers and Brokers

Does your firm carry professional liability insurance (PLI)?

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	434	119	71	49	32	62	51	18	14	18
Yes										
Count	434	119	71	49	32	62	51	18	14	18
Column %	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
No										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q8: Who is your primary professional liability insurance carrier? Please select only one. - Selected Choice *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	434	119	71	49	32	62	51	18	14	18
AIG / Lexington / New Hampshire Insurance										
Count	3	1	0	0	1	0	0	1	0	0
Column %	1%	1%	0%	0%	3%	0%	0%	6%	0%	0%
Arch / PUA										
Count	7	1	0	2	0	2	2	0	0	0
Column %	2%	1%	0%	4%	0%	3%	4%	0%	0%	0%
Argo Pro										
Count	1	1	0	0	0	0	0	0	0	0
Column %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%
Arrowhead / American Alternative Insurance Co.										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
AXA XL										
Count	79	16	13	9	5	10	17	5	2	2
Column %	18%	13%	18%	18%	16%	16%	33%	28%	14%	11%
AXIS										
Count	1	0	0	0	0	0	1	0	0	0
Column %	0%	0%	0%	0%	0%	0%	2%	0%	0%	0%
Beazley										
Count	18	5	1	2	1	2	6	1	0	0
Column %	4%	4%	1%	4%	3%	3%	12%	6%	0%	0%
Berkley Design Professional										
Count	13	3	2	1	3	2	1	0	0	1
Column %	3%	3%	3%	2%	9%	3%	2%	0%	0%	6%
Berkshire Hathaway Specialty Insurance										
Count	8	2	1	0	0	0	1	0	3	1
Column %	2%	2%	1%	0%	0%	0%	2%	0%	21%	6%
Chubb / ACE American Insurance Co.										
Count	2	1	1	0	0	0	0	0	0	0
Column %	0%	1%	1%	0%	0%	0%	0%	0%	0%	0%
CNA / Schinnerer; Continental Casualty; Columbia Casualty; Victor										
Count	51	9	4	4	4	12	9	4	2	3
Column %	12%	8%	6%	8%	13%	19%	18%	22%	14%	17%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q8: Who is your primary professional liability insurance carrier? Please select only one. - Selected Choice *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Endurance American										
Count	3	0	1	1	1	0	0	0	0	0
Column %	1%	0%	1%	2%	3%	0%	0%	0%	0%	0%
Great American										
Count	2	2	0	0	0	0	0	0	0	0
Column %	0%	2%	0%	0%	0%	0%	0%	0%	0%	0%
Hanover										
Count	16	8	4	1	2	0	1	0	0	0
Column %	4%	7%	6%	2%	6%	0%	2%	0%	0%	0%
HCC; Houston Casualty; US Specialty Insurance										
Count	1	0	0	0	0	1	0	0	0	0
Column %	0%	0%	0%	0%	0%	2%	0%	0%	0%	0%
Hiscox										
Count	3	2	1	0	0	0	0	0	0	0
Column %	1%	2%	1%	0%	0%	0%	0%	0%	0%	0%
Liberty Underwriters / Ironshore										
Count	1	1	0	0	0	0	0	0	0	0
Column %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%
Lloyds of London										
Count	18	5	3	1	0	1	2	1	0	5
Column %	4%	4%	4%	2%	0%	2%	4%	6%	0%	28%
Markel / Evanston / Alterra										
Count	1	0	0	0	0	0	1	0	0	0
Column %	0%	0%	0%	0%	0%	0%	2%	0%	0%	0%
Navigators / The Hartford										
Count	12	8	0	1	0	1	1	0	1	0
Column %	3%	7%	0%	2%	0%	2%	2%	0%	7%	0%
One Beacon										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
RLI										
Count	15	3	5	1	2	1	2	1	0	0
Column %	3%	3%	7%	2%	6%	2%	4%	6%	0%	0%
Starr										
Count	1	0	0	0	0	0	0	0	0	1
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	6%
Terra Insurance										
Count	4	0	2	0	0	1	1	0	0	0
Column %	1%	0%	3%	0%	0%	2%	2%	0%	0%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q8: Who is your primary professional liability insurance carrier? Please select only one. - Selected Choice *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Travelers	Count	63	18	15	7	7	12	1	2	1	0
	Column %	15%	15%	21%	14%	22%	19%	2%	11%	7%	0%
Zurich / Steadfast Insurance	Count	0	0	0	0	0	0	0	0	0	0
	Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Other (please specify)	Count	111	33	18	19	6	17	5	3	5	5
	Column %	26%	28%	25%	39%	19%	27%	10%	17%	36%	28%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q8a: Does your firm participate in either a solo captive or group captive for PLI insurance?

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	420	111	69	48	31	60	51	18	14	18
Yes										
Count	44	19	5	5	3	5	3	2	1	1
Column %	10%	17%	7%	10%	10%	8%	6%	11%	7%	6%
No										
Count	376	92	64	43	28	55	48	16	13	17
Column %	90%	83%	93%	90%	90%	92%	94%	89%	93%	94%

Auto Generated

Q9: Rate your satisfaction with your professional liability insurance CARRIER'S PRE-CLAIMS ASSISTANCE (including the carrier's ability to assist with the pre-claim process). *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	423	115	67	49	32	60	50	18	14	18
NET TOP 2										
Count	272	59	41	25	20	39	44	17	13	14
Column %	64%	51%	61%	51%	63%	65%	88%	94%	93%	78%
Very Satisfied										
Count	154	32	21	19	4	23	32	11	6	6
Column %	36%	28%	31%	39%	13%	38%	64%	61%	43%	33%
Satisfied										
Count	118	27	20	6	16	16	12	6	7	8
Column %	28%	23%	30%	12%	50%	27%	24%	33%	50%	44%
Somewhat Satisfied										
Count	24	3	2	3	5	5	3	1	0	2
Column %	6%	3%	3%	6%	16%	8%	6%	6%	0%	11%
Not Very Satisfied										
Count	6	2	1	1	0	0	1	0	1	0
Column %	1%	2%	1%	2%	0%	0%	2%	0%	7%	0%
Very Unsatisfied										
Count	1	0	0	1	0	0	0	0	0	0
Column %	0%	0%	0%	2%	0%	0%	0%	0%	0%	0%
NET BOTTOM 2										
Count	7	2	1	2	0	0	1	0	1	0
Column %	2%	2%	1%	4%	0%	0%	2%	0%	7%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q10: Rate your satisfaction with your professional liability insurance CARRIER'S CLAIMS HANDLING (including responsiveness and competency of claims staff, communications skills, ability to assist with the claim process, etc.). *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	416	115	64	47	32	58	50	18	14	18
NET TOP 2										
Count	209	33	26	19	16	30	42	15	13	15
Column %	50%	29%	41%	40%	50%	52%	84%	83%	93%	83%
Very Satisfied										
Count	115	19	9	12	4	17	28	13	7	6
Column %	28%	17%	14%	26%	13%	29%	56%	72%	50%	33%
Satisfied										
Count	94	14	17	7	12	13	14	2	6	9
Column %	23%	12%	27%	15%	38%	22%	28%	11%	43%	50%
Somewhat Satisfied										
Count	20	2	4	2	1	4	2	2	1	2
Column %	5%	2%	6%	4%	3%	7%	4%	11%	7%	11%
Not Very Satisfied										
Count	1	0	0	0	0	0	1	0	0	0
Column %	0%	0%	0%	0%	0%	0%	2%	0%	0%	0%
Very Unsatisfied										
Count	3	0	0	1	1	1	0	0	0	0
Column %	1%	0%	0%	2%	3%	2%	0%	0%	0%	0%
NET BOTTOM 2										
Count	4	0	0	1	1	1	1	0	0	0
Column %	1%	0%	0%	2%	3%	2%	2%	0%	0%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q11: Rate your satisfaction with your professional liability insurance CARRIER'S RISK MANAGEMENT PROGRAMS. *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	420	115	66	48	32	59	50	18	14	18
NET TOP 2										
Count	243	51	39	25	20	30	43	13	11	11
Column %	58%	44%	59%	52%	63%	51%	86%	72%	79%	61%
Very Satisfied										
Count	96	23	13	8	3	15	21	9	1	3
Column %	23%	20%	20%	17%	9%	25%	42%	50%	7%	17%
Satisfied										
Count	147	28	26	17	17	15	22	4	10	8
Column %	35%	24%	39%	35%	53%	25%	44%	22%	71%	44%
Somewhat Satisfied										
Count	36	3	5	3	5	12	2	2	1	3
Column %	9%	3%	8%	6%	16%	20%	4%	11%	7%	17%
Not Very Satisfied										
Count	7	2	0	0	1	1	3	0	0	0
Column %	2%	2%	0%	0%	3%	2%	6%	0%	0%	0%
Very Unsatisfied										
Count	2	0	1	1	0	0	0	0	0	0
Column %	0%	0%	2%	2%	0%	0%	0%	0%	0%	0%
NET BOTTOM 2										
Count	9	2	1	1	1	1	3	0	0	0
Column %	2%	2%	2%	2%	3%	2%	6%	0%	0%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q12: Did you change PLI carriers during your most recently completed fiscal year? *

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	420	116	65	49	31	59	50	18	14	18
Yes										
Count	56	16	9	7	5	9	2	0	4	4
Column %	13%	14%	14%	14%	16%	15%	4%	0%	29%	22%
No										
Count	364	100	56	42	26	50	48	18	10	14
Column %	87%	86%	86%	86%	84%	85%	96%	100%	71%	78%

* Denotes variable with statistically significant findings

 Significant difference within groups:

Auto Generated

Q13: Please explain why you changed PLI carriers. Check all that apply.

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Valid Cases	56	16	9	7	5	9	2	-	4	4
Lower premium										
Mentions	40	10	9	4	2	6	1	-	4	4
% Valid Cases	71%	63%	100%	57%	40%	67%	50%	-	100%	100%
Better policy terms										
Mentions	12	5	2	2	1	0	0	-	1	1
% Valid Cases	21%	31%	22%	29%	20%	0%	0%	-	25%	25%
Not satisfied with pre-claims assistance										
Mentions	2	1	0	0	0	1	0	-	0	0
% Valid Cases	4%	6%	0%	0%	0%	11%	0%	-	0%	0%
Not satisfied with claims handling										
Mentions	1	0	0	0	0	1	0	-	0	0
% Valid Cases	2%	0%	0%	0%	0%	11%	0%	-	0%	0%
Not satisfied with risk management programs										
Mentions	2	1	0	0	0	1	0	-	0	0
% Valid Cases	4%	6%	0%	0%	0%	11%	0%	-	0%	0%
Needed higher limits than existing carrier could provide										
Mentions	3	2	0	0	1	0	0	-	0	0
% Valid Cases	5%	13%	0%	0%	20%	0%	0%	-	0%	0%
Could not renew with existing PLI carrier										
Mentions	4	1	0	0	1	1	1	-	0	0
% Valid Cases	7%	6%	0%	0%	20%	11%	50%	-	0%	0%
Changed carrier based on advice of Broker										
Mentions	11	3	0	4	1	2	1	-	0	0
% Valid Cases	20%	19%	0%	57%	20%	22%	50%	-	0%	0%
Other (please specify):										
Mentions	6	2	0	0	1	0	0	-	0	3
% Valid Cases	11%	13%	0%	0%	20%	0%	0%	-	0%	75%

Auto Generated

Q14.1: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.
Please drag each factor to its appropriate place. - Broker Recommendation *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		394	104	63	45	30	56	49	17	14	16
NET TOP 3											
Count	271	76	40	34	23	40	35	10	7	6	
Column %	69%	73%	63%	76%	77%	71%	71%	59%	50%	38%	
1											
Count	147	40	19	20	10	27	19	8	2	2	
Column %	37%	38%	30%	44%	33%	48%	39%	47%	14%	13%	
2											
Count	76	20	13	8	9	11	9	1	2	3	
Column %	19%	19%	21%	18%	30%	20%	18%	6%	14%	19%	
3											
Count	48	16	8	6	4	2	7	1	3	1	
Column %	12%	15%	13%	13%	13%	4%	14%	6%	21%	6%	
4											
Count	34	9	7	3	0	5	4	0	1	5	
Column %	9%	9%	11%	7%	0%	9%	8%	0%	7%	31%	
5											
Count	23	4	5	1	3	1	3	1	3	2	
Column %	6%	4%	8%	2%	10%	2%	6%	6%	21%	13%	
6											
Count	20	7	2	2	0	3	1	2	1	2	
Column %	5%	7%	3%	4%	0%	5%	2%	12%	7%	13%	
7											
Count	23	5	3	1	3	4	3	3	1	0	
Column %	6%	5%	5%	2%	10%	7%	6%	18%	7%	0%	
8											
Count	22	3	6	3	1	3	3	1	1	1	
Column %	6%	3%	10%	7%	3%	5%	6%	6%	7%	6%	
9											
Count	1	0	0	1	0	0	0	0	0	0	
Column %	0%	0%	0%	2%	0%	0%	0%	0%	0%	0%	
NET BOTTOM 3											
Count	46	8	9	5	4	7	6	4	2	1	
Column %	12%	8%	14%	11%	13%	13%	12%	24%	14%	6%	

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q14.4: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Claim Handling Expertise *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		394	104	63	45	30	56	49	17	14	16
NET TOP 3											
Count	206		48	23	21	15	33	33	13	10	10
Column %	52%		46%	37%	47%	50%	59%	67%	76%	71%	63%
1											
Count	55		10	8	5	0	4	13	4	7	4
Column %	14%		10%	13%	11%	0%	7%	27%	24%	50%	25%
2											
Count	64		14	5	8	6	14	7	5	2	3
Column %	16%		13%	8%	18%	20%	25%	14%	29%	14%	19%
3											
Count	87		24	10	8	9	15	13	4	1	3
Column %	22%		23%	16%	18%	30%	27%	27%	24%	7%	19%
4											
Count	73		20	16	9	5	13	6	2	0	2
Column %	19%		19%	25%	20%	17%	23%	12%	12%	0%	13%
5											
Count	61		20	9	10	6	6	5	1	2	2
Column %	15%		19%	14%	22%	20%	11%	10%	6%	14%	13%
6											
Count	36		8	11	3	3	4	4	0	1	2
Column %	9%		8%	17%	7%	10%	7%	8%	0%	7%	13%
7											
Count	15		5	4	2	1	0	1	1	1	0
Column %	4%		5%	6%	4%	3%	0%	2%	6%	7%	0%
8											
Count	3		3	0	0	0	0	0	0	0	0
Column %	1%		3%	0%	0%	0%	0%	0%	0%	0%	0%
9											
Count	0		0	0	0	0	0	0	0	0	0
Column %	0%		0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3											
Count	18		8	4	2	1	0	1	1	1	0
Column %	5%		8%	6%	4%	3%	0%	2%	6%	7%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q14.11: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Reputation of Carrier *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		394	104	63	45	30	56	49	17	14	16
NET TOP 3											
Count		223	63	32	27	13	34	23	11	8	12
Column %		57%	61%	51%	60%	43%	61%	47%	65%	57%	75%
1											
Count		44	11	2	5	3	12	5	3	1	2
Column %		11%	11%	3%	11%	10%	21%	10%	18%	7%	13%
2											
Count		77	20	16	8	6	9	8	1	4	5
Column %		20%	19%	25%	18%	20%	16%	16%	6%	29%	31%
3											
Count		102	32	14	14	4	13	10	7	3	5
Column %		26%	31%	22%	31%	13%	23%	20%	41%	21%	31%
4											
Count		86	25	14	14	6	10	10	5	1	1
Column %		22%	24%	22%	31%	20%	18%	20%	29%	7%	6%
5											
Count		41	8	9	1	8	8	5	0	1	1
Column %		10%	8%	14%	2%	27%	14%	10%	0%	7%	6%
6											
Count		32	7	6	2	3	3	8	1	1	1
Column %		8%	7%	10%	4%	10%	5%	16%	6%	7%	6%
7											
Count		11	1	2	1	0	1	2	0	3	1
Column %		3%	1%	3%	2%	0%	2%	4%	0%	21%	6%
8											
Count		1	0	0	0	0	0	1	0	0	0
Column %		0%	0%	0%	0%	0%	0%	2%	0%	0%	0%
9											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3											
Count		12	1	2	1	0	1	3	0	3	1
Column %		3%	1%	3%	2%	0%	2%	6%	0%	21%	6%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q14.5: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Financial Strength of Carrier *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		394	104	63	45	30	56	49	17	14	16
NET TOP 3											
Count		69	13	11	10	5	12	8	2	3	5
Column %		18%	13%	17%	22%	17%	21%	16%	12%	21%	31%
1											
Count		6	0	2	0	1	1	0	0	0	2
Column %		2%	0%	3%	0%	3%	2%	0%	0%	0%	13%
2											
Count		26	7	3	4	1	5	4	1	1	0
Column %		7%	7%	5%	9%	3%	9%	8%	6%	7%	0%
3											
Count		37	6	6	6	3	6	4	1	2	3
Column %		9%	6%	10%	13%	10%	11%	8%	6%	14%	19%
4											
Count		75	22	3	6	5	11	10	6	9	3
Column %		19%	21%	5%	13%	17%	20%	20%	35%	64%	19%
5											
Count		120	33	23	17	6	17	12	7	1	4
Column %		30%	32%	37%	38%	20%	30%	24%	41%	7%	25%
6											
Count		76	23	12	5	11	10	10	1	1	3
Column %		19%	22%	19%	11%	37%	18%	20%	6%	7%	19%
7											
Count		41	10	9	6	2	4	9	0	0	1
Column %		10%	10%	14%	13%	7%	7%	18%	0%	0%	6%
8											
Count		13	3	5	1	1	2	0	1	0	0
Column %		3%	3%	8%	2%	3%	4%	0%	6%	0%	0%
9											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3											
Count		54	13	14	7	3	6	9	1	0	1
Column %		14%	13%	22%	16%	10%	11%	18%	6%	0%	6%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q14.6: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Length of time Carrier has been writing PLI for Design Professionals *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		394	104	63	45	30	56	49	17	14	16
NET TOP 3											
Count		66	16	9	10	3	10	10	3	1	4
Column %		17%	15%	14%	22%	10%	18%	20%	18%	7%	25%
1											
Count		13	2	2	4	0	2	2	0	0	1
Column %		3%	2%	3%	9%	0%	4%	4%	0%	0%	6%
2											
Count		28	6	3	3	1	5	5	3	1	1
Column %		7%	6%	5%	7%	3%	9%	10%	18%	7%	6%
3											
Count		25	8	4	3	2	3	3	0	0	2
Column %		6%	8%	6%	7%	7%	5%	6%	0%	0%	13%
4											
Count		33	4	6	1	4	6	4	2	2	4
Column %		8%	4%	10%	2%	13%	11%	8%	12%	14%	25%
5											
Count		68	20	7	10	4	11	11	0	3	2
Column %		17%	19%	11%	22%	13%	20%	22%	0%	21%	13%
6											
Count		134	41	22	16	7	18	15	8	3	4
Column %		34%	39%	35%	36%	23%	32%	31%	47%	21%	25%
7											
Count		72	18	16	5	11	7	6	4	3	2
Column %		18%	17%	25%	11%	37%	13%	12%	24%	21%	13%
8											
Count		20	5	3	3	1	3	3	0	2	0
Column %		5%	5%	5%	7%	3%	5%	6%	0%	14%	0%
9											
Count		1	0	0	0	0	1	0	0	0	0
Column %		0%	0%	0%	0%	0%	2%	0%	0%	0%	0%
NET BOTTOM 3											
Count		93	23	19	8	12	11	9	4	5	2
Column %		24%	22%	30%	18%	40%	20%	18%	24%	36%	13%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q14.7: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier.
Please drag each factor to its appropriate place. - Price *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		394	104	63	45	30	56	49	17	14	16
NET TOP 3											
Count	250		68	50	29	20	34	24	6	9	10
Column %	63%		65%	79%	64%	67%	61%	49%	35%	64%	63%
1											
Count	103		32	26	11	13	10	5	0	2	4
Column %	26%		31%	41%	24%	43%	18%	10%	0%	14%	25%
2											
Count	93		25	14	13	5	10	15	3	4	4
Column %	24%		24%	22%	29%	17%	18%	31%	18%	29%	25%
3											
Count	54		11	10	5	2	14	4	3	3	2
Column %	14%		11%	16%	11%	7%	25%	8%	18%	21%	13%
4											
Count	45		13	6	6	4	6	8	2	0	0
Column %	11%		13%	10%	13%	13%	11%	16%	12%	0%	0%
5											
Count	29		4	5	1	2	5	2	5	3	2
Column %	7%		4%	8%	2%	7%	9%	4%	29%	21%	13%
6											
Count	37		11	0	6	2	7	6	2	1	2
Column %	9%		11%	0%	13%	7%	13%	12%	12%	7%	13%
7											
Count	25		5	2	1	2	4	6	2	1	2
Column %	6%		5%	3%	2%	7%	7%	12%	12%	7%	13%
8											
Count	8		3	0	2	0	0	3	0	0	0
Column %	2%		3%	0%	4%	0%	0%	6%	0%	0%	0%
9											
Count	0		0	0	0	0	0	0	0	0	0
Column %	0%		0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3											
Count	33		8	2	3	2	4	9	2	1	2
Column %	8%		8%	3%	7%	7%	7%	18%	12%	7%	13%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q14.8: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Risk Management Services Offered by Carrier (e.g. contract review, education, etc.) *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		394	104	63	45	30	56	49	17	14	16
NET TOP 3											
Count	70		16	20	3	8	4	13	3	3	0
Column %	18%		15%	32%	7%	27%	7%	27%	18%	21%	0%
1											
Count	15		3	4	0	2	0	4	1	1	0
Column %	4%		3%	6%	0%	7%	0%	8%	6%	7%	0%
2											
Count	22		8	8	1	1	1	1	2	0	0
Column %	6%		8%	13%	2%	3%	2%	2%	12%	0%	0%
3											
Count	33		5	8	2	5	3	8	0	2	0
Column %	8%		5%	13%	4%	17%	5%	16%	0%	14%	0%
4											
Count	35		8	8	4	5	4	5	0	1	0
Column %	9%		8%	13%	9%	17%	7%	10%	0%	7%	0%
5											
Count	35		8	3	3	1	6	7	3	1	3
Column %	9%		8%	5%	7%	3%	11%	14%	18%	7%	19%
6											
Count	46		5	7	7	3	10	5	3	4	2
Column %	12%		5%	11%	16%	10%	18%	10%	18%	29%	13%
7											
Count	173		56	23	25	9	27	17	4	4	8
Column %	44%		54%	37%	56%	30%	48%	35%	24%	29%	50%
8											
Count	34		10	2	3	4	5	2	4	1	3
Column %	9%		10%	3%	7%	13%	9%	4%	24%	7%	19%
9											
Count	1		1	0	0	0	0	0	0	0	0
Column %	0%		1%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3											
Count	208		67	25	28	13	32	19	8	5	11
Column %	53%		64%	40%	62%	43%	57%	39%	47%	36%	69%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q14.9: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Sponsorship / Endorsement of Carrier by a Professional Organization *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		394	104	63	45	30	56	49	17	14	16
NET TOP 3											
Count	16		10	3	1	0	0	0	2	0	0
Column %	4%		10%	5%	2%	0%	0%	0%	12%	0%	0%
1											
Count	5		5	0	0	0	0	0	0	0	0
Column %	1%		5%	0%	0%	0%	0%	0%	0%	0%	0%
2											
Count	4		3	0	0	0	0	0	1	0	0
Column %	1%		3%	0%	0%	0%	0%	0%	6%	0%	0%
3											
Count	7		2	3	1	0	0	0	1	0	0
Column %	2%		2%	5%	2%	0%	0%	0%	6%	0%	0%
4											
Count	11		3	3	2	1	1	1	0	0	0
Column %	3%		3%	5%	4%	3%	2%	2%	0%	0%	0%
5											
Count	17		7	2	2	0	2	4	0	0	0
Column %	4%		7%	3%	4%	0%	4%	8%	0%	0%	0%
6											
Count	12		2	3	4	1	1	0	0	1	0
Column %	3%		2%	5%	9%	3%	2%	0%	0%	7%	0%
7											
Count	34		4	4	4	2	9	5	3	1	2
Column %	9%		4%	6%	9%	7%	16%	10%	18%	7%	13%
8											
Count	292		77	47	32	23	43	37	11	10	12
Column %	74%		74%	75%	71%	77%	77%	76%	65%	71%	75%
9											
Count	12		1	1	0	3	0	2	1	2	2
Column %	3%		1%	2%	0%	10%	0%	4%	6%	14%	13%
NET BOTTOM 3											
Count	338		82	52	36	28	52	44	15	13	16
Column %	86%		79%	83%	80%	93%	93%	90%	88%	93%	100%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q14.10: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Other (please specify)

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		394	104	63	45	30	56	49	17	14	16
NET TOP 3											
Count		11	2	1	0	3	1	1	1	1	1
Column %		3%	2%	2%	0%	10%	2%	2%	6%	7%	6%
1											
Count		6	1	0	0	1	0	1	1	1	1
Column %		2%	1%	0%	0%	3%	0%	2%	6%	7%	6%
2											
Count		4	1	1	0	1	1	0	0	0	0
Column %		1%	1%	2%	0%	3%	2%	0%	0%	0%	0%
3											
Count		1	0	0	0	1	0	0	0	0	0
Column %		0%	0%	0%	0%	3%	0%	0%	0%	0%	0%
4											
Count		2	0	0	0	0	0	1	0	0	1
Column %		1%	0%	0%	0%	0%	0%	2%	0%	0%	6%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
6											
Count		1	0	0	0	0	0	0	0	1	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	7%	0%
7											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
8											
Count		1	0	0	1	0	0	0	0	0	0
Column %		0%	0%	0%	2%	0%	0%	0%	0%	0%	0%
9											
Count		379	102	62	44	27	55	47	16	12	14
Column %		96%	98%	98%	98%	90%	98%	96%	94%	86%	88%
NET BOTTOM 3											
Count		380	102	62	45	27	55	47	16	12	14
Column %		96%	98%	98%	100%	90%	98%	96%	94%	86%	88%

Auto Generated

Q15: Rate your satisfaction with your professional liability insurance BROKER. *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	411	112	65	47	30	58	50	18	14	17
NET TOP 2										
Count	362	90	55	41	27	55	47	16	14	17
Column %	88%	80%	85%	87%	90%	95%	94%	89%	100%	100%
Very Satisfied										
Count	231	58	35	22	13	38	32	10	13	10
Column %	56%	52%	54%	47%	43%	66%	64%	56%	93%	59%
Satisfied										
Count	131	32	20	19	14	17	15	6	1	7
Column %	32%	29%	31%	40%	47%	29%	30%	33%	7%	41%
Somewhat Satisfied										
Count	32	15	7	3	2	1	2	2	0	0
Column %	8%	13%	11%	6%	7%	2%	4%	11%	0%	0%
Not Very Satisfied										
Count	7	3	2	1	1	0	0	0	0	0
Column %	2%	3%	3%	2%	3%	0%	0%	0%	0%	0%
Very Unsatisfied										
Count	2	0	0	2	0	0	0	0	0	0
Column %	0%	0%	0%	4%	0%	0%	0%	0%	0%	0%
NET BOTTOM 2										
Count	9	3	2	3	1	0	0	0	0	0
Column %	2%	3%	3%	6%	3%	0%	0%	0%	0%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q16: Did you change your PLI broker during your most recent completed fiscal year?

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	405	109	64	48	30	56	49	18	14	17
Yes										
Count	25	8	5	3	3	3	1	1	1	0
Column %	6%	7%	8%	6%	10%	5%	2%	6%	7%	0%
No										
Count	380	101	59	45	27	53	48	17	13	17
Column %	94%	93%	92%	94%	90%	95%	98%	94%	93%	100%

Auto Generated

Q17: Please explain why you changed PLI brokers. Check all that apply.

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Valid Cases	25	8	5	3	3	3	1	1	1	-
Not satisfied with Broker										
Mentions	8	3	2	1	0	2	0	0	0	-
% Valid Cases	32%	38%	40%	33%	0%	67%	0%	0%	0%	-
Broker couldn't access desired carrier										
Mentions	1	0	0	1	0	0	0	0	0	-
% Valid Cases	4%	0%	0%	33%	0%	0%	0%	0%	0%	-
New Broker offered additional services										
Mentions	8	2	0	1	0	2	1	1	1	-
% Valid Cases	32%	25%	0%	33%	0%	67%	100%	100%	100%	-
New Broker consolidated PLI and other business insurance										
Mentions	6	3	0	0	1	1	0	0	1	-
% Valid Cases	24%	38%	0%	0%	33%	33%	0%	0%	100%	-
Other (please specify)										
Mentions	7	2	3	0	2	0	0	0	0	-
% Valid Cases	28%	25%	60%	0%	67%	0%	0%	0%	0%	-

Auto Generated

Q18: At the last renewal of your PLI did your broker present you with options from more than one carrier? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	401	106	64	48	30	55	49	18	14	17
Yes										
Count	256	67	38	32	17	41	33	7	11	10
Column %	64%	63%	59%	67%	57%	75%	67%	39%	79%	59%
No										
Count	145	39	26	16	13	14	16	11	3	7
Column %	36%	37%	41%	33%	43%	25%	33%	61%	21%	41%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q19: Did you receive quotes from more than one carrier? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	255	66	38	32	17	41	33	7	11	10
Yes										
Count	236	60	38	31	16	37	28	6	10	10
Column %	93%	91%	100%	97%	94%	90%	85%	86%	91%	100%
No										
Count	19	6	0	1	1	4	5	1	1	0
Column %	7%	9%	0%	3%	6%	10%	15%	14%	9%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q20a_1x: What was your firm's gross revenue for 2024? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	398	108	64	45	29	56	49	17	14	16
Less than \$1 million										
Count	72	55	4	3	1	5	3	1	0	0
Column %	18%	51%	6%	7%	3%	9%	6%	6%	0%	0%
\$1 million to LT \$5 million										
Count	125	51	58	15	1	0	0	0	0	0
Column %	31%	47%	91%	33%	3%	0%	0%	0%	0%	0%
\$5 million to LT \$10 million										
Count	63	2	1	25	25	9	0	0	1	0
Column %	16%	2%	2%	56%	86%	16%	0%	0%	7%	0%
\$10 million or more										
Count	138	0	1	2	2	42	46	16	13	16
Column %	35%	0%	2%	4%	7%	75%	94%	94%	93%	100%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q20a.1: Professional Liability Insurance Coverage What was your firm's gross revenue for 2024 and 2025? Please enter your responses below. Please do not use decimals or commas in your responses. - FY 2024 gross revenue

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	398	108	64	45	29	56	49	17	14	16
Mean	46,899,521.62	1,206,408.40	3,199,352.51	5,212,787.67	7,900,881.62	14,058,427.14	29,348,656.18	57,512,735.29	125,442,963.65	806,748,991.31
Median	5,044,104.50	970,588.50	3,000,000.00	5,300,000.00	8,060,000.00	13,267,585.00	24,515,000.00	56,000,000.00	134,750,000.00	555,600,000.00
Min	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,000,000.00	230,000,000.00
Max	2,250,000,000.00	9,500,000.00	25,000,000.00	10,073,570.00	10,428,576.00	83,278,800.00	235,324,250.00	81,100,000.00	170,000,000.00	2,250,000,000.00

Auto Generated

Q20a_2x: What was your firm's gross revenue for 2025? *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	401	109	64	45	29	56	49	18	14	17
Less than \$1 million										
Count	65	47	4	3	1	5	3	1	0	1
Column %	16%	43%	6%	7%	3%	9%	6%	6%	0%	6%
\$1 million to LT \$5 million										
Count	127	61	59	5	1	0	1	0	0	0
Column %	32%	56%	92%	11%	3%	0%	2%	0%	0%	0%
\$5 million to LT \$10 million										
Count	69	1	1	37	25	5	0	0	0	0
Column %	17%	1%	2%	82%	86%	9%	0%	0%	0%	0%
\$10 million or more										
Count	140	0	0	0	2	46	45	17	14	16
Column %	35%	0%	0%	0%	7%	82%	92%	94%	100%	94%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q20a.2: Professional Liability Insurance Coverage

What was your firm's gross revenue for 2024 and 2025? Please enter your responses below. Please do not use decimals or commas in your responses. - FY 2025 gross revenue

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	401	109	64	45	29	56	49	18	14	17
Mean	67,192,430.01	1,176,373.98	3,147,190.20	5,552,607.76	8,092,561.10	14,888,285.56	30,589,274.51	63,437,986.11	144,583,416.89	1,213,605,755.71
Median	5,500,000.00	1,099,592.00	3,191,374.50	6,000,000.00	8,400,000.00	13,596,623.00	25,000,000.00	64,395,159.50	143,660,000.00	652,300,000.00
Min	-54,000.00	-54,000.00	0.00	0.00	0.00	0.00	0.00	0.00	91,000,000.00	0.00
Max	6,200,000,000.00	8,000,000.00	5,200,000.00	7,446,000.00	10,290,370.00	100,000,000.00	254,686,950.00	86,000,000.00	203,017,979.00	6,200,000,000.00

Auto Generated

Q20b_1x: What were your yearly PLI premiums for 2024? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	377	101	58	44	26	54	48	16	14	16
Less than \$20,000										
Count	123	78	13	10	2	8	7	2	2	1
Column %	33%	77%	22%	23%	8%	15%	15%	13%	14%	6%
\$20,000 to LT \$50,000										
Count	79	20	31	14	6	7	1	0	0	0
Column %	21%	20%	53%	32%	23%	13%	2%	0%	0%	0%
\$50,000 to LT \$100,000										
Count	61	2	12	11	10	19	6	1	0	0
Column %	16%	2%	21%	25%	38%	35%	13%	6%	0%	0%
\$100,000 or more										
Count	114	1	2	9	8	20	34	13	12	15
Column %	30%	1%	3%	20%	31%	37%	71%	81%	86%	94%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q20b.1: What were your yearly PLI premiums for 2024 and 2025? Please enter your responses below. Please do not use decimals or commas in your responses. Your responses, in combination with those of other member firms, will help us to understand the overall trend

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	377	101	58	44	26	54	48	16	14	16
Mean	223,054.35	14,944.88	35,458.25	213,889.50	82,124.63	131,772.81	180,273.35	264,543.75	486,916.29	2,635,044.94
Median	42,000.00	9,000.00	28,072.00	43,872.00	62,086.00	62,339.50	160,411.00	255,500.00	505,000.00	1,820,000.00
Min	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Max	10,175,000.00	240,000.00	150,000.00	7,000,000.00	183,978.00	2,800,000.00	693,855.00	603,000.00	821,300.00	10,175,000.00

Auto Generated

Q20b_2x: What were your yearly PLI premiums for 2025? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	378	101	58	44	26	54	48	17	14	16
Less than \$20,000										
Count	115	74	13	6	2	8	7	2	2	1
Column %	30%	73%	22%	14%	8%	15%	15%	12%	14%	6%
\$20,000 to LT \$50,000										
Count	78	24	30	14	5	4	1	0	0	0
Column %	21%	24%	52%	32%	19%	7%	2%	0%	0%	0%
\$50,000 to LT \$100,000										
Count	70	2	14	16	10	23	4	1	0	0
Column %	19%	2%	24%	36%	38%	43%	8%	6%	0%	0%
\$100,000 or more										
Count	115	1	1	8	9	19	36	14	12	15
Column %	30%	1%	2%	18%	35%	35%	75%	82%	86%	94%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q20b.2: What were your yearly PLI premiums for 2024 and 2025? Please enter your responses below. Please do not use decimals or commas in your responses.
Your responses, in combination with those of other member firms, will help us to understand the overall trend for PLI rates. - FY 2025 PLI Premium

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	378	101	58	44	26	54	48	17	14	16
Mean	246,155.75	15,563.13	37,318.28	240,272.34	88,114.15	111,137.03	217,228.81	295,852.59	767,627.29	2,765,183.13
Median	46,442.50	10,262.00	32,100.00	51,886.50	69,574.50	70,001.00	189,854.50	318,000.00	586,197.50	1,930,000.00
Min	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Max	11,041,250.00	220,000.00	180,000.00	7,200,000.00	198,228.00	1,162,174.00	1,467,400.00	633,000.00	3,750,000.00	11,041,250.00

Auto Generated

Q20_2024x: PLI premium as a percentage of gross revenue (2024) *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	351	89	54	42	25	51	45	15	14	16
Less than 0.5%										
Count	113	19	10	8	6	23	15	9	10	13
Column %	32%	21%	19%	19%	24%	45%	33%	60%	71%	81%
0.5% to less than 1%										
Count	117	19	18	18	10	19	22	5	3	3
Column %	33%	21%	33%	43%	40%	37%	49%	33%	21%	19%
1% to less than 2%										
Count	72	24	19	11	6	6	5	1	0	0
Column %	21%	27%	35%	26%	24%	12%	11%	7%	0%	0%
2% or more										
Count	49	27	7	5	3	3	3	0	1	0
Column %	14%	30%	13%	12%	12%	6%	7%	0%	7%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q20_2024: Q20_2024

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	351	89	54	42	25	51	45	15	14	16
Mean	895.88	2.13	1.17	3.41	0.95	6,156.43	0.74	0.47	0.64	0.34
Median	0.70	1.28	0.96	0.84	0.76	0.52	0.59	0.44	0.42	0.33
Min	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Max	313,931.82	32.32	5.00	100.00	2.19	313,931.82	2.83	1.16	4.38	0.71

Auto Generated

Q20_2025x: PLI premium as a percentage of gross revenue (2025) *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	353	90	54	42	25	51	45	16	14	16
Less than 0.5%										
Count	104	20	9	6	3	21	13	8	10	14
Column %	29%	22%	17%	14%	12%	41%	29%	50%	71%	88%
0.5% to less than 1%										
Count	119	20	19	17	12	17	21	8	3	2
Column %	34%	22%	35%	40%	48%	33%	47%	50%	21%	13%
1% to less than 2%										
Count	82	24	20	14	6	11	7	0	0	0
Column %	23%	27%	37%	33%	24%	22%	16%	0%	0%	0%
2% or more										
Count	48	26	6	5	4	2	4	0	1	0
Column %	14%	29%	11%	12%	16%	4%	9%	0%	7%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q20_2025: Q20_2025

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
	Total									
Sample Size	353	90	54	42	25	51	45	16	14	16
Mean	954.70	1.63	1.17	3.82	1.14	6,598.98	0.96	0.46	0.62	0.29
Median	0.75	1.17	0.93	0.87	0.81	0.56	0.70	0.46	0.41	0.26
Min	-3.70	-3.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Max	336,510.31	20.00	5.00	100.00	4.13	336,510.31	6.50	0.81	4.12	0.66

Auto Generated

Q20_DifferenceX: PLI premium shift (2024 to 2025) *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	351	89	54	42	25	51	45	15	14	16
Increased 0.10% or more										
Count	78	20	10	16	6	14	10	1	1	0
Column %	22%	22%	19%	38%	24%	27%	22%	7%	7%	0%
Increased 0.01% to less than 0.10%										
Count	82	15	13	8	6	11	19	6	2	2
Column %	23%	17%	24%	19%	24%	22%	42%	40%	14%	13%
Stayed the Same										
Count	46	19	8	3	3	5	4	1	2	1
Column %	13%	21%	15%	7%	12%	10%	9%	7%	14%	6%
Decreased 0.01% to less than 0.10%										
Count	76	7	11	6	6	10	10	6	8	12
Column %	22%	8%	20%	14%	24%	20%	22%	40%	57%	75%
Decreased 0.10% or more										
Count	69	28	12	9	4	11	2	1	1	1
Column %	20%	31%	22%	21%	16%	22%	4%	7%	7%	6%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q20_Difference: Q20_Difference

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
	Total									
Sample Size	351	89	54	42	25	51	45	15	14	16
Mean	64.28	-0.43	0.00	0.41	0.18	442.55	0.22	-0.02	-0.03	-0.05
Median	0.00	0.00	0.00	0.01	0.00	0.00	0.02	0.00	-0.02	-0.04
Min	-27.46	-27.46	-0.68	-4.47	-0.30	-15.00	-1.46	-0.49	-0.25	-0.45
Max	22,578.49	5.86	0.81	18.08	3.74	22,578.49	5.93	0.20	0.12	0.06

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Q21: What is your coverage limit per claim? Please select the value nearest your actual limit. *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	366	93	56	43	26	54	48	17	13	16	
\$1,000,000											
Count	66	42	12	2	4	5	0	1	0	0	
Column %	18%	45%	21%	5%	15%	9%	0%	6%	0%	0%	
\$2,000,000											
Count	142	39	33	21	13	20	14	2	0	0	
Column %	39%	42%	59%	49%	50%	37%	29%	12%	0%	0%	
\$3,000,000											
Count	29	6	5	7	1	6	4	0	0	0	
Column %	8%	6%	9%	16%	4%	11%	8%	0%	0%	0%	
\$4,000,000											
Count	8	1	1	4	0	0	2	0	0	0	
Column %	2%	1%	2%	9%	0%	0%	4%	0%	0%	0%	
\$5,000,000											
Count	89	5	5	9	6	20	26	11	4	3	
Column %	24%	5%	9%	21%	23%	37%	54%	65%	31%	19%	
\$6,000,000											
Count	1	0	0	0	0	0	0	1	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	6%	0%	0%	
\$7,000,000											
Count	2	0	0	0	1	1	0	0	0	0	
Column %	1%	0%	0%	0%	4%	2%	0%	0%	0%	0%	
\$8,000,000											
Count	1	0	0	0	0	0	1	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	2%	0%	0%	0%	
\$9,000,000											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
\$10,000,000											
Count	17	0	0	0	1	1	1	2	8	4	
Column %	5%	0%	0%	0%	4%	2%	2%	12%	62%	25%	
\$15,000,000											
Count	1	0	0	0	0	0	0	0	0	1	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	6%	
\$20,000,000											
Count	3	0	0	0	0	0	0	0	1	2	
Column %	1%	0%	0%	0%	0%	0%	0%	0%	8%	13%	
\$25,000,000 or more											
Count	7	0	0	0	0	1	0	0	0	6	
Column %	2%	0%	0%	0%	0%	2%	0%	0%	0%	38%	

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q22: Are your per-claim and aggregate limits the same? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	367	94	56	43	26	54	48	17	13	16
Yes										
Count	258	66	35	34	12	43	36	9	10	13
Column %	70%	70%	63%	79%	46%	80%	75%	53%	77%	81%
No										
Count	109	28	21	9	14	11	12	8	3	3
Column %	30%	30%	38%	21%	54%	20%	25%	47%	23%	19%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q22a: What are your aggregate limits? Please select the value nearest your actual limit. *

		Total	Q4: What is the annual gross revenue of your firm?							
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	108	27	21	9	14	11	12	8	3	3
\$2,000,000										
Count	32	15	9	1	4	3	0	0	0	0
Column %	30%	56%	43%	11%	29%	27%	0%	0%	0%	0%
\$3,000,000										
Count	13	7	2	2	1	1	0	0	0	0
Column %	12%	26%	10%	22%	7%	9%	0%	0%	0%	0%
\$4,000,000										
Count	31	3	7	4	7	4	6	0	0	0
Column %	29%	11%	33%	44%	50%	36%	50%	0%	0%	0%
\$5,000,000										
Count	11	1	2	2	1	2	2	1	0	0
Column %	10%	4%	10%	22%	7%	18%	17%	13%	0%	0%
\$6,000,000										
Count	4	0	1	0	0	0	3	0	0	0
Column %	4%	0%	5%	0%	0%	0%	25%	0%	0%	0%
\$7,000,000										
Count	2	0	0	0	0	0	1	0	1	0
Column %	2%	0%	0%	0%	0%	0%	8%	0%	33%	0%
\$8,000,000										
Count	1	0	0	0	0	0	0	0	0	1
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	33%
\$9,000,000										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$10,000,000										
Count	10	1	0	0	1	1	0	7	0	0
Column %	9%	4%	0%	0%	7%	9%	0%	88%	0%	0%
\$15,000,000										
Count	3	0	0	0	0	0	0	0	2	1
Column %	3%	0%	0%	0%	0%	0%	0%	0%	67%	33%
\$20,000,000										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$25,000,000 or more										
Count	1	0	0	0	0	0	0	0	0	1
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	33%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q23: What is your deductible? Please select the value nearest your actual deductible. *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	356	92	52	42	25	53	47	16	13	16
Less than \$10,000										
Count	59	43	8	6	1	0	1	0	0	0
Column %	17%	47%	15%	14%	4%	0%	2%	0%	0%	0%
\$10,000										
Count	39	26	9	4	0	0	0	0	0	0
Column %	11%	28%	17%	10%	0%	0%	0%	0%	0%	0%
\$15,000										
Count	22	10	7	2	1	2	0	0	0	0
Column %	6%	11%	13%	5%	4%	4%	0%	0%	0%	0%
\$20,000										
Count	13	1	6	3	1	1	1	0	0	0
Column %	4%	1%	12%	7%	4%	2%	2%	0%	0%	0%
\$25,000										
Count	58	10	15	11	7	13	1	0	1	0
Column %	16%	11%	29%	26%	28%	25%	2%	0%	8%	0%
\$50,000										
Count	49	1	5	13	7	17	4	1	0	1
Column %	14%	1%	10%	31%	28%	32%	9%	6%	0%	6%
\$75,000										
Count	21	0	1	2	3	6	9	0	0	0
Column %	6%	0%	2%	5%	12%	11%	19%	0%	0%	0%
\$100,000										
Count	31	1	1	1	4	8	15	1	0	0
Column %	9%	1%	2%	2%	16%	15%	32%	6%	0%	0%
\$150,000										
Count	16	0	0	0	1	2	7	5	0	1
Column %	4%	0%	0%	0%	4%	4%	15%	31%	0%	6%
\$200,000										
Count	15	0	0	0	0	1	7	5	2	0
Column %	4%	0%	0%	0%	0%	2%	15%	31%	15%	0%
\$250,000										
Count	5	0	0	0	0	2	1	1	1	0
Column %	1%	0%	0%	0%	0%	4%	2%	6%	8%	0%
\$300,000										
Count	1	0	0	0	0	0	1	0	0	0
Column %	0%	0%	0%	0%	0%	0%	2%	0%	0%	0%
\$350,000										
Count	3	0	0	0	0	0	0	1	2	0
Column %	1%	0%	0%	0%	0%	0%	0%	6%	15%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q23: What is your deductible? Please select the value nearest your actual deductible. *

		Total	Q4: What is the annual gross revenue of your firm?							
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
\$425,000										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$500,000										
Count	13	0	0	0	0	0	0	2	7	4
Column %	4%	0%	0%	0%	0%	0%	0%	13%	54%	25%
\$750,000										
Count	1	0	0	0	0	0	0	0	0	1
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	6%
\$1,000,000										
Count	1	0	0	0	0	0	0	0	0	1
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	6%
More than \$1,000,000										
Count	9	0	0	0	0	1	0	0	0	8
Column %	3%	0%	0%	0%	0%	2%	0%	0%	0%	50%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q24: How does your deductible compare with the previous year? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	360	94	54	42	26	52	47	16	13	16
Increased										
Count	45	7	5	8	4	9	3	2	3	4
Column %	13%	7%	9%	19%	15%	17%	6%	13%	23%	25%
Stayed the Same										
Count	310	86	48	34	21	43	42	14	10	12
Column %	86%	91%	89%	81%	81%	83%	89%	88%	77%	75%
Decreased										
Count	5	1	1	0	1	0	2	0	0	0
Column %	1%	1%	2%	0%	4%	0%	4%	0%	0%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q25: Has your firm purchased a stand-alone Cyber Liability Policy? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	369	97	57	43	26	53	48	16	13	16
Yes										
Count	246	31	34	31	21	41	44	15	13	16
Column %	67%	32%	60%	72%	81%	77%	92%	94%	100%	100%
No										
Count	123	66	23	12	5	12	4	1	0	0
Column %	33%	68%	40%	28%	19%	23%	8%	6%	0%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q25a: Please indicate what influenced the decision to purchase a stand-alone Cyber Liability Policy. Check all that apply. *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Valid Cases	239	30	31	30	20	40	44	15	13	16
Contract requirements										
Mentions	135	12	17	14	12	23	22	12	12	11
% Valid Cases	56%	40%	55%	47%	60%	58%	50%	80%	92%	69%
Other compliance requirements										
Mentions	53	5	7	6	4	11	10	2	4	4
% Valid Cases	22%	17%	23%	20%	20%	28%	23%	13%	31%	25%
Concern regarding potential claims										
Mentions	164	20	20	20	13	27	33	11	6	14
% Valid Cases	69%	67%	65%	67%	65%	68%	75%	73%	46%	88%
Other (please specify)										
Mentions	21	1	1	2	1	4	9	0	2	1
% Valid Cases	9%	3%	3%	7%	5%	10%	20%	0%	15%	6%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q25b: Does your firm require its consultants to carry cyber insurance? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	363	95	53	43	26	53	48	16	13	16
Yes										
Count	52	8	3	6	3	7	6	2	8	9
Column %	14%	8%	6%	14%	12%	13%	13%	13%	62%	56%
No										
Count	311	87	50	37	23	46	42	14	5	7
Column %	86%	92%	94%	86%	88%	87%	88%	88%	38%	44%

* Denotes variable with statistically significant findings

 Significant difference within groups:

Auto Generated

Q25c: Are consultants required to notify your firm about any cyber attacks? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	362	94	53	43	26	53	48	16	13	16
Yes										
Count	126	23	17	19	5	17	16	7	10	12
Column %	35%	24%	32%	44%	19%	32%	33%	44%	77%	75%
No										
Count	236	71	36	24	21	36	32	9	3	4
Column %	65%	76%	68%	56%	81%	68%	67%	56%	23%	25%

* Denotes variable with statistically significant findings

 Significant difference within groups:

Auto Generated

Q26: What aggregate dollar limits did you purchase for cyber-insurance? Please select the value nearest your actual limit. *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	242	30	32	31	20	41	44	15	13	16	
\$1,000,000											
Count	153	28	30	26	16	29	23	1	0	0	
Column %	63%	93%	94%	84%	80%	71%	52%	7%	0%	0%	
\$2,000,000											
Count	37	1	0	4	3	9	12	7	1	0	
Column %	15%	3%	0%	13%	15%	22%	27%	47%	8%	0%	
\$3,000,000											
Count	13	0	1	0	0	2	4	3	2	1	
Column %	5%	0%	3%	0%	0%	5%	9%	20%	15%	6%	
More than \$3,000,000											
Count	39	1	1	1	1	1	5	4	10	15	
Column %	16%	3%	3%	3%	5%	2%	11%	27%	77%	94%	

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q27: PLI Claims Made Against Your Firm

Please answer the questions in this section with reference to your firm's most recently completed fiscal year.

Did your firm have any outstanding claims? Claims are defined as a written or oral demand for money or services, or initiation of a lawsuit. *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	367	97	55	43	26	53	48	16	13	16
Yes										
Count	111	10	10	8	5	16	24	12	11	15
Column %	30%	10%	18%	19%	19%	30%	50%	75%	85%	94%
No										
Count	256	87	45	35	21	37	24	4	2	1
Column %	70%	90%	82%	81%	81%	70%	50%	25%	15%	6%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q28: What was the number of outstanding claims against your firm? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	111	10	10	8	5	16	24	12	11	15
1 Count Column %	53 48%	7 70%	8 80%	8 100%	4 80%	10 63%	11 46%	4 33%	1 9%	0 0%
2 Count Column %	25 23%	3 30%	1 10%	0 0%	1 20%	5 31%	6 25%	4 33%	3 27%	2 13%
3 Count Column %	12 11%	0 0%	1 10%	0 0%	0 0%	1 6%	4 17%	2 17%	3 27%	1 7%
4 Count Column %	5 5%	0 0%	0 0%	0 0%	0 0%	0 0%	2 8%	1 8%	0 0%	2 13%
5 Count Column %	4 4%	0 0%	0 0%	0 0%	0 0%	0 0%	1 4%	0 0%	1 9%	2 13%
6 Count Column %	1 1%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 7%
7 or more Count Column %	11 10%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 8%	3 27%	7 47%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q29: How does the number of claims made against your firm compare with the prior year? *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	111	10	10	8	5	16	24	12	11	15
More than the prior year										
Count	39	6	3	2	2	6	7	3	4	6
Column %	35%	60%	30%	25%	40%	38%	29%	25%	36%	40%
The same as the prior year										
Count	58	3	6	6	3	9	9	7	7	8
Column %	52%	30%	60%	75%	60%	56%	38%	58%	64%	53%
Fewer than the prior year										
Count	14	1	1	0	0	1	8	2	0	1
Column %	13%	10%	10%	0%	0%	6%	33%	17%	0%	7%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q30.1: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Public Sector Clients / Owners *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		110	10	10	8	5	16	23	12	11	15
0											
Count	61		9	7	7	3	11	12	5	0	7
Column %	55%		90%	70%	88%	60%	69%	52%	42%	0%	47%
1											
Count	29		1	3	1	2	4	7	6	4	1
Column %	26%		10%	30%	13%	40%	25%	30%	50%	36%	7%
2											
Count	7		0	0	0	0	0	2	1	3	1
Column %	6%		0%	0%	0%	0%	0%	9%	8%	27%	7%
3											
Count	2		0	0	0	0	0	0	0	1	1
Column %	2%		0%	0%	0%	0%	0%	0%	0%	9%	7%
4											
Count	2		0	0	0	0	0	1	0	1	0
Column %	2%		0%	0%	0%	0%	0%	4%	0%	9%	0%
5											
Count	2		0	0	0	0	0	0	0	0	2
Column %	2%		0%	0%	0%	0%	0%	0%	0%	0%	13%
6											
Count	1		0	0	0	0	0	0	0	1	0
Column %	1%		0%	0%	0%	0%	0%	0%	0%	9%	0%
7											
Count	1		0	0	0	0	0	0	0	0	1
Column %	1%		0%	0%	0%	0%	0%	0%	0%	0%	7%
8											
Count	0		0	0	0	0	0	0	0	0	0
Column %	0%		0%	0%	0%	0%	0%	0%	0%	0%	0%
9											
Count	0		0	0	0	0	0	0	0	0	0
Column %	0%		0%	0%	0%	0%	0%	0%	0%	0%	0%
10											
Count	0		0	0	0	0	0	0	0	0	0
Column %	0%		0%	0%	0%	0%	0%	0%	0%	0%	0%
Don't know											
Count	5		0	0	0	0	1	1	0	1	2
Column %	5%		0%	0%	0%	0%	6%	4%	0%	9%	13%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q30.2: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Private Sector Clients / Owners *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	110	10	10	8	5	16	23	12	11	15
0										
Count	52	5	7	4	4	8	12	6	3	3
Column %	47%	50%	70%	50%	80%	50%	52%	50%	27%	20%
1										
Count	31	2	3	4	0	4	7	4	5	2
Column %	28%	20%	30%	50%	0%	25%	30%	33%	45%	13%
2										
Count	11	2	0	0	1	3	3	0	0	2
Column %	10%	20%	0%	0%	20%	19%	13%	0%	0%	13%
3										
Count	2	0	0	0	0	0	0	1	1	0
Column %	2%	0%	0%	0%	0%	0%	0%	8%	9%	0%
4										
Count	2	0	0	0	0	0	0	0	1	1
Column %	2%	0%	0%	0%	0%	0%	0%	0%	9%	7%
5										
Count	3	0	0	0	0	0	0	0	0	3
Column %	3%	0%	0%	0%	0%	0%	0%	0%	0%	20%
6										
Count	1	0	0	0	0	0	0	0	0	1
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	7%
7										
Count	1	0	0	0	0	0	0	0	1	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	9%	0%
8										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
9										
Count	1	0	0	0	0	0	0	0	0	1
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	7%
10										
Count	2	1	0	0	0	0	0	1	0	0
Column %	2%	10%	0%	0%	0%	0%	0%	8%	0%	0%
Don't know										
Count	4	0	0	0	0	1	1	0	0	2
Column %	4%	0%	0%	0%	0%	6%	4%	0%	0%	13%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q30.3: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Non Project-Owners (Prime A/Es, Contractors, etc.)

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		110	10	10	8	5	16	23	12	11	15
0											
Count		61	6	7	6	3	9	12	7	5	6
Column %		55%	60%	70%	75%	60%	56%	52%	58%	45%	40%
1											
Count		37	4	3	2	2	6	9	4	3	4
Column %		34%	40%	30%	25%	40%	38%	39%	33%	27%	27%
2											
Count		2	0	0	0	0	0	0	0	2	0
Column %		2%	0%	0%	0%	0%	0%	0%	0%	18%	0%
3											
Count		1	0	0	0	0	0	0	0	0	1
Column %		1%	0%	0%	0%	0%	0%	0%	0%	0%	7%
4											
Count		2	0	0	0	0	0	0	0	1	1
Column %		2%	0%	0%	0%	0%	0%	0%	0%	9%	7%
5											
Count		1	0	0	0	0	0	1	0	0	0
Column %		1%	0%	0%	0%	0%	0%	4%	0%	0%	0%
6											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
7											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
8											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
9											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
10											
Count		2	0	0	0	0	0	0	1	0	1
Column %		2%	0%	0%	0%	0%	0%	0%	8%	0%	7%
Don't know											
Count		4	0	0	0	0	1	1	0	0	2
Column %		4%	0%	0%	0%	0%	6%	4%	0%	0%	13%

Auto Generated

Q31.1: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Construction / Contractors

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		110	10	10	8	5	16	23	12	11	15
0											
Count		84	7	9	7	4	12	18	10	8	9
Column %		76%	70%	90%	88%	80%	75%	78%	83%	73%	60%
1											
Count		18	3	1	1	0	3	3	1	3	3
Column %		16%	30%	10%	13%	0%	19%	13%	8%	27%	20%
2											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4											
Count		1	0	0	0	0	0	0	1	0	0
Column %		1%	0%	0%	0%	0%	0%	0%	8%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
6											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
7											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
8											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
9											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
10											
Count		1	0	0	0	0	0	0	0	0	1
Column %		1%	0%	0%	0%	0%	0%	0%	0%	0%	7%
Don't know											
Count		6	0	0	0	1	1	2	0	0	2
Column %		5%	0%	0%	0%	20%	6%	9%	0%	0%	13%

Auto Generated

Q31.2: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Construction Workers (e.g. Due to injury or death) *

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		110	10	10	8	5	16	23	12	11	15
0											
Count		96	10	10	8	4	15	19	12	8	10
Column %		87%	100%	100%	100%	80%	94%	83%	100%	73%	67%
1											
Count		7	0	0	0	0	0	3	0	2	2
Column %		6%	0%	0%	0%	0%	0%	13%	0%	18%	13%
2											
Count		1	0	0	0	0	0	0	0	1	0
Column %		1%	0%	0%	0%	0%	0%	0%	0%	9%	0%
3											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
6											
Count		1	0	0	0	0	0	0	0	0	1
Column %		1%	0%	0%	0%	0%	0%	0%	0%	0%	7%
7											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
8											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
9											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
10											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Don't know											
Count		5	0	0	0	1	1	1	0	0	2
Column %		5%	0%	0%	0%	20%	6%	4%	0%	0%	13%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q31.3: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Non-Construction Workers (e.g. Due to injury or death) *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		110	10	10	8	5	16	23	12	11	15
0											
Count	90	10	10	7	3	14	21	10	9	6	
Column %	82%	100%	100%	88%	60%	88%	91%	83%	82%	40%	
1											
Count	11	0	0	1	1	1	1	2	2	3	
Column %	10%	0%	0%	13%	20%	6%	4%	17%	18%	20%	
2											
Count	2	0	0	0	0	0	0	0	0	2	
Column %	2%	0%	0%	0%	0%	0%	0%	0%	0%	13%	
3											
Count	1	0	0	0	0	0	0	0	0	1	
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	7%	
4											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
5											
Count	1	0	0	0	0	0	0	0	0	1	
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	7%	
6											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
7											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
8											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
9											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
10											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
Don't know											
Count	5	0	0	0	1	1	1	0	0	2	
Column %	5%	0%	0%	0%	20%	6%	4%	0%	0%	13%	

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q31.4: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Others *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		110	10	10	8	5	16	23	12	11	15
0											
Count	82	8	5	6	3	14	17	12	7	10	
Column %	75%	80%	50%	75%	60%	88%	74%	100%	64%	67%	
1											
Count	16	2	5	2	1	1	1	0	3	1	
Column %	15%	20%	50%	25%	20%	6%	4%	0%	27%	7%	
2											
Count	2	0	0	0	0	0	1	0	1	0	
Column %	2%	0%	0%	0%	0%	0%	4%	0%	9%	0%	
3											
Count	2	0	0	0	0	0	1	0	0	1	
Column %	2%	0%	0%	0%	0%	0%	4%	0%	0%	7%	
4											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
5											
Count	1	0	0	0	0	0	1	0	0	0	
Column %	1%	0%	0%	0%	0%	0%	4%	0%	0%	0%	
6											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
7											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
8											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
9											
Count	1	0	0	0	0	0	0	0	0	1	
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	7%	
10											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
Don't know											
Count	6	0	0	0	1	1	2	0	0	2	
Column %	5%	0%	0%	0%	20%	6%	9%	0%	0%	13%	

* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q32: Claims Resolution

Please answer the questions in this section with reference to your firm's most recently completed fiscal year.

How many of your firm's outstanding claims (including claims from prior years) were resolved in your most recently completed fiscal year? *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		106	10	9	8	5	16	23	11	11	13
0											
Count	45	8	5	6	3	8	10	2	1	2	
Column %	42%	80%	56%	75%	60%	50%	43%	18%	9%	15%	
1											
Count	31	2	4	2	1	7	8	5	0	2	
Column %	29%	20%	44%	25%	20%	44%	35%	45%	0%	15%	
2											
Count	16	0	0	0	1	1	3	2	5	4	
Column %	15%	0%	0%	0%	20%	6%	13%	18%	45%	31%	
3											
Count	5	0	0	0	0	0	1	1	3	0	
Column %	5%	0%	0%	0%	0%	0%	4%	9%	27%	0%	
4											
Count	1	0	0	0	0	0	1	0	0	0	
Column %	1%	0%	0%	0%	0%	0%	4%	0%	0%	0%	
5											
Count	1	0	0	0	0	0	0	0	1	0	
Column %	1%	0%	0%	0%	0%	0%	0%	0%	9%	0%	
More than 5											
Count	7	0	0	0	0	0	0	1	1	5	
Column %	7%	0%	0%	0%	0%	0%	0%	9%	9%	38%	

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q33: How many claims were settled within your deductible (including costs of outside attorneys, experts, etc.)? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	59	1	3	2	2	8	13	9	10	11
0										
Count	8	1	1	1	0	2	2	0	0	1
Column %	14%	100%	33%	50%	0%	25%	15%	0%	0%	9%
1										
Count	22	0	2	1	1	5	6	5	0	2
Column %	37%	0%	67%	50%	50%	63%	46%	56%	0%	18%
2										
Count	15	0	0	0	1	1	3	2	5	3
Column %	25%	0%	0%	0%	50%	13%	23%	22%	50%	27%
3										
Count	6	0	0	0	0	0	2	1	3	0
Column %	10%	0%	0%	0%	0%	0%	15%	11%	30%	0%
4										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5										
Count	1	0	0	0	0	0	0	0	1	0
Column %	2%	0%	0%	0%	0%	0%	0%	0%	10%	0%
More than 5										
Count	7	0	0	0	0	0	0	1	1	5
Column %	12%	0%	0%	0%	0%	0%	0%	11%	10%	45%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q34.1: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Negotiation *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	60	2	4	2	1	8	13	9	10	11	
0											
Count	18	0	3	1	0	4	2	4	3	1	
Column %	30%	0%	75%	50%	0%	50%	15%	44%	30%	9%	
1											
Count	23	2	1	1	0	4	8	4	0	3	
Column %	38%	100%	25%	50%	0%	50%	62%	44%	0%	27%	
2											
Count	10	0	0	0	1	0	2	0	4	3	
Column %	17%	0%	0%	0%	100%	0%	15%	0%	40%	27%	
3											
Count	2	0	0	0	0	0	1	0	1	0	
Column %	3%	0%	0%	0%	0%	0%	8%	0%	10%	0%	
4											
Count	1	0	0	0	0	0	0	0	1	0	
Column %	2%	0%	0%	0%	0%	0%	0%	0%	10%	0%	
5											
Count	1	0	0	0	0	0	0	0	1	0	
Column %	2%	0%	0%	0%	0%	0%	0%	0%	10%	0%	
More than 5											
Count	5	0	0	0	0	0	0	1	0	4	
Column %	8%	0%	0%	0%	0%	0%	0%	11%	0%	36%	

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q34.2: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Mediation

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		59	2	4	2	1	8	12	9	10	11
0											
Count	38	1	3	1	1	4	9	5	7	7	
Column %	64%	50%	75%	50%	100%	50%	75%	56%	70%	64%	
1											
Count	16	1	1	1	0	4	3	3	1	2	
Column %	27%	50%	25%	50%	0%	50%	25%	33%	10%	18%	
2											
Count	3	0	0	0	0	0	0	1	2	0	
Column %	5%	0%	0%	0%	0%	0%	0%	11%	20%	0%	
3											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
4											
Count	1	0	0	0	0	0	0	0	0	1	
Column %	2%	0%	0%	0%	0%	0%	0%	0%	0%	9%	
5											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
More than 5											
Count	1	0	0	0	0	0	0	0	0	1	
Column %	2%	0%	0%	0%	0%	0%	0%	0%	0%	9%	

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Q34.3: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Arbitration

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		59	2	4	2	1	8	12	9	10	11
0											
Count		56	1	3	2	1	8	12	9	10	10
Column %		95%	50%	75%	100%	100%	100%	100%	100%	100%	91%
1											
Count		3	1	1	0	0	0	0	0	0	1
Column %		5%	50%	25%	0%	0%	0%	0%	0%	0%	9%
2											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

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Q34.4: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Dismissal

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		59	2	4	2	1	8	13	9	10	10
0											
Count		44	0	4	1	1	7	11	6	7	7
Column %		75%	0%	100%	50%	100%	88%	85%	67%	70%	70%
1											
Count		13	2	0	1	0	1	2	2	2	3
Column %		22%	100%	0%	50%	0%	13%	15%	22%	20%	30%
2											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3											
Count		2	0	0	0	0	0	0	1	1	0
Column %		3%	0%	0%	0%	0%	0%	0%	11%	10%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q34.5: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Jury Trial

			Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		58	1	4	2	1	8	13	9	10	10
0											
Count	58	1	4	2	1	8	13	9	10	10	
Column %	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
1											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
2											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
3											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
4											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
5											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
More than 5											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	

Auto Generated

Q34.6: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Bench Trial

			Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		58	1	4	2	1	8	13	9	10	10
0											
Count	58	1	4	2	1	8	13	9	10	10	
Column %	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
1											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
2											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
3											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
4											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
5											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
More than 5											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	

Auto Generated

Q34.7: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Other Method

		Q4: What is the annual gross revenue of your firm?									
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		57	1	4	2	1	8	13	9	9	10
0											
Count		54	1	4	2	1	8	12	9	8	9
Column %		95%	100%	100%	100%	100%	100%	92%	100%	89%	90%
1											
Count		1	0	0	0	0	0	1	0	0	0
Column %		2%	0%	0%	0%	0%	0%	8%	0%	0%	0%
2											
Count		1	0	0	0	0	0	0	0	1	0
Column %		2%	0%	0%	0%	0%	0%	0%	0%	11%	0%
3											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		1	0	0	0	0	0	0	0	0	1
Column %		2%	0%	0%	0%	0%	0%	0%	0%	0%	10%

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Q35.1: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Before Trial *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	59	2	4	2	1	8	13	9	10	10	
0											
Count	16	0	2	1	1	2	5	1	3	1	
Column %	27%	0%	50%	50%	100%	25%	38%	11%	30%	10%	
1											
Count	22	2	2	1	0	6	4	4	1	2	
Column %	37%	100%	50%	50%	0%	75%	31%	44%	10%	20%	
2											
Count	10	0	0	0	0	0	2	3	2	3	
Column %	17%	0%	0%	0%	0%	0%	15%	33%	20%	30%	
3											
Count	4	0	0	0	0	0	2	0	2	0	
Column %	7%	0%	0%	0%	0%	0%	15%	0%	20%	0%	
4											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
5											
Count	1	0	0	0	0	0	0	0	1	0	
Column %	2%	0%	0%	0%	0%	0%	0%	0%	10%	0%	
More than 5											
Count	6	0	0	0	0	0	0	1	1	4	
Column %	10%	0%	0%	0%	0%	0%	0%	11%	10%	40%	

* Denotes variable with statistically significant findings

 Significant difference within groups:

Auto Generated

Q35.8: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - During Trial

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		58	1	4	2	1	8	13	9	10	10
0											
Count		56	0	4	2	1	8	12	9	10	10
Column %		97%	0%	100%	100%	100%	100%	92%	100%	100%	100%
1											
Count		2	1	0	0	0	0	1	0	0	0
Column %		3%	100%	0%	0%	0%	0%	8%	0%	0%	0%
2											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q35.9: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - By Court Judgment

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		57	1	4	2	1	8	13	9	10	9
0											
Count	55	1	4	2	1	8	13	8	10	8	
Column %	96%	100%	100%	100%	100%	100%	100%	89%	100%	89%	
1											
Count	2	0	0	0	0	0	0	1	0	1	
Column %	4%	0%	0%	0%	0%	0%	0%	11%	0%	11%	
2											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
3											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
4											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
5											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
More than 5											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	

Auto Generated

Q35.10: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - Before Arbitration

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		59	2	4	2	1	8	13	9	10	10
0											
Count		49	1	4	1	1	7	9	8	9	9
Column %		83%	50%	100%	50%	100%	88%	69%	89%	90%	90%
1											
Count		7	1	0	1	0	1	3	1	0	0
Column %		12%	50%	0%	50%	0%	13%	23%	11%	0%	0%
2											
Count		2	0	0	0	0	0	1	0	0	1
Column %		3%	0%	0%	0%	0%	0%	8%	0%	0%	10%
3											
Count		1	0	0	0	0	0	0	0	1	0
Column %		2%	0%	0%	0%	0%	0%	0%	0%	10%	0%
4											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count		0	0	0	0	0	0	0	0	0	0
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q35.11: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - During Arbitration

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		58	2	4	2	1	8	12	9	10	10
0											
Count	54	1	3	2	1	6	12	9	10	10	10
Column %	93%	50%	75%	100%	100%	75%	100%	100%	100%	100%	100%
1											
Count	4	1	1	0	0	2	0	0	0	0	0
Column %	7%	50%	25%	0%	0%	25%	0%	0%	0%	0%	0%
2											
Count	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3											
Count	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4											
Count	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5											
Count	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q35.12: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID1216715778-ChoiceGroup-SelectedChoices]. - By Arbitration Decision

			Q4: What is the annual gross revenue of your firm?								
			Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size		58	2	4	2	1	8	12	9	10	10
0											
Count	54	1	4	2	1	6	12	9	10	9	
Column %	93%	50%	100%	100%	100%	75%	100%	100%	100%	90%	
1											
Count	4	1	0	0	0	2	0	0	0	1	
Column %	7%	50%	0%	0%	0%	25%	0%	0%	0%	10%	
2											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
3											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
4											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
5											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
More than 5											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	

Auto Generated

Q36: What was the total number of claims resolved WITHOUT any payment by your firm to the claimant? If the answer is "0" please select that response instead of leaving the space blank. *

			Q4: What is the annual gross revenue of your firm?								
			Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size		59	2	4	2	2	7	13	9	10	10
0											
Count	31	1	3	2	1	5	10	3	2	4	
Column %	53%	50%	75%	100%	50%	71%	77%	33%	20%	40%	
1											
Count	16	1	1	0	1	2	3	3	2	3	
Column %	27%	50%	25%	0%	50%	29%	23%	33%	20%	30%	
2											
Count	4	0	0	0	0	0	0	1	3	0	
Column %	7%	0%	0%	0%	0%	0%	0%	11%	30%	0%	
3											
Count	2	0	0	0	0	0	0	1	1	0	
Column %	3%	0%	0%	0%	0%	0%	0%	11%	10%	0%	
4											
Count	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
5											
Count	1	0	0	0	0	0	0	0	1	0	
Column %	2%	0%	0%	0%	0%	0%	0%	0%	10%	0%	
More than 5											
Count	5	0	0	0	0	0	0	1	1	3	
Column %	8%	0%	0%	0%	0%	0%	0%	11%	10%	30%	

* Denotes variable with statistically significant findings

 Significant difference within groups:

Auto Generated

Q37_1X: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Defense costs YOU paid lawyers, experts, etc.

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	61	2	4	2	2	8	13	9	10	11
Less than \$25,000										
Count	42	2	4	2	1	7	9	5	7	5
Column %	69%	100%	100%	100%	50%	88%	69%	56%	70%	45%
\$25,000 or more										
Count	19	0	0	0	1	1	4	4	3	6
Column %	31%	0%	0%	0%	50%	13%	31%	44%	30%	55%

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Q37.1: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Defense costs YOU paid lawyers, experts, etc.

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	61	2	4	2	2	8	13	9	10	11
Mean	128,799.79	2,500.00	1,250.00	15,500.00	20,000.00	12,104.13	25,303.15	105,469.78	108,216.00	483,511.36
Median	5,000.00	2,500.00	0.00	15,500.00	20,000.00	1,500.00	5,000.00	8,000.00	0.00	111,000.00
Min	0.00	0.00	0.00	15,000.00	10,000.00	0.00	0.00	0.00	0.00	0.00
Max	3,000,000.00	5,000.00	5,000.00	16,000.00	30,000.00	60,000.00	120,000.00	400,000.00	776,160.00	3,000,000.00

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Q37_4X: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Defense cost paid by the PROFESSIONAL LIABILITY INSURER

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	61	2	4	2	2	8	13	9	10	11
\$0 - Nothing										
Count	49	1	3	1	2	5	11	8	8	10
Column %	80%	50%	75%	50%	100%	63%	85%	89%	80%	91%
Any Amount										
Count	12	1	1	1	0	3	2	1	2	1
Column %	20%	50%	25%	50%	0%	38%	15%	11%	20%	9%

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Q37.4: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Defense cost paid by the PROFESSIONAL LIABILITY INSURER

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	61	2	4	2	2	8	13	9	10	11
Mean	9,918.03	10,000.00	12,500.00	20,000.00	0.00	1,875.00	1,923.08	5,555.56	15,500.00	22,727.27
Median	0.00	10,000.00	0.00	20,000.00	0.00	0.00	0.00	0.00	0.00	0.00
Min	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Max	250,000.00	20,000.00	50,000.00	40,000.00	0.00	5,000.00	20,000.00	50,000.00	150,000.00	250,000.00

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Q37_5X: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Amount of award or settlement YOU paid (including any fees due your firm that were waived or forfeited)

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	61	2	4	2	2	8	13	9	10	11
Less than \$10,000										
Count	29	2	4	0	2	2	5	6	4	4
Column %	48%	100%	100%	0%	100%	25%	38%	67%	40%	36%
\$10,000 or more										
Count	32	0	0	2	0	6	8	3	6	7
Column %	52%	0%	0%	100%	0%	75%	62%	33%	60%	64%
Min	1.00	1.00	1.00	2.00	1.00	1.00	1.00	1.00	1.00	1.00
Max	2.00	1.00	1.00	2.00	1.00	2.00	2.00	2.00	2.00	2.00

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Q37.5: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Amount of award or settlement YOU paid
 (including any fees due your firm that were waived or forfeited)

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	61	2	4	2	2	8	13	9	10	11
Mean	118,933.35	0.00	2,375.00	16,000.00	0.00	44,273.40	34,337.62	44,151.89	56,046.20	495,911.73
Median	10,000.00	0.00	0.00	16,000.00	0.00	22,500.00	16,000.00	0.00	18,000.00	50,000.00
Min	0.00	0.00	0.00	12,000.00	0.00	0.00	0.00	0.00	0.00	0.00
Max	2,332,000.00	0.00	9,500.00	20,000.00	0.00	138,047.00	230,000.00	180,000.00	350,000.00	2,332,000.00

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Q37_6x: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Amount of award or settlement paid by the PROFESSIONAL LIABILITY INSURER

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	61	2	4	2	2	8	13	9	10	11
\$0 - Nothing										
Count	51	2	2	2	2	6	11	7	9	10
Column %	84%	100%	50%	100%	100%	75%	85%	78%	90%	91%
Any Amount										
Count	10	0	2	0	0	2	2	2	1	1
Column %	16%	0%	50%	0%	0%	25%	15%	22%	10%	9%

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Q37.6: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Amount of award or settlement paid by the PROFESSIONAL LIABILITY INSURER

		Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	61	2	4	2	2	8	13	9	10	11
Mean	52,785.92	0.00	28,750.00	0.00	0.00	10,750.00	27,610.85	156,666.67	75,000.00	45,454.55
Median	0.00	0.00	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Min	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Max	1,375,000.00	0.00	95,000.00	0.00	0.00	50,000.00	253,941.00	1,375,000.00	750,000.00	500,000.00

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Q38: Have you made a payment as a business decision to a claimant during your most recently completed fiscal year to resolve a case when you believed the claim to be frivolous or without merit?

		Total	Q4: What is the annual gross revenue of your firm?							
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	58	1	3	2	2	7	13	9	10	11
Yes										
Count	32	0	2	2	1	2	8	4	6	7
Column %	55%	0%	67%	100%	50%	29%	62%	44%	60%	64%
No										
Count	26	1	1	0	1	5	5	5	4	4
Column %	45%	100%	33%	0%	50%	71%	38%	56%	40%	36%

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Q39: Defense of Claims and Causes of Claims

Please answer the questions in this section with reference to your firm's most recently completed fiscal year.

What was the total number of personnel hours expended by your firm in defending ALL claims (including claims from prior years)? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	106	9	9	8	5	15	23	12	11	14
0-49										
Count	29	5	6	2	3	5	5	1	2	0
Column %	27%	56%	67%	25%	60%	33%	22%	8%	18%	0%
50-99										
Count	22	3	1	2	2	4	6	3	1	0
Column %	21%	33%	11%	25%	40%	27%	26%	25%	9%	0%
100-199										
Count	21	1	1	2	0	4	6	5	0	2
Column %	20%	11%	11%	25%	0%	27%	26%	42%	0%	14%
200-499										
Count	22	0	1	2	0	2	3	3	6	5
Column %	21%	0%	11%	25%	0%	13%	13%	25%	55%	36%
500-999										
Count	8	0	0	0	0	0	2	0	2	4
Column %	8%	0%	0%	0%	0%	0%	9%	0%	18%	29%
1,000 or more										
Count	4	0	0	0	0	0	1	0	0	3
Column %	4%	0%	0%	0%	0%	0%	4%	0%	0%	21%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

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Q40: Please indicate any possible or alleged causes that could have contributed to the claims that your firm experienced. Check all that apply.

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Valid Cases	103	9	9	7	5	14	22	11	11	15
Client / Project Selection (QBS vs. cost proposal, client not knowledgeable about construction, client / project financial strength, etc.)										
Mentions	26	2	1	1	1	4	4	3	3	7
% Valid Cases	25%	22%	11%	14%	20%	29%	18%	27%	27%	47%
Code Violation										
Mentions	7	1	0	0	0	0	1	0	1	4
% Valid Cases	7%	11%	0%	0%	0%	0%	5%	0%	9%	27%
Communications (breakdowns when conflicts arise, poor team or client communication, etc.)										
Mentions	40	3	2	1	0	3	10	5	7	9
% Valid Cases	39%	33%	22%	14%	0%	21%	45%	45%	64%	60%
Contract (contract language, no contract, etc.)										
Mentions	12	0	0	0	2	1	2	2	2	3
% Valid Cases	12%	0%	0%	0%	40%	7%	9%	18%	18%	20%
Error or Omission of a Technical Nature										
Mentions	58	1	5	2	2	6	15	6	9	12
% Valid Cases	56%	11%	56%	29%	40%	43%	68%	55%	82%	80%
Project Management (lack of training, management of human or technical resources, turnover of staff, etc.)										
Mentions	22	1	0	0	0	1	6	2	5	7
% Valid Cases	21%	11%	0%	0%	0%	7%	27%	18%	45%	47%
Project Delays										
Mentions	21	1	1	0	0	2	3	2	5	7
% Valid Cases	20%	11%	11%	0%	0%	14%	14%	18%	45%	47%
Scope of Services (problems with scope definition, changes in scope, etc.)										
Mentions	18	0	0	0	1	0	5	2	3	7
% Valid Cases	17%	0%	0%	0%	20%	0%	23%	18%	27%	47%
Third Party Claim										
Mentions	55	5	4	3	1	6	13	4	7	12
% Valid Cases	53%	56%	44%	43%	20%	43%	59%	36%	64%	80%
Other (please specify)										
Mentions	9	1	2	1	1	3	0	0	1	0
% Valid Cases	9%	11%	22%	14%	20%	21%	0%	0%	9%	0%

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Q41: For any claims that were either initiated or resolved during most recently completed fiscal year, please indicate the type of project involved in your LARGEST claim. - Selected Choice *

	Total	Q4: What is the annual gross revenue of your firm?								
		\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	101	9	8	7	5	13	21	12	11	15
Airport (Runway & Taxiways)										
Count	1	0	0	0	0	0	0	0	1	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	9%	0%
Airport (Terminals)										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Apartment										
Count	4	0	1	0	0	1	2	0	0	0
Column %	4%	0%	13%	0%	0%	8%	10%	0%	0%	0%
Bridges & Tunnels										
Count	5	0	1	0	1	1	1	0	1	0
Column %	5%	0%	13%	0%	20%	8%	5%	0%	9%	0%
Condominium										
Count	4	0	1	0	0	0	1	1	1	0
Column %	4%	0%	13%	0%	0%	0%	5%	8%	9%	0%
Healthcare										
Count	3	0	1	0	0	1	1	0	0	0
Column %	3%	0%	13%	0%	0%	8%	5%	0%	0%	0%
Highways & Streets										
Count	16	0	0	1	0	4	4	1	3	3
Column %	16%	0%	0%	14%	0%	31%	19%	8%	27%	20%
Hospitality (Hotel, Motel, Entertainment)										
Count	5	1	1	1	0	0	1	0	0	1
Column %	5%	11%	13%	14%	0%	0%	5%	0%	0%	7%
Industrial & Process										
Count	8	0	0	1	1	1	1	2	1	1
Column %	8%	0%	0%	14%	20%	8%	5%	17%	9%	7%
Land Development										
Count	10	0	1	0	0	2	3	2	1	1
Column %	10%	0%	13%	0%	0%	15%	14%	17%	9%	7%
Mass & Rapid Transit										
Count	2	0	0	0	0	0	1	0	0	1
Column %	2%	0%	0%	0%	0%	0%	5%	0%	0%	7%
Office										
Count	1	0	0	0	0	1	0	0	0	0
Column %	1%	0%	0%	0%	0%	8%	0%	0%	0%	0%

* Denotes variable with statistically significant findings

 Significant difference within groups:

Auto Generated

Q41: For any claims that were either initiated or resolved during most recently completed fiscal year, please indicate the type of project involved in your LARGEST claim. - Selected Choice *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Residential (Single Family)										
Count	8	4	1	1	1	0	1	0	0	0
Column %	8%	44%	13%	14%	20%	0%	5%	0%	0%	0%
Retail										
Count	1	0	0	0	0	0	0	1	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	8%	0%	0%
School (Higher Education)										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
School (K-12)										
Count	1	0	0	1	0	0	0	0	0	0
Column %	1%	0%	0%	14%	0%	0%	0%	0%	0%	0%
Utility										
Count	3	0	0	0	1	0	0	1	0	1
Column %	3%	0%	0%	0%	20%	0%	0%	8%	0%	7%
Water and/or Wastewater Conveyance										
Count	9	2	0	1	0	0	3	1	2	0
Column %	9%	22%	0%	14%	0%	0%	14%	8%	18%	0%
Water and/or Wastewater Treatment										
Count	5	0	0	0	0	0	2	1	0	2
Column %	5%	0%	0%	0%	0%	0%	10%	8%	0%	13%
Other (please specify)										
Count	15	2	1	1	1	2	0	2	1	5
Column %	15%	22%	13%	14%	20%	15%	0%	17%	9%	33%

* Denotes variable with statistically significant findings

 Significant difference within groups:

Auto Generated

Q41a: For the claim identified in the previous question, please indicate the Project Delivery Method involved. - Selected Choice *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	103	9	9	7	5	13	22	12	11	15
Traditional Design-Bid-Build										
Count	69	5	7	6	3	10	16	6	9	7
Column %	67%	56%	78%	86%	60%	77%	73%	50%	82%	47%
Contractor-Led Design/Build										
Count	18	0	0	0	1	1	6	4	2	4
Column %	17%	0%	0%	0%	20%	8%	27%	33%	18%	27%
Consultant-Led Design/Build										
Count	3	1	1	0	0	1	0	0	0	0
Column %	3%	11%	11%	0%	0%	8%	0%	0%	0%	0%
Progressive Design/Build										
Count	1	0	0	0	0	0	0	0	0	1
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	7%
Construction Manager at Risk										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Construction Manager/General Contractor										
Count	4	0	1	0	0	0	0	2	0	1
Column %	4%	0%	11%	0%	0%	0%	0%	17%	0%	7%
Other (please specify)										
Count	8	3	0	1	1	1	0	0	0	2
Column %	8%	33%	0%	14%	20%	8%	0%	0%	0%	13%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q42: Impact of the Threat of Claim

Has your firm reduced, dropped, or modified any service offerings due to high claims activity or other risk issues? *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size		360	96	54	43	26	51	45	16	13	16
Yes											
Count	43		8	5	5	7	2	5	4	4	3
Column %	12%		8%	9%	12%	27%	4%	11%	25%	31%	19%
No											
Count	317		88	49	38	19	49	40	12	9	13
Column %	88%		92%	91%	88%	73%	96%	89%	75%	69%	81%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q43: How often has your firm not pursued or has turned down work, due to concern about potential risk issues? *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	362	97	54	43	26	51	46	16	13	16	
Frequently											
Count	16	3	4	3	1	0	2	1	2	0	
Column %	4%	3%	7%	7%	4%	0%	4%	6%	15%	0%	
Sometimes											
Count	152	34	22	17	10	20	22	10	9	8	
Column %	42%	35%	41%	40%	38%	39%	48%	63%	69%	50%	
Rarely											
Count	146	35	20	16	14	27	19	5	2	8	
Column %	40%	36%	37%	37%	54%	53%	41%	31%	15%	50%	
Never											
Count	48	25	8	7	1	4	3	0	0	0	
Column %	13%	26%	15%	16%	4%	8%	7%	0%	0%	0%	

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q44: Why specifically did your firm not pursue or turn the work down? Check all that apply. *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Valid Cases	308	70	46	36	25	46	41	16	13	15
Client History										
Mentions	175	36	25	17	15	28	27	11	8	8
% Valid Cases	57%	51%	54%	47%	60%	61%	66%	69%	62%	53%
Contract Terms										
Mentions	178	25	31	15	15	28	30	12	11	11
% Valid Cases	58%	36%	67%	42%	60%	61%	73%	75%	85%	73%
High Risk (e.g., in terms of safety, project delivery type, technical sufficiency, etc.)										
Mentions	180	33	24	22	12	28	27	11	12	11
% Valid Cases	58%	47%	52%	61%	48%	61%	66%	69%	92%	73%
Lacked Qualifications / Experience on the part of the client, design professional, or others										
Mentions	114	23	15	15	12	21	16	3	5	4
% Valid Cases	37%	33%	33%	42%	48%	46%	39%	19%	38%	27%
Project Type or Delivery Method										
Mentions	91	22	11	5	8	17	10	4	7	7
% Valid Cases	30%	31%	24%	14%	32%	37%	24%	25%	54%	47%
Undercapitalized Project										
Mentions	58	13	7	5	5	7	12	4	1	4
% Valid Cases	19%	19%	15%	14%	20%	15%	29%	25%	8%	27%
Other (please specify)										
Mentions	11	5	2	1	1	1	1	0	0	0
% Valid Cases	4%	7%	4%	3%	4%	2%	2%	0%	0%	0%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q45: During your last fiscal year, what is your best estimate of the potential total fee value of the work that your firm declined? *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Sample Size	305	71	45	36	23	47	40	16	13	14
\$0 to \$10,000										
Count	24	11	4	4	1	3	1	0	0	0
Column %	8%	15%	9%	11%	4%	6%	3%	0%	0%	0%
\$10,001 to \$100,000										
Count	110	47	23	15	7	10	8	0	0	0
Column %	36%	66%	51%	42%	30%	21%	20%	0%	0%	0%
\$100,001 to \$250,000										
Count	91	9	14	10	9	19	18	4	3	5
Column %	30%	13%	31%	28%	39%	40%	45%	25%	23%	36%
\$250,001 to \$500,000										
Count	42	3	4	6	3	9	7	5	4	1
Column %	14%	4%	9%	17%	13%	19%	18%	31%	31%	7%
\$500,001 to \$1 million										
Count	15	0	0	0	3	4	2	5	0	1
Column %	5%	0%	0%	0%	13%	9%	5%	31%	0%	7%
\$1.01 million to \$2.5 million										
Count	11	0	0	1	0	1	2	2	3	2
Column %	4%	0%	0%	3%	0%	2%	5%	13%	23%	14%
\$2.51 million to \$5 million										
Count	4	1	0	0	0	1	1	0	1	0
Column %	1%	1%	0%	0%	0%	2%	3%	0%	8%	0%
\$5.01 million to \$10 million										
Count	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than \$10 million										
Count	8	0	0	0	0	0	1	0	2	5
Column %	3%	0%	0%	0%	0%	0%	3%	0%	15%	36%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q46: In your opinion, to what extent does the threat of claims stifle innovation in the profession at this time? *

		Total	Q4: What is the annual gross revenue of your firm?								
			\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million	\$250 million or more
Sample Size	360	96	54	43	26	51	46	16	13	15	
Very Much											
Count	49	13	7	8	6	2	7	1	4	1	
Column %	14%	14%	13%	19%	23%	4%	15%	6%	31%	7%	
Somewhat											
Count	130	33	16	15	6	26	19	8	4	3	
Column %	36%	34%	30%	35%	23%	51%	41%	50%	31%	20%	
A little											
Count	137	34	24	13	11	21	16	3	5	10	
Column %	38%	35%	44%	30%	42%	41%	35%	19%	38%	67%	
Not at all											
Count	44	16	7	7	3	2	4	4	0	1	
Column %	12%	17%	13%	16%	12%	4%	9%	25%	0%	7%	

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q47: Please indicate whether the threat of claims is hurting your firm's ability to do the following. Check all that apply. *

		Q4: What is the annual gross revenue of your firm?								
		Total	\$1 million to \$2.49 million	\$2.5 million to \$4.99 million	\$5.0 million to \$7.49 million	\$7.5 million to \$9.99 million	\$10 million to \$19.99 million	\$20 million to \$49.99 million	\$50 million to \$99.99 million	\$100 million to \$249.99 million
Valid Cases	345	89	51	43	23	51	45	15	13	15
Build good relations with clients										
Mentions	48	10	3	6	3	7	11	3	2	3
% Valid Cases	14%	11%	6%	14%	13%	14%	24%	20%	15%	20%
Expand your firm’s business										
Mentions	71	21	7	5	5	7	17	4	4	1
% Valid Cases	21%	24%	14%	12%	22%	14%	38%	27%	31%	7%
Hire new engineers										
Mentions	12	5	1	2	0	1	2	0	1	0
% Valid Cases	3%	6%	2%	5%	0%	2%	4%	0%	8%	0%
Hold down costs / remain profitable										
Mentions	100	23	16	12	6	12	16	5	5	5
% Valid Cases	29%	26%	31%	28%	26%	24%	36%	33%	38%	33%
Hold down fees										
Mentions	87	14	18	12	6	14	18	1	2	2
% Valid Cases	25%	16%	35%	28%	26%	27%	40%	7%	15%	13%
Maintain good relations with other construction team members										
Mentions	53	9	5	6	1	7	11	5	3	6
% Valid Cases	15%	10%	10%	14%	4%	14%	24%	33%	23%	40%
Try innovative approaches										
Mentions	91	20	16	14	8	9	13	2	4	5
% Valid Cases	26%	22%	31%	33%	35%	18%	29%	13%	31%	33%
The threat of claims is not having an impact on our firm										
Mentions	150	44	20	22	10	25	12	6	5	6
% Valid Cases	43%	49%	39%	51%	43%	49%	27%	40%	38%	40%

* Denotes variable with statistically significant findings

■ Significant difference within groups:

Auto Generated

Q47: Please indicate whether the threat of claims is hurting your firm's ability to do the following. Check all that apply. *

Confidence Level = 95%

* Denotes variable with statistically significant findings

 **Significant difference within groups:**